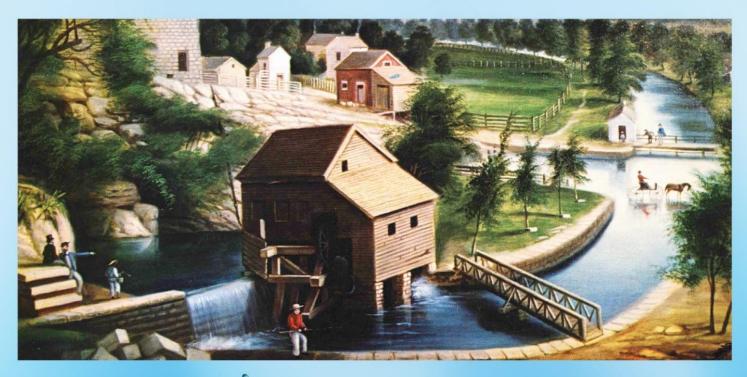
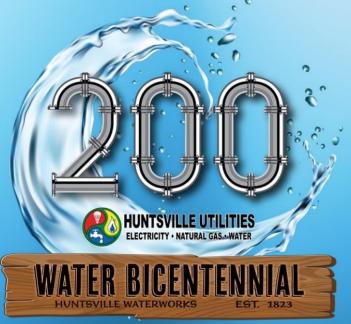
HUNTSVILLE UTILITIES



Celebrating 200 years

Huntsville Waterworks 1823–2023





FISCAL YEAR 2024
ANNUAL BUDGET AND
CAPITAL IMPROVEMENT PLAN

On the cover:

Painting credit: The painting is a depiction of the original pumphouse from 1830.

<u>Painting of Big Spring and water works in Huntsville</u> ca. 1850 by Laura Bassett (Alabama Department of Archives and History)

Huntsville Utilities is celebrating the 200-year Bicentennial of the water works system. Whether for commerce, business, or entertainment, the Big Spring in Huntsville, Alabama, has long been a central point of the city. Believed to be the first municipal water works in Alabama and the oldest west of the Appalachian Mountains, Huntsville Utilities' Water Operations owes its inception to the Big Spring and the Huntsville founders.

In 1809, Leroy Pope purchased most of the land surrounding the Big Spring, but it was not until 1823 that water was drawn from the spring to supply residents and businesses with water. The water in the Big Spring was naturally filtered as it flowed through limestone, making it safe to drink. On February 15, 1823, Hunter Peel was given a contract and exclusive rights to convey water through cedar logs—hollowed out and joined with iron bands. The pipes were believed to be hollowed out with a hot iron rod used to chisel out the center up until 1827, and after 1827 an auger was used.

Also in 1823, Leroy Pope granted the rights to Hunter Peel to erect a dam across the spring, which enabled Peel and his partner, James Barclay, to construct the first water works. The first water plant was a wood, turbine turned by the spring to pump water into the cedar logs up to the town square. Between 1823 and 1828, ownership of the Big Spring water works changed hands three times: from Peel and Barclay; to Joshua Cox; and, finally, to Thomas A. Ronalds.

Upon taking ownership, Ronalds hired Sam D. Morgan to make significant improvements to the water works, such as a new dam, engine house, new cedar logs, and a more powerful pump. In 1828, Ronalds built a new water reservoir by the Court House in the town square, which held 24,000 gallons. Ronalds and Morgan ran the water works until 1836.

In 1836, Dr. Thomas Fearn and his brother, George, took over the water works and had to rebuild the entire system, including a new iron pump and cast-iron pipe 5 inches in diameter (which saw the beginning of the retirement of the cedar logs). In 1840, Dr. Fearn sold the water works to the city. As part of the terms of the sale, Big Spring was to always be open and free to the residents of Huntsville and the surrounding communities.

Now 200 years later, the water works system of Huntsville, Alabama, has undergone considerable change and seen massive growth. From cedar logs supplying water up to the town square to now over 105,000 water customers across the City of Huntsville, Huntsville Utilities' Water Operations remains a vital and central part of day-to-day life for the Rocket City. With more growth anticipated for the city, Huntsville Utilities looks forward to providing the foundational service of drinking water for the next 200-plus years. To learn more about the HU historical timeline follow this link: https://www.hsvutil.org/about-hu/history.php

This document is a result of the combined efforts of the employees of Huntsville Utilities and is prepared each year by the Budget & Rates staff.

Budget and Rates Staff:

Karen Heyse, Director Erin Morgan, Analyst Beth Newby, Analyst Paul Little, Analyst Karen Weir, Executive Assistant



GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

Huntsville Utilities Alabama

For the Fiscal Year Beginning

October 01, 2022

Executive Director

Christopher P. Morrill



The Government Finance Officers Association of the United States and Canada

presents this

CERTIFICATE OF RECOGNITION FOR BUDGET PREPARATION

to

Finance Department Huntsville Utilities, Alabama



The Certificate of Recognition for Budget Preparation is presented by the Government Finance Officer. Association to those individuals who have been instrumental in their government unit achieving a Distinguished Budget Presentation Award. The Distinguished Budget Presentation Award, which is the highest award in governmental budgeting, is presented to those government units whose budgets are judged to adhere to program standards

Executive Director

Christopher P. Morrill

Date: February 22, 2023

The Government Finance Officers Association of the United States and Canada (GFOA) presented the Distinguished Budget Presentation Award and Certificate for Budget Preparation to Huntsville Utilities, for fiscal year 2023 beginning October 1, 2022. Huntsville Utilities also received Special Capital Recognition and Special Long Range Financial Plans Recognition. To receive this award, a governmental unit must publish a comprehensive budget document that meets all the GFOA program criteria as a policy document, financial plan, operations guide, and as a communications device. This award is valid for one year. Huntsville Utilities is honored to receive this accolade for three straight years and will attempt to improve the budget document each year in hopes of achieving this prestigious award.

Electric Board of Directors



Kimberly Lewis, Chair



Thomas Winstead, Vice Chair



George Moore, Secretary

Gas & Water Board of Directors



Dorothy Huston, Chair



Jim Batson, Vice Chair



Gripp Luther, Secretary

Executive Staff



Wes Kelley President/CEO



Chris Jones Chief Operations Officer



Warne Heath General Counsel



Stacy Cantrell VP of Engineering



David Champigny VP of Information Systems



Mike Counts VP of Operations



Harry Hobbs
VP of Employee Engagement



Melissa Marty
CFO / VP of Finance



Ron Rizzardi VP of Operations Support

Did You Know?

The table of contents is all clickable links. You will also find a 'Return to Table of Contents' link at the top of the following pages as well.

Table of Contents

200 Year - Bi-Centennial	9
Huntsville Utilities	11
Budget Summary	13
Water Service Area Map	17
Gas Service Area Map	18
Electric Service Area Map	19
Fiber Network Area Map	20
Top 10 Utility Customers by Volume and Revenue – Water	21
Top 10 Utility Customers by Volume and Revenue – Gas	22
Top 10 Utility Customers by Volume and Revenue – Electric	23
Strategic Plan	26
Huntsville Utilities Awards	29
Factors Influencing the Budget	31
Budget Process	47
Financial Policies	49
Funds and Net Position	51
Fiscal Year 2024 Budget	55
Revenues and Expenditures Summary – Consolidated	56
Revenues and Expenditures Summary – Water	57
Revenues and Expenditures Summary – Gas	63
Revenues and Expenditures Summary – Electric	70
Departmental Budgets by Utility Service Compared to Prior Year	77
Multi-Year Summary of Expenditures by Functional Department	78
Long-Term Financial Plan – Water	79
Long-Term Financial Plan – Gas	82
Long-Term Financial Plan – Electric	85
Organizational Chart	88
Personnel Summary	90
Employee Expenses	91
Proposed New Positions	95
Staffing Reductions and Other Cost Saving Measures	100

Capital Improvement Plan	01
Water Capital Improvement Plan	03
Gas Capital Improvement Plan	05
Electric Capital Improvement Plan	07
Impacts of Capital Expenditures on Operating & Maintenance Expenses	10
Engineering FY24 Capital Project Summaries – Water	13
Engineering FY24 Capital Project Summaries – Gas	24
Engineering FY24 Capital Project Summaries – Electric	31
Debt and Debt Service	44
Functional Area Budgets	49
Administration1	50
Engineering1	55
Finance	59
Employee Engagement	64
Information Technology	69
Operations Support	74
Water Operations 1	79
Gas Operations 18	83
Electric Operations	87
Information about the City of Huntsville	91
Community Resources & Involvement	98
Glossary	06
Acronyms	09
Links to Additional Resources	11



CEO, Wes Kelley Reflects on Huntsville Utility 200 Year – Bi-Centennial

When I began my journey as the CEO of Huntsville Utilities in 2017, I considered what my role would be and how I could make a difference at such a long-standing organization. My goal has been to lead the utility with a vision that focuses our attention on the future. This includes careful strategic planning and engaging with community leaders

to ensure Huntsville Utilities remains an effective steward of this community's resources.

This year, Huntsville Utilities celebrates 83 years of service to our community, but our roots go back much farther. This year also marks the 200th anniversary of Huntsville's public water system—the oldest public water system west of the Appalachians. Not only do we operate one of our nation's oldest systems, but by the efforts of the dedicated men and women of our water department, we also operate one of the most decorated water systems, with awards from the Alabama Department of Environmental Management, the Alabama / Mississippi section of the American Water Works Association, and the Alabama Water and Pollution Control Association. Huntsville Utilities has been recognized regularly for "Best Tasting Water" and "Best Operated Plant" since the awards programs began in the 1970s.

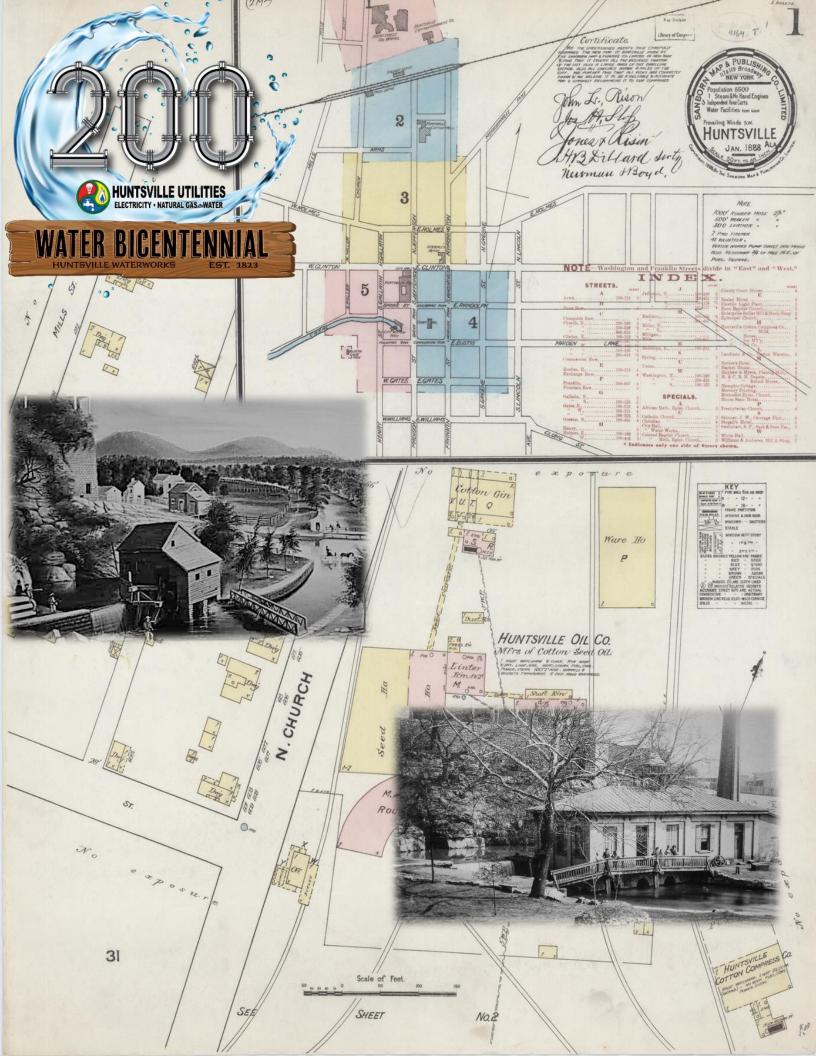
Through Huntsville's transformation from an agricultural hub in the 1800s, to the high-tech center of our nation's rocket and aerospace programs beginning in the 1950s, to a current player in defense and advanced manufacturing, our life-sustaining services have grown with the community and enabled explosive development several times throughout our history. Through the efforts of generations of utility workers, Huntsville Utilities has continuously met the challenges of this rapid growth by providing Water, Electric, and Natural Gas to a vibrant, expanding service area.

It is important to remember that municipal utilities are run by people embedded within the communities we serve. That connection carries a sense of pride and commitment to continuously perform, at the highest level possible, providing safe and reliable services to our friends and neighbors. These services are essential to the success of Madison County, and the employees of Huntsville Utilities consistently deliver them at award-winning levels. Through their efforts, Huntsville Utilities has become well-known in the region as being ready to serve the current and future residents of Rocket City, and we stand ready to meet the new challenges as we continue growing.

Thank you to all the past and current staff who continue to show pride, hard work, and dedication to Huntsville Utilities, our community, and our neighbors. I am proud of the success that this utility continues to put forth in our community.

Sincerely,

Wes Kelley



Huntsville Utilities

Huntsville Utilities provides water, natural gas, and electricity to more than 210,000 customers in Madison County and a portion of Marshall and Limestone Counties in north Alabama (as of June 2023). The organization as it is recognized today came into existence in 1940 when the City of Huntsville purchased the local electric system from Alabama Power, entered a power supply contract with the Tennessee Valley Authority and appointed an Electric Board to run the municipal system. The water infrastructure had been owned by the city since 1858, but in 1950 the municipality also acquired the gas system and four years later the Gas and Water Boards were established. Each utility Board consists of three members who are appointed by the City Council to serve for three-year terms. The Boards are responsible for oversight and governance of the utilities and for making recommendations to the City Council for major capital outlays, rate revisions and debt issuance. The Boards hire a President/CEO to manage and operate all utilities. Budgets and financial statements are prepared and presented to each Board. Huntsville Utilities uses an October 1 through September 30 fiscal year for budgeting and financial reporting purposes.

The water system is the oldest public water system west of the Appalachian Mountains and has been in continuous operation approximately 200 years. Huntsville is located near the Tennessee River, which provides a dependable source of surface water. There are four water treatment plants (3 on the Tennessee River and one groundwater plant). Three have access to the Tennessee River source water with a current capacity of 120 million gallons per day. The groundwater plant sources about 9 million gallons per day and is treated with a conventional filter treatment. As the most recently constructed treatment plant continues to progress towards its full design capability, that amount can grow to 192 million gallons per day. Ground water in the area is taken from three wells and can yield around 13.5 million gallons per day during periods of maximum demand. The distribution system is composed of over 1,512 miles of water mains, ranging in size from 4 inches to 48 inches, and 39 gravity-operated storage reservoirs with a combined capacity of 59 million gallons. Average annual water sales revenue for the five-year period of 2018 through 2022 was \$45,080,294.

Huntsville receives natural gas from various suppliers via the Southern Natural and Black Bear Transmission pipelines through two primary delivery points. Downstream of these two gate stations, a network of high-pressure steel pipelines distributes the gas to district regulators. These district regulators reduce the pipeline pressure so the gas can be delivered to customers' homes. Overall, there are 1,549 miles of gas distribution mains. There are three smaller gate stations that feed polyethylene networks. The total system delivers about 6.4 billion cubic feet of natural gas annually. Huntsville Utilities also contracts for 1.1 billion cubic feet of gas storage at the Bear Creek and Pine Prairie storage fields in Louisiana. During winter months, gas storage is used to meet approximately 35% of the expected gas demand. Average gas sales revenue for the five-year period of 2018 through 2022 was \$50,853,141.

Huntsville Utilities has no electric generation facilities and purchases all its power from TVA, which also serves as the regulatory body for the electric utility. The purchased power travels through nine TVA transmission circuits to fifteen delivery points in Huntsville. There are over 2,931 miles of overhead primary distribution line, approximately 1,539 miles of underground primary distribution line and 106 substation facilities within the service area. The electric system has a total of 2,726 megawatts of

transformer capacity designed to accommodate a maximum system load of 1,475 megawatts, which occurred in December 2022. Average electric sales revenue for the five-year period of 2018 through 2022 was \$522,601,065.

In 2016, Huntsville Utilities began construction on a major expansion of its existing fiber optic cable network. With that construction now essentially complete, there are approximately 1,200 route miles of fiber installed. Excess fiber not needed for utility purposes can be leased to other entities. Lease revenue is expected to be around \$10.1 million annually. The fiber network is considered an electric asset and operating results are included on the electric financial statements.

All utility systems are operated administratively under the joint management and control of a President/CEO and executive staff. In addition, certain employees throughout the organization perform administrative or support functions for all utility services to provide greater economy of operation. Customers are billed collectively for all three utility services offered by Huntsville Utilities, in addition to certain other services offered by the City of Huntsville (sanitation and wastewater), Madison County (sanitation), the City of Madison (sanitation) and the Town of New Hope (sanitation, water and wastewater).

Huntsville Utilities produces monthly a set of financial statements for each utility service. The city reports Huntsville Utilities' information as a discretely presented component unit of its own financial statements. All debt issuance for Huntsville Utilities and the power contract with TVA are in the name of the City of Huntsville. The power contract contains explicit provisions providing for payments in lieu of taxes, calculated by applying the prevailing municipal, county, and state property tax rates to the depreciated original cost of tangible property used for electric operations within the respective taxing jurisdictions at the beginning of each tax year. It also expressly prohibits Huntsville Utilities from making any other transfers to city funds from electric revenues or reserves. Water and gas payments in lieu of taxes to the city are not covered in the power contract but are required by city ordinance and are equivalent to 6% of sales revenue, with the exception of not-for-profit entities gas sales, which are at 3%. Comingling of funds is not allowed for the electric, water and gas utility services. Board, City Council, and TVA approval is required for any local electric rate actions. Water rate actions must be approved by the Board and City Council, while natural gas rate actions require Board approval.



Shown below are the Downtown Administrative Building (left) and the Chase Electric Operations Center (right).

Budget Summary

This message is from the President/CEO to the boards presented to the Huntsville Utilities Gas and Water Board on July 25, 2023

Huntsville Utilities Electric Board on July 26, 2023

I am pleased to submit the proposed Annual Budget and Capital Improvement Plan for the fiscal year 2024.

The annual budget is an important document that guides our activities and spending plans. The budget is presented for initial review at the July board meetings, and the budgets should be ready for adoption in August. Budget work orders (comprising capital projects over \$25,000) are then sent to City Council for consideration in September.

This budget document is the sum of countless hours of planning undertaken by HU's management team. The Budget and Rates staff effectively coordinates a complex process that incorporates every department and accounts for every projected dollar. In recognition of the quality of this planning process, HU was awarded the Distinguished Budget Presentation Award, Special Capital Recognition, and Special Long Range Financial Plans Recognition by the Government Finance Officers Association for last year's budget material. We appreciate the award and the constructive feedback received. HU intends to submit the FY24 budget for GFOA consideration. The updated strategic plan and metrics will be incorporated into the budget document where possible.

Proposed revenues and expenditures for FY24 are provided in the following table.

	Water	Gas	Electric	Combined *
Operating Revenue	\$65,456,555	\$69,926,094	\$600,152,658	\$735,535,307
Other Revenue	\$12,277,748	\$3,681,729	\$45,667,539	\$61,627,016
Reimbursements	\$4,156,019	\$7,176,220	\$1,145,261	\$12,477,500
Warrant Proceeds	\$23,944,052	\$0	\$34,865,000	\$58,809,052
Reserve Transfers	\$1,369,924	(\$314,744)	\$9,475,138	\$10,530,318
Total Revenue	\$107,204,298	\$80,469,299	\$691,305,596	\$878,979,193
Commodity	\$60,000	\$29,606,315	\$482,918,548	\$512,584,863
O&M Expense	\$52,048,742	\$30,144,408	\$95,520,339	\$177,713,489
Debt Service	\$10,989,663	\$1,563,881	\$10,363,743	\$22,917,287
Taxes	\$3,927,393	\$4,037,839	\$17,309,119	\$25,274,351
Capital Expenditures	\$40,178,500	\$15,116,856	\$85,193,847	\$140,489,203
Total Expense	\$107,204,298	\$80,469,299	\$691,305,596	\$878,979,193

^{*} For reference purposes only

Each utilities' budget is balanced for the upcoming year by applying expected revenues, debt funding, and available reserves.

Given the current economic uncertainty, the budget is conservative. Estimated sales revenues are higher than last year's budget for all three services: Water (+36.6% for FY24), Gas (+13.4%) and Electric (+8.0%).

Budgeted expenses have been carefully reviewed. Inflation is a significant factor for the FY24 budget, as many projects and expense have exceeded the FY23 budget due to unexpected increases in material and labor costs. Huntsville continues to grow, and this is another major cost factor as numerous capital improvements are needed to support community growth.

To highlight a few major efforts underway:

- Pinhook 46kV Relocation is a relocation of ~3,000 linear feet of the double circuit 46kV overhead electric transmission line. The line interferes with City of Huntsville planned creek improvements. The City of Huntsville received FEMA funding for flood mitigation; however, the utility costs for this relocation project will be fully funded through Huntsville Utilities. There will be no reimbursement by any funding sources.
- As usual, HU is rebuilding infrastructure to accommodate City and State Road projects. While some of the water and gas relocations are reimbursed by the State, the relocation of Electric infrastructure is not.
- HU continues to invest in new and updating electric substations to support community growth.
 Work is underway in FY23 and FY24 on the Big Cove, Elkwood, Moontown and others.
 Additionally, several critical circuit upgrades are underway and will continue through the five-year capital plan.
- The five-year capital plan includes estimated funding for an impressive System Operations Building. This stormproof structure will be located on HU's Chase campus and will house HU's dispatching, SCADA, and outage response functions. This facility is needed as HU's infrastructure grows and systems becomes increasingly complex.
- Improvements and upgrades are planned for the Southwest Water Treatment Plant in FY24. The lining of the fluoride tank is being replaced. Work is being done to the sludge vacuum and the 4settling basin.
- Research Park Connector: New water main needed to meet future increased demands for water at Starbelt Development and North Huntsville Industrial Park. Hydraulic modeling indicated combined potential demands from Facebook expansion, existing customers, and any future addition would exceed capability area demands.
- Green Mountain water system improvements are planned to serve customers at a higher elevation as a result of growth to the area.
- Information Technology projects are a growing portion of HU's annual expenses. Aligned with the
 updated Strategic Plan's focus on Technology Transformation, several significant technology
 improvement efforts are underway, and more is forecast in the five-year plan. HU is currently
 evaluating technology upgrades or replacements to modernize its digital core and cyber security
 systems with a goal of improving the level of customer service while increasing our cyber security
 posture.
- Once again, HU is investing considerable sums in water and gas improvements in the Greenbrier
 area. While most of the natural gas improvements are complete, a new gate station will be built
 in FY23/FY24, providing a redundant gas supply to the area. As for water, a long list of
 improvements is underway. Larger water mains are being installed to support better pressure
 and resiliency, and a new water tank will be started in FY23/FY24.
- Due to a growing number of critical infrastructure projects in the pipeline, a water rate increase is planned for October 1, 2023. Steps have been taken to minimize the impact of this rate action. Still, additional funding is required as we scale our water system to meet our community's reliability, resiliency, and growth needs.
- Along with a rate increase, additional Water debt is expected to support planned capital improvements. Also, Electric debt will be used to fund the upcoming Systems Operations Building.
- Fiber Operations Building is under remodel and should be available for occupancy by Spring of 2024.

• HU is not insulated from the impact of record-breaking inflation. The FY24 budget includes numerous cost increases, some of which are difficult to project. In addition to increases tied to materials and services, labor costs are increasing. The FY24 budget includes a three percent (3%) cost-of-living-adjustment for the HU workforce, and money is set aside for merit increases and some market-driven wage adjustments. Effective October 1, 2023, Huntsville Utilities' pension benefit eligibility changed from 30 years of service at any age or 10 years of service at age 60 to 25 five years of service at any age and 10 years of service at age 60. This corresponds with common practice among other RSA participating entities.

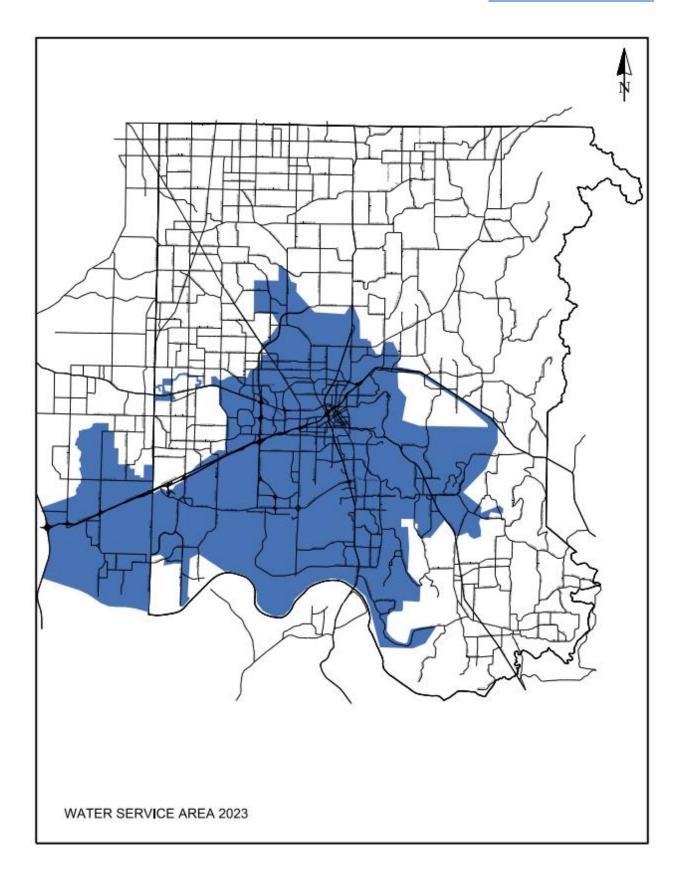
This document convenes a considerable amount of information. I hope you have time to review all the material, but I would draw your attention to sections such as Factors Influencing the Budget, Net Position, and the Capital Improvement Plan. Also, detailed information is provided in the Organizational Function and Capital Project Summary sections.

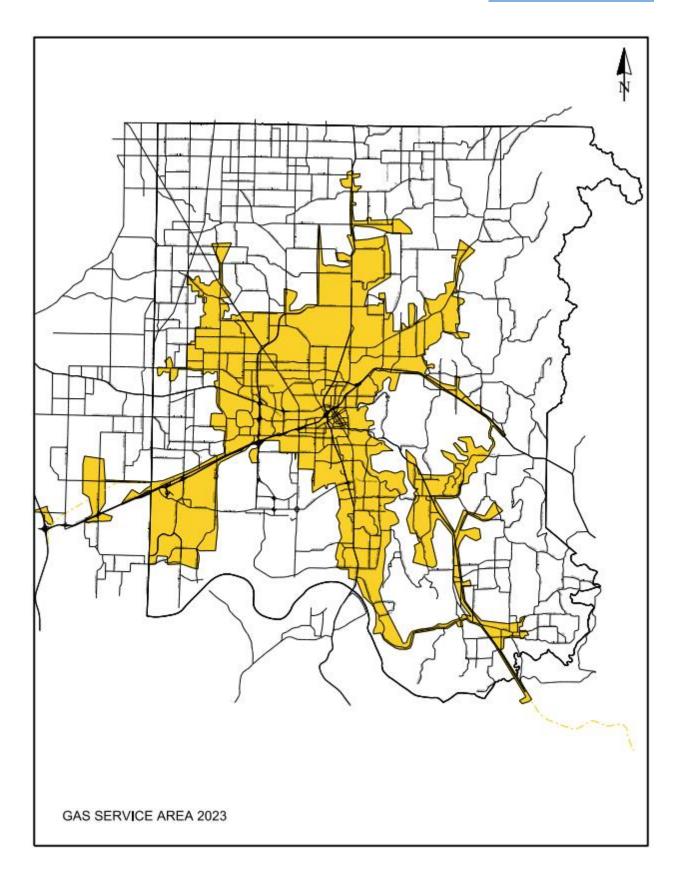
The Budget and Rates and Engineering Planning staff have been exceptionally diligent in preparing this budget. I appreciate the time and effort to create a purposeful tool to help HU execute its priorities.

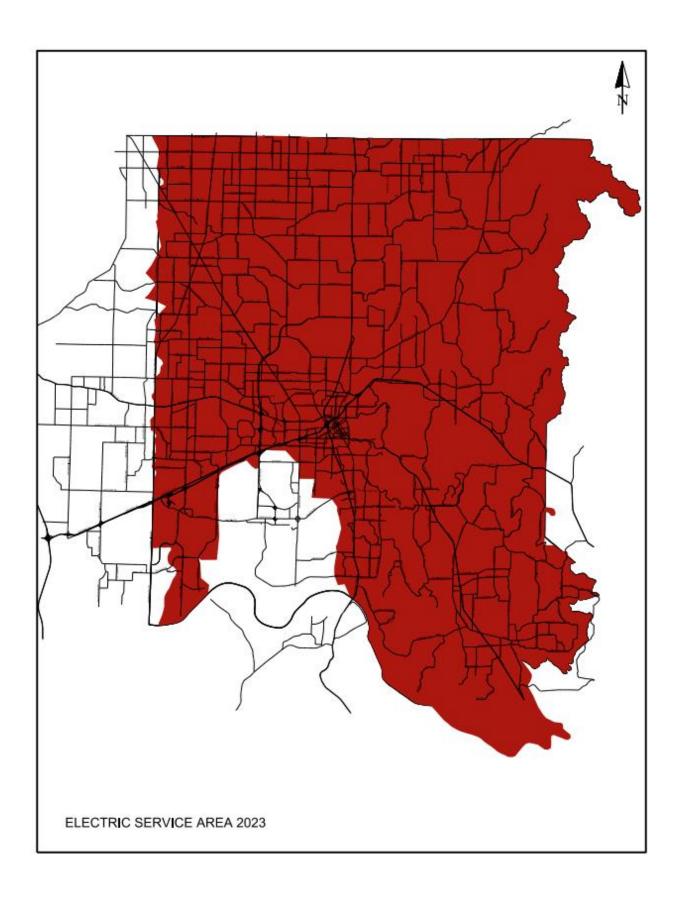
I am privileged to lead an outstanding organization comprised of men and women dedicated to providing foundational and essential services to a vibrant community. I look forward to a productive year ahead.

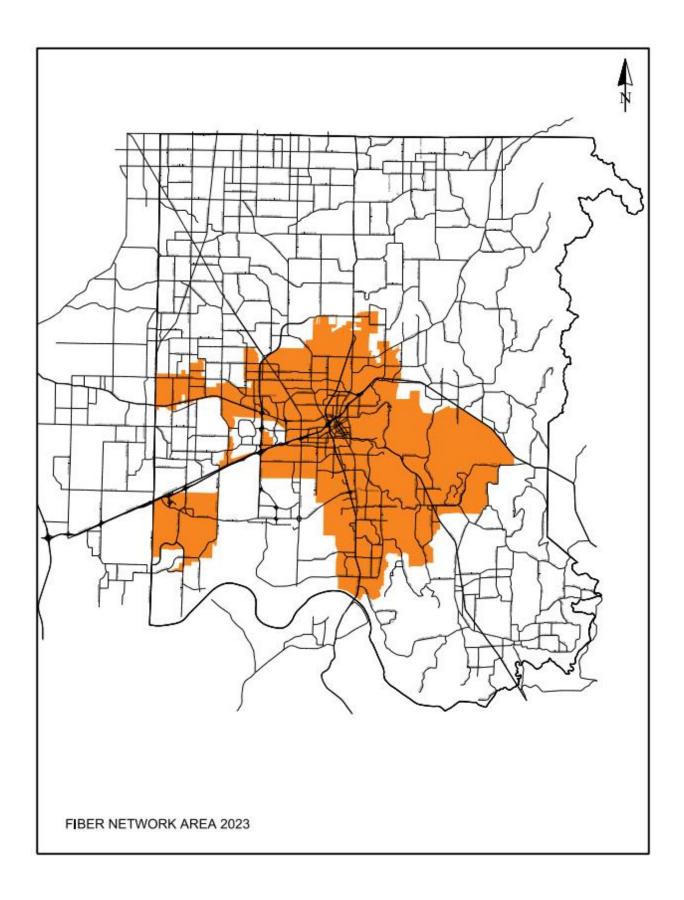
Sincerely,

Wes Kelley President/CEO









Top 10 Utility Customers by Volume and Revenue – Water

		2022	
Top 10 by Revenue		Top 10 by Consumption	
MADISON CO COMM S2WD	\$ 1,555,439	MADISON CO COMM S2WD	910,247,200 GAL
UNITED STATES ARMY	\$ 1,323,994	UNITED STATES ARMY	783,121,000 GAL
HUNTSVILLE CITY GSD	\$ 704,756	ALABAMA A&M UNIV	214,090,800 GAL
HUNTSVILLE HOSPITAL	\$ 521,767	HUNTSVILLE HOSPITAL	197,168,700 GAL
HUNTSVILLE SCHOOLS	\$ 428,667	HUNTSVILLE CITY GSD	176,130,269 GAL
ALABAMA A&M UNIV	\$ 424,041	NEW HOPE TOWN OF	166,912,000 GAL
HOUSING AUTHORITY OF COH	\$ 374,011	COVANTA HUNTSVILLE INC	146,982,300 GAL
NEW HOPE TOWN OF	\$ 340,057	TOWN OF TRIANA	143,184,000 GAL
TOWN OF TRIANA	\$ 291,841	HUNTSVILLE SCHOOLS	111,302,000 GAL
LW REDSTONE COMPANY LLC	\$ 261,553	OAKWOOD UNIVERSITY	99,871,700 GAL
		<u>2021</u>	
Top 10 by Revenue		Top 10 by Consumption	
UNITED STATES ARMY	\$ 1,495,954	UNITED STATES ARMY	887,026,700 GAL
MADISON CO COMM S2WD	\$ 1,352,263	MADISON CO COMM S2WD	789,748,300 GAL
HUNTSVILLE CITY GSD	\$ 682,413	HUNTSVILLE HOSPITAL	191,589,800 GAL
HUNTSVILLE HOSPITAL	\$ 488,628	ALABAMA A&M UNIV	173,324,800 GAL
HUNTSVILLE SCHOOLS	\$ 392,224	HUNTSVILLE CITY GSD	168,355,061 GAL
HOUSING AUTHORITY OF COH	\$ 382,787	NEW HOPE TOWN OF	153,316,000 GAL
ALABAMA A&M UNIV	\$ 358,283	COVANTA HUNTSVILLE INC	131,248,100 GAL
NEW HOPE TOWN OF	\$ 313,409	TOWN OF TRIANA	122,763,000 GAL
TOWN OF TRIANA	\$ 247,240	HOUSING AUTHORITY	102,786,800 GAL
COVANTA HUNTSVILLE INC	\$ 227,455	OAKWOOD UNIVERSITY	96,801,600 GAL
		<u>2020</u>	
Top 10 by Revenue		Top 10 by Consumption	
UNITED STATES ARMY	\$1,346,769	UNITED STATES ARMY	791,348,500 GAL
MADISON CO COMM S2WD	\$1,294,068	MADISON CO COMM S2WD	740,562,500 GAL
HUNTSVILLE CITY GSD	\$733,341	HUNTSVILLE CITY GSD	197,014,549 GAL
HUNTSVILLE HOSPITAL	\$456,240	HUNTSVILLE HOSPITAL	181,006,200 GAL
HOUSING AUTHORITY OF COH	\$415,080	NEW HOPE TOWN OF	155,542,000 GAL
HUNTSVILLE SCHOOLS	\$365,720	ALABAMA A&M UNIV	138,596,200 GAL
NEW HOPE TOWN OF	\$317,651	COVANTA HUNTSVILLE INC	127,066,800 GAL
ALABAMA A&M UNIV	\$299,513	TRIANA TOWN OF	114,263,000 GAL
TRIANA TOWN OF	\$228,657	HOUSING AUTHORITY OF COH	110,069,700 GAL
COVANTA HUNTSVILLE INC	\$221,090	OAKWOOD UNIVERSITY	82,331,300 GAL

Top 10 Utility Customers by Volume and Revenue – Gas

		<u>2022</u>	
Top 10 by Revenue		Top 10 by Consumpti	on
MAZDA TOYOTA MFG USA INC	\$ 2,885,020	UNITED STATES ARMY	485,708,200 CUF
POLARIS INDUSTRIES INC	\$ 1,371,476	BASF CATALYSTS LLC	345,362,000 CUF
HUNTSVILLE SCHOOLS	\$ 969,604	HUNTSVILLE HOSPITAL	323,871,600 CUF
UNITED STATES ARMY	\$ 885,440	MAZDA TOYOTA MFG USA INC	320,592,900 CUF
HUNTSVILLE HOSPITAL	\$ 859,795	KOHLER CO	249,050,000 CUF
BOCAR US INC	\$ 768,912	POLARIS INDUSTRIES INC	185,019,400 CUF
HUNTSVILLE CITY GSD	\$ 718,572	NORRIS CYLINDER COMPANY INC	171,562,000 CUF
BASF CATALYSTS LLC	\$ 588,708	UNITED STATES ARMY	170,800,000 CUF
ALABAMA A&M UNIV	\$ 559,327	HUNTSVILLE SCHOOLS	100,584,500 CUF
KOHLER CO	\$ 517,560	ROGERS GROUP INC	98,457,800 CUF
		2021	
Top 10 by Revenue		Top 10 by Consumpti	on
MAZDA TOYOTA MFG USA INC	\$ 2,023,256	UNITED STATES ARMY	469,460,700 CUF
POLARIS INDUSTRIES INC	\$ 1,168,568	BASF CATALYSTS LLC	344,511,000 CUF
HUNTSVILLE SCHOOLS	\$967,424	HUNTSVILLE HOSPITAL	299,816,000 CUF
UNITED STATES ARMY	\$728,089	MAZDA TOYOTA MFG USA INC	248,137,400 CUF
HUNTSVILLE CITY GSD	\$696,302	KOHLER CO	220,754,800 CUF
HUNTSVILLE HOSPITAL	\$682,393	POLARIS INDUSTRIES INC	171,718,300 CUF
BOCAR US INC	\$547,601	UNITED STATES ARMY	162,770,000 CUF
BASF CATALYSTS LLC	\$497,761	NORRIS CYLINDER COMPANY INC	110,721,300 CUF
REED CONTRACTING SERVICES	\$473,337	HUNTSVILLE SCHOOLS	103,126,200 CUF
ALABAMA A&M UNIV	\$447,353	REED CONTRACTING SERVICES	80,704,717 CUF
		<u>2020</u>	
Top 10 by Revenue		Top 10 by Consumpti	on
HUNTSVILLE SCHOOLS	\$892,453	UNITED STATES ARMY	369,278,100 CUF
POLARIS INDUSTRIES INC	\$764,731	BASF CATALYSTS LLC	304,824,000 CUF
HUNTSVILLE CITY GSD	\$682,202	HUNTSVILLE HOSPITAL	277,358,200 CUF
HUNTSVILLE HOSPITAL	\$646,327	KOHLER CO	194,857,400 CUF
UNITED STATES ARMY	\$587,037	NORRIS CYLINDER COMPANY INC	177,984,000 CUF
REMINGTON ARMS COMPANY	\$576,675	UNITED STATES ARMY	116,815,000 CUF
BASF CATALYSTS LLC	\$441,690	REED CONTRACTING SVCS INC	110,317,600 CUF
INTERNATIONAL PAPER CO	\$422,837	POLARIS INDUSTRIES INC	102,861,600 CUF
ALABAMA A&M UNIV	\$393,595	HUNTSVILLE SCHOOLS	102,178,300 CUF
KOHLER CO	\$307,918	HUNTSVILLE CITY GSD	78,447,100 CUF

Top 10 Utility Customers by Volume and Revenue – Electric

		2022	
Top 10 by Revenue		Top 10 by Consun	nption
HUNTSVILLE HOSPITAL	\$ 10,870,028	HUNTSVILLE HOSPITAL	113,487,736 KWH
HUNTSVILLE SCHOOLS	\$ 6,656,723	TMMAL	74,070,150 KWH
TMMAL	\$ 5,612,269	HUNTSVILLE SCHOOLS	59,566,546 KWH
HUNTSVILLE UTILITIES	\$ 5,013,993	SAINT GOBAIN CERAMIC	58,674,594 KWH
SAINT GOBAIN CERAMIC	\$ 4,488,935	HUNTSVILLE UTILITIES	47,274,738 KWH
WAL MART STORES EAST	\$ 4,138,335	KENNAMETAL INC	41,219,822 KWH
MAD CO BD OF ED	\$ 3,890,629	WAL MART STORES EAST	40,955,789 KWH
HUNTSVILLE CITY ENG	\$ 3,636,292	BASF CATALYSTS LLC	40,606,098 KWH
KENNAMETAL INC	\$ 3,579,669	KOHLER CO	39,170,721 KWH
HUNTSVILLE CITY GSD	\$ 3,364,890	ALABAMA A&M UNIV	35,083,606 KWH
		2021	
Top 10 by Revenue		Top 10 by Consun	nption
HUNTSVILLE HOSPITAL	\$8,888,331	HUNTSVILLE HOSPITAL	102,369,238 KWH
HUNTSVILLE SCHOOLS	\$5,675,757	TMMAL	57,888,849 KWH
HUNTSVILLE UTILITIES	\$4,224,655	HUNTSVILLE SCHOOLS	56,429,808 KWH
WAL MART STORES EAST	\$3,621,422	SAINT GOBAIN CERAMIC	52,743,734 KWH
TMMAL	\$3,584,731	HUNTSVILLE UTILITIES	43,712,262 KWH
SAINT GOBAIN CERAMIC	\$3,505,267	WAL MART STORES EAST	40,358,649 KWH
HUNTSVILLE CITY ENG	\$3,257,519	KENNAMETAL INC	39,729,541 KWH
MAD CO BD OF ED	\$3,215,387	BASF CATALYSTS LLC	39,659,395 KWH
HUNTSVILLE CITY GSD	\$3,109,261	BOEING COMPANY	35,158,380 KWH
KENNAMETAL INC	\$3,103,350	ALABAMA A&M UNIV	32,938,311 KWH
		2020	
Top 10 by Revenue		Top 10 by Consun	nption
HUNTSVILLE HOSPITAL	\$8,835,377	HUNTSVILLE HOSPITAL	99,680,400 KWH
HUNTSVILLE SCHOOLS	\$5,496,573	TMMAL	59,711,827 KWH
HUNTSVILLE UTILITIES	\$4,186,911	HUNTSVILLE SCHOOLS	56,133,153 KWH
TMMAL	\$4,105,864	SAINT GOBAIN CERAMIC	49,691,296 KWH
WAL MART STORES EAST	\$3,753,859	HUNTSVILLE UTILITIES	44,451,216 KWH
KENNAMETAL INC	\$3,140,054	WAL MART STORES EAST	42,719,857 KWH
HUNTSVILLE CITY ENG	\$3,117,899	KENNAMETAL INC	38,940,326 KWH
SAINT GOBAIN CERAMIC	\$3,108,105	TECHNICOLOR HOME ENT SVCS	37,529,913 KWH
HUNTSVILLE CITY GSD	\$2,954,070	BOEING COMPANY	37,325,002 KWH
MAD CO BD OF ED	\$2,938,501	BASF CATALYSTS LLC	35,671,649 KWH

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Strategic Plan

In 2019, Huntsville Utilities management and the Boards put in place a strategic plan. HU worked with an outside facilitator, Transcend, to craft the Mission, Vision, and Values (MVV) and engaged Dr. David Ammons, the author of several municipal benchmarking and performance measurement books to train departmental staff on developing meaningful key performance indicators (KPIs). The outcome was an easy-to-communicate MVV and an important set of KPIs that help HU management and policymakers determine the organization's effectiveness in meeting its strategic objectives.

In June 2022, HU leadership updated the organization's strategic plan. A new mission statement was crafted, and new key objective categories were identified. Within each category are several goals that cross-departmental teams' advance. In June 2023, once again HU's leadership updated the mission and vision statements and established an annual cadence for reviewing the plan and updating the strategic objectives.

The HU workforce is well versed in the organization's mission, vision, and values. All are core to the organization, but the foundational values of Do What's Right, Build Community, and Get Better Every Day are embedded in the organization's fabric and represent HU at its best.

Along with the updated strategic plan, expanded departmental metrics are being developed to ensure the organization is tracking meaningful measures on the quality of work performed.

2023 Strategic Plan

Mission

Huntsville Utilities is the publicly owned provider of foundational services for one of the nation's smartest places, focused on dynamic innovation.

Vision

Huntsville Utilities is a trustworthy steward of an evolving portfolio of essential services and community enrichment activities that position our organization as an industry leader.

Values

Do What's Right — Huntsville Utilities is a steward of the community's resources and foundational to the success of our region. We owe it to our coworkers and the community to do our work ethically, accurately, and completely—making it easier for others to do their work and creating the best possible outcome.

Build Community — Huntsville Utilities, its employees, and our customers are in this community together. Treating our coworkers and customers with respect, embracing efficiency, and providing exceptional service and value is how we build our future.

Get Better Every Day — Huntsville Utilities' employees personally and collectively embrace continuous improvement and diverse perspectives. We collaborate and develop our thinking, systems, processes, and technology to strengthen our work and empower a dynamic community.

Key Objectives



Community Engagement & Social Responsibility

Expand HU's marketing efforts to professionally manage the internal and external messaging, highlighting our commitment to our employees and community stewardship.

Pursue opportunities to improve Huntsville Utilities' governance structure that remove impediments and encourages agility.

Culture of Pride, Respect and Accountability

Promote a culture of safety and security awareness, focusing on personal responsibility, and protecting HU resources.

Strengthen HU's talent management processes to empower existing employees attract and retain qualified individuals.

Compile a master guide that educates employees on messaging information, and metrics that matter.

Transformation

Implement the transition to an updated digital core providing an improved date integration and supporting process improvement.

Develop and analyze innovative solutions, identify additional revenue, and grant funding, to address technology and market opportunities.

Respond to economic development and customer interest in alternative energy solutions.

Huntsville Utilities Awards

Water

2023

- Alabama Water Pollution Control Association (AWPCA)
 - Best Operated Plant/Distribution Award
 - Best Operated Surface Water Plant 20.1-30
 MG Southeast
 - Best Operated Groundwater Plant > 100,000
 Lincoln Dallas WTP
 - Best Operated Distribution System 50,001-100,000 Meters – Huntsville Utilities

2022

- Alabama Water Pollution Control Association (AWPCA)
 - Best Operated Plant/Distribution Award
 - Best Operated Surface Water Plant 20.1-30 MG Southeast
 - Best Operated Surface Water Plant 40.1-50 MG Southwest
 - o Best Operated Groundwater Plant > 100,000 Lincoln Dallas WTP
 - o Best Operated Distribution System 50,001-100,000 Meters Huntsville Utilities

Gas

2022

- System Operational Achievement Recognition (SOAR) Task Group
 - Earned SOAR recognition at the GOLD level
- American Public Gas Association
 - Safety Award Group E (over 70,001 hours)

2020 and 2019

- American Public Gas Association
 - o 2020 Safety Award Group E (over 70,001 hours)
 - 2019 Safety Award Group E (over 70,001 hours)

Electric

2022

- American Public Power Association (APPA)
 - RP3 Diamond award Demonstrate high proficiency in reliability, safety, workplace development, & system improvement
 - Safety Awards of Excellence Second Place in Group G (1M to 3.9M worker-hours of exposure)



2021 - 2019

- American Public Power Association (APPA)
 - o 2021 Safety Award Honorable Mention
 - o 2020 Safety Award Third Place
 - 2019 Safety Awards of Excellence Second Place in Group G (1M to 3.9M worker-hours of exposure)

Budget and Rates

2020 - 2022

- Government Finance Officers Association (GFOA)
 - o Distinguished Budget Presentation Award (Three years in a row)
 - o 2022 Special Capital Recognition
 - o 2022 Special Long Range Financial Plan Recognition

Human Resources

2023

- Alabama Office of Apprenticeship (AOA)
 - o Region 1 Best Work-Based Learning Practices Program



Factors Influencing the Budget

Huntsville Utilities provides water, natural gas, and electric service to approximately 210,000 customers in the greater Huntsville area. With Huntsville recently crowned Alabama's largest city, having a sound strategic plan will be key in adapting current operations to the needs of a growing service area and customer base. By focusing on workforce performance, customer satisfaction, system reliability, financial stability and organizational excellence, Huntsville Utilities is prepared to embrace the following challenges and opportunities.

Factors:

- The economic development in the region, inflationary pressures from supply chain constraints and labor pool, and an aging system due for upgrades are affecting all services within the utility.
- The HU IT department has seen an increase in budget due to growing cyber security related expenses as well as absorbing previously budgeted IT solutions by business division.
- HU's Gas, Water and Electric services are all continuing to experience increase in capital and
 expense costs due to the high prices of materials, the increase in expansions of infrastructure
 and our expanding footprint with extended drive times of staff. Huntsville is growing and more
 material is needed to respond to that growth.
- With Huntsville expanding to the west, Water and Gas have spent an extensive amount of
 resources to respond to customer needs in Limestone County. The growth to the west and the
 increased traffic in Huntsville/Madison County has increased drive times for crews and resulted
 in less productive work hours for crews. This can lead to increased overtime to handle the
 everyday jobs as well as during system emergencies.

CONTINUED GROWTH WITHIN THE SERVICE AREA

The economy and global events have resulted in rising inflation and economic downturns for many communities, but Huntsville continues to experience strong growth. In fact, U.S. News identified Huntsville as the 2nd best place to live in America in its 2023 rankings based on high scores for housing affordability and the attractiveness of its job market (<u>USNews.Com</u>). Huntsville also placed #5 as the best places for young professionals to live. In 2022, Huntsville placed #1 as the Best Place to Live <u>2022 USNEWS</u>.







Business Partner	Planned Investment	Planned Jobs
Mazda Toyota Manufacturing	\$2.3 Billion	4,000
Federal Bureau of Investigation	~ \$3 Billion	3,000
Amazon	\$200 Million	1,600
Meta	\$3.8 Billion	200

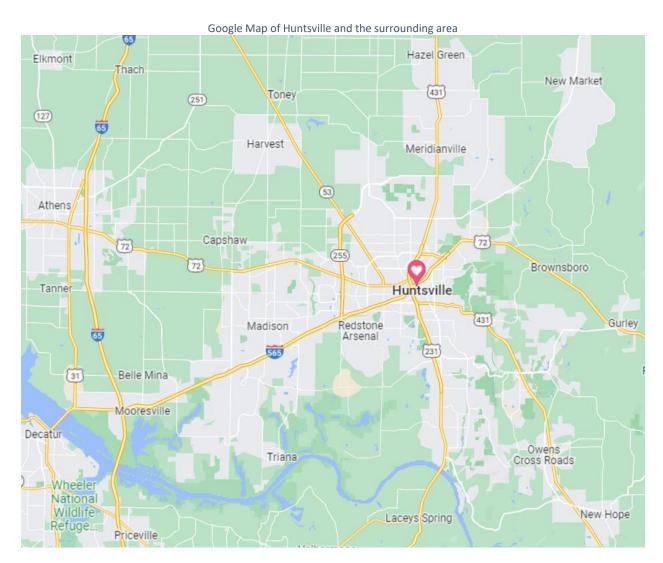
The information shown below and to the left was taken from the Huntsville Madison County Chamber Economic Update for Huntsville, Alabama, May 2023.

The City of Huntsville population grew 5.8% from April 2020 through July 2022. The average annual growth rate in the City of Huntsville is 1.9% over the past decade. (<u>Huntsville Development Review 2022</u>). The housing market is experiencing high demand and limited inventory has spurred new home and rental property construction. Below are reported numbers from the January 2023 Huntsville Development Review Update:

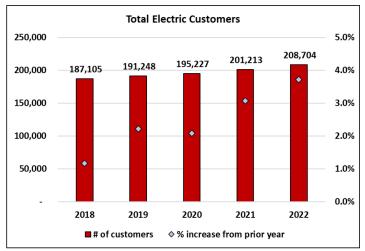
- 5,926 number of building permits issued for residential dwellings
- 3,719 number of housing units granted certificates of occupancy; Huntsville added more housing units in 2022 than any other year since the Development Review began keeping records in 1983
- 11,327 number of multi-family units approved for construction
- 81% year-over-year increase in approved single-family subdivision lots
- 3,575 number of single-family residential units sold in Huntsville
- \$377,703 average sale price for a single-family residence
- 694 number of non-residential building permits issued
- 1,848 number of acres annexed into Huntsville

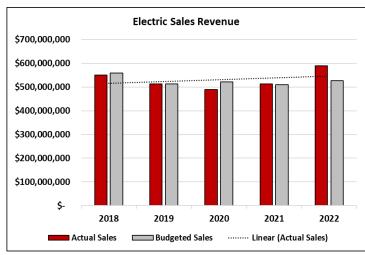
Growth is not limited to the Huntsville metropolitan area. The City of Madison, which borders Huntsville to the west, has seen its population more than double since 2000 with annual increases approximately 2% since 2015 (WorldPopulationReview.com). The I-565 corridor connecting Huntsville and Madison has experienced an economic awakening with mixed use developments that include retail establishments,

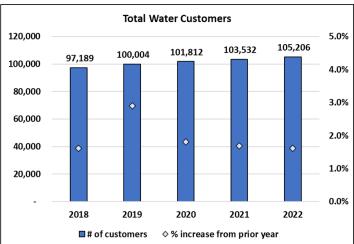
hotels, housing, office parks and a minor league baseball stadium. In other areas of Madison County, the unincorporated areas of Meridianville and Hazel Green which lie to the north have experienced significant building permit increases. (whnt.com). The Federal Bureau of Investigation has invested \$3 billion in its expansion at Redstone Arsenal (al.com) and the military base is still under consideration as the future home of the US Space Command. Limestone county, which is adjacent to Madison County, was the fastest growing county in Alabama from 2021-2022 and is home to several key employers in the area such as Amazon, Polaris, and Mazda Toyota Manufacturing (256today.com).

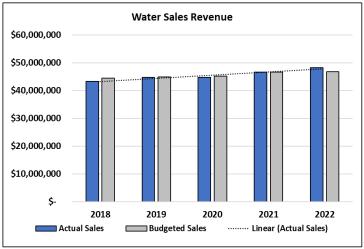


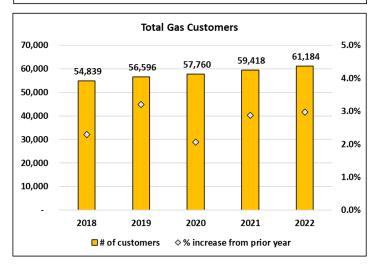
Of all the areas mentioned above, only Limestone County is outside of Huntsville Utilities' electric service area. There are multiple water and gas districts in north Alabama, but HU provides this service to all customers within Huntsville and extends beyond the borders in some instances. The statistical data shown on the following page provides customer counts and sales revenue for Huntsville Utilities over the last five fiscal years and supports the growth data found in the external sources above.

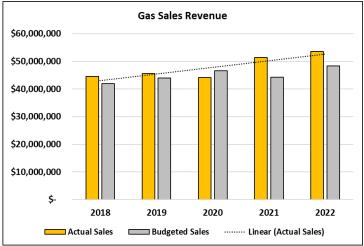




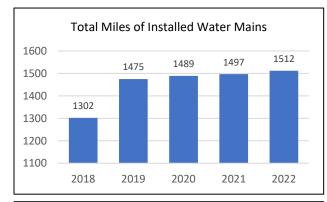


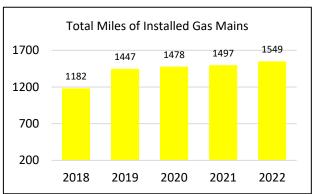


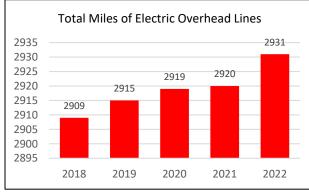


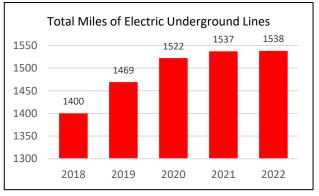


Infrastructure improvements have also risen over that time to keep pace with customer demands. The charts below illustrate how the systems have expanded over time to serve the community.









Despite domestic and global financial uncertainty, Huntsville has proven to be resilient and customer growth continues. What this inflow of customers conceals is that customer usage volumes are levelling out. With new homes and other facilities being built with the latest advancements in utility efficiency, utility usage data is mostly flat or falling when the impacts of weather are removed.

As a result of these factors, the five-year financial models included in this document incorporate the following assumptions regarding growth:

	Customer Growth	Usage Growth
	All Years	All Years
Water	2.0%	0.5%
Gas	3.0%	0.0% - 1.5% by rate class
Electric	3.5%	0.05%

The impact of weather greatly influences sales, so a three-year average of historical usage volumes is used in determining base revenue projections for all utility services.

Below is a summary of other factors by utility service that have resulted in sustained financial stability and growth.

Water

- Completion of a 20-year capital improvement plan identified key areas to focus on growth and system upgrades to ensure the continuing operations of a safe, reliable, and robust water system.
- HU continues to be a strong partner with water entities outside our service territory to ensure continued growth and reliability.
- Recent upgrades to one surface level water treatment plant will allow for expanded water purification and aid in attracting new economic growth while continuing to serve the community.
- Completion of a Water Cost of Service Study and Water Rate increase beginning in November 2024.

Gas

- Unprecedented growth and interest in the Huntsville Utilities gas service has allowed for expanded opportunities to provide competitive natural gas rates to large governmental and quasi-governmental users.
- The award-winning natural gas supply and operations departments continue to be industry leaders in identifying ways to ensure reliable and low-cost natural gas. Continuing replacement of aging infrastructure highlights our commitment to safety for our customers and the community we serve.

Electric

- Huntsville Utilities was recently named the fastest growing Local Power Company in the Tennessee Valley Authority's service area.
- TVA recognized Huntsville Utilities with the Top Performer Award with first place in Carbon Reduction as well as first place in total kWh added in the New Homes Program. HU was also recognized with the Top Performer Award with second place in the total kWh added as a percent of sales in New Homes Programs.
- Huntsville Utilities, in partnership with industry leader and community partner, Toyota Motor Manufacturer of Alabama, have joined forces for a new 30MW AC solar farm that is expected to become operational in early 2024. This project is the largest renewable energy project under the Tennessee Valley Authority's Flexibility 1.0 program.

SUPPLY CHAIN ISSUES AND VOLATILE ECONOMIC CONDITIONS

While all areas of the supply chain were affected during the pandemic, the economy has not fully recovered. The increasing news of military and global conflicts, fuel costs are still high, shipping disruptions, and worker availability have an effect on HU. Worldwide anxiety and uncertainty have caused financial markets to fluctuate wildly. Prices have risen steeply with limited supply and increasing demand.

Budget estimates for FY24 projected expenditures reflect this as everything from meters to tree trimming services have experienced significant increases. Most expense categories show double digit increases from current year expense projections. Vehicles and other materials continue to carry significant delivery delays that have stretched beyond the upcoming budget year.

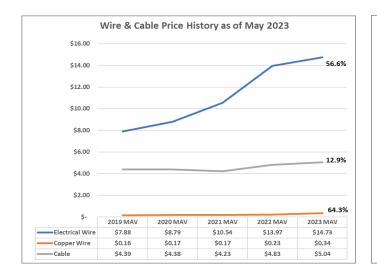
The amount and timing of actual costs is a best guess in many situations and because FY23 estimates and actuals are higher than normal, expense projections for FY24 reflect an increase. This is done under the assumption that inflation may be near its peak, and understandably, departments forecast high costs and long lead times for the year ahead. Expenses for years after FY24 are projected to increase 2.5% all 5 years. Because inflationary increases have already been built into wages, employee-related expenses are excluded from the FY24.

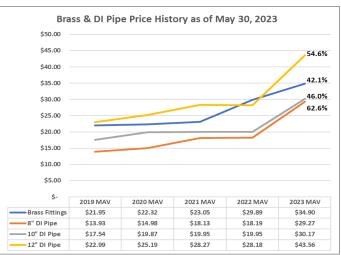
Additional Areas Experiencing Increases

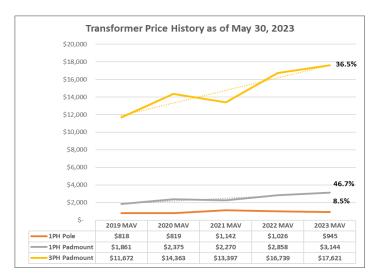
- Vehicles Experiencing a 15% price increase over last year. Smaller trucks and vehicles are generally being received in the same year. HU is planning for an 18–24-month delivery time on larger vehicles such as bucket trucks. Backhoes and forklifts can be expected in the same year.
- Transformers Experiencing a 30-50% price increase depending on type and a 15-month delay on delivery. Many current orders will be received in FY24. Approximately 30-40 padmount transformers are being received per week.
- Meters Pricing is stable, and shipments are being received regularly, but lead times are anywhere from 6-18 months, depending on the type.
- Tools HU factors in a 10% price increase and asks about availability.
- Construction Many estimates have come in 20-30% higher. The notice to proceed on projects has been delayed up to 3-5 months in some cases.
- HU Water is pumping an average of 16% more water each day from all plants, and chemical costs continue to increase (some common chemicals by 30% while others by more than 100%)

The last year has proven to be challenging with the continued increase in pricing throughout the industry of water, gas and electric. The charts below provide context to the HU pricing history.

Transformers, Brass, DI Pipe, Wire and Cable Costs

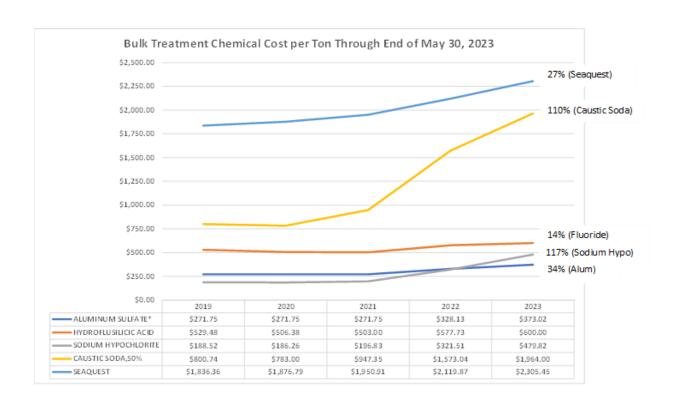






Bulk Water Treatment Chemical Costs

Bulk Chemical	Loads Received 2022
ALUMINUM SULFATE	239
HYDROFLUSILICIC ACID	9
SODIUM HYPOCHLORITE	146
CAUSTIC SODA,50%	24
SEAQUEST	11
Total Gallons Pumped (*1000)	18,990,164

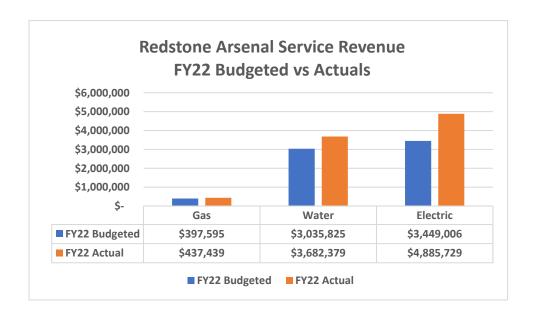


REDSTONE ARSENAL INTERGOVERNMENTAL SERVICE AGREEMENT

In June 2021, Huntsville Utilities assumed responsibility for the operation and maintenance of utility infrastructure on the Redstone Arsenal under a 10-year inter-governmental service agreement with the US Army. Work performed is either preventive routine maintenance or as-needed service requests. The revenue is similarly divided into fixed monthly amounts for standard O&M functions and a cost-plus structure for specific service requests. This agreement does not convey ownership of any government assets to Huntsville Utilities, nor does it require Redstone Arsenal to purchase any of its utility service from Huntsville Utilities.

Two employees are currently dedicated to managing the program and utility crews rotate between Redstone Arsenal and Huntsville Utilities' service area as needed. Each operations departments have a dedicated supervisor overseeing the Redstone work along with work on Huntsville Utilities' system. Results from the 2nd year of the contract have been overwhelmingly positive operationally and financially.

	TotalService		
Services	Calls	Priority Service Calls	Others
			32 hydrants and 11 valves replaced, 96 water
Water Operations	426	162	leaks repaired
			1 leak repaired, entire gas system surveyed
Gas Operations	41	21	and leak detected
			84 pole changeouts, 2 new pole lines, 3
Electric Operations	1186	209	substation SEL upgrades



POWER PURCHASED FROM TVA

The City of Huntsville and the Tennessee Valley Authority (TVA) are parties to a power contract that requires all electricity distributed by Huntsville Utilities to be purchased from TVA. In February 2020, a long-term amendment to the contract was executed and now TVA provides Huntsville Utilities a 3.1% credit to be applied towards standard service purchased power. This credit reduces purchased power expense by approximately \$10 million each year based on current usage.

Huntsville Utilities also executed a "flexibility" agreement with TVA in 2020, which allows the utility to procure up to 5% of the system's energy from local sources if the power generation aligns with TVA's environmental requirements. Huntsville Utilities has formally announced HU's solar partnership with Toyota. Soon, construction will begin on a 168-acre solar array near the Toyota Motor Manufacturing facility in north Huntsville. This will generate as much as 30MW of energy. HU is buying all the power flowing from these panels. This is HU's first power purchase from a source other than TVA. HU started working on this in 2020 and learned many lessons as this innovative project was brought together. Toyota, HU, and the community will benefit from this project's affordable and sustainable energy.

BILLING RATE ADJUSTMENTS

Huntsville Utilities continues to offer some of the most affordable rates in the Tennessee Valley. Each year, management evaluates the current financial position, planned operating and capital expenditures, historical revenue information and commodity prices to determine if any rate adjustments are necessary. Cost of service studies, designed to make sure rates are cost-based, are scheduled to be conducted by rate consultants for each service every three years.

Water:

Water rate adjustments must be approved by the Gas and Water Board and City Council. The last approved change to Huntsville Utilities' water rates took place in fiscal year 2017, resulting from a 2012 approved 5-year rate strategy, although some minor adjustments have taken place since then because of a link to Madison County water rates. In 2023, Jackson Thornton conducted a Water Cost of Service Study. Through this study, the evaluation of the HU 20-year Capital Plan, rising costs on capital, and additional O&M expenses, it was determined an increase in water rates was necessary. The budget that was originally approved by the board included the proposed water rate adjustment of 35% in FY24. City Council amended the proposed water rates and shaped them to help lower the impact to the low usage residential customers and put more cost on high usage customers. The chart below shows the rate impacts from the proposed to the amended/approved for different residential usage types:



The chart below shows the current water rates compared to the amended/approved water rates. The approved water rates go into effect on November 1, 2023.

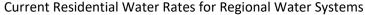
Current and Approved FY24 Water Rates

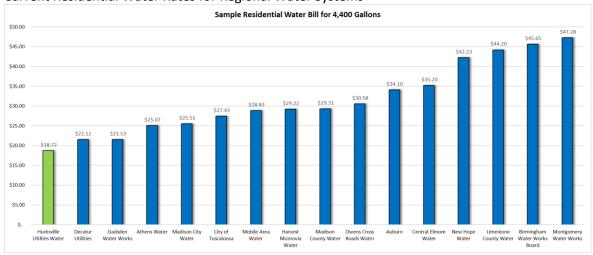
Residential	Ra	te				Wholesal	e /	Resal	le F	Rate		Amended	l A	vailabili	ty Rate	
Tiers		urrent Rate	252550	proved Rate	Increase	Tiers		urrent Rate	2000000	proved Rate	Increase	Meter Size	Cu	rrent Rate	Approved Rate	Increase
1st 3,000 gallons	\$	1.33	\$	1.70 \$.37	1st 5 MGAL	\$	1.96	\$	2.65	.69	5/8-inch	\$	12.34	\$ 14.00	\$ 1.66
Next 3,000 gallons	\$	1.71	\$	3.21 \$	1.50	Over 5 MGAL	\$	1.61	\$	2.17	.56	1-inch	\$	12.34	\$ 16.67	\$ 4.33
Next 6,000 gallons	\$	1.91	\$	3.48 \$	5 1.57	Supplemental / Emergency		6.45	Ś	6.45	. 0	1.5-inch	\$	38.02	\$ 51.33	\$ 13.31
Over 12,000 gallons	\$	3.01		4.96 \$, amengency	~	0.15	~	0.15		2-inch	\$	57.68	\$ 77.87	\$ 20.19
Residential Sprinkler	\$	3.01	\$	4.96 \$								3-inch	\$	122.66	\$ 165.59	\$ 42.93
												4-inch	\$	199.01	\$ 268.66	\$ 69.65
Other Rates						Commerci	al /	/ Indu	str	ial Ra	te	6-inch	\$	395.46	\$ 533.87	\$ 138.41
Tiers		Curren	t A	Approved Rate	Increase	Tiers		Current Rate	Ap	proved Rate	Increase	8-inch	\$	537.91		188.27
Master Meter – Multi Unit		\$ 1.	71 \$	2.31	\$.60	1st 1 MGAL	\$		c ċ	2.65		10-inch	\$	1,022.42	\$ 1,380.27	\$ 357.85
Metered Fire Line		\$ 3.	01 \$	4.06	\$ 1.05	IST I WIGHL	Ş	1.90	ÇΟ	2.03	وه. ډ	Master Meter-Multi				
Commercial Sprinkler		\$ 3.	01 \$	4.06	\$ 1.05	Over 1 MGAL	\$	1.63	1\$	2.17	\$.56	Unit	\$	12.34	\$ 14.00	\$ 1.66
All consumption	n ti															15

To view the 2024 budget, click here.

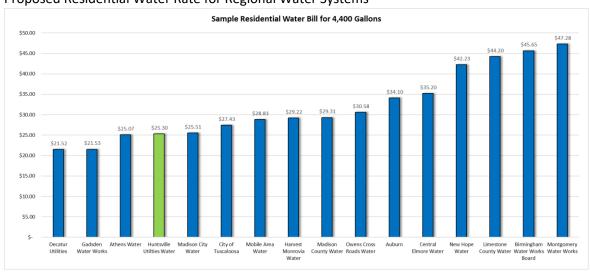
Water Cost Pressures that enhanced the need for a water rate increase are:

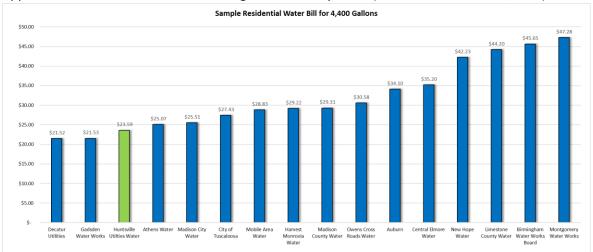
- Primary cost driver is not water constraints but building and growth in our community.
- Capital projects are more expensive than expected as labor and material prices rise.
- In addition to significant capital improvement needs, inflation is impacting normal operations.
- Water is not generating enough revenue to fund ongoing operations and capital improvements.
- HU is pumping an average of 16% more water each day from all plants, and chemical costs continue to increase (some common chemicals by 30% while others by more than 100%)
- Vehicle and equipment costs have increased, and orders are lagging from one to two years.
- Payroll and new hire costs have increased.
- Maintenance costs for parts have gone up.
- Increase costs in Meter Reading and Locate Services





Proposed Residential Water Rate for Regional Water Systems





Approved Residential Water Rate for Regional Water Systems (Effective November 1, 2023):

Gas:

Due to the volatility of the commodity market, natural gas rate adjustments do not require City Council approval but must be approved by the Gas Board. In 2017, the Board authorized a three-year rate adjustment increasing availability charges and usage rates each year ending with fiscal year 2020. In November 2021, usage rates were adjusted again based on the cost-of-service findings and market supply and demand issues. In 2023, HU conducted a Cost of Service Study. UFS was engaged to complete the study. No rate adjustments are built into the current Gas Model for FY24 – FY28. The next gas cost of service study will be completed in 2026 prior to any potential rate actions.

Electric:

All electric rate adjustments must be approved by the Electric Board, TVA, and City Council. Huntsville Utilities implemented an approved five-step rate strategy beginning in fiscal year 2019 through fiscal year 2023. The fiscal year 2023 budget included the final step of that plan, which was estimated to produce approximately \$2.5 million in additional revenue by adjusting availability charges on residential and commercial customers. A rate adjustment of 2% is built into the electric model in FY25. A cost-of-service study is expected to be completed in FY24.

SERVICE LEVEL CHANGES FOR RATEPAYERS

Huntsville Utilities currently requires a deposit to establish service. During the time that the utility holds the deposit, it accrues simple interest in accordance with the Deposit Interest policy. The governing Boards of Huntsville Utilities have approved the disbursement of accumulated customer deposit interest to residential customers. Each year, deposit interest will be refunded annually for any additional interest accruals on residential accounts.

Deposit interest that has been released:

 Residential posted August 2022 	\$6,726,391.33
 Commercial posted September 2022 	\$3,394,505.51
 Residential posted January 2023 	\$53,976.11
 Commercial posted January 2023 	\$71,049.18
Total thus far is	\$10,245,922.13

HU also recognizes the importance of proactively supporting meaningful and effective economic and community development initiatives within our region. To encourage worthwhile projects and programs that meet this need, HU will designate up to 2% of non-rate-based funds to support local economic and community development efforts. Distribution of funds will be overseen by a joint committee of HU's Boards and city and regional representatives. The use of funds will be subject to financial and regulatory restrictions and must serve a purpose of improving the quality of life or economic health of the Huntsville Utilities' service area.

ADVANCED METERING INFRASTRUCTURE (AMI) DEPLOYMENT

Huntsville Utilities is replacing conventional mechanical meters with AMI meters that will provide timely usage data and facilitate cost reductions related to connecting or disconnecting utility service. This change will potentially lead to more options in rate offerings and give customers information needed to manage usage patterns. Huntsville Utilities is purchasing the meters, maintaining the inventory, and utilizing a combination of HU crews and outsourcing for installation.

As of June 2023, more than 98% of electric AMI meters have been installed. While a contractor installed the electric residential meters, HU crews are installing the remaining commercial meters. Total budgeted costs for the electric meter deployment were \$27.4 million spread over four years and the deployment is essentially complete at 92% of expected costs.

The gas meter conversion to AMI requires a communication device to be connected to the existing meter. The gas AMI deployment began in May 2021 and approximately 40,345 out of 62,000 devices have been installed to date. The total budget for this project is \$6.4 million and was scheduled to be completed in 2023, but the remaining deployment is being transitioned to HU crews and may stretch in to 2024.

The changeout of water meters has been removed from the budget and five-year plan due to cost concerns and performance issues but is factored in to the 20-year master plan. Management is currently evaluating the next steps for water meter replacement.

Budget Process

No later than March of each year, the Budget and Rates Director prepares a budget calendar to set tentative deadlines for the upcoming budget cycle. The goal is to have a draft of the budgets ready for Board review at the July meetings, with final budgets ready for Board approval in August. The fiscal year for Huntsville Utilities runs from October through September.

During the first quarter of the calendar year, the Budget and Rates Analysts set up two databases, one for operating and maintenance expenses and a second devoted to salary and benefits, that are used to track and consolidate budget data for the upcoming fiscal year. Specific budgeting tools may change over time, but the analysts utilize this period to do any preparatory work required to make the budget process flow smoothly.

Internal group budget meetings are conducted by the Budget and Rates staff during the months of February and March to convey executive management expectations, review any changes to the budgeting process, communicate deadlines and respond to questions from departmental management regarding the submission of the capital and operating expense budgets. Individual meetings are scheduled upon request throughout the budget cycle to assist with specific issues.

During March and April, departmental management reviews and updates their existing capital budgets. Capital submissions for the upcoming fiscal year are normally due to the Budget and Rates group no later than April 20th. The Budget and Rates Analysts utilize the remainder of April to compile the departmental capital budgets by utility service and obtain additional data from the departments to support the capital budget requests. Preliminary capital budgets will be reviewed with the executive management team in early May.

During April and May, departmental management reviews and updates their existing operating expense budgets, except for salary and benefits costs. Operating expense submissions for the upcoming fiscal year are normally due to the Budget and Rates group no later than May 20th. The Budget and Rates Analysts utilize the remainder of May to compile the departmental operating expense budgets by utility service and obtain additional data from the departments to support the operating expense budget requests.

Salary and benefits expenses are budgeted at the employee level by the Budget and Rates group with information provided by Human Resources. Generally, the salary and benefits budgets are prepared during the month of June and shared with the executive management team as part of the operating expense budget before July 1st.

Revenue projections are prepared for each utility by the Budget and Rates section. These calculations are usually pushed toward the end of the budgeting process to allow for as much current fiscal year data as possible to be included in the projections. Customer and usage growth or decline percentages are factored into revenue projections and are based on historical averages and customer and usage trends for the service areas. The budgets for purchased electricity and natural gas, which combined is the single largest operating expense, are also usually prepared at this time because they are dependent on usage projections. Revenue and commodity projections are shared with the executive management team prior to July 1st.

Final review of the budgets by the President/President/CEO and CFO/VP of Finance should be completed by early July. The documents are then submitted to the Boards for their review. The Boards may elect to have the budgets presented as part of the agenda at specially convened budget sessions or during the normal July Board meetings. The budgets should be approved by the Boards no later than the August Board meetings.

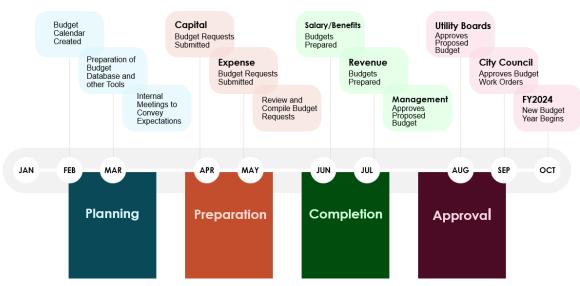
Budget work orders are prepared by the Budget and Rates group for all capital items over \$25,000 and submitted for review to the City Council. City Council should approve the budget work orders no later than the last Council Meeting in September.

Customers are encouraged to bring any specific requests regarding utility service to the attention of Huntsville Utilities management through any available means of communication. This includes in-person discussion, phone calls, written correspondence, email or posting on any of the social media platforms. Members of the community can discuss any utility-related issues, including approval of the budget, in a public forum at the Board meetings or Huntsville City Council meetings which are regularly held each month.

The Budget and Rates group will ensure that all approved budget data is ready for use by the organization on October 1st.

The budget adjustment and amendment process are described in the <u>Budget Policy</u>. Budget adjustments are administrative in nature because no additional appropriations are required. In this case, cost savings in other areas are used to offset unbudgeted needs. Budget amendments do require additional approvals and, as a result, must be presented to the appropriate Board. Unbudgeted capital improvements greater than \$25,000 require a Budget Work Order Addendum that requires City Council approval.

Typical Budget Cycle



The image above illustrates the different stages of the budget process.

Financial Policies

The mission statement for Huntsville Utilities, shown below, serves as the guiding principle for the organization.

Huntsville Utilities is the publicly owned provider of foundational services for one of the nation's smartest places, focused on dynamic innovation.

The financial policies that have been adopted by the Boards are designed to foster trust in the utilities by establishing a transparent framework that enables proper stewardship of public funds while embracing the standard above. The policies provide the basis for maintaining stable and competitive rates, ensuring the on-going operations of the utilities, and enhancing long-term financial planning.

Reserve Funds

Huntsville Utilities has implemented financial reserve policies designed to define overall liquidity levels that are reasonable, prudent, and necessary to provide adequate availability of funds to ensure on-going operations for each of the utility services.

Utility services are subject to many types of risk that can be mitigated by having sufficient cash reserves to ensure adequate and reasonable liquidity. Weather events such as tornados, snow, or ice along with other harsh or mild weather conditions can impact both costs and revenues. Commodity prices can be impacted by weather, market conditions and international events. Budgeted revenues can be impacted by commercial or industrial customers ceasing or reducing operations in the service area. Prospective customers might also announce start-up operations requiring infrastructure investments that were not anticipated during budget preparation.

The current <u>Financial Reserve</u> policy, which was approved in 2022 by the respective Boards, is specific to the water, gas, and electric services. Each year during the budget process, minimum cash reserve targets are calculated for each service and used by management to evaluate the effectiveness of the current budget and long-term financial plan. The policies focus on an acceptable dollar amount based on historical financial information, debt service schedules and capital plans. The Financial Reserve policies also provide a list of actions that may be pursued to counteract cash balances that fall below acceptable levels.

Investments

It is the policy of Huntsville Utilities to invest public funds in a manner which will enhance financial performance while protecting the principal of the investments. All activity is designed to obtain the highest yield while meeting safety and liquidity criteria established in the policy and complying with applicable state law and federal tax regulations. The Investment Policy is reviewed every two years by the Boards and all investments are made under the direct management of the CFO/VP of Finance. The "prudent person" standard is applied in managing the portfolio and any ethical dilemmas or conflicts of interest are required to be disclosed.

Cash from all operating funds is combined into a single pool and allocated among the investment options available to the CFO/VP of Finance. Investment decisions are made by considering the following objectives in order of priority: Safety, Liquidity, Return on Investment, and Maintaining Public Trust. The CFO/VP of Finance primarily invests in money market accounts, US treasury obligations, certificate of deposits, and certain government sponsored entities including Federal Home Loan Banks (FHLB), Federal National Mortgage Association (FNMA), and Federal Home Loan Mortgage Corporation (FHLMC). Mutual fund investments are not allowed, and the portfolio is diversified so that no more than 50% of investments are a single type of security or held by a single financial institution. A minimum standard of investment return uses the 90-day treasury bill as a benchmark.

Budgeting

Huntsville Utilities is a discretely presented component unit of the City of Huntsville. As required by city ordinance, Huntsville Utilities must account separately for its electric, natural gas and water systems. Costs are allocated to the three systems in a manner that ensures results of operations and changes in financial position are presented fairly and consistently from year to year.

To this end, Huntsville Utilities prepares separate balanced budgets for the water, gas, and electric services on an annual basis. The budgets consist of revenue projections, operation, and maintenance expense forecasts, and planned capital projects and expenditures. The budgets are considered balanced when the sum of estimated revenues and appropriated cash reserves, if necessary, are equal to planned expenditures. The budget proposals are approved by the appropriate Board and then capital items greater than \$25,000 are submitted to the City Council for approval.

The <u>Budget Policy</u> identifies capital expenditures as those incurred for the long-term development of the utility services, either by direct purchase or as the result of construction projects. Capital items must have a useful life of 3 years or more and be valued at \$5,000 or greater. For infrastructure additions or improvements to be considered capital improvements, there is a minimum value threshold of \$35,000.

Basis of Budgeting:

The budget is prepared using the modified cash basis of accounting. The financial statements are prepared using the accrual basis of accounting which follows generally accepted accounting principles (GAAP). Differences between the two types of reporting are noted below.

Transaction Type	GAAP Reporting (financials)	Budget Reporting
Depreciation Expense	Included	Not Included
Capital Outlays	Included as an Asset	Included as an Expense
Debt Principal Payments	Reduction of Liability	Included as an Expense
Proceeds from Debt Issuance	Included as a Liability	Included as Revenue
Mark to Market Adjustments	Included as Revenue or Expense	Not included

Funds and Net Position

As mentioned previously, Huntsville Utilities is a discretely presented component unit of the City of Huntsville, Alabama. To be considered a discretely presented entity, where revenues and expense are reported separately, there must be some level of autonomy in management of the utilities but a controlling interest by the City. This is evidenced by the following factors:

- The City of Huntsville appoints the members of the Boards which are responsible for governing the utilities.
- All Huntsville Utilities' debt is issued in the name of the City but will be repaid by Huntsville Utilities
- Huntsville Utilities makes payments in lieu of taxes (PILOT) to the city for each utility service based on sales revenue or asset values rather than providing transfers to the City general fund.

Blended component units, such as the Public Building Authority, are also legally separate entities but provide services exclusively to the City government, which will also pay its debt. The City of Huntsville includes the following funds and component units in its Comprehensive Annual Financial Report.

General Fund Debt Service Fund Special Revenue Fund Capital Improvements Fund Other Governmental Funds Discretely Presented Component Units Huntsville Utilities Huntsville/Madison County Convention and Visitors Bureau Fiduciary Funds Post-Retirement Benefits Trust Nonmajor Proprietary Funds Post-Retirement Benefits Trust Blended Component Units The Public Building Authority of the City of Huntsville Convention and Visitors Bureau

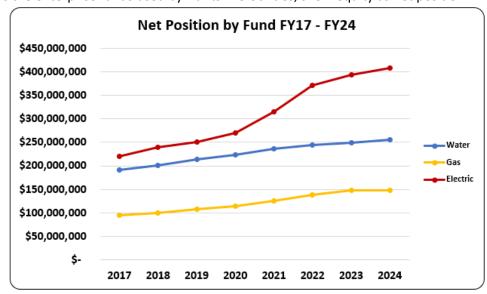
City of Huntsville, Alabama

Since Huntsville Utilities offers essential services to the community, operating independently but with the City appointing its governing Boards, the water, natural gas, and electric services are viewed as separate proprietary enterprise funds that are not subject to appropriation. Enterprise funds function like privately held businesses where customers pay charges for a service which then pay for the expenses related to that service. The money for each fund is kept separate from the others meaning that one service will not support the others. This philosophy is consistent with language in the TVA power contract that requires that electric finances be kept separate from other utility activities.

Huntsville Utilities prepares budgets based on a modified cash basis. What this means in terms of the enterprise funds is that a cash balance will be shown on the cash models which is comprised of prior cash reserves, plus all sources of incoming cash (revenue, reimbursements, and borrowing proceeds), less outgoing cash (operating and capital expenses, debt service and tax equivalents). Fund balances are

different from cash balances. Fund balances generally describe the difference between a fund's assets and liabilities. There are accrual-based accounting entries included in determining those amounts which are consistent with required financial statement reporting. Financial statements are produced for each utility service each month.

For governmental funds such as those used by the City, equity is reported as fund balance. Proprietary funds, such as the enterprise funds used by Huntsville Utilities, show equity as net position.



		Net Position E	ndin	g Balances			
	Water	Gas		Electric	<u>Total</u>	Change from	Prior Year
2017	\$ 190,645,698	\$ 95,198,719	\$	220,058,061	\$ 505,902,478	\$ 30,372,666	6.4%
2018	\$ 201,063,162	\$ 100,085,189	\$	238,925,570	\$ 540,073,921	\$ 34,171,443	6.8%
2019	\$ 213,525,223	\$ 107,365,286	\$	251,277,121	\$ 572,167,630	\$ 32,093,709	5.9%
2020	\$ 224,035,478	\$ 114,308,000	\$	270,445,500	\$ 608,788,978	\$ 36,621,348	6.4%
2021	\$ 235,853,026	\$ 125,433,445	\$	315,352,891	\$ 676,639,362	\$ 67,850,384	11.1%
2022	\$ 245,038,083	\$ 137,617,674	\$	371,653,294	\$ 754,309,051	\$ 77,669,689	11.5%
2023	\$ 249,886,485	\$ 147,931,619	\$	393,342,201	\$ 791,160,305	\$ 36,851,254	4.9%
2024 (Projected)	\$ 255,140,977	\$ 147,882,793	\$	408,776,778	\$ 811,800,548	\$ 20,640,243	2.6%

The information above shows the ending net position for Huntsville Utilities for the last five years and projected totals for FY23 and FY24.

The larger than normal increases in FY22 was the result of the following factors:

- TVA provided more than \$18 million in purchased power savings through the introduction of the long-term partnership credit and the pandemic relief credit. Both credits were included in fiscal years 2022 and 2023, but only the long-term partnership credit was included in 2024.
- Customer growth and weather impacts resulted in increased revenue.
- COVID safety protocols resulted in lower expenses in multiple categories.

The decline in net position projected for FY24 is the result of the following:

- Inflation and supply chain issues have resulted in dramatic price increases. Budget estimates
 assume that goods and services can be delivered in a timely manner at the prices quoted.
- The Pandemic credit will no longer be available in 2024.
- 29 new hires are projected in the coming year to accommodate service area growth.
- Several new information technoloav initiatives are planned that will result in higher-than-

CITY OF HUNTSVILLE, ALABAMA

COMBINING STATEMENT OF ACTIVITIES
DISCRETELY PRESENTED COMPONENT UNITS
FOR THE YEAR ENDED SEPTEMBER 30, 2022

			760	Program	Reve	enues					Chan	nges in Net Positi	on			
							\$\$ <u></u>	В	usin	ess-Type Activiti	es		G	overnmental Activities		
				Charges for		Capital Grants and			Hu	ntsville Utilities			M	Huntsville / adison County Convention &		
FUNCTIONS / PROGRAMS	89	Expenses		Services	_ (Contributions		Electric	555	Gas	(6)	Water	Vi	isitors Bureau	88 <u></u>	Total
Component Units Huntsville Utilities Electric System Huntsville Utilities Gas System Huntsville Utilities Water System Huntsville / Madison County	\$	561,612,166 54,530,566 49,173,685	\$	616,335,896 61,977,300 54,996,755	\$	6,237,735 5,966,271	\$	54,723,730 - -	\$	13,684,469	\$	11,789,341	\$			54,723,730 13,684,469 11,789,341
Convention & Visitors Bureau	94	4,717,586	-	9,375			-	-	-	-	, <u> </u>	- 170	:- <u></u>	(4,708,211)	84	(4,708,211)
Total Component Units	\$	670,034,003	\$	733,319,326	\$	12,204,006	\$	54,723,730	\$	13,684,469	\$	11,789,341	\$	(4,708,211)	\$	75,489,329
		eneral Revenues Taxes Gain on disposa Unrestricted in Loss on investr Unrestricted in	al of vest	ment earnings	enu	es	\$	294,071 3,009,035 (1,726,433)	\$	67,554 401,575 (1,969,369)	\$	31,786 699,022 (3,335,091)	\$	1,853,108 - 1,486 - 3,000,899	\$	1,853,108 393,411 4,111,118 (7,030,893) 3,000,899
		Total General R	eve	nues			â	1,576,673	-	(1,500,240)	1	(2,604,283)	_	4,855,493	es a	2,327,643
		Change in Net F	osit	tion				56,300,403		12,184,229		9,185,058		147,282		77,816,972
		Net Position, Be	egin	ning of Year				315,352,891		125,433,445	_	235,853,026		2,135,688		678,775,050
		Net Position, Er	nd o	f Year			\$	371,653,294	\$	137,617,674	\$	245,038,084	\$	2,282,970	\$	756,592,022

Net position is presented on the water, natural gas and electric financial statements by Huntsville Utilities and is then shown by the City of Huntsville in the Discretely Presented Component Units section of its Comprehensive Annual Financial Report is shown above. The City has one other discretely presented component unit – the Huntsville Madison County Convention and Visitor's Bureau (HMC CVB).



South Parkway Water Treatment Plant Built in 1964

Alabama Water and Pollution Control Association Best Operated Plant Award 1968

In the photo Left to Right:

- Mr. J Price, Sr. (Attorney)
- Mr. Edward Cobbs (President of Huntsville Utilities, retired 1992)
- Mr. H. M. Rhett, Jr. (Chairman of the Board)
- Mr. James S. Wall
- Mr. Gordon L. Maples



Fiscal Year 2024 Budget

Electric and Gas Budgets were approved as presented by the
Huntsville Utilities Gas & Water Board on August 22, 2023
Huntsville Utilities Electric Board on August 23, 2023
City of Huntsville City Council September 14, 2023

Water rates were amended and approved by City Council on September 14, 2023. This was after the budget was approved as presented by the water board and as outlined in the water rates section. Click here to view the details of the changes made to water rates. This budget document and data have been updated to reflex the City of Huntsville City Council amended and approved water rates on September 14, 2023.

Revenues and Expenditures Summary – Consolidated

	FY21	FY22	FY23	FY23	FY24
REVENUE:	 Actual	Actual	Budget	Projected	Budget
Residential Sales	\$ 319,335,031	\$ 362,350,422	\$ 343,945,629	\$ 347,112,418	\$ 380,759,958
Small Commercial Sales	\$ 64,311,118	\$ 71,827,196	\$ 67,686,456	\$ 70,795,148	\$ 77,588,064
Medium Commercial Sales	\$ 153,326,851	\$ 175,466,220	\$ 161,720,805	\$ 168,263,553	\$ 177,524,259
Large Commercial Sales	\$ 25,895,677	\$ 28,157,194	\$ 28,006,682	\$ 29,896,137	\$ 28,619,630
Small Industrial Sales	\$ 12,226,129	\$ 13,222,523	\$ 15,592,222	\$ 14,701,447	\$ 16,298,561
Large Industrial Sales	\$ 24,913,925	\$ 31,945,580	\$ 37,856,905	\$ 36,440,192	\$ 42,312,644
Other Sales	\$ 10,462,960	\$ 11,421,329	\$ 10,210,957	\$ 11,453,341	\$ 12,432,191
Forefeited Discounts	\$ 2,964,929	\$ 3,248,825	\$ 3,097,100	\$ 3,124,568	\$ 3,135,200
Aid-To-Construction	\$ 24,053,721	\$ 21,425,471	\$ 21,720,000	\$ 23,874,916	\$ 21,306,000
Connection/Tap Fees	\$ 3,712,840	\$ 3,948,618	\$ 3,610,208	\$ 3,586,759	\$ 3,822,325
Collection/Reconnection Fees	\$ 3,496,025	\$ 2,008,907	\$ 2,726,800	\$ 2,452,644	\$ 2,038,900
Miscellaneous Revenue	\$ 5,816,610	\$ 15,475,573	\$ 5,973,919	\$ 10,611,463	\$ 3,620,600
Interest Income	\$ (386,396)	\$ (2,921,261)	\$ 1,429,000	\$ 5,154,705	\$ 2,613,326
Rental Income	\$ 5,877,055	\$ 5,262,016	\$ 5,801,000	\$ 5,366,545	\$ 5,671,120
Water Fiber Lease Income	\$ 840,000	\$ 840,000	\$ 840,000	\$ 840,000	\$ 300,000
Gas Fiber Lease Income	\$ 360,000	\$ 360,000	\$ 360,000	\$ 360,000	\$ 90,000
COH Fiber Lease Income	\$ 2,496,000	\$ 2,496,000	\$ 2,496,000	\$ 2,496,000	\$ 1,000,000
Google Fiber Lease Income	\$ 7,323,540	\$ 6,756,239	\$ 7,784,000	\$ 7,928,220	\$ 7,942,800
Reimbursements	\$ 4,139,605	\$ 6,485,707	\$ 14,601,550	\$ 7,000,317	\$ 12,477,500
IGSA Service Revenue	\$ 2,291,374	\$ 9,359,191	\$ 8,780,219	\$ 8,975,024	\$ 10,086,745
Warrant Proceeds	\$ 5,744,547	\$ 14,378,213	\$ 14,737,102	\$ 10,787,670	\$ 58,809,052
Transfer from Cash Reserves	\$ (55,039,034)	\$ (47,986,489)	\$ 30,398,818	\$ 15,451,208	\$ 10,530,318
	\$ 624,162,507	\$ 735,527,474	\$ 789,375,372	\$ 786,672,274	\$ 878,979,193
EXPENDITURES:					
Employee Expenses	\$ 78,967,501	\$ 81,822,410	\$ 103,878,346	\$ 99,098,227	\$ 112,293,086
Supplies and Materials	\$ 13,185,352	\$ 16,224,361	\$ 16,058,609	\$ 15,661,641	\$ 17,719,761
Services	\$ 18,974,861	\$ 22,765,911	\$ 28,196,307	\$ 23,227,367	\$ 29,338,998
Travel and Training	\$ 1,258,034	\$ 1,689,936	\$ 2,392,973	\$ 2,213,454	\$ 3,018,146
Equipment Maintenance	\$ 3,345,474	\$ 3,261,727	\$ 4,952,744	\$ 3,381,417	\$ 5,287,699
Utilities	\$ 4,953,250	\$ 5,725,291	\$ 5,485,006	\$ 5,749,634	\$ 6,101,540
Commodity	\$ 414,097,297	\$ 491,244,671	\$ 463,639,416	\$ 478,555,212	\$ 512,584,863
Tax Equivalents	\$ 23,872,711	\$ 23,983,497	\$ 24,837,824	\$ 24,438,483	\$ 25,274,351
Debt Service	\$ 10,892,458	\$ 14,913,211	\$ 18,494,058	\$ 20,506,718	\$ 22,917,287
Other Operating Expenses	\$ 3,197,489	\$ 5,170,305	\$ 4,375,846	\$ 4,852,209	\$ 3,954,259
Capital Expenditures	\$ 51,418,080	\$ 68,726,154	\$ 117,064,243	\$ 108,987,911	\$ 140,489,203
	\$ 624,162,507	\$ 735,527,474	\$ 789,375,372	\$ 786,672,274	\$ 878,979,193

Huntsville Utilities prepares separate financial statements for the water, natural gas, and electric services. The consolidated information shown above is for informational purposes only.

Revenues and Expenditures Summary – Water

	FY21	FY22	FY23	FY23	FY24
REVENUE:	 Actual	Actual	Budget	Projected	Budget
Residential Sales	\$ 26,034,966	\$ 26,701,941	\$ 26,725,571	\$ 26,788,413	\$ 36,250,342
Small Commercial Sales	\$ 10,100,365	\$ 11,372,603	\$ 10,707,331	\$ 11,520,348	\$ 15,216,700
Medium Commercial Sales	\$ 2,900,807	\$ 2,880,281	\$ 2,902,943	\$ 2,900,531	\$ 3,770,952
Large Commercial Sales	\$ 540,332	\$ 568,907	\$ 602,693	\$ 586,037	\$ 755,344
Small Industrial Sales	\$ 1,663,599	\$ 1,857,269	\$ 1,766,300	\$ 1,831,979	\$ 2,410,652
Large Industrial Sales	\$ 223,280	\$ 246,786	\$ 214,054	\$ 242,337	\$ 322,622
Other Sales	\$ 5,166,043	\$ 5,560,015	\$ 4,999,922	\$ 5,715,291	\$ 6,729,943
Forefeited Discounts	\$ 218,252	\$ 217,197	\$ 217,700	\$ 212,172	\$ 214,500
Aid-To-Construction	\$ 7,485,221	\$ 6,730,896	\$ 5,600,000	\$ 6,442,137	\$ 5,256,000
Connection/Tap Fees	\$ 641,840	\$ 1,111,110	\$ 744,000	\$ 924,719	\$ 901,500
Collection/Reconnection Fees	\$ 594,331	\$ 562,494	\$ 520,000	\$ 605,571	\$ 596,900
Miscellaneous Revenue	\$ 172,796	\$ 4,551,054	\$ 98,300	\$ 2,929,273	\$ 121,300
Interest Income	\$ (135,900)	\$ (2,636,069)	\$ 657,000	\$ 1,873,642	\$ 812,200
Rental Income	\$ -	\$ -	\$ -	\$ -	\$ -
Water Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
Gas Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
COH Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
Google Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
Reimbursements	\$ 515,583	\$ 3,772,153	\$ 5,250,364	\$ 2,457,723	\$ 4,156,019
IGSA Service Revenue	\$ 980,633	\$ 3,773,154	\$ 3,580,589	\$ 4,022,546	\$ 4,375,348
Warrant Proceeds	\$ 3,038,074	\$ 14,378,213	\$ 14,737,102	\$ 10,787,670	\$ 23,944,052
Cash Reserves Transfer	\$ (6,520,336)	\$ (2,487,495)	\$ 26,077,390	\$ 8,772,059	\$ 1,369,924
	\$ 53,619,886	\$ 79,160,509	\$ 105,401,259	\$ 88,612,448	\$ 107,204,298
EXPENDITURES:					
Employee Expenses	\$ 21,056,102	\$ 22,201,267	\$ 28,371,807	\$ 26,651,496	\$ 30,773,861
Supplies and Materials	\$ 4,630,245	\$ 6,218,776	\$ 6,698,703	\$ 6,428,639	\$ 7,219,575
Services	\$ 3,513,636	\$ 3,658,031	\$ 5,802,169	\$ 4,880,638	\$ 5,586,254
Travel and Training	\$ 166,369	\$ 338,141	\$ 422,995	\$ 417,412	\$ 670,546
Equipment Maintenance	\$ 1,031,461	\$ 1,056,810	\$ 1,509,187	\$ 1,058,018	\$ 1,682,149
Utilities	\$ 3,889,875	\$ 4,617,191	\$ 4,374,556	\$ 4,650,089	\$ 4,909,577
Commodity	\$ 33,911	\$ 64,267	\$ 50,000	\$ 45,551	\$ 60,000
Tax Equivalents	\$ 2,743,235	\$ 2,892,313	\$ 2,867,926	\$ 2,938,430	\$ 3,927,393
Debt Service	\$ 3,461,033	\$ 7,797,941	\$ 10,347,577	\$ 11,932,813	\$ 10,989,663
Other Operating Expenses	\$ 1,624,525	\$ 2,328,203	\$ 1,756,339	\$ 1,676,348	\$ 1,206,780
Capital Expenditures	\$ 11,469,494	\$ 27,987,569	\$ 43,200,000	\$ 27,933,015	\$ 40,178,500
	\$ 53,619,886	\$ 79,160,509	\$ 105,401,259	\$ 88,612,448	\$ 107,204,298

Revenue Detail – Water

Sales Revenues	F	Y22 Actual	F	Y23 Budget	F۱	Y23 Projected	FY24 Budget	BvB	BvP
Residential Sales	\$	26,701,941	\$	26,725,571	\$	26,788,413	\$ 36,250,342	35.6%	35.3%
Small Commercial Sales	\$	11,372,603	\$	10,707,331	\$	11,520,348	\$ 15,216,700	42.1%	32.1%
Medium Commercial Sales	\$	2,880,281	\$	2,902,943	\$	2,900,531	\$ 3,770,952	29.9%	30.0%
Large Commercial Sales	\$	568,907	\$	602,693	\$	586,037	\$ 755,344	25.3%	28.9%
Small Industrial Sales	\$	1,857,269	\$	1,766,300	\$	1,831,979	\$ 2,410,652	36.5%	31.6%
Large Industrial Sales	\$	246,786	\$	214,054	\$	242,337	\$ 322,622	50.7%	33.1%
Fire Protection Sales	\$	4,550,995	\$	4,331,948	\$	4,862,723	\$ 5,785,589	33.6%	19.0%
Other Sales	\$	1,009,020	\$	667,974	\$	852,568	\$ 944,354	41.4%	10.8%
Total	\$	49,187,802	\$	47,918,814	\$	49,584,936	\$ 65,456,555	36.6%	32.0%

Other Operating Revenue	F	Y22 Actual	FY23 Budget	F	Y23 Projected	FY24 Budget	BvB	BvP
Forfeited Discounts	\$	217,197	\$ 217,700	\$	212,172	\$ 214,500	-1.5%	1.1%
Aid-To-Construction	\$	6,730,896	\$ 5,600,000	\$	6,442,137	\$ 5,256,000	-6.1%	-18.4%
Connection/Tap Fees	\$	1,111,110	\$ 744,000	\$	924,719	\$ 901,500	21.2%	-2.5%
Collection/Reconnect Fees	\$	562,494	\$ 520,000	\$	605,571	\$ 596,900	14.8%	-1.4%
Miscellaneous	\$	4,551,054	\$ 98,300	\$	2,929,273	\$ 121,300	23.4%	-95.9%
Total	\$	13,172,751	\$ 7,180,000	\$	11,113,873	\$ 7,090,200	-1.3%	-36.2%

Non Operating Revenue	F	Y22 Actual	F	FY23 Budget	FY23 Projected			FY24 Budget	BvB	BvP
Interest Income	\$	(2,636,069)	\$	657,000	\$	1,873,642	\$	812,200	23.6%	-56.7%
Rental Income	\$	-	\$	-	\$	-	\$	-	0.0%	0.0%
Reimbursements	\$	3,772,153	\$	5,250,364	\$	2,457,723	\$	4,156,019	-20.8%	69.1%
IGSA Service Revenue	\$	3,773,154	\$	3,580,589	\$	4,022,546	\$	4,375,348	22.2%	8.8%
Total	\$	4,909,238	\$	9,487,953	\$	8,353,911	\$	9,343,567	-1.5%	11.8%

Warrant and Loan Proceeds	F	FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Warrant Proceeds	\$	14,378,213	\$	14,737,102	\$	10,787,670	\$	23,944,052	62.5%	122.0%
Total	\$	14,378,213	\$	14,737,102	\$	10,787,670	\$	23,944,052	62.5%	122.0%

Total Revenues	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Total	\$ 81,648,004	\$ 79,323,869	\$ 79,840,390	\$ 105,834,374	33.4%	32.6%

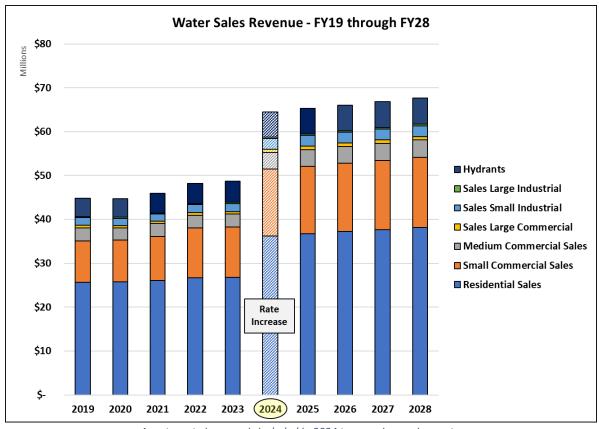
The last two columns on this table and others like it compare the FY24 Budget amount for each line item to the FY23 Budget amount (BvB) and to the FY23 Projected amount (BvP).

Expense Detail – Water

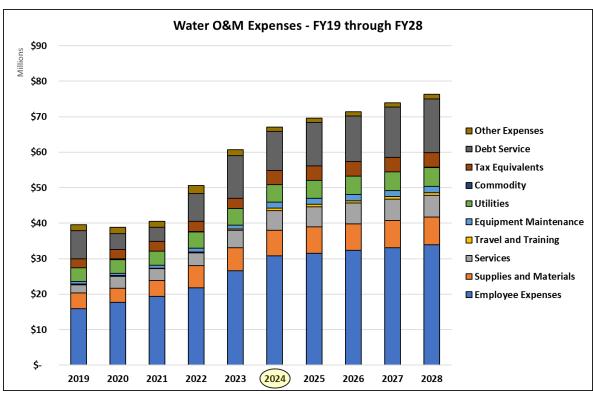
Employee Expenses		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Payroll-Straight Time	\$	14,081,217	\$	17,477,954	\$	16,052,688	\$	19,018,829	8.8%	18.5%
Payroll-Overtime	\$	984,923	\$	989,161	\$	1,030,676	\$	1,176,256	18.9%	14.1%
Health Insurance	\$	2,461,382	\$	4,010,556	\$	3,718,440	\$	3,768,099	-6.0%	1.3%
FICA Taxes - Employers	\$	1,158,123	\$	1,387,769	\$	1,296,228	\$	1,506,915	8.6%	16.3%
Unemployment	\$	-	\$	3,770	\$	1,160	\$	3,770	0.0%	225.0%
Workers Comp.	\$	46,682	\$	75,131	\$	43,710	\$	99,133	31.9%	126.8%
Employer Pension Expense	\$	2,278,557	\$	2,895,697	\$	2,602,059	\$	3,611,549	24.7%	38.8%
Other Employee Benefits	\$	1,190,383	\$	1,531,769	\$	1,906,535	\$	1,589,310	3.8%	-16.6%
Total	\$	22,201,267	\$	28,371,807	\$	26,651,496	\$	30,773,861	8.5%	15.5%
									•	
Supplies and Materials		FY22 Actual		FY23 Budget	F	FY23 Projected		FY24 Budget	BvB	BvP
Small Tools & Equipment	\$	415,659	\$	434,957	\$	539,768	\$	584,345	34.3%	8.3%
Postage	\$	288,054	\$	320,616	\$	295,293	\$	314,516	-1.9%	6.5%
Materials: Non-Stock	\$	4,891,823	\$	5,435,502	\$	5,122,755	\$	5,751,029	5.8%	12.3%
Office Supplies & Expenses	\$	344,883	\$	260,060	\$	241,864	\$	316,551	21.7%	30.9%
Fuel	\$	277,930	\$	247,452	\$	228,895	\$	252,568	2.1%	10.3%
Board Expenses	\$	427	\$	116	\$	64	\$	566	387.9%	780.7%
Total	\$	6,218,776	\$	6,698,703	\$	6,428,639	\$	7,219,575	7.8%	12.3%
									•	
Services		FY22 Actual		FY23 Budget	F	FY23 Projected		FY24 Budget	BvB	BvP
Outside Services	\$	3,469,568	\$	5,389,759	\$	4,495,868	\$	5,298,821	-1.7%	17.9%
Legal Services	\$	57,638	\$	115,204	\$	88,625	\$	93,074	-19.2%	5.0%
Public Information	\$	130,825	\$	297,206	\$	296,145	\$	194,359	-34.6%	-34.4%
Total	\$	3,658,031	\$	5,802,169	\$	4,880,638	\$	5,586,254	-3.7%	14.5%
Travel and Training		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
		TTEE / tetaar	_							
Education & Training	\$	200,116	\$	255,501	\$	206,002	\$	388,910	52.2%	88.8%
	\$		\$		\$	206,002 141,859	\$	388,910 162,894		88.8% 14.8%
Education & Training	\$ \$	200,116		255,501	_				52.2%	
Education & Training Trade Memberships/Dues	\$ \$	200,116 88,930	\$	255,501 92,541	\$	141,859	\$	162,894	52.2% 76.0%	14.8%
Education & Training Trade Memberships/Dues Employee Meals	\$ \$	200,116 88,930 34,541	\$	255,501 92,541 38,420	\$	141,859 43,216	\$	162,894 56,794	52.2% 76.0% 47.8%	14.8% 31.4%
Education & Training Trade Memberships/Dues Employee Meals Business Travel	\$ \$	200,116 88,930 34,541 14,554	\$ \$ \$	255,501 92,541 38,420 36,533	\$ \$ \$	141,859 43,216 26,335	\$ \$	162,894 56,794 61,948	52.2% 76.0% 47.8% 69.6%	14.8% 31.4% 135.2%
Education & Training Trade Memberships/Dues Employee Meals Business Travel	\$ \$	200,116 88,930 34,541 14,554	\$ \$ \$	255,501 92,541 38,420 36,533	\$ \$ \$ \$	141,859 43,216 26,335	\$ \$	162,894 56,794 61,948	52.2% 76.0% 47.8% 69.6%	14.8% 31.4% 135.2%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total	\$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141	\$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget	\$ \$ \$ \$	141,859 43,216 26,335 417,412	\$ \$	162,894 56,794 61,948 670,546	52.2% 76.0% 47.8% 69.6% 58.5%	14.8% 31.4% 135.2% 60.6%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance	\$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual	\$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget	\$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected	\$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget	52.2% 76.0% 47.8% 69.6% 58.5%	14.8% 31.4% 135.2% 60.6%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance	\$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162	\$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899	\$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378	\$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761	52.2% 76.0% 47.8% 69.6% 58.5% BvB 8.8%	14.8% 31.4% 135.2% 60.6% BVP 19.1%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint.	\$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648	\$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288	\$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640	\$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388	52.2% 76.0% 47.8% 69.6% 58.5% BvB 8.8% 11.8%	14.8% 31.4% 135.2% 60.6% BVP 19.1% 66.3%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint.	\$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648	\$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288	\$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018	\$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388	52.2% 76.0% 47.8% 69.6% 58.5% BvB 8.8% 11.8%	14.8% 31.4% 135.2% 60.6% BVP 19.1% 66.3%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total	\$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810	\$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187	\$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640	\$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149	52.2% 76.0% 47.8% 69.6% 58.5% 8vB 8.8% 11.8%	14.8% 31.4% 135.2% 60.6% BvP 19.1% 66.3% 59.0%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities	\$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556	\$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018	\$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5%	14.8% 31.4% 135.2% 60.6% BvP 19.1% 66.3% 59.0%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities	\$ \$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget	\$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089	\$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.5% BVB	14.8% 31.4% 135.2% 60.6% BvP 19.1% 66.3% 59.0%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities	\$ \$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556	\$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089	\$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.5% BVB	14.8% 31.4% 135.2% 60.6% BvP 19.1% 66.3% 59.0%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total	\$ \$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191 4,617,191	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556 4,374,556	\$ \$ \$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089 4,650,089	\$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577 4,909,577	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5% BVB 12.2%	14.8% 31.4% 135.2% 60.6% BvP 19.1% 66.3% 59.0% BvP 5.6% 5.6%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity	\$ \$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191 4,617,191	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556 4,374,556	\$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089 4,650,089	\$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577 4,909,577	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5% BVB 12.2% BVB	14.8% 31.4% 135.2% 60.6% BvP 19.1% 66.3% 59.0% BvP 5.6% BvP
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Water	\$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191 4,617,191 FY22 Actual 64,267	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556 4,374,556 FY23 Budget 50,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089 4,650,089 423 Projected 45,551	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577 4,909,577	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5% BVB 12.2% BVB 20.0%	14.8% 31.4% 135.2% 60.6% BVP 19.1% 66.3% 59.0% BVP 5.6% 5.6% BVP
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Water	\$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191 4,617,191 FY22 Actual 64,267	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556 4,374,556 FY23 Budget 50,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089 4,650,089 423 Projected 45,551	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577 4,909,577	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5% BVB 12.2% BVB 20.0%	14.8% 31.4% 135.2% 60.6% BVP 19.1% 66.3% 59.0% BVP 5.6% 5.6% BVP
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Water Total	\$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191 4,617,191 FY22 Actual 64,267 64,267	\$ \$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556 4,374,556 FY23 Budget 50,000 50,000 FY23 Budget	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089 4,650,089 4,650,089 45,551 45,551	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577 4,909,577 4,909,577 FY24 Budget 60,000 60,000	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5% BVB 12.2% 12.2% BVB 20.0% 20.0%	14.8% 31.4% 135.2% 60.6% BVP 19.1% 66.3% 59.0% BVP 5.6% 5.6% BVP 31.7%
Education & Training Trade Memberships/Dues Employee Meals Business Travel Total Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Water Total Tax Equivalents	\$ \$ \$ \$ \$ \$	200,116 88,930 34,541 14,554 338,141 FY22 Actual 132,162 924,648 1,056,810 FY22 Actual 4,617,191 4,617,191 64,267 64,267 FY22 Actual	\$ \$ \$ \$ \$ \$	255,501 92,541 38,420 36,533 422,995 FY23 Budget 179,899 1,329,288 1,509,187 FY23 Budget 4,374,556 4,374,556 FY23 Budget 50,000 50,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	141,859 43,216 26,335 417,412 FY23 Projected 164,378 893,640 1,058,018 FY23 Projected 4,650,089 4,650,089 4,650,089 45,551 45,551 FY23 Projected	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	162,894 56,794 61,948 670,546 FY24 Budget 195,761 1,486,388 1,682,149 FY24 Budget 4,909,577 4,909,577 FY24 Budget 60,000 60,000 FY24 Budget	52.2% 76.0% 47.8% 69.6% 58.5% BVB 8.8% 11.8% 11.5% BVB 12.2% 12.2% BVB 20.0% 20.0%	14.8% 31.4% 135.2% 60.6% BVP 19.1% 66.3% 59.0% BVP 5.6% 5.6% BVP 31.7% BVP

Expense Detail – Water (Continued)

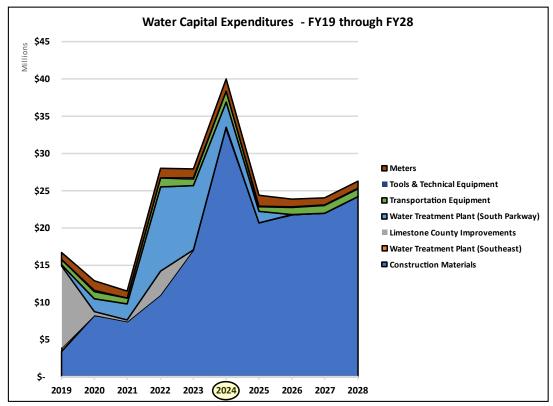
Debt Service		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Debt Service Expenses	\$	7,797,941	\$	10,347,577	\$	11,932,813	\$	10,989,663	6.2%	-7.9%
Total	\$	7,797,941	\$	10,347,577	\$	11,932,813	\$	10,989,663	6.2%	-7.9%
Other Expenses		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Fiber Lease	\$	750,000	\$	840,000	\$	840,000	\$	300,000	-64.3%	-64.3%
Rentals	\$	594,046	\$	482,878	\$	486,445	\$	464,828	-3.7%	-4.4%
Uncollectible Accounts	\$	480,148	\$	10,700	\$	(48,751)		81,328	660.1%	-266.8%
Injuries & Damages	\$	24,212	\$	12,534	\$	14,737	\$	15,347	22.4%	4.1%
Cash Overages & Shortage	\$	381	\$	696	\$	280	\$	672	-3.4%	139.6%
Insurance	\$	292,747	\$	405,595	\$	348,918	\$	297,745	-26.6%	-14.7%
Propane	\$	-	\$	-	\$	(806)	\$	2,400	100.0%	-397.9%
Interest on Customer Deposits	\$	186,669	\$	3,936	\$	35,525	\$	44,460	1,029.6%	25.2%
Total	\$	2,328,203	\$	1,756,339	\$	1,676,348	\$	1,206,780	-31.3%	-28.0%
	1		ı							
Capital		FY22 Actual		FY23 Budget		FY23 Projected	_	FY24 Budget	BvB	BvP
Mat Operation & Maint.	\$	186,520	\$	438,000	\$	220,864	\$	455,000	3.9%	106.0%
Mat New Construction	\$	5,618,883	\$	18,453,000	\$	8,513,500	\$	19,185,500	4.0%	125.4%
Limestone County System	\$	3,175,893	\$	-	\$		\$	-	0.0%	0.0%
Mat Renew & Replace	\$	5,177,659	\$	12,981,000	\$	8,291,550	\$	13,886,000	7.0%	67.5%
South Parkway Rehab	\$	11,348,397	\$	8,300,000	\$	8,677,361	\$	3,350,000	-59.6%	-61.4%
Land	\$	21,884	\$	200,000	\$	171 242	\$	200,000	0.0%	100.0%
Tools & Work Equipment	\$	6,909	\$	206,000	\$	171,343	\$	1 457 000	-100.0%	-100.0%
Transportation Equipment	\$	1,227,001	\$ \$	1,372,000	\$ \$	805,073	\$ \$	1,457,000	6.2%	81.0%
Computer Equipment	\$	1,224,423	\$	1 250 000	\$	1,253,324	\$	45,000	100.0% 28.0%	100.0% 27.7%
Metering Equipment Total	\$	27,987,569	\$ \$	1,250,000 43,200,000	۶ \$	27,933,015	\$ \$	1,600,000 40,178,500	- 7.0 %	43.8%
Total	Ą	27,367,303	Ą	43,200,000	Ą	27,933,013	Ą	40,178,300	-7.0/0	43.0/0
		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Sales Revenue	\$	49,187,802	\$	47,918,814	\$	49,584,936	\$	65,456,555	36.6%	32.0%
Other Revenue	\$	18,081,989	\$	16,667,953	\$	19,467,784	\$	16,433,767	-1.4%	-15.6%
Warrant Proceeds	\$	14,378,213	\$	14,737,102	\$	10,787,670	\$	23,944,052	62.5%	122.0%
		<u> </u>						<u> </u>		
Commodity	\$	64,267	\$	50,000	\$	45,551	\$	60,000	20.0%	31.7%
O&M Expenses	\$	40,418,419	\$	48,935,756	\$	45,762,640	\$	52,048,742	6.4%	13.7%
Debt Service	\$	7,797,941	\$	10,347,577	\$	11,932,813	\$	10,989,663	6.2%	-7.9%
Taxes	\$	2,892,313		2,867,926	\$	2,938,430	\$	3,927,393	36.9%	33.7%
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Capital Expenses	\$	27,987,569	\$	43,200,000	\$	27,933,015	\$	40,178,500	-7.0%	43.8%
Net Cash Impact	\$	2,487,495	\$	(26,077,390)	\$	(8,772,059)	\$	(1,369,924)		



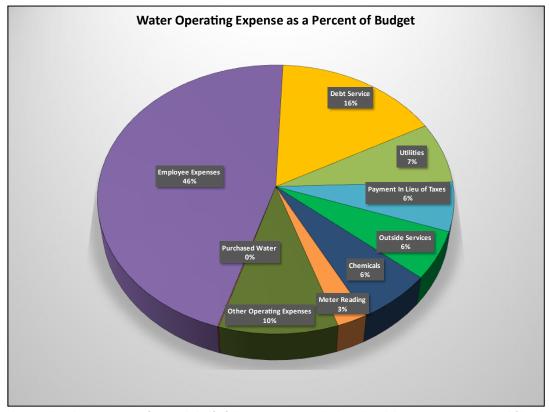
A water rate increase is included in 2024 to cover increasing costs.



Water operating expenses trend upward due to inflation, debt service, and employee related expenses.



The rehab of the South Parkway water treatment plant and system growth are key components of water capital costs.



Employee-related costs account for nearly half of the water expense budget, but debt service payments and fiber lease payments (included in other operating expenses) are other significant factors.

Revenues and Expenditures Summary – Gas

	FY21	FY22	FY23	FY23	FY24
REVENUE:	 Actual	Actual	Budget	Projected	Budget
Residential Sales	\$ 23,625,499	\$ 25,379,225	\$ 25,725,869	\$ 25,344,597	\$ 28,574,754
Small Commercial Sales	\$ 12,428,650	\$ 13,662,216	\$ 13,662,512	\$ 14,792,041	\$ 15,730,237
Medium Commercial Sales	\$ 12,018,796	\$ 14,140,480	\$ 10,496,028	\$ 10,028,002	\$ 11,679,807
Large Commercial Sales	\$ 1,531,481	\$ 1,646,794	\$ 1,689,813	\$ 2,008,125	\$ 2,019,990
Small Industrial Sales	\$ -	\$ -	\$ -	\$ -	\$ -
Large Industrial Sales	\$ 1,730,033	\$ 1,942,725	\$ 10,076,067	\$ 7,596,585	\$ 11,921,306
Other Sales	\$ -	\$ -	\$ -	\$ -	\$ -
Forefeited Discounts	\$ 220,061	\$ 229,786	\$ 234,900	\$ 277,301	\$ 231,700
Aid-To-Construction	\$ 191,353	\$ 84,145	\$ 45,000	\$ 431,592	\$ 50,000
Connection/Tap Fees	\$ 409,478	\$ 632,426	\$ 447,200	\$ 531,606	\$ 527,000
Collection/Reconnection Fees	\$ 384,567	\$ 321,425	\$ 321,000	\$ 353,994	\$ 356,000
Miscellaneous Revenue	\$ 2,954,248	\$ 4,286,528	\$ 3,321,119	\$ 3,322,114	\$ 1,171,200
Interest Income	\$ (141,632)	\$ (1,567,794)	\$ 415,000	\$ 1,044,848	\$ 551,326
Rental Income	\$ 176,635	\$ 176,635	\$ 176,700	\$ 176,657	\$ 197,710
Water Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
Gas Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
COH Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
Google Fiber Lease Income	\$ -	\$ -	\$ -	\$ -	\$ -
Reimbursements	\$ 1,582,662	\$ 856,181	\$ 8,066,368	\$ 3,136,009	\$ 7,176,220
IGSA Service Revenue	\$ 144,465	\$ 438,324	\$ 525,969	\$ 512,165	\$ 596,793
Warrant Proceeds	\$ 2,706,473	\$ -	\$ -	\$ -	\$ -
Cash Reserves Transfer	\$ (3,491,172)	\$ 4,602,571	\$ 7,920,289	\$ 8,200,363	\$ (314,743)
	\$ 56,471,597	\$ 66,831,667	\$ 83,123,834	\$ 77,755,998	\$ 80,469,299
EXPENDITURES:					
Employee Expenses	\$ 16,028,939	\$ 14,926,723	\$ 19,526,298	\$ 18,133,880	\$ 20,833,750
Supplies and Materials	\$ 1,984,202	\$ 2,303,230	\$ 2,060,891	\$ 2,328,722	\$ 2,523,187
Services	\$ 2,826,067	\$ 3,535,515	\$ 3,634,612	\$ 3,271,777	\$ 4,077,867
Travel and Training	\$ 440,452	\$ 477,294	\$ 644,024	\$ 640,108	\$ 691,443
Equipment Maintenance	\$ 587,373	\$ 503,566	\$ 910,865	\$ 551,767	\$ 897,408
Utilities	\$ 262,129	\$ 268,120	\$ 278,868	\$ 265,645	\$ 294,068
Commodity	\$ 21,852,552	\$ 29,562,340	\$ 31,172,150	\$ 30,053,502	\$ 29,606,315
Tax Equivalents	\$ 3,065,742	\$ 3,389,975	\$ 3,699,017	\$ 3,587,343	\$ 4,037,839
Debt Service	\$ 1,561,032	\$ 1,561,013	\$ 1,563,881	\$ 1,562,415	\$ 1,563,881
Other Operating Expenses	\$ 674,266	\$ 870,188	\$ 848,228	\$ 1,011,316	\$ 826,685
Capital Expenditures	\$ 7,188,843	\$ 9,433,703	\$ 18,785,000	\$ 16,349,522	\$ 15,116,856
	\$ 56,471,597	\$ 66,831,667	\$ 83,123,834	\$ 77,755,998	\$ 80,469,299

Revenue Detail – Gas

Sales Revenues	F	Y22 Actual	F	Y23 Budget	F	Y23 Projected	FY24 Budget	BvB	BvP
Residential Sales	\$	25,379,225	\$	25,725,869	\$	25,344,597	\$ 28,574,754	11.1%	12.7%
Small Commercial Sales	\$	13,662,216	\$	13,662,512	\$	14,792,041	\$ 15,730,237	15.1%	6.3%
Medium Commercial Sales	\$	14,140,480	\$	10,496,028	\$	10,028,002	\$ 11,679,807	11.3%	16.5%
Large Commercial Sales	\$	1,646,794	\$	1,689,813	\$	2,008,125	\$ 2,019,990	19.5%	0.6%
Small Industrial Sales	\$	-	\$	=	\$	=	\$ ı	0.0%	0.0%
Large Industrial Sales	\$	1,942,725	\$	10,076,067	\$	7,596,585	\$ 11,921,306	18.3%	56.9%
Total	\$	56,771,440	\$	61,650,289	\$	59,769,349	\$ 69,926,093	13.4%	17.0%

Other Operating Revenue	F	Y22 Actual	FY23 Budget	F	Y23 Projected	FY24 Budget	BvB	BvP
Forfeited Discounts	\$	229,786	\$ 234,900	\$	277,301	\$ 231,700	-1.4%	-16.4%
Aid-To-Construction	\$	84,145	\$ 45,000	\$	431,592	\$ 50,000	11.1%	-88.4%
Connection/Tap Fees	\$	632,426	\$ 447,200	\$	531,606	\$ 527,000	17.8%	-0.9%
Collection/Reconnect Fees	\$	321,425	\$ 321,000	\$	353,994	\$ 356,000	10.9%	0.6%
Miscellaneous	\$	4,286,528	\$ 3,321,119	\$	3,322,114	\$ 1,171,200	-64.7%	-64.7%
Total	\$	5,554,310	\$ 4,369,219	\$	4,916,606	\$ 2,335,900	-46.5%	-52.5%

Non Operating Revenue	F	FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Interest Income	\$	(1,567,794)	\$	415,000	\$	1,044,848	\$	551,326	32.8%	-47.2%
Rental Income	\$	176,635	\$	176,700	\$	176,657	\$	197,710	11.9%	11.9%
Reimbursements	\$	856,181	\$	8,066,368	\$	3,136,009	\$	7,176,220	-11.0%	128.8%
IGSA Service Revenue	\$	438,324	\$	525,969	\$	512,165	\$	596,793	13.5%	16.5%
Total	\$	(96,654)	\$	9,184,037	\$	4,869,679	\$	8,522,049	-7.2%	75.0%

Warrant and Loan Proceeds	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Warrant Proceeds	\$ -	\$ -	\$ -	\$ -	0.0%	0.0%
Total	\$ -	\$ -	\$ -	\$ -	0.0%	0.0%

Total Revenues	F	Y22 Actual	F	Y23 Budget	FY	23 Projected	FY24 Budget	BvB	BvP
Total	\$	62,229,096	\$	75,203,545	\$	69,555,634	\$ 80,784,042	7.4%	16.1%

The last two columns on this table and others like it compare the FY24 Budget amount for each line item to the FY23 Budget amount (BvB) and to the FY23 Projected amount (BvP).

Expense Detail – Gas

Employee Expenses	FY22 Actual		FY23 Budget	F۱	/23 Projected	FY24 Budget	BvB	BvP
Payroll-Straight Time	\$ 9,105,826	\$	11,382,248	\$	10,597,357	\$ 12,441,724	9.3%	17.4%
Payroll-Overtime	\$ 795,283	\$	975,254	\$	948,242	\$ 917,614	-5.9%	-3.2%
Health Insurance	\$ 2,208,311	\$	3,044,252	\$	2,798,837	\$ 2,896,168	-4.9%	3.5%
FICA Taxes - Employers	\$ 767,040	\$	930,472	\$	883,956	\$ 999,260	7.4%	13.0%
Unemployment	\$ -	\$	2,990	\$	920	\$ 2,600	-13.0%	182.6%
Workers Comp.	\$ 95,723	\$	58,497	\$	81,003	\$ 86,940	48.6%	7.3%
Employer Pension Expense	\$ 1,149,382	\$	2,078,369	\$	1,601,830	\$ 2,431,540	17.0%	51.8%
Other Employee Benefits	\$ 805,158	\$	1,054,216	\$	1,221,735	\$ 1,057,904	0.3%	-13.4%
Total	\$ 14,926,723	\$	19,526,298	\$	18,133,880	\$ 20,833,750	6.7%	14.9%
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Supplies and Materials	FY22 Actual		FY23 Budget	F۱	/23 Projected	FY24 Budget	BvB	BvP
Small Tools & Equipment	\$ 262,243	\$	300,957	\$	341,539	\$ 329,187	9.4%	-3.6%
Postage	\$ 158,387	\$	176,474	\$	166,651	\$ 179,387	1.7%	7.6%
Materials: Non-Stock	\$ 1,272,976	\$	1,047,883	\$	1,349,296	\$ 1,451,305	38.5%	7.6%
Office Supplies & Expenses	\$ 199,608	\$	171,141	\$	146,625	\$ 190,832	11.5%	30.1%
Fuel	\$ 409,513	\$	364,344	\$	324,563	\$ 372,096	2.1%	14.6%
Board Expenses	\$ 503	\$	92	\$	48	\$ 380	313.0%	687.1%
Total	\$ 2,303,230	\$	2,060,891	\$	2,328,722	\$ 2,523,187	22.4%	8.4%
					-		•	
Services	FY22 Actual		FY23 Budget	F۱	/23 Projected	FY24 Budget	BvB	BvP
Outside Services	\$ 3,132,846	\$	3,140,197	\$	2,768,762	\$ 3,533,708	12.5%	27.6%
Legal Services	\$ 33,028	\$	80,674	\$	61,897	\$ 72,899	-9.6%	17.8%
Public Information	\$ 369,641	\$	413,741	\$	441,118	\$ 471,260	13.9%	6.8%
Total	\$ 3,535,515	\$	3,634,612	\$	3,271,777	\$ 4,077,867	12.2%	24.6%
Travel and Training	FY22 Actual		FY23 Budget	F۱	/23 Projected	FY24 Budget	BvB	BvP
Education & Training	\$ 112,687	\$	224,385	\$	193,833	\$ 272,121	21.3%	40.4%
Trade Memberships/Dues	\$ 313,060	\$	360,614	\$	389,078	\$ 340,727	-5.5%	-12.4%
Employee Meals	\$ 21,623	\$	29,782	\$	30,247	\$ 41,492	39.3%	37.2%
Business Travel	\$ 29,924	\$	29,243	\$	26,951	\$ 37,103	26.9%	37.7%
Total	\$ 477,294	\$	644,024	\$	640,108	\$ 691,443	7.4%	8.0%
Equipment Maintenance	FY22 Actual		FY23 Budget	F	/23 Projected	FY24 Budget	BvB	BvP
Equipment Maintenance	\$ 5,015	\$	16,349	\$	12,871	\$ 14,212	-13.1%	10.4%
Software/Hardware Maint.	\$ 498,551	\$	894,516	\$	538,896	\$ 883,196	-1.3%	63.9%
Total	\$ 503,566	\$	910,865	\$	551,767	\$ 897,408	-1.5%	62.6%
•								
Utilities	FY22 Actual		FY23 Budget	F۱	/23 Projected	FY24 Budget	BvB	BvP
Utilities	\$ 268,120	\$	278,868		265,645	\$ 294,068	5.5%	10.7%
Total	\$ 268,120	\$		\$	265,645	\$ 294,068	5.5%	10.7%
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Commodity	FY22 Actual		FY23 Budget	F١	/23 Projected	FY24 Budget	BvB	BvP
Purchased Gas	\$ 29,562,340	\$	31,172,150	\$	30,053,502	\$ 29,606,315	-5.0%	-1.5%
Total	\$ 29,562,340	\$	31,172,150	\$	30,053,502	\$ 29,606,315	-5.0%	-1.5%
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Tax Equivalents	FY22 Actual		FY23 Budget	F)	/23 Projected	FY24 Budget	BvB	BvP
Tax Equivalents	\$ 3,389,975	\$	3,699,017	\$	3,587,343	\$ 4,037,839	9.2%	12.6%
Total	\$ 3,389,975	\$		\$	3,587,343	\$	9.2%	12.6%
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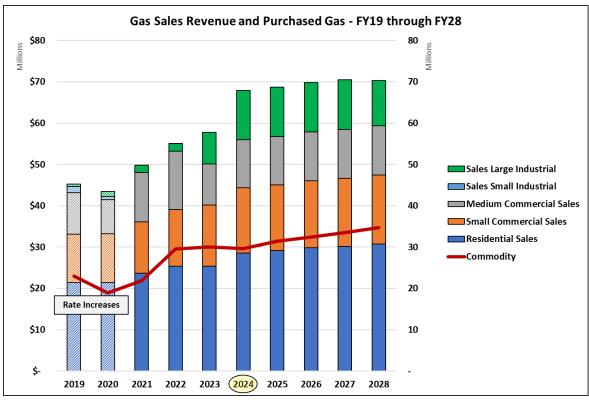
Expense Detail – Gas (Continued)

Debt Service	F	Y22 Actual	ш.	Y23 Budget	FY23 Projected			FY24 Budget	BvB	BvP
Debt Service Expenses	\$	1,561,013	\$	1,563,881	\$	1,562,415	\$	1,563,881	0.0%	0.1%
Total	\$	1,561,013	\$	1,563,881	\$	1,562,415	\$	1,563,881	0.0%	0.1%

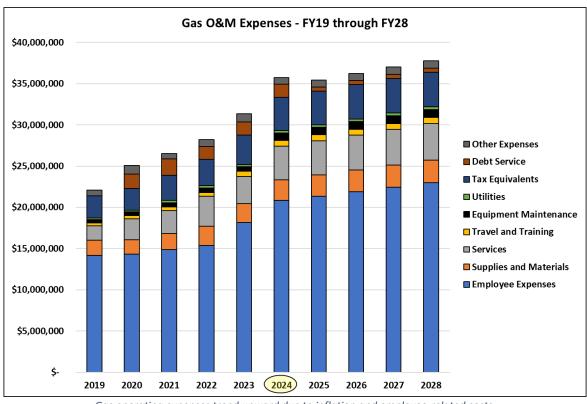
Other Expenses	FY22 Actual	FY23 Budget	F`	Y23 Projected	FY24 Budget	BvB	BvP
Fiber Lease	\$ 360,000	\$ 360,000	\$	360,000	\$ 90,000	-75.0%	-75.0%
Rentals	\$ 218,923	\$ 220,779	\$	220,039	\$ 276,807	25.4%	25.8%
Uncollectible Accounts	\$ (82,750)	\$ (3,300)	\$	107,033	\$ 63,296	-2,018.1%	-40.9%
Injuries & Damages	\$ 19,357	\$ 20,000	\$	21,431	\$ 21,798	9.0%	1.7%
Cash Overages & Shortages	\$ 218	\$ 384	\$	156	\$ 384	0.0%	146.6%
Insurance	\$ 262,200	\$ 246,465	\$	256,368	\$ 344,700	39.9%	34.5%
Customer Deposit Interest	\$ 92,240	\$ 3,900	\$	46,290	\$ 29,700	661.5%	-35.8%
Total	\$ 870,188	\$ 848,228	\$	1,011,316	\$ 826,685	-2.5%	-18.3%

Capital	FY22 Actual	FY23 Budget	F	Y23 Projected	FY24 Budget	BvB	BvP
Mat Operation & Maint.	\$ 25,092	\$ 215,000	\$	27,818	\$ 100,000	-53.5%	259.5%
Mat New Construction	\$ 2,068,083	\$ 4,865,000	\$	4,849,145	\$ 2,508,500	-48.4%	-48.3%
Greenbrier (MTM)	\$ 1,725,594	\$ 100,000	\$	477,318	\$ -	-100.0%	-100.0%
AMI	\$ 2,608,604	\$ 2,075,000	\$	1,423,251	\$ 157,000	-92.4%	-89.0%
Mat Renew & Replace	\$ 448,493	\$ 7,871,000	\$	5,782,159	\$ 7,355,000	-6.6%	27.2%
Cast Iron Replacement	\$ 1,309,867	\$ 1,400,000	\$	1,400,000	\$ 2,700,000	92.9%	92.9%
Land	\$ -	\$ 200,000	\$	100,000	\$ 200,000	0.0%	100.0%
Tools & Work Equipment	\$ 5,102	\$ -	\$	23,208	\$ 11,000	100.0%	-52.6%
Transportation Equipment	\$ 501,118	\$ 1,369,000	\$	1,431,118	\$ 1,325,356	-3.2%	-7.4%
Metering Equipment	\$ 642,881	\$ 575,000	\$	627,446	\$ 633,000	10.1%	0.9%
Regulators	\$ 98,869	\$ 115,000	\$	208,060	\$ 127,000	10.4%	-39.0%
Total	\$ 9,433,703	\$ 18,785,000	\$	16,349,522	\$ 15,116,856	-19.5%	-7.5%

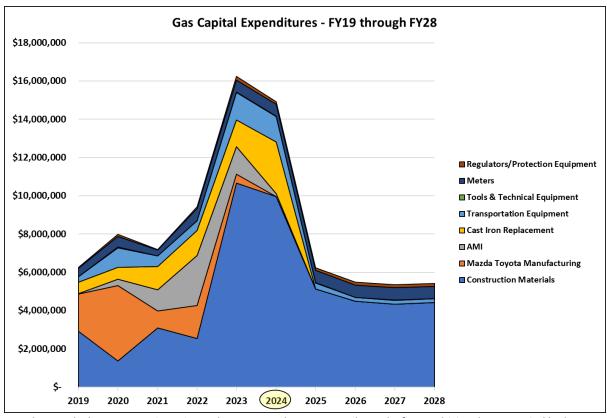
	F	Y22 Actual	J	Y23 Budget	FY	′23 Projected	Y24 Budget	BvB	BvP
Sales Revenue	\$	56,771,440	\$	61,650,289	\$	59,769,349	\$ 69,926,093	13.4%	17.0%
Other Revenue	\$	5,457,656	\$	13,553,256	\$	9,786,285	\$ 10,857,949	-19.9%	11.0%
Warrant Proceeds	\$	-	\$	-	\$	-	\$ -	0.0%	0.0%
Commodity	\$	29,562,340	\$	31,172,150	\$	30,053,502	\$ 29,606,315	-5.0%	-1.5%
O&M Expenses	\$	22,884,636	\$	27,903,786	\$	26,203,215	\$ 30,144,408	8.0%	15.0%
Debt Service	\$	1,561,013	\$	1,563,881	\$	1,562,415	\$ 1,563,881	0.0%	0.1%
Taxes	\$	3,389,975	\$	3,699,017	\$	3,587,343	\$ 4,037,839	9.2%	12.6%
Capital Expenses	\$	9,433,703	\$	18,785,000	\$	16,349,522	\$ 15,116,856	-19.5%	-7.5%
Net Cash Impact	\$	(4,602,571)	\$	(7,920,289)	\$	(8,200,363)	\$ 314,743		



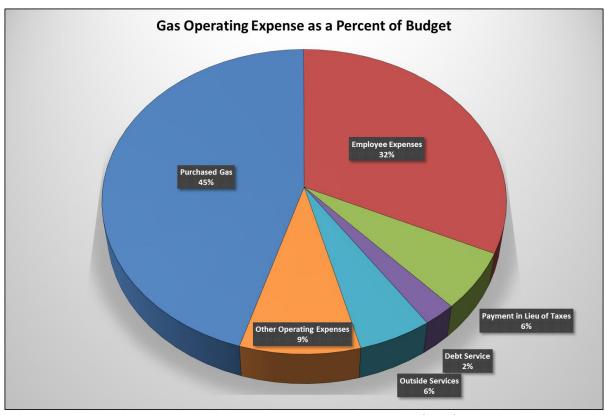
As Mazda Toyota moves into full production status, usage and revenue are expected to increase.



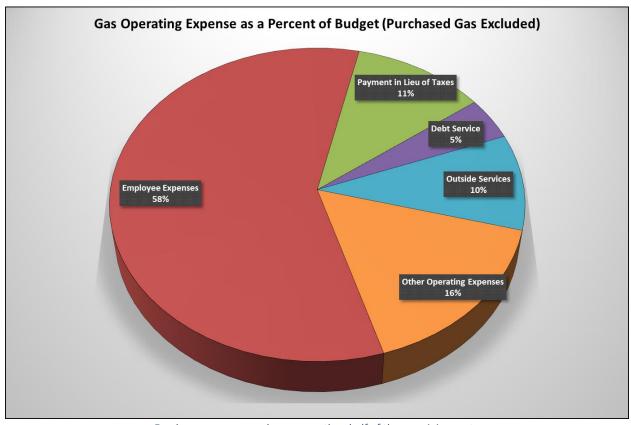
Gas operating expenses trend upward due to inflation and employee-related costs.



The AMI deployment, cast iron pipe replacement, and system growth are the factors driving the gas capital budget.



Purchased gas or commodity costs, which includes pipeline expenses, are the most significant factor in the gas expense budget.



Employee expenses make up more than half of the remaining costs.



Supply chain issues are a major concern that will impact pricing and the delivery of materials. The pictures above show materials on hand in one of the HU warehouses (inside and outside).

Revenues and Expenditures Summary – Electric

	FY21	FY22	FY23	FY23	FY24
REVENUE:	 Actual	Actual	Budget	Projected	Budget
Residential Sales	\$ 269,674,566	\$ 310,269,256	\$ 291,494,189	\$ 294,979,408	\$ 315,934,862
Small Commercial Sales	\$ 41,782,103	\$ 46,792,377	\$ 43,316,613	\$ 44,482,759	\$ 46,641,127
Medium Commercial Sales	\$ 138,407,248	\$ 158,445,459	\$ 148,321,834	\$ 155,335,020	\$ 162,073,500
Large Commercial Sales	\$ 23,823,864	\$ 25,941,493	\$ 25,714,176	\$ 27,301,976	\$ 25,844,296
Small Industrial Sales	\$ 10,562,530	\$ 11,365,254	\$ 13,825,922	\$ 12,869,468	\$ 13,887,909
Large Industrial Sales	\$ 22,960,612	\$ 29,756,069	\$ 27,566,784	\$ 28,601,270	\$ 30,068,716
Other Sales	\$ 5,296,917	\$ 5,861,314	\$ 5,211,035	\$ 5,738,050	\$ 5,702,248
Forefeited Discounts	\$ 2,526,616	\$ 2,801,842	\$ 2,644,500	\$ 2,635,094	\$ 2,689,000
Aid-To-Construction	\$ 16,377,147	\$ 14,610,430	\$ 16,075,000	\$ 17,001,186	\$ 16,000,000
Connection/Tap Fees	\$ 2,661,522	\$ 2,205,082	\$ 2,419,008	\$ 2,130,434	\$ 2,393,825
Collection/Reconnection Fees	\$ 2,517,127	\$ 1,124,988	\$ 1,885,800	\$ 1,493,079	\$ 1,086,000
Miscellaneous Revenue	\$ 2,689,566	\$ 6,637,991	\$ 2,554,500	\$ 4,360,076	\$ 2,328,100
Interest Income	\$ (108,864)	\$ 1,282,602	\$ 357,000	\$ 2,236,215	\$ 1,249,800
Rental Income	\$ 5,700,420	\$ 5,085,381	\$ 5,624,300	\$ 5,189,888	\$ 5,473,410
Water Fiber Lease Income	\$ 840,000	\$ 840,000	\$ 840,000	\$ 840,000	\$ 300,000
Gas Fiber Lease Income	\$ 360,000	\$ 360,000	\$ 360,000	\$ 360,000	\$ 90,000
COH Fiber Lease Income	\$ 2,496,000	\$ 2,496,000	\$ 2,496,000	\$ 2,496,000	\$ 1,000,000
Google Fiber Lease Income	\$ 7,323,540	\$ 6,756,239	\$ 7,784,000	\$ 7,928,220	\$ 7,942,800
Reimbursements	\$ 2,041,360	\$ 1,857,373	\$ 1,284,818	\$ 1,406,584	\$ 1,145,261
IGSA Service Revenue	\$ 1,166,276	\$ 5,147,713	\$ 4,673,661	\$ 4,440,313	\$ 5,114,604
Warrant Proceeds	\$ -	\$ -	\$ -	\$ -	\$ 34,865,000
Cash Reserves Transfer	\$ (45,027,526)	\$ (50,101,565)	\$ (3,598,861)	\$ (1,521,214)	\$ 9,475,138
	\$ 514,071,024	\$ 589,535,298	\$ 600,850,279	\$ 620,303,827	\$ 691,305,596
EXPENDITURES:					
Employee Expenses	\$ 41,882,460	\$ 44,694,420	\$ 55,980,241	\$ 54,312,852	\$ 60,685,475
Supplies and Materials	\$ 6,570,905	\$ 7,702,355	\$ 7,299,015	\$ 6,904,280	\$ 7,976,999
Services	\$ 12,635,158	\$ 15,572,365	\$ 18,759,526	\$ 15,074,952	\$ 19,674,877
Travel and Training	\$ 651,213	\$ 874,501	\$ 1,325,954	\$ 1,155,934	\$ 1,656,157
Equipment Maintenance	\$ 1,726,640	\$ 1,701,351	\$ 2,532,692	\$ 1,771,632	\$ 2,708,142
Utilities	\$ 801,246	\$ 839,980	\$ 831,582	\$ 833,900	\$ 897,895
Commodity	\$ 392,210,834	\$ 461,618,064	\$ 432,417,266	\$ 448,456,160	\$ 482,918,548
Tax Equivalents	\$ 18,063,734	\$ 17,701,209	\$ 18,270,881	\$ 17,912,710	\$ 17,309,119
Debt Service	\$ 5,870,393	\$ 5,554,257	\$ 6,582,600	\$ 7,011,490	\$ 10,363,743
Other Operating Expenses	\$ 898,698	\$ 1,971,914	\$ 1,771,279	\$ 2,164,545	\$ 1,920,794
Capital Expenditures	\$ 32,759,743	\$ 31,304,882	\$ 55,079,243	\$ 64,705,373	\$ 85,193,847
	\$ 514,071,024	\$ 589,535,298	\$ 600,850,279	\$ 620,303,827	\$ 691,305,596

Revenue Detail – Electric

Sales Revenues	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Residential Sales	\$ 310,269,256	\$ 291,494,189	\$ 294,979,408	\$ 315,934,862	8.4%	7.1%
Small Commercial Sales	\$ 46,792,377	\$ 43,316,613	\$ 44,482,759	\$ 46,641,127	7.7%	4.9%
Medium Commercial Sales	\$ 158,445,459	\$ 148,321,834	\$ 155,335,020	\$ 162,073,500	9.3%	4.3%
Large Commercial Sales	\$ 25,941,493	\$ 25,714,176	\$ 27,301,976	\$ 25,844,296	0.5%	-5.3%
Small Industrial Sales	\$ 11,365,254	\$ 13,825,922	\$ 12,869,468	\$ 13,887,909	0.4%	7.9%
Large Industrial Sales	\$ 29,756,069	\$ 27,566,784	\$ 28,601,270	\$ 30,068,716	9.1%	5.1%
Lighting Sales	\$ 5,861,314	\$ 5,211,035	\$ 5,738,050	\$ 5,702,248	9.4%	-0.6%
Total	\$ 588,431,222	\$ 555,450,553	\$ 569,307,951	\$ 600,152,658	8.0%	5.4%

Other Operating Revenue	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Forfeited Discounts	\$ 2,801,842	\$ 2,644,500	\$ 2,635,094	\$ 2,689,000	1.7%	2.0%
Aid-To-Construction	\$ 14,610,430	\$ 16,075,000	\$ 17,001,186	\$ 16,000,000	-0.5%	-5.9%
Connection/Tap Fees	\$ 2,205,082	\$ 2,419,008	\$ 2,130,434	\$ 2,393,825	-1.0%	12.4%
Collection/Reconnect Fees	\$ 1,124,988	\$ 1,885,800	\$ 1,493,079	\$ 1,086,000	-42.4%	-27.3%
Miscellaneous	\$ 6,637,991	\$ 2,554,500	\$ 4,360,076	\$ 2,328,100	-8.9%	-46.6%
Total	\$ 27,380,333	\$ 25,578,808	\$ 27,619,870	\$ 24,496,925	-4.2%	-11.3%

Non Operating Revenue	FY22 Actual	FY23 Budget	ı	FY23 Projected	FY24 Budget	BvB	BvP
Interest Income	\$ 1,282,602	\$ 357,000	\$	2,236,215	\$ 1,249,800	250.1%	-44.1%
Rental Income	\$ 5,085,381	\$ 5,624,300	\$	5,189,888	\$ 5,473,410	-2.7%	5.5%
Reimbursements	\$ 1,857,373	\$ 1,284,818	\$	1,406,584	\$ 1,145,261	-10.9%	-18.6%
Water Fiber Lease	\$ 840,000	\$ 840,000	\$	840,000	\$ 300,000	-64.3%	-64.3%
Gas Fiber Lease	\$ 360,000	\$ 360,000	\$	360,000	\$ 90,000	-75.0%	-75.0%
City Fiber Lease	\$ 2,496,000	\$ 2,496,000	\$	2,496,000	\$ 1,000,000	-59.9%	-59.9%
Google Fiber Lease	\$ 6,756,239	\$ 7,784,000	\$	7,928,220	\$ 7,942,800	2.0%	0.2%
IGSA Service Revenue	\$ 5,147,713	\$ 4,673,661	\$	4,440,313	\$ 5,114,604	9.4%	15.2%
Total	\$ 23,825,308	\$ 23,419,779	\$	24,897,221	\$ 22,315,875	-4.7%	-10.4%

Warrant and Loan Proceeds	FY22 Actual	FY23 Budget	F	Y23 Projected	FY24 Budget	BvB	BvP
Warrant Proceeds	\$ -	\$ -	\$	-	\$ 34,865,000	100.0%	100.0%
Total	\$ -	\$	\$		\$ 34,865,000	100.0%	100.0%

Total Revenues	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Total	\$ 639,636,863	\$ 604,449,140	\$ 621,825,042	\$ 681,830,458	12.8%	9.6%

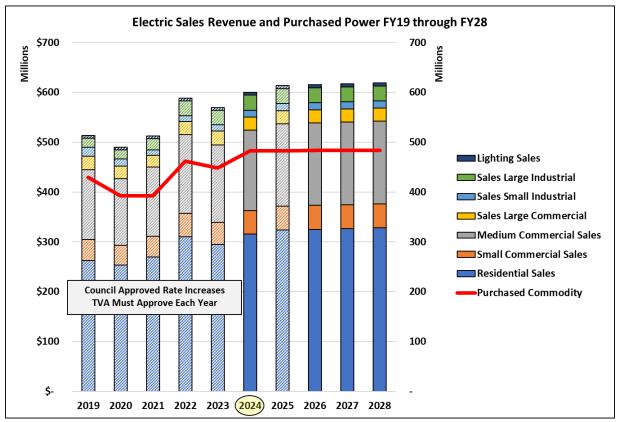
The last two columns on this table and others like it compare the FY24 Budget amount for each line item to the FY23 Budget amount (BvB) and to the FY23 Projected amount (BvP).

Expense Detail – Electric

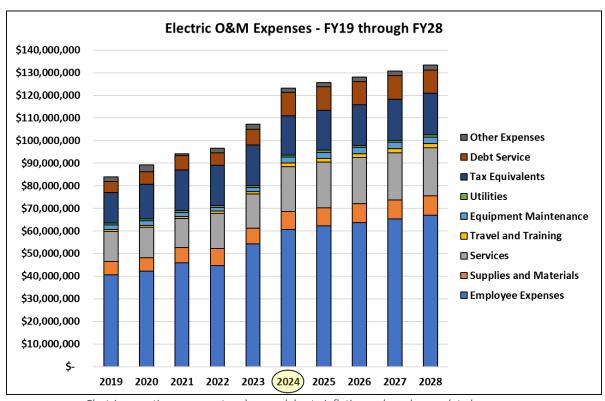
Employee Expenses		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Payroll-Straight Time	\$	27,320,082	\$	32,908,771	\$	31,136,597	\$	36,158,645	9.9%	16.1%
Payroll-Overtime	\$	3,852,890	\$	3,746,241	\$	3,860,356	\$	4,324,745	15.4%	12.0%
Health Insurance	\$	4,036,880	\$	7,628,526	\$	7,117,876	\$	6,751,067	-11.5%	-5.2%
FICA Taxes - Employers	\$	2,424,293	\$	2,767,470	\$	2,689,165	\$	3,035,877	9.7%	12.9%
Unemployment	\$	-	\$	6,240	\$	1,920	\$	6,630	6.3%	245.3%
Workers Comp.	\$	72,848	\$	149,372	\$	474,925	\$	404,927	171.1%	-14.7%
Employer Pension Expense	\$	4,637,939	\$	5,787,450	\$	5,502,533	\$	6,854,290	18.4%	24.6%
Other Employee Benefits	\$	2,349,488	\$	2,986,171	\$	3,529,481	\$	3,149,294	5.5%	-10.8%
Total	\$	44,694,420	\$	55,980,241	\$	54,312,852	\$	60,685,475	8.4%	11.7%
Supplies and Materials		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Small Tools & Equipment	\$	1,439,776	\$	1,495,995	\$	1,439,095	\$	1,871,447	25.1%	30.0%
Postage	\$	591,382	\$	616,887	\$	599,771	\$	624,331	1.2%	4.1%
Materials: Non-Stock	\$	3,736,019	\$	3,394,250	\$	3,206,118	\$	3,594,267	5.9%	12.1%
Office Supplies & Expenses	\$	632,507	\$	634,887	\$	486,083	\$	705,064	11.1%	45.1%
Fuel	\$	1,300,504	\$	1,155,804	\$	1,170,383	\$	1,179,186	2.0%	0.8%
Board Expenses	\$	2,167	\$	1,192	\$	2,830	\$	2,704	126.8%	-4.5%
Total	\$	7,702,355	\$	7,299,015	\$	6,904,280	\$	7,976,999	9.3%	15.5%
									-	
Services		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Outside Services	\$	14,839,637	\$	17,850,067	\$	14,166,569	\$	18,617,349	4.3%	31.4%
Legal Services	\$	41,822	\$	158,962	\$	103,704	\$	162,147	2.0%	56.4%
Public Information	\$	690,906	\$	750,497	\$	804,679	\$	895,381	19.3%	11.3%
Total	\$	15,572,365	\$	18,759,526	\$	15,074,952	\$	19,674,877	4.9%	30.5%
Travel and Training		FY22 Actual		FY23 Budget		FY23 Projected		FY24 Budget	BvB	BvP
Education & Training	\$	384,468	\$	707,189	\$	498,782	\$	927,315	31.1%	85.9%
Trade Memberships/Dues	\$	359,174	\$	452,325	\$	490,532	\$	510,991	13.0%	4.2%
Employee Meals	\$	74,202	\$	91,632	\$	109,782	\$	114,966	25.5%	4.7%
Business Travel	\$	56,657	\$	74,808	\$	56,838	\$	102,885	37.5%	81.0%
T-4-1	Ş	30,037		7 1,000					07.070	
Total	\$	874,501	\$	1,325,954	\$	1,155,934	\$	1,656,157	24.9%	43.3%
Iotai		•			\$		\$	1,656,157		43.3%
Equipment Maintenance		•			\$		\$	1,656,157 FY24 Budget		43.3% BvP
		874,501		1,325,954	\$	1,155,934	\$		24.9%	
Equipment Maintenance	\$ \$ \$	874,501 FY22 Actual	\$	1,325,954 FY23 Budget		1,155,934 FY23 Projected		FY24 Budget	24.9% BvB	BvP
Equipment Maintenance Equipment Maintenance	\$	874,501 FY22 Actual 42,614	\$ \$	1,325,954 FY23 Budget 41,616	\$	1,155,934 FY23 Projected 27,564	\$	FY24 Budget 51,126	24.9% BvB 22.9%	BvP 85.5%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint.	\$ \$ \$	874,501 FY22 Actual 42,614 1,658,737	\$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076	\$ \$	1,155,934 FY23 Projected 27,564 1,744,068	\$	FY24 Budget 51,126 2,657,016	BvB 22.9% 6.7%	BvP 85.5% 52.3%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total	\$ \$ \$	874,501 FY22 Actual 42,614 1,658,737	\$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692	\$ \$	1,155,934 FY23 Projected 27,564 1,744,068	\$	FY24 Budget 51,126 2,657,016 2,708,142	BvB 22.9% 6.7%	BvP 85.5% 52.3%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint.	\$ \$ \$	874,501 FY22 Actual 42,614 1,658,737 1,701,351	\$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076	\$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$	FY24 Budget 51,126 2,657,016	BvB 22.9% 6.7% 6.9%	85.5% 52.3% 52.9%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$	1,325,954 FY23 Budget	\$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895	24.9% BvB 22.9% 6.7% 6.9% BvB 8.0%	BvP 85.5% 52.3% 52.9% BvP 7.7%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities	\$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582	\$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget	24.9% BVB 22.9% 6.7% 6.9%	85.5% 52.3% 52.9%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582	\$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895	24.9% BvB 22.9% 6.7% 6.9% BvB 8.0%	BvP 85.5% 52.3% 52.9% BvP 7.7%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582 831,582 FY23 Budget	\$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895 897,895 FY24 Budget	8vB 22.9% 6.7% 6.9% 8.0% 8.0%	85.5% 52.3% 52.9% BVP 7.7% 7.7%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582 831,582	\$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895 897,895	24.9% BVB 22.9% 6.7% 6.9% BVB 8.0% 8.0%	BvP 85.5% 52.3% 52.9% BvP 7.7% BvP 7.7%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Power	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582 831,582 FY23 Budget 432,417,266	\$ \$ \$ \$	1,155,934 FY23 Projected 27,564 1,744,068 1,771,632 FY23 Projected 833,900 833,900 FY23 Projected 448,456,160	\$ \$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895 897,895 FY24 Budget 482,918,548	8vB 22.9% 6.7% 6.9% 8.0% 8.0% 8vB 11.7%	85.5% 52.3% 52.9% BVP 7.7% BVP
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Power	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582 831,582 FY23 Budget 432,417,266	\$ \$ \$ \$	1,155,934 FY23 Projected 27,564 1,744,068 1,771,632 FY23 Projected 833,900 833,900 FY23 Projected 448,456,160	\$ \$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895 897,895 FY24 Budget 482,918,548	8vB 22.9% 6.7% 6.9% 8.0% 8.0% 8vB 11.7%	BvP 85.5% 52.3% 52.9% BvP 7.7% BvP 7.7%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Power Total	\$ \$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582 831,582 FY23 Budget 432,417,266 432,417,266 FY23 Budget	\$ \$ \$ \$	1,155,934 FY23 Projected 27,564 1,744,068 1,771,632 FY23 Projected 833,900 833,900 FY23 Projected 448,456,160 448,456,160 FY23 Projected	\$ \$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895 897,895 FY24 Budget 482,918,548 482,918,548 FY24 Budget	8vB 22.9% 6.7% 6.9% 8vB 8.0% 8.0% 8uBvB 11.7% 11.7%	BVP 85.5% 52.3% 52.9% BVP 7.7% 7.7% 7.7%
Equipment Maintenance Equipment Maintenance Software/Hardware Maint. Total Utilities Utilities Total Commodity Purchased Power Total Tax Equivalents	\$ \$ \$ \$	874,501 FY22 Actual	\$ \$ \$ \$ \$	1,325,954 FY23 Budget 41,616 2,491,076 2,532,692 FY23 Budget 831,582 831,582 FY23 Budget 432,417,266 432,417,266	\$ \$ \$ \$ \$	1,155,934 FY23 Projected	\$ \$ \$ \$ \$	FY24 Budget 51,126 2,657,016 2,708,142 FY24 Budget 897,895 897,895 FY24 Budget 482,918,548 482,918,548	8vB 22.9% 6.7% 6.9% 8vB 8.0% 8.0% 811.7% 11.7%	BVP 85.5% 52.3% 52.9% BVP 7.7% 7.7% BVP 7.7%

Expense Detail – Electric (Continued)

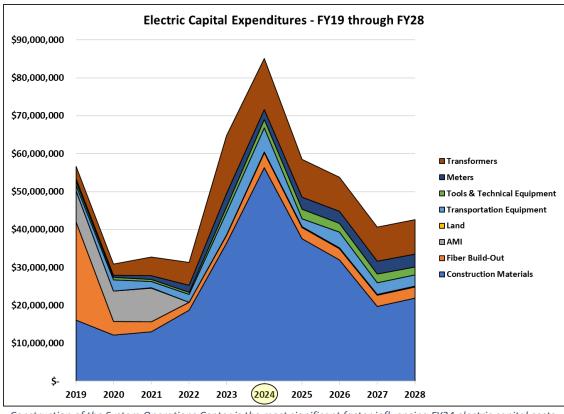
Debt Service	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Debt Service Expenses	\$ 5,554,257	\$ 6,582,600	\$ 7,011,490	\$ 10,363,743	57.4%	47.8%
Total	\$ 5,554,257	\$ 6,582,600	\$ 7,011,490	\$ 10,363,743	57.4%	47.8%
Other Expenses	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Rentals	\$ 717,466	\$ 666,572	\$ 627,086	\$ 635,376	-4.7%	1.3%
Uncollectible Accounts	\$ 248,895	\$ 369,000	\$ 445,335	\$ 238,476	-35.4%	-46.5%
Injuries & Damages	\$ 54,837	\$ 41,236	\$ 57,932	\$ 46,695	13.2%	-19.4%
Cash Overages & Shortage	\$ 470	\$ 1,320	\$ 507	\$ 1,344	1.8%	165.1%
Insurance	\$ 660,392	\$ 658,440	\$ 693,071	\$ 924,255	40.4%	33.4%
Interest on Customer Deposits	\$ 289,854	\$ 34,536	\$ 58	\$ 74,248	115.0%	######
Propane	\$ -	\$ 175	\$ 340,556	\$ 400	128.6%	-99.9%
Total	\$ 1,971,914	\$ 1,771,279	\$ 2,164,545	\$ 1,920,794	8.4%	-11.3%
Capital	FY22 Actual	EV22 Budget	EV22 Projected	EV24 Budget	BvB	BvP
Mat Operation & Maint.	\$ 3,822,767	\$ FY23 Budget 2,100,000	\$ FY23 Projected 4,557,160	\$ FY24 Budget 3,300,000	57.1%	-27.6%
Mat New Construction	\$ 12,195,803	\$ 26,891,243	\$ 28,165,018	\$ 43,924,243	63.3%	56.0%
AMI	\$ 38,590	\$ 20,091,243	\$ 9,811	\$ 43,324,243	0.0%	-100.0%
Fiber Build Out	\$ 2,036,739	\$ 2,900,000	\$ 2,122,270	\$ 3,950,000	36.2%	86.1%
Mat Renew & Replace	\$ 2,773,095	\$ 5,416,000	\$ 3,636,465	\$ 9,218,869	70.2%	153.5%
Land	\$ 2,773,093	\$ 200,000	\$ 100,000	\$ 200,000	0.0%	100.0%
Tools & Work Equipment	\$ 159,292	\$ 212,000	\$ 167,383	\$ 413,000	94.8%	146.7%
Transportation Equipment	\$ 2,037,027	\$ 6,020,000	\$ 5,928,642	\$ 6,371,735	5.8%	7.5%
Communication Equipment	\$ 2,037,027	\$ 673,000	\$ 184,782	\$ 104,000	-84.5%	-43.7%
Computer Equipment	\$ 385,190	\$ 1,417,000	\$ 1,093,591	\$ 1,595,000	12.6%	45.8%
Metering Equipment	\$ 1,939,682	\$ 2,250,000	\$ 3,602,731	\$ 2,675,000	18.9%	-25.8%
Transformers	\$ 5,916,697	\$ 7,000,000	\$ 15,137,520	\$ 13,442,000	92.0%	-11.2%
Total	\$ 31,304,882	\$ 55,079,243	\$ 64,705,373	\$ 85,193,847	54.7%	31.7%
	FY22 Actual	FY23 Budget	FY23 Projected	FY24 Budget	BvB	BvP
Sales Revenue	\$ 588,431,222	\$ 555,450,553	\$ 569,307,951	\$ 600,152,658	8.0%	5.4%
Other Revenue	\$ 51,205,641	\$ 48,998,587	\$ 52,517,090	\$ 46,812,800	-4.5%	-10.9%
Warrant Proceeds	\$ -	\$ -	\$ -	\$ 34,865,000	100.0%	100.0%
Commodity	\$ 461,618,064	\$ 432,417,266	\$ 448,456,160	\$ 482,918,548	11.7%	7.7%
O&M Expenses	\$ 73,356,886	\$ 88,500,289	\$ 82,218,094	\$ 95,520,339	7.9%	16.2%
Debt Service	\$ 5,554,257	\$ 6,582,600	\$ 7,011,490	\$ 10,363,743	57.4%	47.8%
Taxes	\$ 17,701,209	\$ 18,270,881	\$ 17,912,710	\$ 17,309,119	-5.3%	-3.4%
Capital Expenses	\$ 31,304,882	\$ 55,079,243	\$ 64,705,373	\$ 85,193,847	54.7%	31.7%
Net Cash Impact	\$ 50,101,565	\$ 3,598,861	\$ 1,521,214	\$ (9,475,138)		



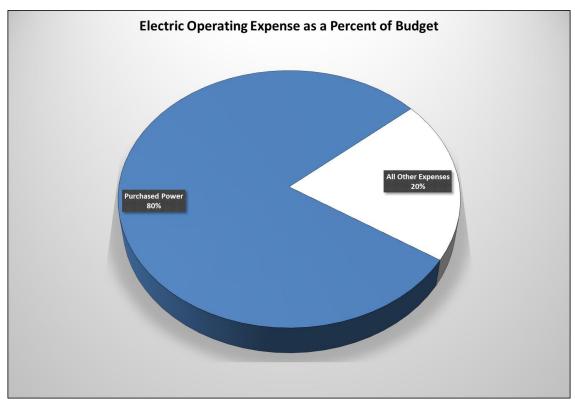
FY25 includes a rate increase that may be deferred if a strong cash position is maintained.



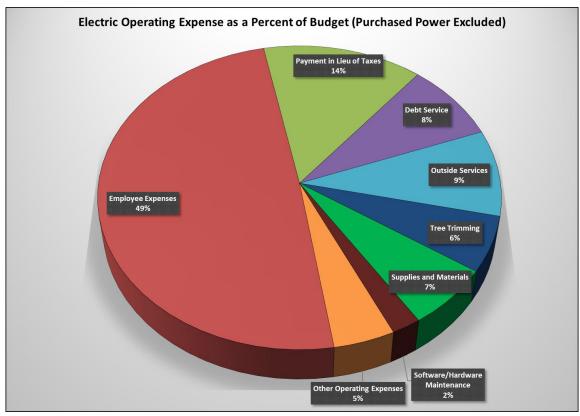
Electric operating expenses trend upward due to inflation and employee related expenses.



Construction of the System Operations Center is the most significant factor influencing FY24 electric capital costs.



Huntsville Utilities purchases all power from TVA. TVA has provided partnership credits that reduce the expense for FY24.



Excluding Purchased Power, employee expenses are the largest operating expense.



Vehicle and equipment purchases are still experiencing higher prices and one-to-two-year lag time in deliveries.

Departmental Budgets by Utility Service Compared to Prior Year

FY24 Budget

Department	Water	Gas Electric			Total
Administration	\$ 2,204,813	\$ 1,416,445	\$	4,284,684	\$ 7,905,942
Operations Support	\$ 6,597,653	\$ 5,390,164	\$	10,870,359	\$ 22,858,176
Engineering	\$ 3,773,444	\$ 2,156,007	\$	7,958,074	\$ 13,887,525
Finance	\$ 21,123,083	\$ 11,100,898	\$	39,740,084	\$ 71,964,065
Employee Engagement	\$ 1,621,371	\$ 1,830,728	\$	5,331,530	\$ 8,783,629
Information Technology	\$ 4,075,508	\$ 2,410,022	\$	7,397,044	\$ 13,882,574
Water Operations	\$ 26,556,482	\$ -	\$	-	\$ 26,556,482
Gas Operations	\$ 211,811	\$ 10,991,623	\$	52,955	\$ 11,256,389
Electric Operations	\$ 833,191	\$ 450,241	\$	47,558,471	\$ 48,841,903
Purchased Commodity	\$ 60,000	\$ 29,606,315	\$	482,918,548	\$ 512,584,863
Grand Total	\$ 67,057,356	\$ 65,352,443	\$	606,111,749	\$ 738,521,548

FY23 Budget

Department		Water	Gas	Electric	Total
	_				
Administration	\$	1,985,902	\$ 1,214,212	\$ 3,648,234	\$ 6,848,348
Operations Support	\$	5,791,821	\$ 4,603,803	\$ 9,795,755	\$ 20,191,379
Engineering	\$	3,634,401	\$ 1,790,065	\$ 6,613,408	\$ 12,037,874
Finance	\$	20,043,679	\$ 10,862,449	\$ 37,456,966	\$ 68,363,094
Employee Engagement	\$	1,432,569	\$ 1,684,706	\$ 4,675,452	\$ 7,792,727
Information Technology	\$	3,823,627	\$ 2,260,121	\$ 6,945,474	\$ 13,029,222
Water Operations	\$	24,248,638	\$ -	\$ -	\$ 24,248,638
Gas Operations	\$	213,231	\$ 9,827,202	\$ 53,308	\$ 10,093,741
Electric Operations	\$	798,120	\$ 428,437	\$ 44,837,767	\$ 46,064,325
Purchased Commodity	\$	50,000	\$ 31,172,150	\$ 432,417,266	\$ 463,639,416
Grand Total	\$	62,021,989	\$ 63,843,145	\$ 546,443,630	\$ 672,308,764

These tables exclude revenue and any related credits and capital expenditures.

Multi-Year Summary of Expenditures by Functional Department

Department	FY22 Actual	FY23 Budget	FY24 Budget			FY25 Plan
Administration	\$ 5,064,616	\$ 6,848,348	\$	7,905,942	\$	7,905,942
Operations Support	\$ 19,470,536	\$ 20,191,379	\$	22,858,176	\$	22,858,176
Engineering	\$ 9,921,266	\$ 12,037,874	\$	13,887,525	\$	13,887,525
Finance	\$ 54,659,257	\$ 68,363,094	\$	71,964,065	\$	71,964,065
Employee Engagement	\$ 6,691,547	\$ 7,792,727	\$	8,783,629	\$	8,783,629
Information Technology	\$ 10,139,278	\$ 13,029,222	\$	13,882,574	\$	13,882,574
Water Operations	\$ 21,088,812	\$ 24,248,638	\$	26,556,482	\$	26,556,482
Gas Operations	\$ 9,015,078	\$ 10,093,741	\$	11,256,389	\$	11,256,389
Electric Operations	\$ 39,506,259	\$ 46,064,325	\$	48,841,903	\$	48,841,903
Purchased Commodity	\$ 491,244,671	\$ 463,639,416	\$	512,584,863	\$	512,584,863
Grand Total	\$ 666,801,321	\$ 672,308,764	\$	738,521,548	\$	738,521,548

These tables exclude revenue and any related credits and capital expenditures.

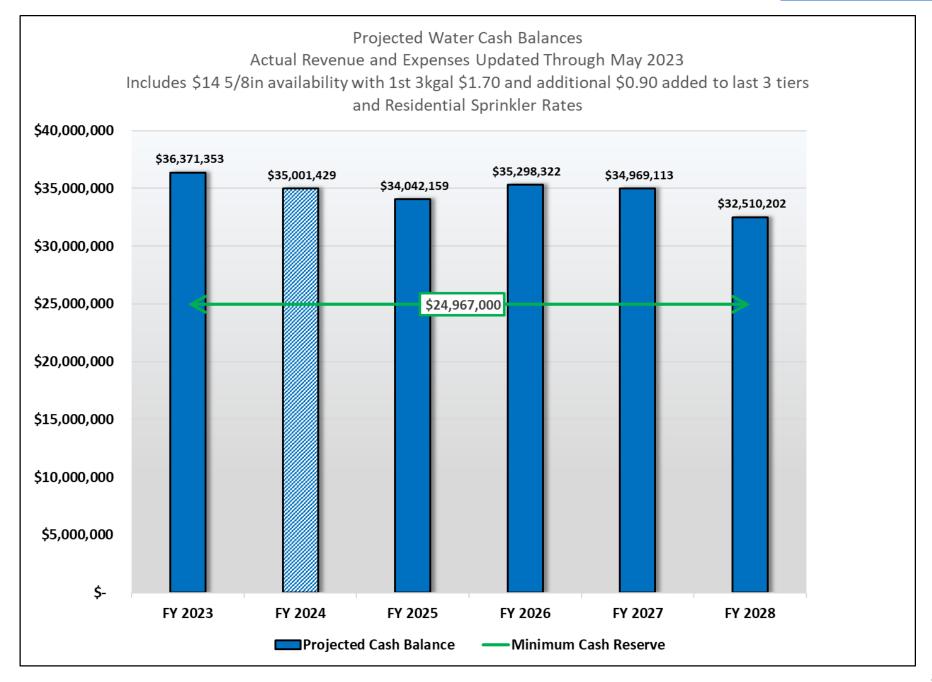




Wes Kelley, President/CEO from Huntsville Utilities held a press event in April 2023, formally announcing HU's solar partnership with Toyota. Construction will begin soon on a 168-acre solar array near the Toyota Motor Manufacturing facility in north Huntsville. This will generate as much as 30MW of energy.

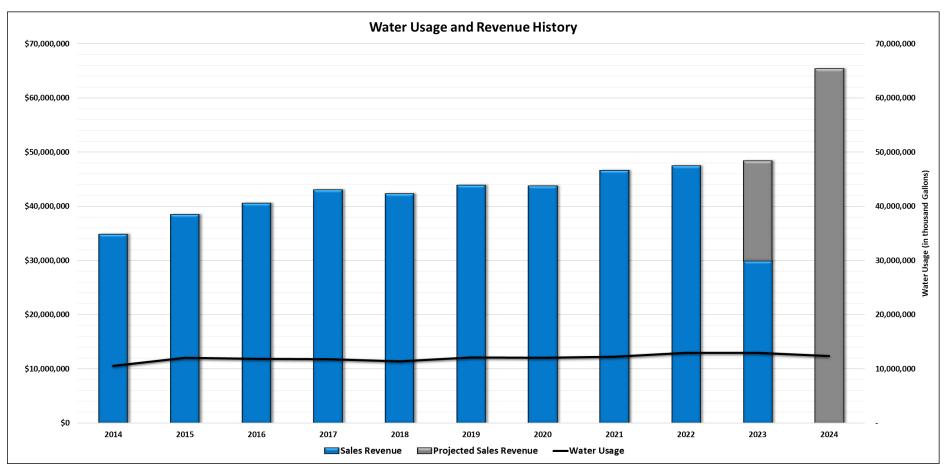
Long-Term Financial Plan – Water

		udget / 2023	Projected FY 2023		Budget FY 2024		recast 7 2025		Forecast FY 2026	Forecast FY 2027	Forecast FY 2028
Beginning Cash Balances		,651,634	\$42,542,933	\$	36,371,353		,001,429	\$	34,042,159	\$ 35,298,322	\$34,969,113
Sales Revenue	\$ 47,	,061,813	\$48,570,179	\$	64,061,794	\$ 64	,810,912	\$	65,572,348	\$66,346,336	\$67,133,115
Limestone County Sales Revenue	\$	857,001	\$ 1,014,756	\$	1,394,762	\$ 1	,413,201	\$	1,431,964	\$ 1,451,055	\$ 1,470,482
IGSA Service Revenue	\$ 3,	,580,589	\$ 4,022,546	\$	4,375,348	\$ 4	,462,855	\$	4,552,112	\$ 4,643,154	\$ 4,736,017
Other Operating Revenue	\$ 7,	,180,000	\$11,113,873	\$	7,090,200	\$ 7	,232,004	\$	7,376,644	\$ 7,524,177	\$ 7,674,661
Non Operating Revenue	\$ 5,	,757,364	\$ 4,181,365	\$	4,968,219	\$ 1	,272,288	\$	1,285,011	\$ 1,297,861	\$ 1,310,840
Greenbrier Tank Reimbursement	\$	150,000	\$ 150,000	\$		\$	-	\$	600,000	\$ 600,000	\$ 600,000
Operating Revenue	\$ 64,	,586,767	\$69,052,720	\$	81,890,323	\$ 79	,191,260	\$	80,818,079	\$81,862,584	\$82,925,115
Purchased Water	\$	50,000	\$ 45,551	\$	60,000	\$	50,000	\$	50,000	\$ 50,000	\$ 50,000
Employee Expenses	\$ 28,	3,371,807	\$ 26,651,496	\$	30,773,861	\$ 31	,543,208	\$	32,331,788	\$33,140,082	\$ 33,968,584
Supplies and Materials	. ,	,698,703	\$ 6,428,639	\$	7,219,575		,363,967	\$	7,511,246	\$ 7,661,471	\$ 7,814,700
Services	\$ 5,	,802,169	\$ 4,880,638	\$	5,586,254		,697,979	\$	5,811,939	\$ 5,928,177	\$ 6,046,741
Travel and Training	-	422,995	\$ 417,412	\$	670,546	\$	683,957	\$	697,636	\$ 711,589	\$ 725,821
Equipment Maintenance	. ,	.,509,187	\$ 1,058,018	\$	1,682,149		,715,792	\$	1,750,108	\$ 1,785,110	\$ 1,820,812
		,374,556	\$ 4,650,089	\$	4,909,577		,007,769	\$	5,107,924	\$ 5,210,082	\$ 5,314,284
Other Expenses	-	916,339	\$ 836,348	\$	906,780	\$	924,916	\$	943,414	\$ 962,282	\$ 981,528
Payment to Fiber	\$	840,000	\$ 840,000	\$	300,000	\$	300,000	\$	300,000	\$ 300,000	\$ 300,000
Operating Expenses (Excludes Depreciation)	\$ 48,	,985,756	\$45,808,191	\$	52,108,742	\$ 53	,287,586	\$	54,504,054	\$55,748,794	\$57,022,470
Net Operating Income	\$ 15,	,601,010	\$23,244,529	\$	29,781,581	\$ 25	,903,674	\$	26,314,025	\$ 26,113,790	\$ 25,902,645
•											
Debt Service (Principal & Interest)	\$ 10,	,347,577	\$11,932,813	\$	10,989,663	\$ 12	,301,917	\$	12,877,603	\$14,076,156	\$15,086,840
Tax Equivalent	\$ 2,	,867,926	\$ 2,938,430	\$	3,927,393	\$ 3	,973,447	\$	4,020,259	\$ 4,067,843	\$ 4,116,216
New Materials - O&M	\$	438,000	\$ 220,864	\$	455,000	\$	455,000	\$	455,000	\$ 455,000	\$ 455,000
New Materials - New Construction	. ,	3,453,000	\$ 8,513,500	\$	19,185,500		,683,000	\$	14,830,000	\$ 16,549,000	\$ 16,768,250
New Materials - R&R	\$ 12,	,981,000	\$ 8,291,550	\$	13,886,000	\$ 5	,545,000	\$	6,490,000	\$ 4,990,000	\$ 7,015,000
South Parkway Plant	\$ 8,	3,300,000	\$ 8,677,361	\$	3,350,000	\$ 1	,575,000	\$	-	\$ -	\$ -
Land	•	200,000	\$ -	\$	200,000	\$	200,000	\$	200,000	\$ 200,000	\$ 200,000
Tools and Work Equipment	\$	206,000	\$ 171,343	\$	-	\$	80,000	\$	80,000	\$ 80,000	\$ 80,000
Transportation Budget	. ,	.,372,000	\$ 805,073	\$	1,457,000	\$	529,000	\$	1,000,000	\$ 1,000,000	\$ 1,000,000
Computer Equipment	\$	-	\$ -	\$	45,000	\$	-	\$	-	\$ -	\$ -
Metering Equipment	\$ 1,	,250,000	\$ 1,253,324	\$	1,600,000	\$ 1	,500,000	\$	1,000,000	\$ 1,000,000	\$ 1,000,000
Capital Expenses	\$ 43,	3,200,000	\$27,933,015	\$	40,178,500	\$ 24	,567,000	\$	24,055,000	\$24,274,000	\$ 26,518,250
Borrowing Proceeds	¢ 1/	727 102	\$10,787,670	\$	23,944,052	¢ 13	979 420	\$	15,895,000	\$15 Q75 000	\$17,359,750
Bollowing Floceeds	Э 14 ,	<u>,737,102</u>	-τυ,/ο/,υ/ <u>υ</u>	<u> </u>	23,344,032	\$ 13	,979,420	y	13,033,000	\$15,975,000	¥11,555,15U
Projected Cash Balance	\$ 25,	,574,243	\$36,371,353	\$	35,001,429	\$ 34	,042,159	\$	35,298,322	\$34,969,113	\$32,510,202



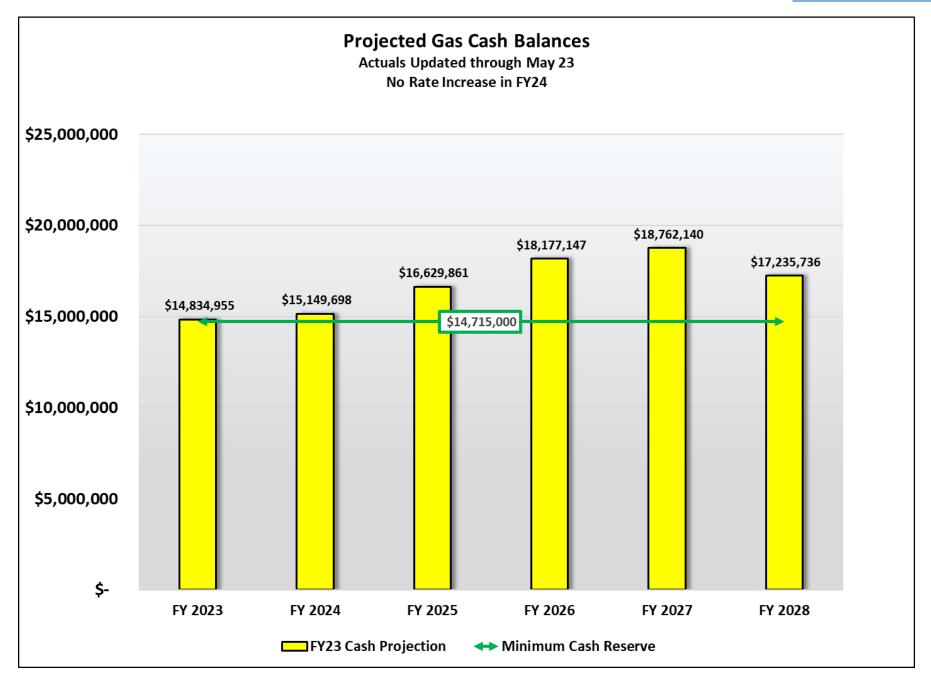
Return to Table of Contents

Each of the long-term financial plans attempts to balance the needs of a growing service area and rising operating costs with the objective of offering affordable, cost-based rates. One of the strategic organizational goals is to demonstrate prudent stewardship of ratepayer funds. To this end, the impact on existing cash balances from expected revenue and requested projects is evaluated throughout the budget process to ensure minimum cash reserve levels, which are required by company policy, are maintained. For the long-term water financial plan, the rehabilitation of the South Parkway water treatment plant, which is expected to last for four years, and other clean water related projects are being funded through low interest state revolving fund loans to mitigate the impact on revenue, but those loans do add to debt service costs. Service area growth pushes capital expansion and staffing costs upward for the foreseeable future. Consequently, a rate increase is built into revenue projections for fiscal year 2024 to provide adequate coverage. Additional borrowing is also planned in FY24 to cover future projects. In the past, HU has included roadway relocate budgets in the long-term financial plans, but start dates are set externally and can be rather unpredictable. These projects have both capital and reimbursement income components and are usually fully reimbursed unless HU adds on any betterment. This year, HU has only included roadway relocations where they already have contracts to begin work.



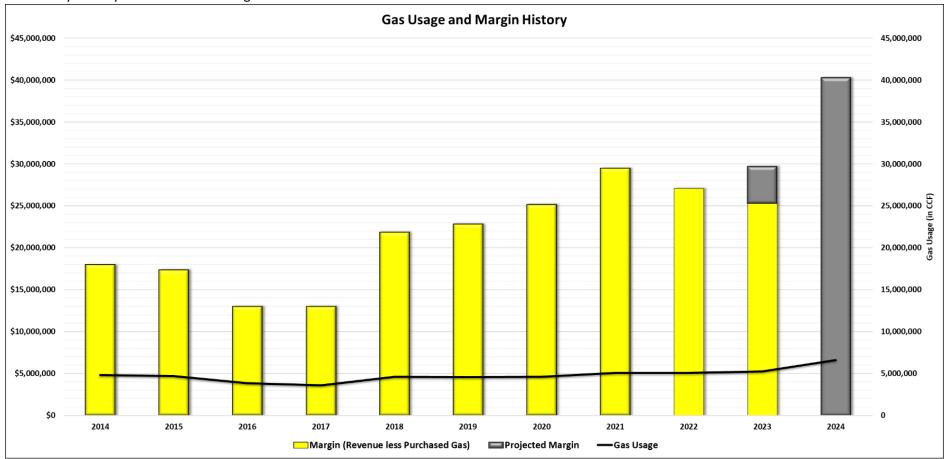
Long-Term Financial Plan – Gas

Beginning Cash Balances	Budget FY 2023 23,452,736	\$	Projected <u>FY 2023</u> 27,305,920	\$	Budget FY 2024 14,834, 955	s	Forecast FY 2025 15,149,698	\$	Fore cast <u>FY 2026</u> 16,629,861	\$	Forecast <u>FY 2027</u> 18, 177, 147	s	Forecast FY 2028 18,762,140
Sales Revenue S	53,475,282	\$	55,789,451	\$	63,748,512	\$	64,600,463	5	65,640,872	\$	66, 352, 727	5	67,253,769
Mazda Toyota Manufacturing S	8,175,007	\$	3,979,898	\$	2,855,325	\$	2,855,325	\$	2,855,325	\$	2,855,325	5	1,806,825
Redstone Sales \$; -	\$	528	5	3,322,257	\$	3,322,257	\$	3,322,257	\$	3,322,257	\$	3,322,257
Service Revenue \$	525,969	\$	512,165	\$	596, 793	\$	608,729	\$	620,903	5	633,322	\$	645,988
Other Operating Revenue \$	4,369,219	\$	4,916,606	\$	2,335,900	\$	2,379,534	\$	2,424,355	\$	2,470,396	\$	2,517,694
Non Operating Revenue	8,658,068	\$	4,357,514	\$	7,925,256	\$	1,015,261	\$	1,025,413	5	1,035,667	\$	1,046,024
Operating Revenue	75,203,545	\$	69,555,634	\$	80,784,042	\$	74,781,569	\$	75,889,125	\$	76,669,694	\$	76,592,557
Purchased Gas \$	31,172,150	\$	30,053,502	\$	29,606,315	\$	31,415,353	\$	32,440,090	\$	33, 536, 165	\$	34,755,681
Employee Expenses 5	19,526,298	\$	18,133,880	5	20,833,750	\$	21,354,594	\$	21,888,459	5	22, 435, 670	5	22,996,562
Supplies and Materials 5	2,060,891	5	2,328,722	\$	2,523,187	\$	2,573,651	\$	2,625,124	5	2,677,626	\$	2,731,179
Services \$	3,634,612	\$	3,271,777	\$	4,077,867	\$	4,159,424	\$	4,242,613	5	4,327,465	\$	4,414,014
Travel and Training 5	644,024	5	640,108	\$	691,443	\$	705,272	5	719,377	5	733,765	\$	748,440
Equipment Maintenance \$	910,865	5	551,767	\$	897,408	\$	915,356	5	933,663	5	952,337	\$	971,383
Utilities \$	278,868	\$	265,645	\$	294,068	\$	299,949	5	305,948	5	312,067	\$	318,309
Other Expenses \$	488,228	\$	651,316	\$	736, 685	\$	751,419	\$	766,447	\$	781,776	\$	797,412
Payment to Fiber \$	360,000	\$	360,000	\$	90,000	\$	90,000	\$	90,000	\$	90,000	\$	90,000
Operating Expenses	59,075,936	\$	56,256,718	\$	59,750,723	\$	62,265,018	\$	64,011,721	\$	65, 846, 871	\$	67,822,979
Net Operating Income	16,127,609	\$	13,298,917	\$	21,033,319	\$	12,516,551	\$	11,877,404	\$	10,822,823	\$	8,769,578
Debt Service (Principal & Interest)	1,563,881	\$	1,562,415	\$	1,563,881	\$	503,387	\$	503,387	\$	503,387	\$	503,387
Tax Equivalents	3,699,017	\$	3,587,343	\$	4,037,839	\$	4,088,956	\$	4,151,381	\$	4,194,092	\$	4,185,245
New Materials - O&M \$	215,000	\$	27,818	\$	100,000	\$	100,000	\$	100,000	\$	100,000	\$	100,000
New Materials - New Construction \$	4,865,000	\$	4,849,145	\$	2,508,500	\$	4,410,000	\$	2,600,000	5	2,440,000	\$	4,222,000
Greenbrier (MTM)	100,000	\$	477,318	\$	-	\$		\$	100 100	5	N 00.5	\$	-
Advance Metering Infrastructure (AMI)		\$	1,423,251	\$	157,000	\$	3.5	\$		5	-	\$	(2.5)
Cast Iron Replacement 3		\$	1,400,000	\$	2,700,000	\$	70 - 10 - 1	\$	and the	\$		\$	
New Materials - R&R \$	7,871,000	\$	5,782,159	\$	7,355,000	\$	610,000	\$	1,790,000	\$	1,790,000	\$	100,000
Land \$	200,000	\$	100,000	\$	200,000	\$	200,000	\$	200,000	\$	200,000	\$	200,000
Tools and Work Equipment \$; -	\$	23,208	\$	11,000	\$	25,000	\$	-	\$	25,000	\$	-
Transportation Budget \$	1,369,000	\$	1,431,118	\$	1,325,356	\$	309,045	\$	195,351	\$	195,351	\$	195,351
Metering Equipment \$	575,000		627,446	\$	633,000	\$	650,000	\$	650,000		650,000	\$	650,000
Regulators §	115,000	\$	208,060	\$	127,000	\$	140,000	\$	140,000	\$	140,000	\$	140,000
Capital Expenses	18,785,000	\$	16,349,522	\$	15,116,856	\$	6,444,045	\$	5,675,351	\$	5,540,351	\$	5,607,351
Borrowing Proceeds	<u>-</u>	\$	940	\$		5	-	5	*	5	-	\$	
Projected Ending Cash Balance	15,532,447	\$	14,834,955	5	15,149,698	s	16,629,861	\$	18,177,147	\$	18,762,140	5	17,235,736



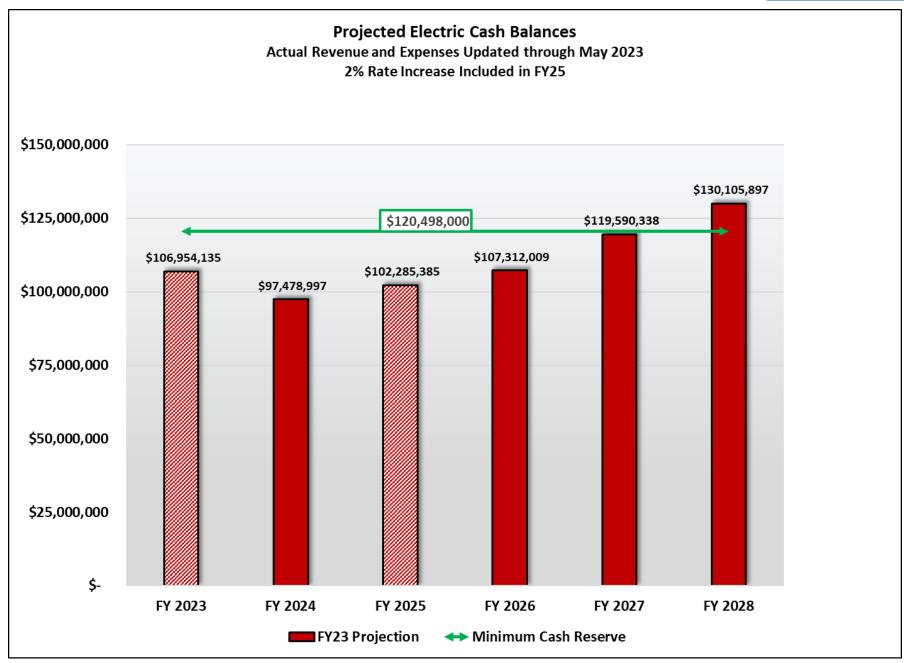
Return to Table of Contents

Each of the long-term financial plans attempts to balance the needs of a growing service area and rising operating costs with the objective of offering affordable, cost-based rates. One of the strategic organizational goals is to demonstrate prudent stewardship of ratepayer funds. To this end, the impact on existing cash balances from expected revenue and requested projects is evaluated throughout the budget process to ensure minimum cash reserve levels, which are required by company policy, are maintained. For the long-term gas financial plan, the significant cost drivers are inflation and supply chain issues, the AMI meter deployment, the replacement of cast iron pipe, pipeline relocation projects and rising staffing costs due to service area growth. The funding for these items will come from sales revenue, which is projected to increase substantially when the Mazda Toyota Manufacturing plant starts full production, and reimbursements for shared projects. Sales revenue and commodity costs for the gas system are highly dependent on weather and market conditions. If projections prove incorrect, management will evaluate a variety of cost-cutting measures and consider rate increases, if needed, to maintain financial stability. In the past, HU has included roadway relocate budgets in the long-term financial plans, but start dates are set externally and can be rather unpredictable. These projects have both capital and reimbursement income components and are usually fully reimbursed unless HU adds on any betterment. This year, HU has only included roadway relocations where they already have contracts to begin work.



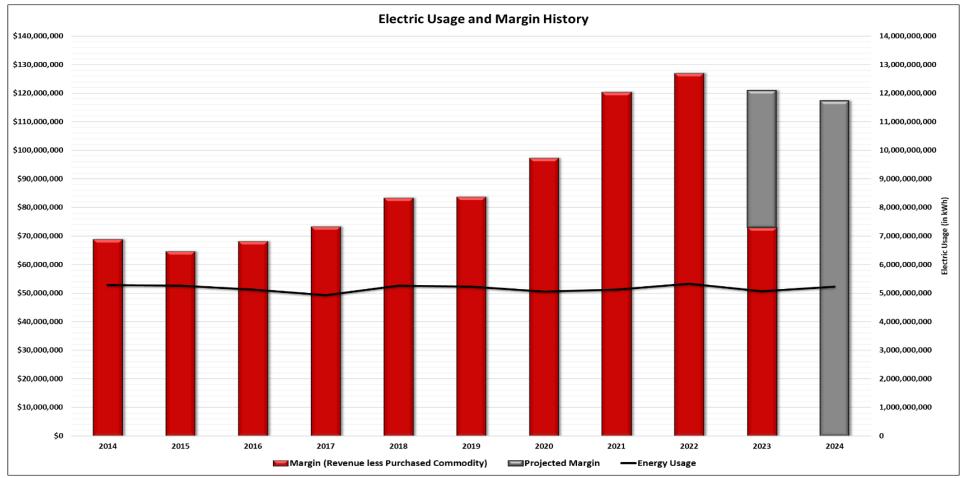
Long-Term Financial Plan – Electric

Beginning Cash Balances	\$	Budget <u>FY 2023</u> 110,243,157	\$	Projected <u>FY 2023</u> 106,810,571	\$ Budget <u>FY 2024</u> 106,954,135	\$	Forecast FY 2025 97,478,997	\$	Forecast <u>FY 2026</u> 102,285,385	\$	Forecast FY 2027 107,312,009	\$	Forecast <u>FY 2028</u> 119,590,338
Electric Sales Revenue	\$	555,450,553	\$	569,307,951	\$ 600,152,658	\$	613,419,307	\$	615,154,182	\$	616,936,667	\$	618,807,567
Fiber Project Revenue		13,280,000	\$	13,424,220	\$ 10,052,800	\$	10,253,856	\$	10,458,933	\$	10,668,112	\$	10,881,474
Service Revenue	\$	4,673,661	\$	4,440,313	\$ 5,114,604	\$	5,216,896	\$	5,321,234	\$	5,427,659	\$	5,536,212
Other Operating Revenue	\$	25,578,808	\$	27,619,870	\$ 24,496,925	\$	25,231,833	\$	25,988,788	\$	26,768,451	\$	27,571,505
Non Operating Revenue		7,266,118	\$	8,832,688	\$ 7,868,471	\$	7,947,156	\$	8,026,627	\$	8,106,894	\$	8,187,962
Operating Revenue	\$	606,249,140	\$	623,625,042	\$ 647,685,458	\$	662,069,047	\$	664,949,764	\$	667,907,783	\$	670,984,720
Purchased Power	\$	450,691,701	\$	467,158,042	\$ 493,134,807	\$	493,225,656	\$	493,380,604	\$	493,791,414	\$	494,081,682
TVA Long-Term Partnership Credit	•	(10,113,693)		(10,245,785)	\$ (10,216,259)		(10,216,418)		(10,218,563)	\$	(10,228,639)		(10,234,976)
TVA Pandemic Relief Credit		(8,160,742)		(8,456,097)	-	\$	-	\$	-	\$	-	Ś	(10)20 .)57 0)
Employee Expenses		55,980,241	\$	54,312,852	\$ 60,685,475	\$	62,202,612	\$	63,757,677	\$	65,351,619	\$	66,985,410
Supplies and Materials		7,299,015	\$	6,904,280	\$ 7,976,999	\$	8,136,539	\$	8,299,270	\$	8,465,255	\$	8,634,560
Services		18,759,526	\$	15,074,952	\$ 19,674,877	\$	20,068,375	\$	20,367,742	\$	20,775,097	\$	21,190,599
Travel and Training		1,325,954	\$	1,155,934	\$ 1,656,157	\$	1,689,280	Ś	1,723,066	\$	1,757,527	\$	1,792,678
Equipment Maintenance		2,532,692	\$	1,771,632	\$ 2,708,142	\$		\$	2,817,551	\$		\$	2,931,380
Utilities	\$	831,582	\$	833,900	\$ 897,895	\$		\$	934,170	\$	952,853	\$	971,910
Other Expenses	\$	1,771,279	\$	2,164,545	\$ 1,920,794	\$	1,959,210	\$	1,998,394	\$	2,038,362	\$	2,079,129
Payment to Fiber	\$	1,800,000	\$	1,800,000	\$ 720,000	\$	720,000	\$	720,000	\$	720,000	\$	720,000
Operating Expenses (Excludes Depreciation)	\$	522,717,555	\$	532,474,254	\$ 579,158,887	\$	581,463,410	\$	583,779,910	\$	586,497,390	\$	589,152,371
Net Operating Income	\$	83,531,585	\$	91,150,788	\$ 68,526,571	\$	80,605,637	\$	81,169,854	\$	81,410,392	\$	81,832,348
Debt Service (Principal & Interest)	\$	6,582,600	\$	7,011,490	\$ 10,363,743	\$	10,358,993	\$	10,367,193	\$	10,361,268	\$	10,363,893
Tax Equivalent	\$	18,270,881	•	17,912,710	\$ 	\$	17,568,756	•	17,832,287	•	18,099,771	•	18,371,268
New Materials - O&M	¢	2,100,000	\$	4,557,160	\$ 3,300,000	\$	4,600,000	\$	5,000,000	\$	5,400,000	\$	5,800,000
New Materials - New Construction		26,891,243	\$	28,165,018	\$ 43,924,243	\$	23,186,000	\$	23,855,000	\$	11,491,000	\$	10,075,000
Advance Metering Infrastructure (AMI)		20,031,243	\$	9,811	\$ -13,32-1,2-13	\$	-	\$	-	\$	-	\$	-
Fiber Build Out		2,900,000	\$	2,122,270	\$ 3,950,000	\$	2,950,000	\$	2,950,000	\$	2,950,000	\$	2,950,000
New Materials - R&R		5,416,000	\$	3,636,465	\$ 9,218,869	\$	9,850,000	\$	3,150,000	\$	2,900,000	\$	6,090,000
Land		200,000	\$	100,000	\$ 200,000	\$	200,000		200,000	\$	200,000	\$	200,000
Tools and Work Equipment	•	212,000	\$	167,383	\$ 413,000	\$	570,000	\$	322,000	\$	370,000	\$	70,000
Transportation Budget		6,020,000	\$	5,928,642	\$ 6,371,735	\$	•	\$	4,194,000	\$	3,000,000	\$	3,000,000
Communication Equipment		673,000	\$	184,782	\$ 104,000	\$	52,000	\$	60,000	\$	65,000	\$	70,000
Computer Equipment		1,417,000	\$	1,093,591	\$ 1,595,000	\$		\$	1,900,000	\$	1,900,000	\$	1,900,000
Metering Equipment		2,250,000	\$	3,602,731	\$ 2,675,000	\$	3,142,500	\$	3,162,750	\$	3,395,025	\$	3,426,628
Transformers	\$	7,000,000	\$	15,137,520	\$ 13,442,000	\$	10,000,000	\$	9,000,000	\$	9,000,000	\$	9,000,000
Capital Expenses	\$	55,079,243	\$	64,705,375	\$ 85,193,847	\$		\$	53,793,750	\$	40,671,025	\$	42,581,628
Borrowing Proceeds	\$		\$		\$ 34,865,000	<u>\$</u>	10,621,000	\$	5,850,000	\$		\$	<u>-</u>
Projected Ending Cash Balance	\$	113,842,019	\$	106,954,135	\$ 97,478,997	\$	102,285,385	\$	107,312,009	\$	119,590,338	\$	130,105,897

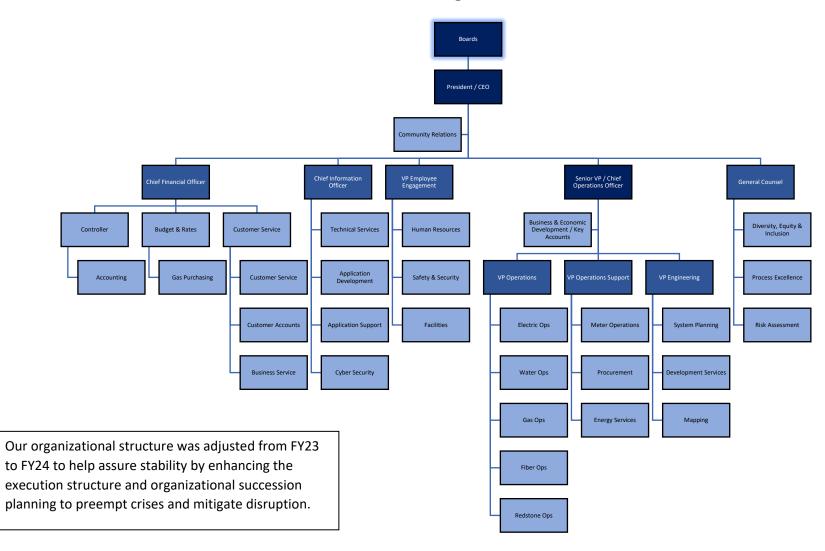


Return to Table of Contents

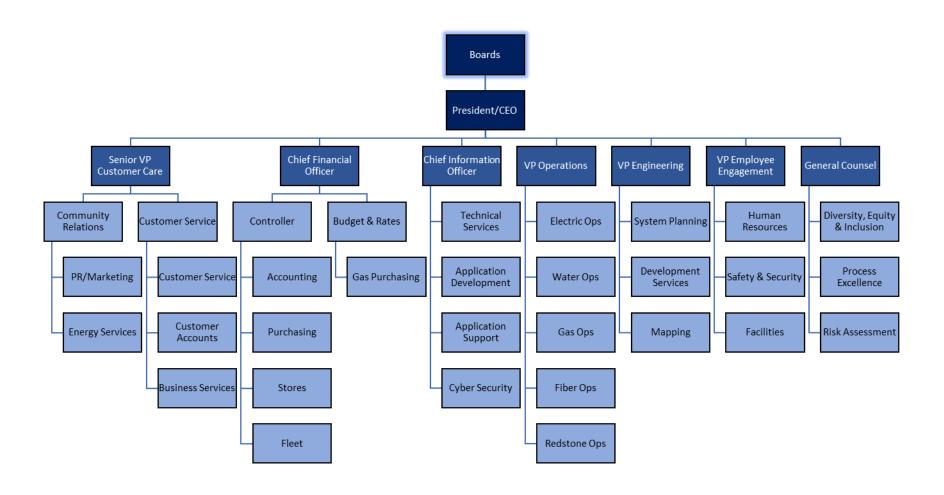
Each of the long-term financial plans attempts to balance the needs of a growing service area and rising operating costs with the objective of offering affordable, cost-based rates. One of the strategic organizational goals is to demonstrate prudent stewardship of ratepayer funds. To this end, the impact on existing cash balances from expected revenue and requested projects is evaluated throughout the budget process to ensure minimum cash reserve levels, which are required by company policy, are maintained. For the long-term electric financial plan, the single largest influence is purchased power, which is closely tied to sales revenue, both of which are directly impacted by weather. All power is bought from TVA and significant credits are offered that reduce power cost by at least \$10 million each year of the plan. The service area continues to grow which boosts revenue but results in additional capital in the form of infrastructure construction and higher labor costs. Operating expenses are funded through existing cash reserves and sales revenue, but the design and construction of a systems operation center and other improvements will be funded through debt. An additional rate action is currently planned in FY25 to cover future projects. Should variables change, such as the awarding of grants or lower than projected expenses, that result in a strong cash position, adjustments to the plan would be considered.



FY24 Huntsville Utilities Organizational Structure



FY23 Huntsville Utilities Organizational Structure



Personnel Summary

Shown below is a five-year summary of Huntsville Utilities' staffing levels.

		2020	2021	2022	2023	Vacancies	Reductions	Planned Additions	BUDGET 2024
	Full-time	15	20	20	21	2	0	2	25
ADMINISTRATION	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0
	, , , , , , , , , , , , , , , , , , ,		П	П	П	T	T T		
	Full-time	111	108	108	110	6	3	5	124
OPERATIONS SUPPORT	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0
	Full-time	62	57	60	66	3	-1	5	73
ENGINEERING	Part-time	0	0	0	0	0	0	0	0
LIVOIVEEKIIVO	Temporary	1	1	1	1	0	0	0	1
					•				
	Full-time	99	96	104	99	26	0	5	130
FINANCE	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0
	I= I		T	T	l	<u> </u>			
	Full-time	23	25	25	30	1	0	2	33
EMPLOYEE ENGAGEMENT	Part-time	0	0	0	0	0	0	0	0
	Temporary	11	12	10	10	0	0	0	10
	Full-time	34	38	35	39	4	-1	1	43
INFORMATION TECHNOLOGY		0	0	0	0	0	0	0	0
INTORNATION TECHNOLOGY	Temporary	0	0	0	0	0	0	0	0
			Į.	Į.	Į.	Į.	<u> </u>		
	Full-time	89	101	107	112	3	0	6	121
WATER OPERATIONS	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0
Г	le 11 .: 1								
CAS OPERATIONS	Full-time	69	73	75	73	5	0	2	80
GAS OPERATIONS	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0
	Full-time	175	196	209	202	15	1	1	219
ELECTRIC OPERATIONS	Part-time	0	0	0	0	0	0	0	0
	Temporary	1	1	1	1	0	0	0	1
TOTALS		690	728	755	764	65	2	29	860
BOARD MEMBERS		6	6	6	6	0	0	0	6
ACTUAL POSITIONS		696	734	761	770*	65	2	29	866
BUDGETED POSITIONS		729	763	798	826				866

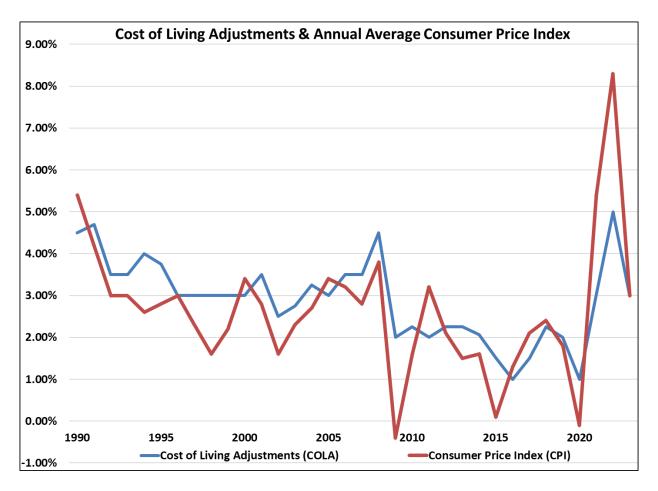
^{*}The staffing total of 772 was as of May 9, 2023. The number of actual positions as of June 28, 2023 is 782. The 65 vacancies factored into the budget include the 10 employees that have been hired since May 9th.

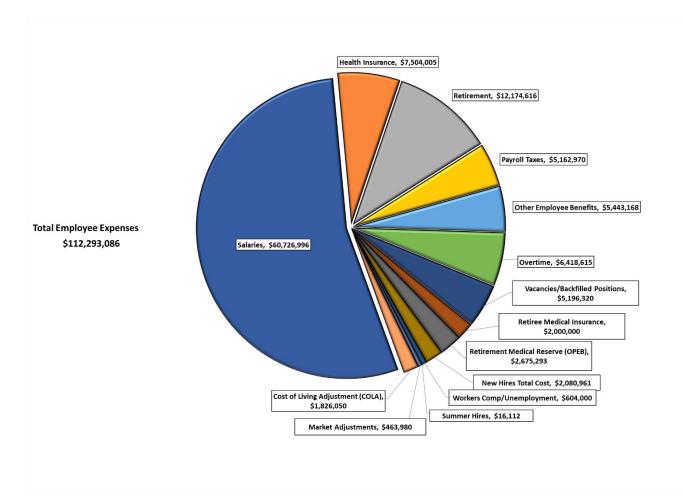
⁴ temporary summer interns have also been budgeted for 2024.

Employee Expenses

Second only to purchased commodity in size of projected costs, employee expenses are 12.8% of the total Huntsville Utilities budget. With operational and support staff of over 750 employees, maintaining existing salaries and benefits is a challenge that grows in complexity each year. Performance-based merit increases are factored into the budget along with select market-driven wage adjustments. The Boards also evaluate economic metrics and the financial position of the organization to determine if a cost of living adjustment (COLA) can be awarded. For fiscal year 2024 budget purposes, an average merit increase of 2.5% was applied to existing salaries for eligible employees and 3.0% was included as a cost of of living increase.

Huntsville Utilities seeks to retain its skilled workforce by offering competitive pay and a strong benefit package. To this end, wages are continually evaluated by a dedicated compensation analyst within the human resources function using salary surveys and peer comparisons in an attempt to achieve market alignment. Pay adjustments proposals are submitted for approval to the Vice Presidents and President/President/CEO. The current budget includes market-based adjustments for specific job functions in both the operations and administrative portions of the organization.



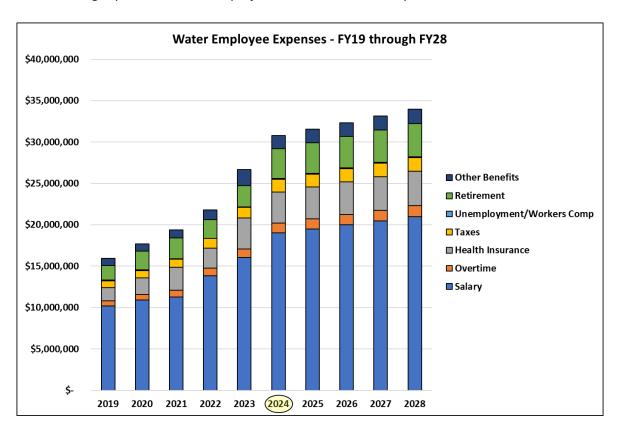


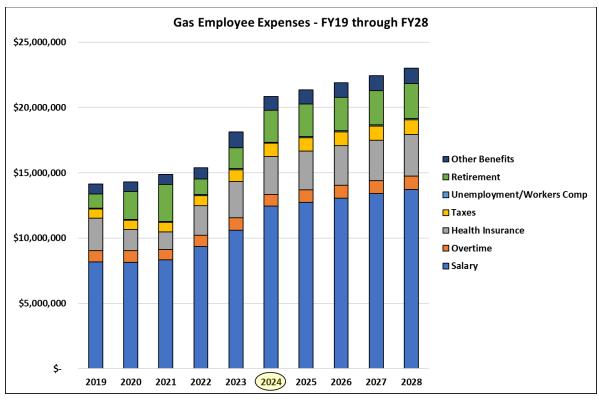
		<u>Water</u>	Gas	Electric		<u>Fiber</u>	<u>Total</u>
Salaries	\$:	17,139,224	\$ 11,060,385	\$ 31,441,504	\$1	,085,884	\$ 60,726,996
Health Insurance	\$	2,334,459	\$ 1,525,650	\$ 3,436,241	\$	207,654	\$ 7,504,005
Retirement	\$	3,415,846	\$ 2,296,429	\$ 6,248,079	\$	214,262	\$ 12,174,616
Payroll Taxes	\$	1,405,224	\$ 920,646	\$ 2,731,598	\$	105,502	\$ 5,162,970
Other Employee Benefits	\$	1,494,395	\$ 984,692	\$ 2,866,741	\$	97,339	\$ 5,443,168
Overtime	\$	1,176,256	\$ 917,614	\$ 4,064,225	\$	260,520	\$ 6,418,615
Vacancies/Backfilled Positions	\$	1,163,595	\$ 1,117,881	\$ 2,846,070	\$	68,773	\$ 5,196,320
Retiree Medical Insurance	\$	482,200	\$ 468,000	\$ 1,049,800	\$	-	\$ 2,000,000
Retirement Medical Reserve (OPEB)	\$	645,013	\$ 626,019	\$ 1,404,261	\$	-	\$ 2,675,293
New Hires Total Cost	\$	757,467	\$ 397,957	\$ 925,537	\$	-	\$ 2,080,961
Workers Comp/Unemployment	\$	102,903	\$ 89,540	\$ 411,557	\$	-	\$ 604,000
Summer Hires	\$	7,396	\$ 2,104	\$ 6,612	\$	-	\$ 16,112
Market Adjustments	\$	134,302	\$ 94,107	\$ 230,524	\$	5,047	\$ 463,980
Cost of Living Adjustment (COLA)	\$	515,580	\$ 332,726	\$ 945,054	\$	32,690	\$ 1,826,050
Total Employee Expenses	\$3	30,773,861	\$ 20,833,751	\$ 58,607,803	\$2	2,077,672	\$ 112,293,086

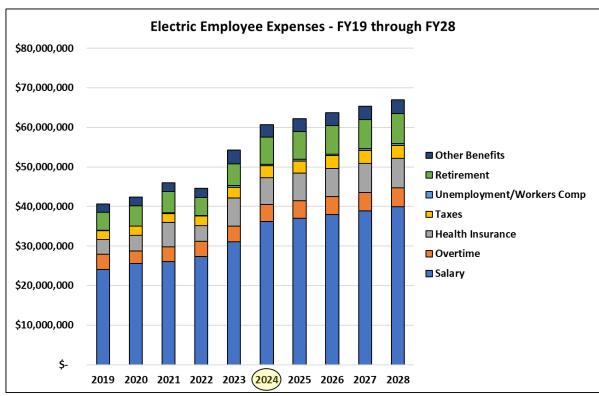
Huntsville Utilities is self-insured and uses Blue Cross Blue Shield of Alabama to manage the health insurance plan and claims. The organization jointly sponsors a local government employee health clinic with Madison County and Huntsville Emergency Medical Services, Inc. (HEMSI) that is free of charge for employees and their dependents. Huntsville Utilities promotes healthy lifestyles for employees by offering smoking cessation classes, incentivized wellness plans and biometric testing that can reduce employee insurance costs if certain parameters are met. Management recognizes the need for a balanced approach to health insurance that provides a strong benefit package for employees and that also keeps short and long-term expenses for the organization at a reasonable level. There are no increases to employee premiums, employee copay, or deductible amounts budgeted for fiscal year 2023.

Huntsville Utilities is a participant in the Retirement System of Alabama. In 2021, the Board authorized changes to the retirement plans that give all participating employees equivalent benefits albeit at a slightly higher cost for newer employees. The company also provides health insurance for its retirees that have 20 or more years of service. Effective October 1, 2023, Huntsville Utilities' pension benefit eligibility changed from 30 years of service at any age or 10 years of service at age 60 to 25 five years of service at any age and 10 years of service at age 60. This corresponds with common practice among other RSA participating entities. The utility must also make annual required contributions to fund other post-employment benefits (OPEB) based on an actuarial review of the benefit plan's performance. Board approval has given management more flexibility in investing to maximize yield while maintaining a conservative approach.

The following charts show five years of historical employee expenses for each utility service as well as the current budget year estimates and projections for the next four years.







Proposed New Positions

The new positions shown below are being proposed for fiscal year 2024. Following the tables is a business justification for the additional staff.

Budgeted Salary and Other Employee Expenses

					Other	
		Health			Employee	
<u>Position</u>	<u>Salary</u>	<u>Insurance</u>	Retirement	FICA	Benefits	<u>Total</u>
Apartment Specialist	\$30,528.24	\$8,466.00	\$3,886.25	\$2,335.41	\$2,136.97	\$47,352.87
Associate Attorney	\$37,948.08	\$8,466.00	\$4,830.79	\$2,903.02	\$2,656.36	\$56,804.25
Contract Administrator	\$56,777.28	\$12,699.00	\$7,227.74	\$4,343.45	\$3,974.40	\$85,021.87
Customer Care Training Specialist (2)	\$63,865.12	\$16,932.00	\$8,129.98	\$4,885.70	\$4,470.54	\$98,283.34
Customer Support Supervisor	\$68,725.44	\$12,699.00	\$8,748.76	\$5,257.49	\$4,810.79	\$100,241.48
Electric Apprentice Meter Tech	\$16,288.80	\$4,233.00	\$3,249.62	\$1,246.08	\$1,140.22	\$26,157.72
Electric Supervisor - Trainer	\$62,798.40	\$12,699.00	\$12,528.32	\$4,804.05	\$4,395.89	\$97,225.66
Engineering Planning Manager	\$102,233.60	\$12,699.00	\$13,014.31	\$7,820.88	\$7,156.35	\$142,924.14
Executive Assistant - COO	\$50,529.60	\$16,932.00	\$6,432.43	\$3,865.53	\$3,537.06	\$81,296.62
Human Resources Generalist	\$67,818.24	\$16,932.00	\$8,633.28	\$5,188.09	\$4,747.24	\$103,318.85
Journey Gas Worker (2)	\$101,059.20	\$33,864.00	\$12,864.86	\$7,731.06	\$7,074.12	\$162,593.24
Journey Water Worker (2)	\$63,307.20	\$21,165.00	\$11,369.94	\$4,843.02	\$4,431.50	\$105,116.66
Meter Data Analyst	\$43,339.52	\$12,699.00	\$5,517.13	\$3,315.46	\$3,033.76	\$67,904.87
Procurement Manager	\$48,784.40	\$8,466.00	\$6,210.25	\$3,732.01	\$3,414.91	\$70,607.57
Purchasing Assistant	\$21,829.84	\$8,466.00	\$2,778.95	\$1,669.99	\$1,528.10	\$36,272.88
Residential Applications Lead	\$40,673.92	\$12,699.00	\$5,177.79	\$3,111.56	\$2,847.17	\$64,509.44
SAP Functional Analyst I - HR Support	\$16,088.16	\$4,233.00	\$2,048.01	\$1,230.75	\$1,126.17	\$24,726.09
Security Officer	\$57,712.32	\$16,932.00	\$7,346.79	\$4,414.97	\$4,039.85	\$90,445.93
Senior Engineer (2)	\$97,568.80	\$16,932.00	\$12,420.50	\$7,464.02	\$6,829.82	\$141,215.14
Water IEC Lead	\$14,593.92	\$4,233.00	\$2,621.07	\$1,116.43	\$1,021.57	\$23,585.99
Water Quality Technician I	\$24,124.96	\$8,466.00	\$4,332.84	\$1,845.55	\$1,688.76	\$40,458.11
Water Supervisor - RSA/IEC	\$69,258.56	\$4,233.00	\$12,438.84	\$5,298.27	\$4,848.09	\$96,076.76
Water Systems Technician Operator Lead	\$66,216.64	\$12,699.00	\$11,892.51	\$5,065.57	\$4,635.14	\$100,508.86
Work Management Analyst	\$50,928.64	\$12,699.00	\$6,483.23	\$3,896.04	\$3,564.98	\$77,571.89
Workflow Manager	\$97,196.40	\$16,932.00	\$12,373.10	\$7,435.53	\$6,803.76	\$140,740.79
Total Costs	\$1,370,195	\$ 317,475	\$ 192,557	\$ 104,820	\$ 95,914	\$2,080,961

Allocation of New Hires Costs to Each Utility Service

<u>Position</u>	<u>Water</u>	Gas	<u>Electric</u>	<u>Fiber</u>	<u>Total</u>
Apartment Specialist	\$13,258.80	\$7,576.46	\$26,517.61	\$0.00 \$	47,353
Associate Attorney	\$16,473.23	\$11,360.85	\$28,970.17	\$0.00 \$	56,804
Contract Administrator	\$11,052.84	\$5,101.31	\$68,867.71	\$0.00 \$	85,022
Customer Care Training Specialist (2)	\$27,519.34	\$15,725.33	\$55,038.67	\$0.00 \$	98,283
Customer Support Supervisor	\$28,067.61	\$16,038.64	\$56,135.23	\$0.00 \$	100,241
Electric Apprentice Meter Tech	\$0.00	\$0.00	\$26,157.72	\$0.00 \$	26,158
Electric Supervisor - Trainer	\$0.00	\$0.00	\$97,225.66	\$0.00 \$	97,226
Engineering Planning Manager	\$41,448.00	\$22,867.86	\$78,608.28	\$0.00 \$	142,924
Executive Assistant - COO	\$23,576.02	\$16,259.32	\$41,461.28	\$0.00 \$	81,297
Human Resources Generalist	\$29,962.47	\$20,663.77	\$52,692.61	\$0.00 \$	103,319
Journey Gas Worker (2)	\$0.00	\$162,593.24	\$0.00	\$0.00 \$	162,593
Journey Water Worker (2)	\$105,116.66	\$0.00	\$0.00	\$0.00 \$	105,117
Meter Data Analyst	\$19,692.41	\$13,580.97	\$34,631.48	\$0.00 \$	67,905
Procurement Manager	\$20,476.20	\$14,121.51	\$36,009.86	\$0.00 \$	70,608
Purchasing Assistant	\$4,715.47	\$2,176.37	\$29,381.03	\$0.00 \$	36,273
Residential Applications Lead	\$18,062.64	\$10,321.51	\$36,125.29	\$0.00 \$	64,509
SAP Functional Analyst I - HR Support	\$6,923.31	\$3,956.17	\$13,846.61	\$0.00 \$	24,726
Security Officer	\$26,229.32	\$18,089.19	\$46,127.42	\$0.00 \$	90,446
Senior Engineer (2)	\$40,952.39	\$22,594.42	\$77,668.33	\$0.00 \$	141,215
Water IEC Lead	\$23,585.99	\$0.00	\$0.00	\$0.00 \$	23,586
Water Quality Technician I	\$40,458.11	\$0.00	\$0.00	\$0.00 \$	40,458
Water Supervisor - RSA/IEC	\$96,076.76	\$0.00	\$0.00	\$0.00 \$	96,077
Water Systems Technician Operator Lead	\$100,508.86	\$0.00	\$0.00	\$0.00 \$	100,509
Work Management Analyst	\$22,495.85	\$12,411.50	\$42,664.54	\$0.00 \$	77,572
Workflow Manager	\$40,814.83	\$22,518.53	\$77,407.43	\$0.00 \$	140,741
Total Costs	\$ 757,467	\$ 397,957	\$ 925,537	\$ - \$	2,080,961

Business Justification for Additional Staff

Apartment Specialist - This position is to keep pace with our growing workload. The demand for new apartment buildings and ownership has increased in Madison County. Due to the increase of ownership changes and after the initial construction is completed, the process to complete all these changes are tedious. In addition, the owner allocation billing is complex and takes time to explain to the individual owners and manager. This position will provide that direct customer service.

Associate Attorney – The Office of General Counsel needs an Associate Attorney to assist us with contract review, general litigation, legal training for employees, and other legal matters. Due to the retirement of former Gas and Water Board attorney, Mr. Bob Miller, and the growth of Huntsville Utilities, this position is needed to improve the efficiency and efficacy of the legal office. Additionally, it will allow us to handle more issues internally rather than sending matters to outside counsel.

Contract Administrator - This position will be an addition to the two contract administrators in the department. The department has experienced an increase in contract and bid volume over 230% in the past 2 years and it is expected to exceed 270% by the end of this fiscal year. This position is needed to support the growth HU is experiencing and the future projects that are planned.

Customer Care Training Specialist (2) - These two positions will allow HU to have additional trainers for the call center and assist with training in the other Customer Service Departments. Once filled, this role will assist with developing and delivering training programs for both new hires and existing employees. The specialist role will allow customer care to complete refresher training from a technical and operational perspective. For the continuance of process improvement, these positions will help HU to maintain all training material in one database and create and update departmental procedures. Currently, this position is a single point of failure with one existing trainer.

Customer Support Supervisor - This position creates a direct supervisor for the trainers and quality assurance specialists. The purpose of this position is to allow the Customer Service Manager to focus on the long-term and strategic goals of Customer Service. In addition, this provides the employees to have a direct supervisor that will allow a greater structure of coordinating training, development, and quality assurance to all employees in Customer Service.

Electric Apprentice Meter Tech – There are four current meter shop employees nearing retirement. The Electric Meter Shop needs at least one apprentice to begin the three-year apprenticeship program to ensure adequate staffing levels in the near future.

Electric Supervisor – Trainer – It is important to the safety and growth of our Electric Operations field personnel to participate in recurring education and training beyond current safety meetings & completion of HU's Apprenticeship Program. The goal of this Electric Training Supervisor is to conduct regularly scheduled small group training sessions for all Electric Operations field personnel.

Engineering Planning Manager - This position will be responsible for managing the group that executes all of the capital projects within the Engineering Planning Section. Responsibilities include developing project budgets and schedules for the projects and executing the plan. Manager will be responsible for negotiating consultant scopes and fees, documenting project progress and project changes, maintaining project schedules, coordinating with technical groups to ensure that technical reviews are documented and completed within expected timelines, coordinating with Purchasing on project bids, coordinating all construction tasks, and completing project close-out tasks. Construction tasks include processing shop drawing reviews through technical staff, coordinating with project inspectors, review of invoices, ensure that all project reimbursements are processed.

Executive Assistant – COO - This position is a supportive function to the Chief Operation Officer with superior organizational skills. They will be a proactive problem solver with exceptional communication skills and attention to detail. Given the nature of this position with the COO team, this position will be relied upon to be flexible and to hold confidentiality.

Human Resources Generalist – The need for a Human Resource Generalist is due to the continued increase of hires, planned growth for HU by 20%, the manual processes of a new CIS/ERP system and the payroll administrator position moving to finance. This movement will decrease the headcount in HR that would be able to assist in recruitment and various endeavors. A plan was discussed for HR staff movement to an HR Generalist model and was provided and discussed in 2019. This was the initial start of conversations about the development of job matrices and progressions for the organization. By moving to a generalist model, it sets up HR and prepares them to not have single point of failures.

Journey Gas Worker (2) – Consistent distribution system growth has resulted in increased leak surveying responsibilities. That expansion combined with the responsibilities of Redstone Arsenal and increased regulatory requirements for distribution leak surveying results in a need for additional staffing.

Journey Water Worker (2) – These two positions would handle preventative valve maintenance duties at Redstone Arsenal. Our agreement with Redstone requires at least 2 employees to locate each valve, record dimensions, ensure the valve is operable, and determine if it is on or off. Most of the time currently spent on Redstone is on cost plus work which doesn't leave time for the maintenance requirements.

Meter Data Analyst – The deployment of Advanced Metering Infrastructure (AMI) technology has created new complex data components that must be monitored and validated to ensure consistent meter readings and billing for HU customers. This position will analyze AMI data events, assist with data management, perform reconciling functions, testing, and reporting to assist the meter shops and AMI Operations personnel maintain reliable AMI data and optimize meter functionality.

Procurement Manger – This position is a result of the organizational restructuring that created Operations Support and will be responsible for coordinating the procurement of all materials, equipment, and services through management of the Purchasing, Stores, and Fleet groups. The Procurement Manager will ensure the proper application of federal, state, and local procurement laws and compliance with company policies and procedures. A primary focus will be to strike a balance between cost, quality and service while providing the organization with the resources required to serve the community.

Purchasing Assistant – This position will assist with pre-bid and bid opening meetings, transcribing meeting minutes into addendums and acting as administrator to the Contract Management System. They will also assist with reporting, posting bids, scheduling meetings, and attending vendor diversity events.

Residential Applications Lead – This position will oversee the residential applications department. The lead will help address the day-to-day responsibilities such as guidance, monitoring team performance, boosting team morale, addressing, and tracking errors, assisting with training, completing monthly reports, employee performance logs, and customer escalations. This position will require the lead to be knowledgeable and available to assist with customer escalations. When the team is short staffed the customer support team or supervisor jumps in to help, which makes it challenging to keep up with the supervisor's responsibilities.

SAP Functional Analyst I – This position will assist in HR support and other IT applications. They will provide IT HR support including learning security admin functions for Employee Central, maintaining roles and authorizations for segregation of duty access control, and resolving user tickets in other IT digital core applications.

Security Officer – This position will allow for succession planning, one officer to focus on capital security installation projects, and minimize single points of failure. More resources will allow for us to adequately maintain and service the equipment we have, extending the life of what HU has already invested to allow for managing projects, repair and trouble shoot the system, assist with access requests, install new equipment, and clean and maintain old equipment.

Senior Engineer (2) – Engineering is requesting two new Senior Engineers under the Electric Engineering Manager. One will be a DER/Planning Senior Engineer position and will be a technical subject matter expert for Diverse Energy Resources (DER) and planning of the electric system. DER includes microgrids, solar, battery storage and other generation types. The Senior Engineer will be the technical expert in system modeling and planning. The second position will be a Materials and Standards Senior Engineer and will be the technical subject matter expert for electric materials and technical standards specifications.

Water Instrumentation, Electrical, & Controls Lead – Instrumentation, Electrical, & Control work plays a vital role in making plants run safely and efficiently. HU plants rely heavily on automation and control systems to ensure quality and efficiency. Succession planning and the need to develop a solid team of IEC Techs which must have a team lead. Supply is growing technologically, upgrades in SCADA controls, addition of Redstone Arsenal, increase in preventative maintenance on large electrical equipment.

Water Quality Technician I – This position is needed due to the consistent distribution system growth to include compliance sampling and need to have an enhanced flushing program.

Water Supervisor – RSA/IEC – This position is needed due to the fixed costs (OWO/PMO) work among two supervisors, Supply is providing 75% of time to support the IGSA. This does not include the cost-plus work (DMO/PWO) that occurs. Projection based on current rate results in about 12% of time that a supervisor is supporting the IGSA in cost-plus work. Additional roles and responsibilities will be assigned

to the new supervisor to enhance our value to both HU and IGSA including outage management which requires tracking from start to finish and to be a direct contact for the entirety of project.

Water Systems Technician Operator Lead – This position is needed due to the consistent distribution system growth, addition of new booster stations, addition of Redstone Arsenal, increased regulatory requirements for distribution storage tank maintenance and inspection, ADEM Division 10 updates may require increased staffing needs at Lincoln-Dallas Plant.

Work Management Analyst – This position is requested to assist with the work management in the Engineering Services section. This work consists of managing the workflows, coordinating with other departments to help keep orders moving through the various processes, ensuring service orders are properly prepared and released, closing of orders, etc. This position will assist in coordinating the new work order management software/e-Builder software and processes going forward. This position will monitor progress, completion, materials, close-outs; help manage work order audits and material requirements, etc. and will also assist in the processing of easement and right-of-way vacation requests, service availability requests, plat signatures, etc. This position was originally approved in FY23 as a higher-level Work Management Supervisor position.

Workflow Manager – This position is requested to manage the work management in the Engineering Services section. This work consists of managing the workflows, coordinating with other departments to help keep orders moving through the various processes, ensuring service orders are properly prepared and released, closing of orders, etc. The manager will coordinate the new work order management software/e-Builder software and processes going forward. They will also have oversight of the plat approvals, easement and right-of-way vacations, service availability requests, etc. The Work Management Analyst(s) and the Engineering Services Representative(s) will report to this position. This position was originally approved in FY23 as a higher-level Assistant Director position.

Staffing Reductions and Other Cost Saving Measures

As stewards of ratepayer dollars, management evaluates staffing requests and will sometimes make the decision not to backfill positions that have been vacated. These staffing reductions will not show up in the budget but do make a financial impact through omission. The following positions fall into that category:

- Senior SAP ABAP Developer (MIS)
- Executive Assistant IT (MIS)
- Accounts Receivable Specialist (Finance)
- Engineer II

Capital Improvement Plan

Planned spending for fiscal year 2024 includes recurring capital expenditures of approximately \$54.6 million and non-recurring capital items of \$85.9 million. Recurring capital expenses are costs that the organization expects to have each year that meet the capitalization criteria set forth in the <u>Budget Policy</u>. This may include routine capital projects, certain tools and work equipment, vehicles, computer and communications systems, transformers, or metering equipment. Non-Recurring capital expenses are typically construction projects that can be classified as having a defined timeline, even if the construction is expected to be completed outside of the five-year window for the capital improvement plan. The plan includes reimbursable projects as well as self-funded items and expenditures that will be funded through borrowing. Expected reimbursements are included in the budget as revenue. Below is a breakdown of capital expenditures for fiscal year 2024.

	Water	Gas	Electric	Total
Recurring Capital	\$ 10,202,000	\$ 3,796,356	\$ 40,600,735	\$ 54,599,091
Non-Recurring Capital	\$ 29,976,500	\$ 11,320,500	\$ 44,593,112	\$ 85,890,112
Total	\$ 40,178,500	\$ 15,116,856	\$ 85,193,847	\$ 140,489,203

Items are included in the capital improvement plan based on need and available resources. The Engineering group evaluates the age of existing infrastructure and monitors growth within the service area to determine where system improvements are needed to maintain reliability. Costs are estimated to perform the work and the resulting capital projects are added to the budget. The Water, Gas and Electric Operations groups will assess the condition of vehicles and work equipment and coordinate with the Fleet Management and Purchasing groups before budget requests for recurring capital items are submitted. The Budget and Rates group updates cash projection models for each service based on the expected capital needs, projected operating and maintenance expenses, and sales forecasts. The President/CEO and CFO will then assess cash impacts of the planned activities and adjust the capital improvement plan.

Some of the more notable projects included in the 2024 capital improvement plan include:

• Construction of a new System Operations Center and Chase Improvements

Electric

	1 - / /
Pinhook Creek 46kV Relocation	\$ 5,000,000
Cast Iron Replacement	\$ 9,814,578
Northern Bypass Relocates (Pulaski Pk to Memorial Pkwy)	\$ 4,251,000
Rehabilitation of the South Parkway Water Treatment Plant & Sludge Facilities	\$23,975,000
Greenbrier Tank, Tank Feed, Greenbrier Pkwy to Belle Mina	\$22,357,000
Green Mountain Improvements for the Water system	\$ 5,700,000
Research Park Connector	\$ 5,450,000
	Cast Iron Replacement Northern Bypass Relocates (Pulaski Pk to Memorial Pkwy) Rehabilitation of the South Parkway Water Treatment Plant & Sludge Facilities Greenbrier Tank, Tank Feed, Greenbrier Pkwy to Belle Mina Green Mountain Improvements for the Water system

\$29,980,000

The following pages show the five-year capital improvement planned expenditures and funding sources for each utility service.





The two photos above show the South Parkway Water Treatment Plant, one of three Huntsville Utilities facilities that treat water taken directly from the Tennessee River. Over \$23 million will be spent to rehab this facility which has been in service since 1964. The project is being funded through low interest Alabama State Revolving Fund (SRF) loans and is expected to be complete in 2025.

Water Capital Improvement Plan

NON-RECURRING PROJECTS		2024		2025		2026		2027		2028	5-Y	ear Spending	Tota	al Project Cost	Strategic Focus
Research Park Connector	Ś	5.450.000	¢	- 2023	\$	-	Ś	-	\$		\$	5,450,000	\$	5,450,000	Community Eng & Social Resp
Greenbrier Tank (formerly MTM Tank)	Ś	3,737,000		3,737,000	\$		\$	_	\$		\$	7,474,000	\$	8,500,000	Community Eng & Social Resp
Greenbrier Tank Feed (I-565 Bore/South)	Ś	-	\$	-	\$		Ś	_	\$	808,500	Ś	808,500	\$	10,857,000	Community Eng & Social Resp
Greenbrier Pkwy to Belle Mina	\$	_	\$	_	\$	_	\$	_	\$	400,000	\$	400,000	\$	3,000,000	Community Eng & Social Resp
Martin Road Relocates Phase 2 (Old Jim Williams to Laracy)	\$	3,030,000	Ś		\$	_	\$	_	\$		\$	3,030,000	\$	3,208,000	Community Eng & Social Resp
Green Mountain Improvements	\$	2,625,000	т_	2,625,000	\$		\$	_	\$		\$	5,250,000	\$	5,700,000	Community Eng & Social Resp
AL Hwy 20 (Greenbrier Parkway to Wheeler Refuge)	\$	2,450,000	\$	-	\$	_	\$	_	Ś		\$	2,450,000	\$	2,650,000	Community Eng & Social Resp
AL Hwy 20 (Gunters Way to Wheeler Refuge)	\$	-	Ś	250,000	\$	25,000	\$	25,000	\$	2,750,000	Ś	3,050,000	\$	3,050,000	Community Eng & Social Resp
AL Hwy 20 Greenbrier to Mooresville at Bibb Garrett (Con)	\$	100,000	\$	-	\$	-	\$	-	\$	-	\$	3,925,757	\$	3,665,000	Community Eng & Social Resp
Southwest Sludge Vac and Flouride Tank Upgrades	\$		<u> </u>	1,080,000	\$	-	\$	-	\$		Ś	4,080,000	\$	4,400,000	Community Eng & Social Resp
South Parkway Plant Sludge Facilities Rehab	\$		_	1,050,000	\$	_	\$	_	Ś	_	Ś	3,050,000	\$	3,350,000	Community Eng & Social Resp
South Parkway Main Plant Rehab	\$	1,250,000	\$	-	\$	_	\$	_	\$	_	Ś	1,250,000	\$	20,000,000	Community Eng & Social Resp
South Parkway WTP Clearwell Rehab	Ś	100.000	Ś	525,000	\$	_	\$	_	Ś		Ś	625,000	\$	625,000	Community Eng & Social Resp
Swancott Road West (Construction) (4)	Ś	1,200,000	\$	-	\$	_	\$	_	\$	_	\$	1,200,000	\$	1,335,000	Community Eng & Social Resp
Pulaski Pike/NHIP (replace tie to County)	\$	1,200,000	Ś	_	\$	_	\$	_	\$	_	Ś	1,200,000	\$	1,350,000	Community Eng & Social Resp
SE I-565 Exit 3 Ramp (Greenbriar Rd)	\$	950.000	Ś	_	\$	-	Ś	_	Ś	-	Ś	950.000	Ś	1,050,000	Community Eng & Social Resp
Northern Bypass Relocates (Pulaski Pk to Memorial Pkwy)	\$	903,000	Ś	-	Ś	-	Ś	-	Ś	-	Ś	903,000	Ś	962,340	Community Eng & Social Resp
Eastern Connector Main	\$	750,000	Ś	750,000	Ś	7,000,000	Ś	7,000,000	Ś	-	Ś	15,500,000	Ś	15,500,000	Community Eng & Social Resp
CIS/ERP/MDM Conversion - Water Portion	\$	435,000	Ś	696,000	\$	435,000	\$	174,000	\$	-	\$	1,740,000	Ś	1,740,000	Transformation
Bob Wade Booster Pump Station and Piping Phase I	\$	400,000	Ś	2,550,000	\$	-	\$	-	\$	-	Ś	2,950,000	\$	2,950,000	Community Eng & Social Resp
Gas Chromatograph - Mass Spec.	\$	130,000	\$	-	\$	-	\$	-	\$	-	\$	130,000	\$	130,000	Transformation
Hampton Cove Roof Replacement	\$	108,000							Ċ		\$	108,000	\$	108,000	Community Eng & Social Resp
Ice Machine Room on Dock	\$	70,000	\$	-	\$	-	\$	-	\$	-	\$	70,000	\$	70,000	Transformation
WTP SCADA Security	\$	45,000	\$	-	\$	-	\$	_	\$	-	\$	45,000	\$	45,000	Transformation
Inservice Outage Management System (OMS)	\$	43,500	\$	-	\$	-	\$	-	\$	-	\$	43,500	\$	214,000	Transformation
North Base Booster Upgrade/Replacement	\$	-	\$	1,350,000	\$	650,000	\$	1,350,000	\$	650,000	\$	4,000,000	\$	4,000,000	Community Eng & Social Resp
SEWTP Expansion to 24MGD	\$	-	\$	550,000	\$	2,850,000	\$	2,850,000	\$	-	\$	6,250,000	\$	6,250,000	Community Eng & Social Resp
Town of Mooresville Connection	\$	-	\$	250,000	\$	2,600,000	\$	-	\$	-	\$	2,850,000	\$	2,850,000	Community Eng & Social Resp
Brock Rd Pump Station & Piping	\$	-	\$	-	\$	420,000	\$	1,200,000	\$	1,200,000	\$	2,820,000	\$	3,050,000	Community Eng & Social Resp
Ryland Pike Pump Station and Piping	\$	-	\$	-	\$	350,000	\$	1,000,000	\$	1,000,000	\$	2,350,000	\$	2,350,000	Community Eng & Social Resp
Ryland Pike Tank and Piping	\$	-	\$	-	\$	_	\$	250,000	\$	4,633,500	\$	4,883,500	\$	9,517,000	Community Eng & Social Resp
McMullen Rd Tank and Piping	\$	-	\$	-	\$	-	\$	300,000	\$	4,726,250	\$	5,026,250	\$	9,752,500	Community Eng & Social Resp
Coretta Dr Main	\$	-	\$	-	\$	-	\$	-	\$	225,000	\$	225,000	\$	1,500,000	Community Eng & Social Resp
NON-RECURRING CAPITAL	\$	29,976,500	\$1	15,413,000	\$1	14,330,000	\$1	14,149,000	\$1	6,393,250	\$	94,087,507	\$	139,178,840	

Water Capital Improvement Plan (CONTINUED)

RECURRING CAPITAL	2024	2025	2026		2027	2028	5-Y	ear Spending	Total Project Cost	Strategic Focus
General Development and Main Extensions	\$ 4,000,000	\$ 3,400,000	\$ 3,400,000	\$ 3	3,400,000	\$ 3,400,000	\$	17,600,000	Not Applicable	Community Eng & Social Resp
Vehicles	\$ 1,457,000	\$ 529,000	\$ 1,000,000	\$ 1	1,000,000	\$ 1,000,000	\$	4,986,000	Not Applicable	Community Eng & Social Resp
CI/AC Replacement	\$ 500,000	\$ 1,000,000	\$ 2,000,000	\$ 2	2,000,000	\$ 2,000,000	\$	7,500,000	Not Applicable	Community Eng & Social Resp
Tank Maintenance and Repainting	\$ 1,200,000	\$ 1,200,000	\$ 800,000	\$ 1	1,200,000	\$ 1,200,000	\$	5,600,000	Not Applicable	Community Eng & Social Resp
Metering Equipment	\$ 1,600,000	\$ 1,500,000	\$ 1,000,000	\$ 1	1,000,000	\$ 1,000,000	\$	6,100,000	Not Applicable	Community Eng & Social Resp
Capitalized material for O&M construction	\$ 455,000	\$ 455,000	\$ 455,000	\$	455,000	\$ 455,000	\$	2,275,000	Not Applicable	Community Eng & Social Resp
New Service Lines	\$ 375,000	\$ 375,000	\$ 375,000	\$	375,000	\$ 375,000	\$	1,875,000	Not Applicable	Community Eng & Social Resp
Misc Road Relocations/Street Pavement	\$ 100,000	\$ 100,000	\$ 100,000	\$	100,000	\$ 100,000	\$	500,000	Not Applicable	Community Eng & Social Resp
Land Purchases	\$ 200,000	\$ 200,000	\$ 200,000	\$	200,000	\$ 200,000	\$	1,000,000	Not Applicable	Community Eng & Social Resp
Rerun Service Line Material	\$ 315,000	\$ 315,000	\$ 315,000	\$	315,000	\$ 315,000	\$	1,575,000	Not Applicable	Transformation
Tools and Work Equipment	\$ -	\$ 80,000	\$ 80,000	\$	80,000	\$ 80,000	\$	320,000	Not Applicable	Community Eng & Social Resp
RECURRING CAPITAL	\$ 10,202,000	\$ 9,154,000	\$ 9,725,000	\$10),125,000	\$ 10,125,000	\$	49,331,000		

TOTAL CAPITAL	Ś	40.178.500	\$24,567,000	\$24,055,000	\$24,274,000	\$26,518,250	Ś	139,592,750
TOTAL CALITAL	7	TO, 17 0, 300	724,307,000	727,033,000	727,277,000	720,310,230	Y	133,332,730

FUNDING SOURCE	2024	2025		2026		2027		2028		-Year Total	
Pay As You Go	\$ 10,653,448	\$ 8,727,580	\$	5,700,000	\$	5,839,000	\$	6,698,500	\$	37,618,528	
Transfers	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-	
Reimbursements	\$ 3,721,000	\$ -	\$	600,000	\$	600,000	\$	600,000	\$	5,521,000	
System Development Fees	\$ 1,860,000	\$ 1,860,000	\$	1,860,000	\$	1,860,000	\$	1,860,000	\$	9,300,000	
State Revolving Fund	\$ 15,982,052	\$ 8,067,420	\$1	15,895,000	\$	15,975,000	\$:	17,359,750	\$	73,279,222	
Other Borrowing Proceeds	\$ 7,962,000	\$ 5,912,000	\$	-	\$	-	\$	-	\$	13,874,000	
TOTAL FUNDING	\$ 40,178,500	\$ 24,567,000	\$2	24,055,000	\$	24,274,000	\$2	26,518,250	\$	139,592,750	

Gas Capital Improvement Plan

NON-RECURRING CAPITAL	2024	2025	2026	2027	2028	5-Year Spending	Total Project Cost	Strategic Focus
Northern Bypass Relocates (Pulaski Pk to Memorial Pkwy)	\$ 3,961,000	\$ -	\$ -	\$ -	\$ -	\$ 3,961,000	\$ 4,251,000	Community Eng & Social Resp
Cast Iron Replacement	\$ 2,700,000	\$ -	\$ -	\$ -	\$ -	\$ 2,700,000	\$ 9,814,578	Community Eng & Social Resp
Blake Bottom Road (Tindall to Anslee Way)	\$ 1,590,000	\$ -	\$ -	\$ -	\$ -	\$ 1,590,000	\$ 1,725,000	Community Eng & Social Resp
Martin Road Phase 2 (Wall Triana to Old Jim Williams)	\$ 1,379,000	\$ -	\$ -	\$ -	\$ -	\$ 1,379,000	\$ 1,500,000	Community Eng & Social Resp
McMullen Regulator Station	\$ 650,000	\$ -	\$ -	\$ -	\$ -	\$ 650,000	\$ 650,000	Community Eng & Social Resp
CIS/ERP/MDM conversion - gas portion	\$ 300,000	\$ 480,000	\$ 300,000	\$ 120,000		\$ 1,200,000	\$ 1,200,000	Transformation
Cathodic Protection Rectifiers & Groundbeds	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ 225,000	\$ 250,000	Community Eng & Social Resp
AMI Modules - Purchase and Install by Contractor	\$ 157,000	\$ -	\$ -	\$ -	\$ -	\$ 157,000	\$ 6,430,000	Transformation
Oscar Patterson Road	\$ 100,000	\$1,925,000	\$ -	\$ -	\$ -	\$ 2,025,000	\$ 2,225,000	Community Eng & Social Resp
Moores Mill (Charley Patterson to Oscar Patterson)	\$ 80,000	\$ 655,000	\$ -	\$ -	\$ -	\$ 735,000	\$ 735,000	Community Eng & Social Resp
Ice Machine Room on Dock	\$ 70,000	\$ -	\$ -	\$ -	\$ -	\$ 70,000	\$ 70,000	Community Eng & Social Resp
25 hp Air Compressor with Dryer and Receiver	\$ 44,000	\$ -	\$ -	\$ -	\$ -	\$ 44,000	\$ 44,000	Community Eng & Social Resp
Inservice Outage Management System (OMS)	\$ 34,500	\$ -	\$ -	\$ -	\$ -	\$ 34,500	\$ 208,000	Transformation
AL Hwy 20 (Greenbrier to Mooresville) (Construction)	\$ 30,000	\$ -	\$ -	\$ -	\$ -	\$ 30,000	\$ 1,250,000	Community Eng & Social Resp
Providence Main Relocation	\$ -	\$ 410,000	\$1,590,000	\$1,590,000	\$ -	\$ 3,590,000	\$ 3,590,000	Community Eng & Social Resp
Walker Ln/Steger Rd Completion	\$ -	\$ 150,000	\$ 950,000	\$ -	\$ -	\$ 1,100,000	\$ 1,100,000	Community Eng & Social Resp
North Gas Distribution Phase I	\$ -	\$ -	\$ 150,000	\$ 800,000	\$ -	\$ 950,000	\$ 950,000	Community Eng & Social Resp
North Gas Distribution Phase II	\$ -	\$ -	\$ -	\$ 155,000	\$1,332,000	\$ 1,487,000	\$ 1,487,000	Community Eng & Social Resp
North Gas Distribution Phase III	\$ -	\$ -	\$ -	\$ -	\$ 125,000	\$ 125,000	\$ 125,000	Community Eng & Social Resp
Old Big Cove Gas	\$ -	\$ -	\$ -	\$ 165,000	\$1,400,000	\$ 1,565,000	\$ 1,565,000	Community Eng & Social Resp
Cherry Tree Area (Regency to Eslinger) Tie	\$ -	\$ -	\$ -	\$ -	\$ 165,000	\$ 165,000	\$ 500,000	Community Eng & Social Resp
NON-RECURRING CAPITAL	\$11,320,500	\$3,620,000	\$2,990,000	\$2,830,000	\$3,022,000	\$ 23,782,500	\$ 39,669,578	

Gas Capital Improvement Plan (CONTINUED)

RECURRING CAPITAL	2024	2025	2026	2027	2028	5-Year Spending	Total Project Cost	Strategic Focus
Vehicles	\$ 1,325,356	\$ 309,045	\$ 195,351	\$ 195,351	\$ 195,351	\$ 2,220,454	Not Applicable	Community Eng & Social Resp
General Development and Extensions	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 850,000	\$ 4,250,000	Not Applicable	Community Eng & Social Resp
Metering Equipment	\$ 633,000	\$ 650,000	\$ 650,000	\$ 650,000	\$ 650,000	\$ 3,233,000	Not Applicable	Community Eng & Social Resp
New Service Lines	\$ 350,000	\$ 350,000	\$ 350,000	\$ 350,000	\$ 350,000	\$ 1,750,000	Not Applicable	Community Eng & Social Resp
Land Purchases	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 1,000,000	Not Applicable	Community Eng & Social Resp
Maintenance of Gas System	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 500,000	Not Applicable	Community Eng & Social Resp
Misc Road Relocations/Street Pavement	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 100,000	\$ 900,000	Not Applicable	Community Eng & Social Resp
Regulators	\$ 127,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 140,000	\$ 687,000	Not Applicable	Community Eng & Social Resp
Tools and Work Equipment	\$ 11,000	\$ 25,000	\$ -	\$ 25,000	\$ -	\$ 61,000	Not Applicable	Community Eng & Social Resp
RECURRING CAPITAL	\$ 3,796,356	\$2,824,045	\$2,685,351	\$2,710,351	\$2,585,351	\$ 14,601,454		

TOTAL CAPITAL	\$15,116,856	\$6,444,045	\$5,675,351	\$5,540,351	\$5,607,351	\$ 38,383,954

FUNDING SOURCE	2024	2025	2026	2027	2028	5-Year Total
Pay As You Go	\$ 8,186,856	\$6,444,045	\$5,675,351	\$5,540,351	\$5,607,351	\$ 31,453,954
Transfers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Reimbursements	\$ 6,930,000	\$ -	\$ -	\$ -	\$ -	\$ 6,930,000
Borrowing Proceeds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL FUNDING	\$15,116,856	\$6,444,045	\$5,675,351	\$5,540,351	\$5,607,351	\$ 38,383,954

Electric Capital Improvement Plan

NON-RECURRING CAPITAL	2024	2025	2026	2027	2028	5-Ye	ear Spendi <u>ng</u>	Total Project Co	st Strategic Focus
Systems Operations Center and Chase Improvements	\$22,852,000	\$ 2,521,000	\$ -	\$ -	\$ -	\$	25,373,000	\$ 29,980,00	Community Eng & Social Resp
Pinhook Creek 46kV Relocation	\$ 2,700,000	\$ 2,250,000	\$ -	\$ -	\$ -	\$	4,950,000	\$ 5,000,00	Community Eng & Social Resp
CIS/ERP/MDM conversion - Electric Portion	\$ 765,000	\$ 1,224,000	\$ 765,000	\$ 306,000	\$ -	\$	3,060,000	\$ 3,060,00) Transformation
Elkwood Section Delivery Substation - 161-25kV	\$ 2,100,000	\$ 2,500,000	\$ -	\$ -	\$ -	\$	4,600,000	\$ 4,600,00	Community Eng & Social Resp
Elkwood Section Substation Expansion (161/46kV Delivery Point)	\$ -	\$ 1,100,000	\$ 5,600,000	\$ -	\$ -	\$	6,700,000	\$ 6,700,00	Community Eng & Social Resp
Big Cove 161kV/12kV Substation	\$ 2,092,000	\$ -	\$ -	\$ -	\$ -	\$	2,092,000	\$ 3,684,00	Community Eng & Social Resp
Walker Lane Substation	\$ 1,949,000	\$ -	\$ -	\$ -	\$ -	\$	1,949,000	\$ 4,193,00	Community Eng & Social Resp
Walker Lane 12kV to 25kV Conversion	\$ 676,000	\$ -	\$ -	\$ -	\$ -	\$	676,000	\$ 676,00	Community Eng & Social Resp
Walker Lane Exit Circuits	\$ 400,000	\$ -	\$ -	\$ -	\$ -	\$	400,000	\$ 400,00	Community Eng & Social Resp
Walker Lane Security System	\$ 72,000	\$ -	\$ -	\$ -	\$ -	\$	72,000	\$ 71,95) Transformation
Chase Master Plan Improvements	\$ 1,000,000	\$ 500,000	\$ -	\$ -	\$ -	\$	1,500,000	\$ 2,000,00) Transformation
Northwest Substation Expansion	\$ 1,600,000	\$ 1,600,000	\$ -	\$ -	\$ -	\$	3,200,000	\$ 3,200,00	Community Eng & Social Resp
Northwest 25kV Conversion	\$ -	\$ 750,000	\$ -	\$ -	\$ -	\$	750,000	\$ 750,00	Community Eng & Social Resp
Northwest Exit Circuits	\$ -	\$ 500,000	\$ -	\$ -	\$ -	\$	500,000	\$ 500,00	Community Eng & Social Resp
Moontown (46kV line from Moontown to Chase)	\$ 1,575,000	\$ -	\$ -	\$ -	\$ -	\$	1,575,000	\$ 2,300,00	Community Eng & Social Resp
Toyota Solar Generation Substation and Security	\$ 1,172,000	\$ -	\$ -	\$ -	\$ -	\$	1,172,000	\$ 3,300,00) Transformation
Equipment Shed (Fiber Operations facility)	\$ 850,000	\$ -	\$ -	\$ -	\$ -	\$	850,000	\$ 850,00	Community Eng & Social Resp
Construction of Fiber Ops facility	\$ 500,000	\$ -	\$ -	\$ -	\$ -	\$	500,000	\$ 1,530,00) Transformation
Northern Bypass Relocates	\$ 800,000	\$ -	\$ -	\$ -	\$ -	\$	800,000	\$ 800,00	Community Eng & Social Resp
Major Roadway Relocations	\$ 750,000	\$ 750,000	\$ 750,000	\$ 750,000	\$ 750,000	\$	3,750,000	\$ 3,750,00	Community Eng & Social Resp
Flexible Generation Design	\$ 500,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$	4,500,000	\$ 4,500,00) Transformation
Governors Drive Underground	\$ 500,000	\$ 1,000,000	\$ -	\$ -	\$ -	\$	1,500,000	\$ 2,000,00	Community Eng & Social Resp
Spragins Improvements	\$ 400,000	\$ 650,000	\$ 250,000	\$ -	\$ -	\$	1,300,000	\$ 1,300,00	Community Eng & Social Resp
Fiber Extension Stateline	\$ 400,000	\$ -	\$ -	\$ -	\$ -	\$	400,000	\$ 1,000,00	Community Eng & Social Resp
Chase Main Garage Door Replacements	\$ 345,000	\$ 200,000	\$ -	\$ -	\$ -	\$	545,000	\$ 545,00	Community Eng & Social Resp
Downtown Electric Switch Replacement	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$	1,000,000	\$ 1,000,00	Community Eng & Social Resp
Mezzanine to Expand Chase Tool Room	\$ 120,000	\$ -	\$ -	\$ -	\$ -	\$	120,000	\$ 120,00	Community Eng & Social Resp
DC Fast Charger Project	\$ 105,243	\$ -	\$ -	\$ -	\$ -	\$	105,243	\$ 105,24	3 Transformation
Inservice Outage Management System (OMS)	\$ 72,000	\$ -	\$ -	\$ -	\$ -	\$	72,000	\$ 247,00	Transformation
PBX Upgrade	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$	50,000	\$ 300,00) Transformation
25 hp Air Compressor with Dryer and Receiver	\$ 47,869	\$ -	\$ -	\$ -	\$ -	\$	47,869	\$ 47,86	Transformation
Pegasus Substation	\$ -	\$ 1,883,000	\$ 1,245,000	\$ -	\$ -	\$	3,128,000	\$ 3,128,00	Community Eng & Social Resp
46kV - Thornton to Pegasus	\$ -	\$ -	\$ 2,300,000	\$ -	\$ -	\$	2,300,000	\$ 2,300,00	Community Eng & Social Resp
Cherrytree Area Substation	\$ -	\$ 1,808,000	\$ 1,245,000	\$ -	\$ -	\$	3,053,000	\$ 3,053,00	Community Eng & Social Resp
46kV to Cherrytree Area Substation	\$ -	\$ 1,075,000	\$ -	\$ -	\$ -	\$	1,075,000	\$ 1,075,00	Community Eng & Social Resp
Hobbs Island Road Substation 161/12	\$ -	\$ 1,450,000	\$ 2,500,000	\$ -	\$ -	\$	3,950,000	\$ 3,950,00	Community Eng & Social Resp
Hobbs Island Road Substation Exit Circuits	\$ -	\$ -	\$ 500,000	\$ -	\$ -	\$	500,000	\$ 500,00	Community Eng & Social Resp
Stegers Transformer and 25kV Conversion	\$ -	\$ 725,000	\$ -	\$ -	\$ -	\$	725,000	\$ 725,00	Community Eng & Social Resp
SE Substation - 161kV to 46kV	\$ -	\$ -	\$ 750,000	\$ 1,660,000	\$ 75,000	\$	2,485,000	\$ 2,485,00	Community Eng & Social Resp

Electric Capital Improvement Plan (CONTINUED)

NON-RECURRING CAPITAL	20)24		2025		2026	2027	2028	5-Y	ear Spending	Tot	al Project Cost	Strategic Focus
SE Substation (46kV from SE Delivery to New Hope)	\$	-	\$	-	\$		\$ 1,125,000	\$ -	\$	1,125,000	\$	1,125,000	Community Eng & Social Resp
HVAC Units	\$	-	\$	-	\$	550,000	\$ -	\$ -	\$	550,000	\$	550,000	Community Eng & Social Resp
Charity Lane Substation	\$	-	\$	-	\$	-	\$ -	\$ 1,600,000	\$	1,600,000	\$	1,600,000	Community Eng & Social Resp
OXR Substation - Replace Transformers	\$	-	\$	-	\$		\$ -	\$ 800,000	\$	800,000	\$	800,000	Community Eng & Social Resp
SW Water Substation - Replace Transformers	\$	-	\$	-	\$		\$ -	\$ 700,000	\$	700,000	\$	700,000	Community Eng & Social Resp
Barber Coleman Substation - Replace Transformers	\$	-	\$	-	\$		\$ -	\$ 700,000	\$	700,000	\$	700,000	Community Eng & Social Resp
Chrysler Substation - Replace Transformers	\$	-	\$	-	\$,	\$ -	\$ 330,000	\$	330,000	\$	330,000	Community Eng & Social Resp
Monte Sano Substation - Replace Transformers	\$	-	\$	-	\$		\$ -	\$ 330,000	\$	330,000	\$	330,000	Community Eng & Social Resp
Vintage Substation - Replace Transformers	\$	-	\$	-	\$		\$ -	\$ 330,000	\$	330,000	\$	330,000	Community Eng & Social Resp
NON RECURRING CAPITAL	\$ 44,59	93,112	\$ 23	3,686,000	\$ 1	17,655,000	\$ 5,041,000	\$ 6,815,000	\$	97,790,112	\$	112,191,062	

RECURRING CAPITAL	2024	2025	2026	2027	2028	5-Year Speneing	Total Project Cost	Strategic Focus
Electric General Development and Extensions	\$ 7,400,000	\$ 7,400,000	\$ 7,400,000	\$ 7,400,000	\$ 7,400,000	\$ 37,000,000	Not Applicable	Community Eng & Social Resp
Metering Equipment	\$ 2,675,000	\$ 3,142,500	\$ 3,162,750	\$ 3,395,025	\$ 3,426,628	\$ 15,801,903	Not Applicable	Community Eng & Social Resp
Vehicles	\$ 6,371,735	\$ 2,042,000	\$ 4,194,000	\$ 3,000,000	\$ 3,000,000	\$ 18,607,735	Not Applicable	Community Eng & Social Resp
Distribution Transformers	\$ 13,442,000	\$ 10,000,000	\$ 9,000,000	\$ 9,000,000	\$ 9,000,000	\$ 50,442,000	Not Applicable	Community Eng & Social Resp
Maintenance of electric system/pole change outs	\$ 3,200,000	\$ 4,500,000	\$ 4,900,000	\$ 5,300,000	\$ 5,700,000	\$ 23,600,000	Not Applicable	Community Eng & Social Resp
Fiber General Development and Extensions	\$ 3,700,000	\$ 2,700,000	\$ 2,700,000	\$ 2,700,000	\$ 2,700,000	\$ 14,500,000	Not Applicable	Community Eng & Social Resp
Computer Equipment	\$ 1,595,000	\$ 1,900,000	\$ 1,900,000	\$ 1,900,000	\$ 1,900,000	\$ 9,195,000	Not Applicable	Transformation
Replace Obsolete Breakers	\$ 350,000	\$ 350,000	\$ 350,000	\$ 350,000	\$ 350,000	\$ 1,750,000	Not Applicable	Community Eng & Social Resp
Misc Underground Cable Replacement	\$ 200,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 1,000,000	\$ 4,200,000	Not Applicable	Community Eng & Social Resp
Electric Misc Upgrades & COH/Roadway Relocations	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 300,000	\$ 1,500,000	Not Applicable	Community Eng & Social Resp
Materials for Maintenance of Fiber System	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 500,000	Not Applicable	Community Eng & Social Resp
Misc System Improvements	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 1,000,000	Not Applicable	Community Eng & Social Resp
Tools & Work Equipment	\$ 413,000	\$ 570,000	\$ 322,000	\$ 370,000	\$ 70,000	\$ 1,745,000	Not Applicable	Transformation
Land Purchases for Substations	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 1,000,000	Not Applicable	Community Eng & Social Resp
Fiber Road Relocations	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$ 500,000	Not Applicable	Community Eng & Social Resp
Fiber New Tier 2 (COH, etc)	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 1,250,000	Not Applicable	Community Eng & Social Resp
Communication Equipment	\$ 104,000	\$ 52,000	\$ 60,000	\$ 65,000	\$ 70,000	\$ 351,000	Not Applicable	Transformation
RECURRING CAPITAL	\$ 40,600,735	\$ 34,806,500	\$ 36,138,750	\$ 35,630,025	\$ 35,766,628	\$ 182,942,638		_

TOTAL CAPITAL	\$ 85,193,847	\$ 58,492,500	\$ 53,793,750	\$ 40,671,025	\$ 42,581,628	\$ 280,732,750
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FUNDING SOURCE	2024	2025	2026	2027	2028	5-Year Total
Pay As You Go	\$ 50,328,847	\$ 47,871,500	\$ 47,943,750	\$ 40,671,025	\$ 42,581,628	\$ 229,396,750
Transfers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Reimbursements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Borrowing Proceeds	\$ 34,865,000	\$ 10,621,000	\$ 5,850,000	\$ -	\$ -	\$ 51,336,000
TOTAL FUNDING	\$ 85,193,847	\$ 58,492,500	\$ 53,793,750	\$ 40,671,025	\$ 42,581,628	\$ 280,732,750

The Northwest Substation pictured here, and several other substations are planned for expansion in FY24 and FY25.



Impacts of Capital Expenditures on Operating & Maintenance Expenses

Many times, capital and operating expenses are viewed exclusive of each other during the budget process. However, the two types of expenses are closely connected and devoting resources to one does not always mean that less resources are required of the other. To illustrate this, the notable projects identified in the current capital improvement plan are discussed below from a perspective of how they might impact operating and maintenance expenses. Additional information on these capital projects can be found in our Engineering FY24 Capital Project Summaries Section.

Water

Southwest Water Treatment Plant Sludge and Fluoride Upgrades

- The Southwest Water Treatment Plant has been in service since 1988. Over the years
 normal preventative maintenance and upgrades have occurred. It is now time for a few
 major upgrades and replacements to happen. Listed below are the main upgrades
 needed.
 - The existing lining of the fluoride tank is deteriorating and needs to be replaced.
 - The sludge vacuums and the 4 settling basins need improvements and the sludge can only be removed by emptying basins one at a time. Plants capacity is limited and reduced when a basin is out of service for sludge removal activities.
- By completion of this project, it will reduce maintenance time of the basins and eliminate downtime to remove sludge.
- Debt service will increase with borrowing required to finance the project.
- Expected first year operating budget impact: \$25,000 Decrease.

Green Mountain Improvements for the Water system

- The existing single line feed and double booster station that feeds to Green Mountain has
 reached its maximum capacity. The single line feed runs through potential landslide zone.
 A second feed allows for continued growth on Green Mountain and allows a redundant
 supply point.
- These improvements, which are required to serve customers at a higher elevation, are also a result of customer growth which ultimately drives up the water treatment expense.
- Long-term operating and maintenance costs will increase with the addition of a booster pump station and roughly a mile of additional water main. Materials and employee expenses will go up as a result.
- There will be a temporary increase in contracted labor for installation of the required infrastructure.
 - Expected first year operating budget impact: \$25,000 increase.

- The service area for this water system was acquired from LCWSA in July 2019. The
 acquisition did not include any system storage and the nearest base level tank to this
 portion of the service rea is located off Holmes Avenue between Jordan Ln and Memorial
 Pkwy. The tank will stabilize water pressure flocculation's and provide additional capacity
 in the area during time of high demands from Mazda Toyota and surrounding rapidly
 growing industrial and Commercial area.
- Long-term operating and maintenance costs will increase with the addition of the new water tank. Materials and employee expenses will go up as a result.
- There will be a temporary increase in contracted labor for installation of the required infrastructure.
- Expected first year operating budget impact: \$10,000 increase.

Gas

Northern Bypass Relocates for the Gas System

- The existing high-pressure gas main along Bob Wade Lane interferes with the Northern Bypass project. This is a reimbursable road project to relocate approximately 15,000 linear feet of 14" WS to clear way for the construction of the Northern Bypass by ALDOT. Relocation cost will be reimbursed by ALDOT and betterment is not anticipated with this project.
- The road must be widened to accommodate increasing traffic counts due to growth in the Huntsville area. New pipe will be installed as part of the relocation process.
- The capital costs will be fully funded through reimbursement from external agencies.
- The service life of the distribution mains will be reset with the new pipe resulting in deferred future capital costs. Due to industry regulatory requirements, operating expenses related to the maintenance of the pipe will remain consistent with current costs.
- Expected first year operating budget impact: \$0 decrease.

Cast Iron Pipe Replacement for the Gas System

- The cast iron pipe was originally installed in the 1950s and 1960s. Regulatory agencies are pushing for replacement to avoid corrosion and leaks. Multiple projects to replace 28.4 miles of existing cast iron gas mains with PE ranging from 2" to 8". Individual projects are primarily located within the older portions of HU's gas system surrounding the downtown area.
- Polyethylene (PE) pipe should result in fewer gas leaks, leading to fewer maintenance calls.
- Preventative leak surveying, required by regulatory agencies, may be reduced due to the elimination of cast iron pipe.
- There will be a temporary increase in contracted labor for installation of the pipe.
- Expected first year operating budget impact: \$100,000 decrease.

Electric

Pinhook 46kV Relocation

- This will be a relocation ~3,000 linear feet of 46kV double circuit overhead electric transmission line.
- The line interferes with City of Huntsville planned creek improvements. The City of Huntsville received FEMA funding for flood mitigation.
- The capital costs for this relocation project will be fully funded through Huntsville Utilities. There will be no reimbursement by any funding sources.
- The service life of the transmission lines will be reset with the new infrastructure resulting
 in deferred future capital costs. Due to industry regulatory requirements, operating
 expenses related to the maintenance of this line will remain consistent with current costs.
- Expected first year operating budget impact: \$0 decrease.

Construction of a New System Operations Center

- The current operations center is too small and cannot accommodate additional personnel or equipment needed for expanding systems/infrastructure.
- The new Outage Management System (OMS) will allow more efficient response to system outages, reducing time spent analyzing prospective failures.
- Additional system operators will most likely be needed to staff the larger more advanced facility leading to additional onboarding and education and training costs.
- There will be additional facilities maintenance costs for cleaning, security, and utilities.
- Debt service expense will increase with borrowing required to finance the project.
- Expected first year operating budget impact: \$1 million increase.

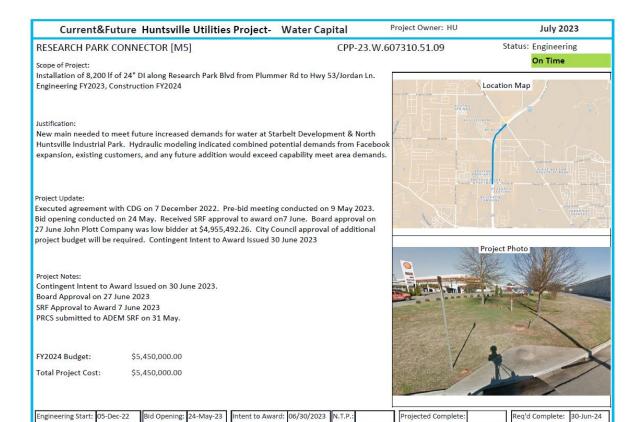
Construction of New Electric Substations and Circuit Upgrades

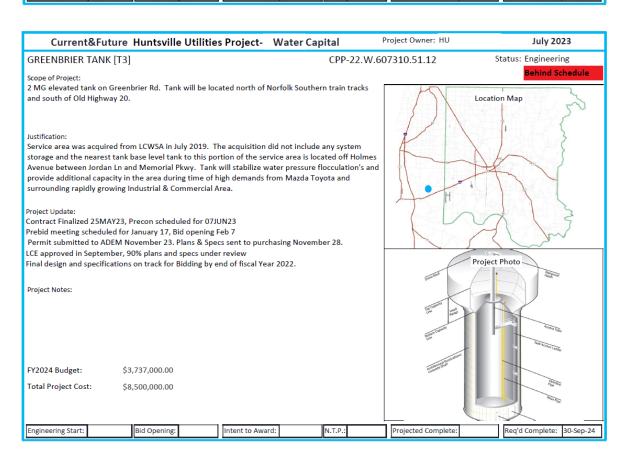
Big Cove, Elkwood, Walker Lane, Toyota Generation, and Moontown

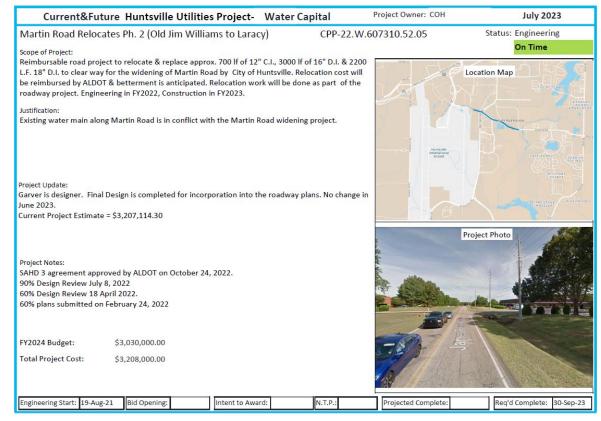
- These substations are a product of customer growth in all areas of the electric system which also results in higher purchased power costs and additional sales revenue.
- Additional facilities across the service area will require long-term increases to material, equipment maintenance, and fuel costs.
- Converting circuits from 12kV to 25kV should reduce line loss, resulting in minor reductions to purchased power, and should allow for greater substation spacing which will reduce future capital costs.
- Payments in lieu of taxes (PILOT) to the city will increase since electric PILOT is based on asset values. Insurance premiums are also tied to asset values.
- Expected first year operating budget impact: \$1M increase.

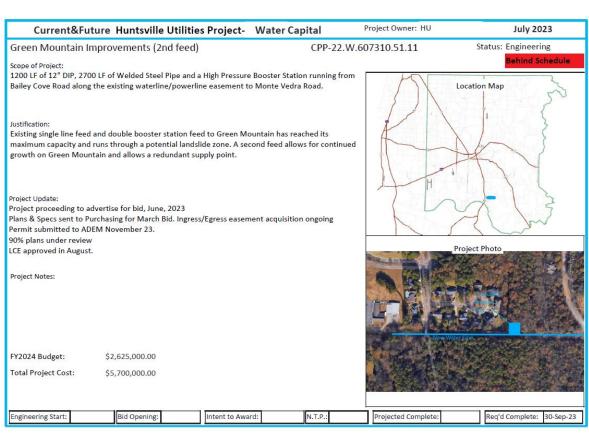
Engineering FY24 Capital Project Summaries – Water

Note: Every item in the capital improvement plan will not have a project summary sheet. Only projects with work scheduled for FY24 that require design and planning by the Engineering section are included.









Req'd Complete: 30-Sep-24

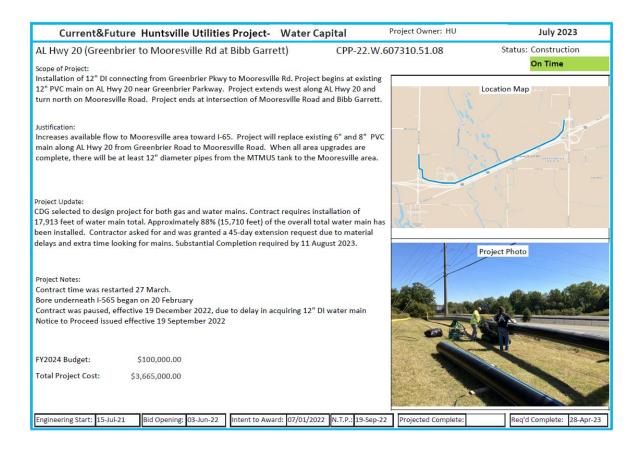
Projected Complete:

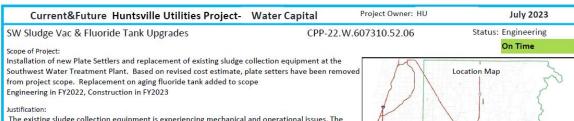
Current&Future Huntsville Utilities Project- Water Capital Project Owner: HU July 2023 AL HWY 20 (Greenbrier Pkwy to Wheeler Refuge) Status: Engineering CPP-21.W.607310.52.12 Scope of Project: Installation of 1.55 mi of 24" D.I. connecting from Greenbrier Pkwy to Wheeler Refuge. Original scope from Bore under I-565 at Indian Springs to Greenbrier Parkway. Reduced scope from Location Man Greenbrier Parkway to the western boundary of Wheeler Wildlife Refuge. Justification: Project upgrades existing 12" PVC main with 24" ductile iron main. Provides some increase in flow to MTMUS and allows development along AL Hwy 20. Another major benefit of project is reliability with ductile iron water main. Based on additional hydraulic modeling, main size upgraded to 24-inch Reduced scope of project to eliminate portions in Wheeler Wildlife Refuge and between refuge and bore under I-565. Design Updated to 24". SRF approval received, no drinking water permit required per ADEM. Bidding to start when Purchasing has time to start advertising. Current Project Estimate = \$2,585,685 (February 2023) + CEI Project Photo Task Order to Update Design from 16" to 24" approved November 29, 2022. Installation of 16" main on Gunter's Way has reduced project priority. Project with 24-inch main included in FY23 budget for FY24 construction. 100% Design review October 27, 2021. FY2024 Budget: \$2,450,000.00 Total Project Cost: \$2,650,000.00

Engineering Start: 25-Nov-20

Bid Opening:

Intent to Award





The existing sludge collection equipment is experiencing mechanical and operational issues. The plate settlers will improve the efficiency of the sedimentation basins.

Project Update:

Project designed by Constantine. Bids opened on 21 April. Low bidder, PF Moon, \$3,770,000. Revised project total is \$4,400,000. Project approved at May Board Meeting. Contingent Intent to Award Issued on 7 June 2023. Contracting working on insurance and bonding requirements. City Council approved additional funding on 22 June 2023.

Project Notes:

City Council Approved additional funding on 22 June 2023 Contingent Intent to Award letter Issued 7 June 2023 Approved by Gas and Water Board on 25 May 2023 Received SRF Approval to Award on 16 May 2023.

FY2024 Budget: \$3,000,000.00

Total Project Cost: \$4,400,000.00

Engineering Start: 16-Dec-21 Bid Opening: 16-May-23 Intent to Award: 06/07/2023 N.T.P.:

Current&Future Huntsville Utilities Project- Water Capital

Projected Complete: 30-Sep-24 Req'd Complete: 30-Sep-24

 tal
 Project Owner: HU
 July 2023

 CPP-23.W.607310.52.14
 Status: Engineering

South Parkway Plant Sludge Facilities Rehab

Scope of Project: Includes new Gravity Solids Thickener and rehabilitation of drying bed piping and sludge pumping

Engineering FY2023, Construction FY2024

Justification:

The 2018 engineering study of the South Parkway Plant indicated that the existing sludge thickener is inadequate for expected future demands and the much of the sludge drying bed and pumping appurtenances have reached the end of their service life.

Project Update:

Ardurra working on 90% design. 90% design review scheduled on 5 July. Construction cost estimate \$2,500,000 to 3,000,000. Project cost = \$3,350,000. Ardurra provide final documents in July.

Intent to Award:

N.T.P.:

Projected Complete:

Project Notes:

90% Design Review conduction on 5 July 2023.

60% Design Review conducted on 9 May 2023. 60% cost estimate \$2,754,421.

Bid Opening:

30% Design Review 3 March 2023

Engineering Start: 05-Dec-22

30% construction cost estimate \$2,480,536 (1 March 2023)

FY2024 Budget: \$2,000,000.00

Total Project Cost: \$3.350.000.00





Req'd Complete: 30-Sep-24

Current&Future Huntsville Utilities Project- Water Capital South Parkway Main Plant Rehab Construction

Project Owner: HU

July 2023

CPP-22.W.607310.52.01

Status: Construction On Time

Scope of Project:

Evaluate, design, and rehab SPWTP. Includes replacement of filter bottoms, high and medium voltage electrical equipment; new air scour; remodeling of the operator and laboratory area; installation of new sludge handling equipment; and general maintenance for the facility. This is part of a multi-year project partially funded through the State Revolving Loan (SRF) program.

initial portion of South Parkway Water Treatment Plant constructed in the 1960 and early 1970s. Structures and equipment are at the end of their useful life and are starting to become more costly to maintain. This will reduce the potential for mechanical or structural malfunctions and provide a stable supply of potable water for our customers.

Contract with BH Craig is \$18,734,026. Change Order 5 being processed. Construction is 78% complete. HU operating south plant. BH Craig working on north plant and 2nd floor. Filters 13-16: Installed SS air scour piping Filters; 9-12: Completed demolition of existing Wheeler bottoms and knee walls and applying concrete coating. 2nd Floor: completed cabinet installation and working on mechanical and electrical above ceiling. Construction phase Project Total = \$20,000,000

HU turned over basins 5-6 and Filters 9-12 to BH Craig on 27 March.

HU ceased opening basins 7-8 and filters 13-16 on 13 March

Startup of filters 5-8 on 9 March

Basins 1-4 and filters 1-4 placed in service on 23 February 2023.

FY2024 Budget: \$1,250,000.00 Total Project Cost: \$20,000,000,00

Bid Opening: 20-May-21 Intent to Award: 06/29/2021 N.T.P.: 04-Oct-21 Projected Complete: 23-Jun-23

Location Map



Future Huntsville Utilities Project- Water Capital Project Owner: HU July 2023 South Parkway Plant Clearwell Rehab Status:

Scope of Project:

Includes access hatch and fan/vent upgrades along with a roof membrane replacement to both

Engineering FY2024, Construction in FY2025

The 2018 engineering study of the South Parkway Plant indicated that the existing hatches and fan/vents are functionally inadequate and the existing roof membrane is reaching the end of it's service life

Project Update:

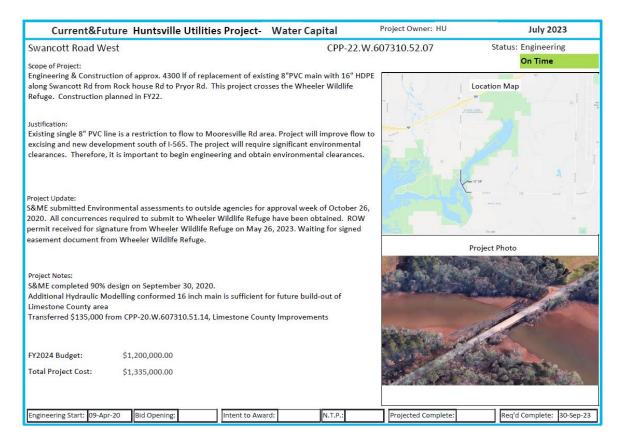
Project Notes:

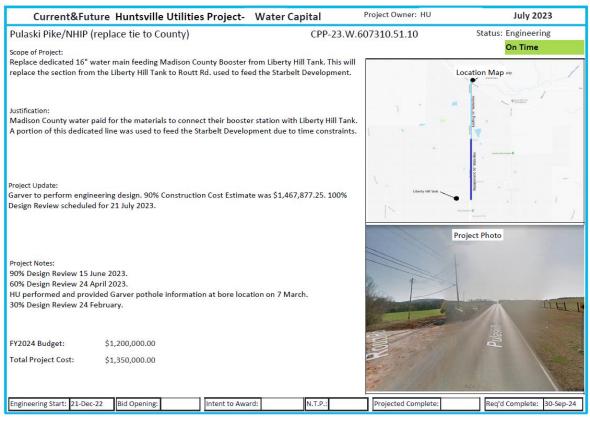
FY2024 Budget: \$100,000.00 Total Project Cost: \$625,000,00

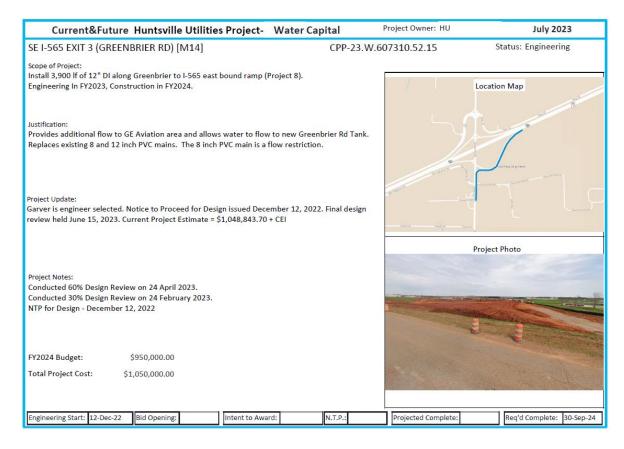
Engineering Start: Bid Opening: Intent to Award: N.T.P.: Location Map

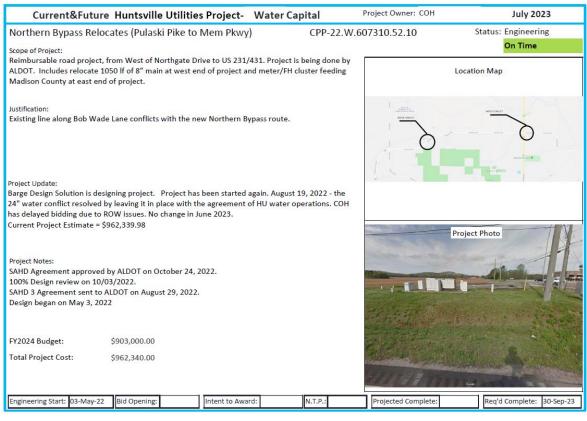


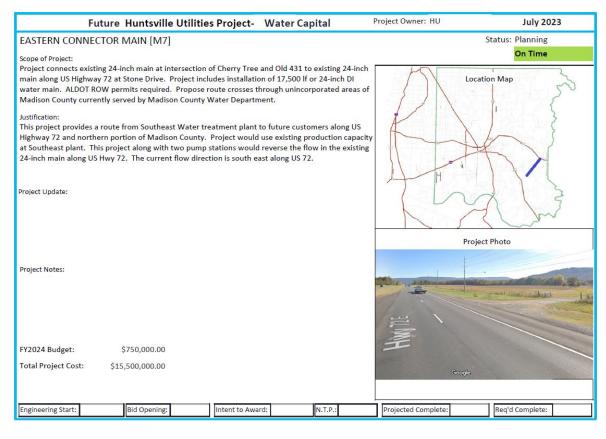
Projected Complete: Req'd Complete:

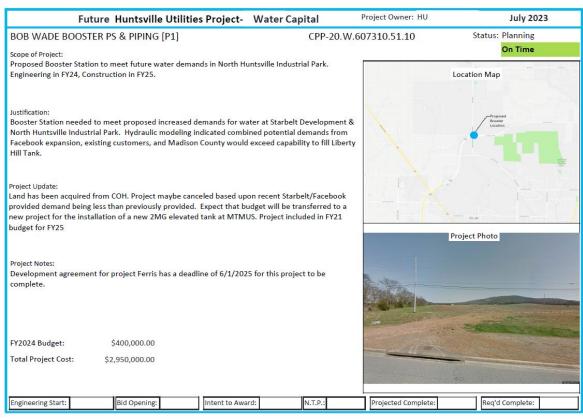


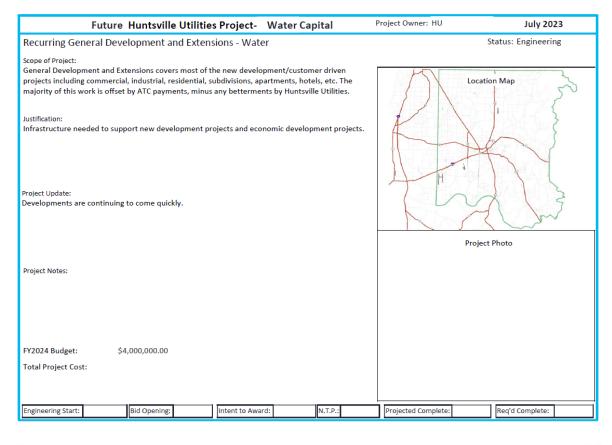


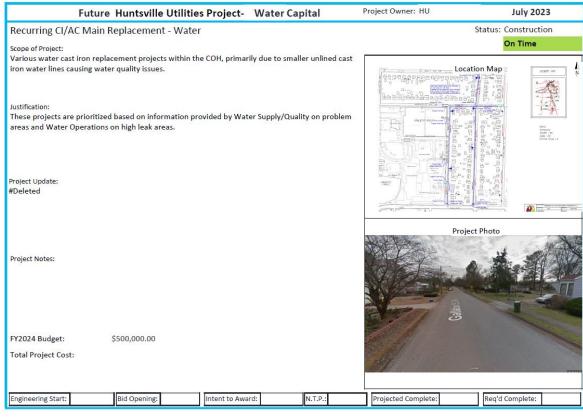


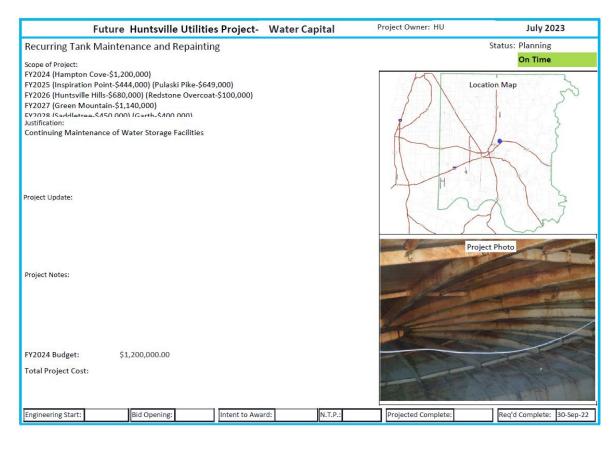


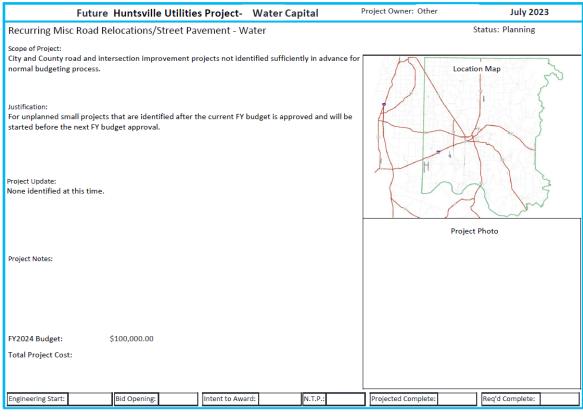






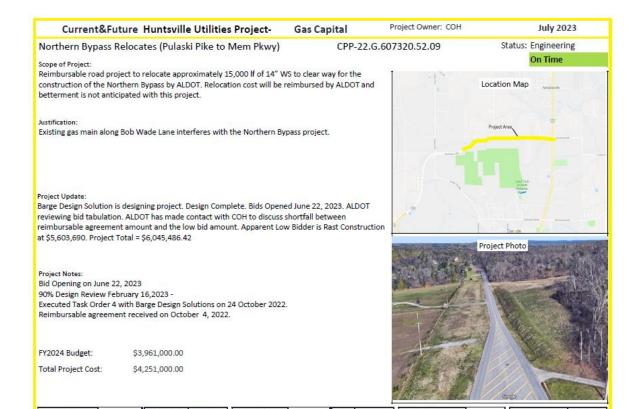


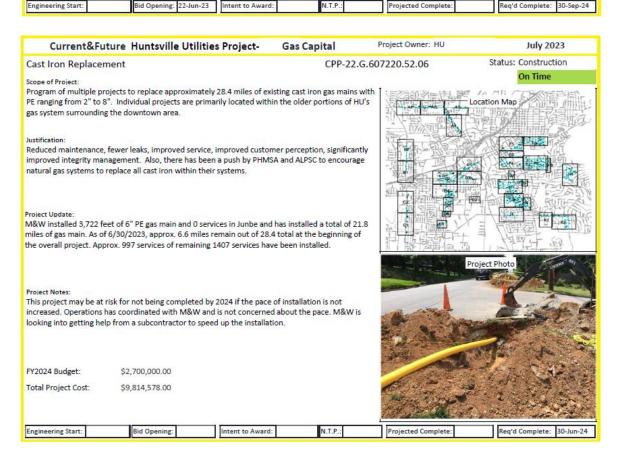


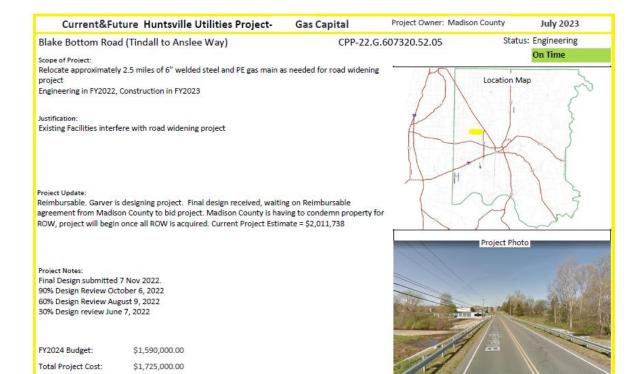


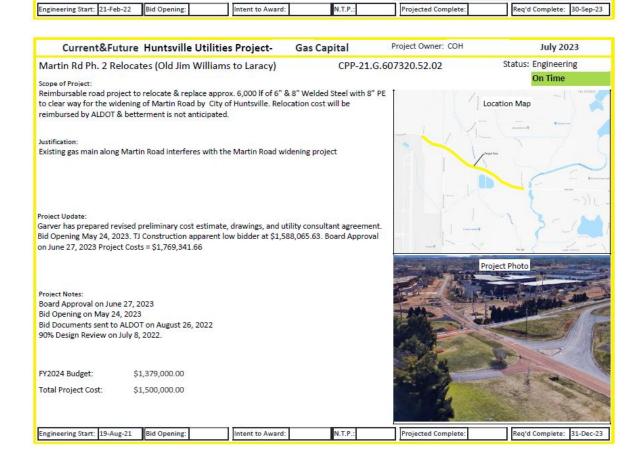
Engineering FY24 Capital Project Summaries – Gas

Note: Every item in the capital improvement plan will not have a project summary sheet. Only projects with work scheduled for FY24 that require design and planning by the Engineering section are included.









Current&Future Huntsville Utilities Project-

Gas Capital

Project Owner: HU

July 2023

Status: Engineering

Location Man

Project Photo

On Time

McMullen Regulator Station

CPP-23.G.607320.51.07

Add new regulator station and piping in McMullen Cove. Tap existing high pressure main where it crosses Little Cove Road and install 1,700 feet of 4 inch steel gas main on south side of Little Cove Road. Install underground regulator station.

Provide secondary feed into the McMullen Cove residential area. There are approximately 487 gas meters currently fed by a single main. This additional feed would provide better reliability in the

Project Update:

Bid opening was held on 28 June 2023. CDG's final cost estimate was \$352,725.00. Apel Machine and Supply Company was the low bid at \$486,065.96. Total project cost \$600,000. Anticipate board award at July Board Meeting.

Project Notes:

Bid opening on 28 June 2023. Pre-Bid meeting 12 June 2023.

Expressed to CDG that final plans and specifications were sufficient on 28 April. Held meeting with CDG to discuss final edits to bid documents on 21 March.

FY2024 Budget: \$650,000.00 Total Project Cost: \$650,000.00

Engineering Start: 18-Nov-22 Bid Opening: 28-Jun-23 Intent to Award:

Current&Future Huntsville Utilities Project-

Cathodic Protection Rectifiers & Groundbed

Project Owner: HU

Projected Complete:

July 2023

Req'd Complete: 30-Sep-23

Gas Capital

N.T.P.:

CPP-23.G.607320.51.08

Status: Planning On Time

Location Man

Scope of Project:

Relocate 3 existing cathodic protection rectifiers and groundbeds to new locations. 1) Braham Springs Rectifier - move further from pond on COH property. 2) Indian Creek Rectifier - find new location. 3) UAH Rectifier - new location vicinity of I-565 and Sparkman.

Location of current rectifiers and groundbeds is degrading the cathodic protection provided to the steel natural gas pipelines. New locations are required for optimal performance of cathodic protection.

Conducted site visit to Brahan Spring Park. Identified preferred area for new cathodic protection ground beds at park. Met with COH Parks at Brahan Spring Park on 10 March 2023. Gas Department staked preferred location of semi deep well at Brahan Spring Park. Next step is setup follow up meeting. No progress in June.

Project Notes:

Meeting at Brahan Spring Parks 10 March 2023

Emailed COH Park Dept concerning Brahan Spring Park on 3 February 2023

Scoping meeting with Tim McKenzie on 9 December 2023

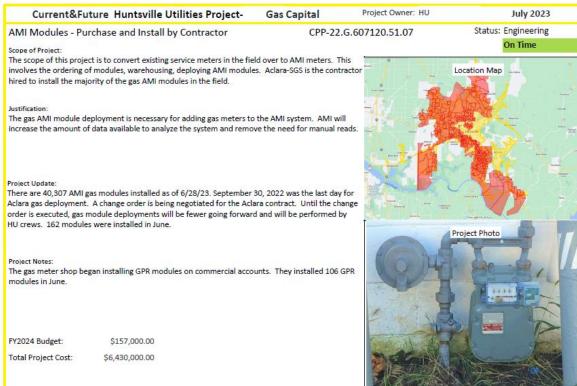
FY2024 Budget: \$225,000.00 Total Project Cost: \$250,000.00

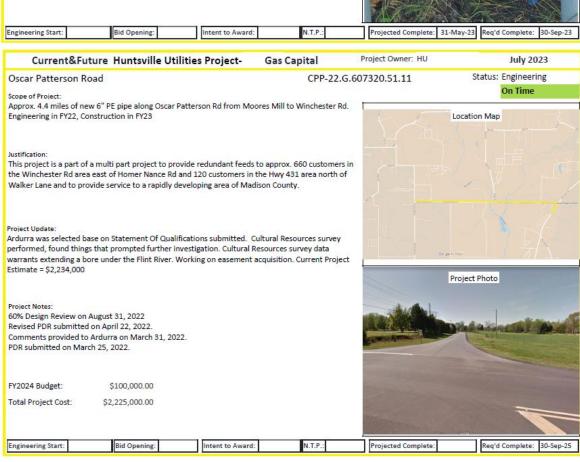
Engineering Start: Bid Opening:

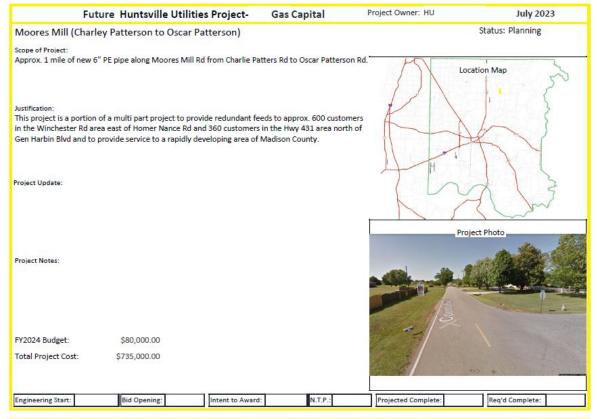
Intent to Award:

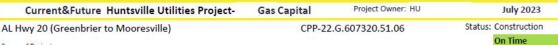
Req'd Complete: 30-Sep-23

Project Photo









Scope of Project:

Approximately 2 miles of 8" PE gas line installed on AL Highway 20 on north side of I-565. Part of project would be installed in trench with water. Project would connect to existing 8" PE gas main west of Greenbrier Parkway. The project would extend along AL 20 north of I-565 to Mooresville Road and then along Mooresville Road to Bibb Garrett.

Project is phase 1 of connection between Greenbrier Area to Southpoint area. Currently, Southpoint area is feed by a single gate station. The Southpoint gate station is approaching capacity. The new gas main extension would provide additional capacity to support industrial and commercial growth for future customers on Mooresville and Bibb Garrett Roads.

CDG selected to design project for both gas and water mains. Contract requires installation of 12,595 feet of gas main total. Approximately 83% (10,400 feet) of the overall total gas main has been installed. Contractor asked for and was granted a 45-day extension request due to material delays and extra time looking for mains. Substantial Completion by 11 August 2023.

Contract time was restarted 27 March.

Contract was paused, effective 19 December 2022, due to delay in acquiring 12" DI water main Notice to Proceed issued with effective date of 19 September 2022.

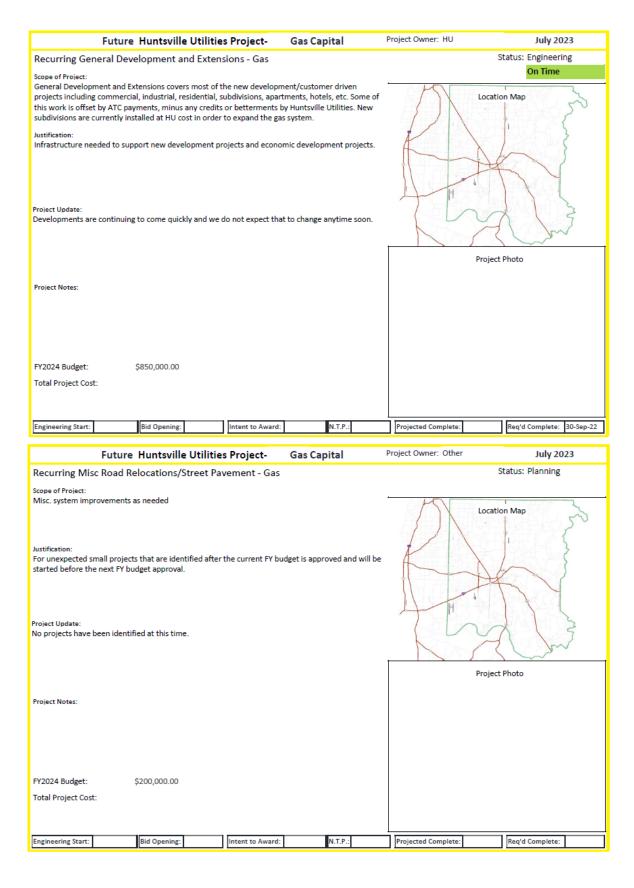
Preconstruction meeting 16 August.

Engineering Start: 27-Oct-21

FY2024 Budget: \$30,000,00 Total Project Cost: \$1,250,000.00

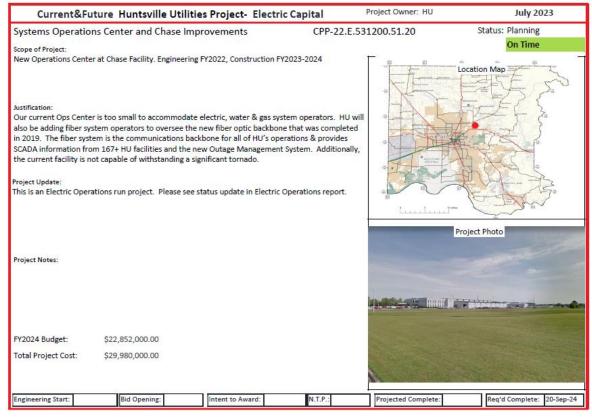


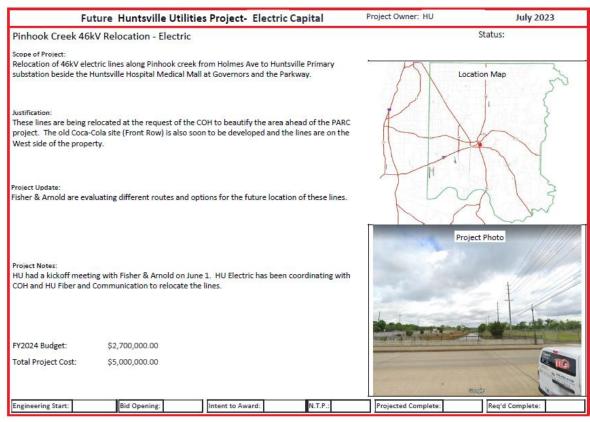
Location Map

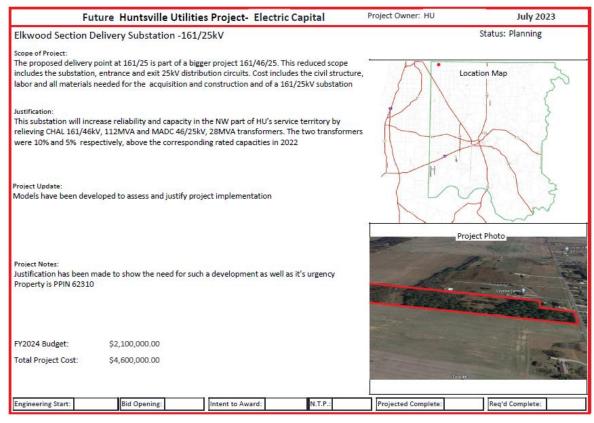


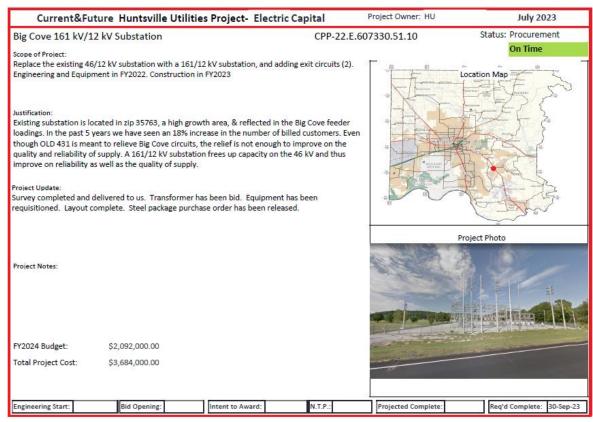
Engineering FY24 Capital Project Summaries – Electric

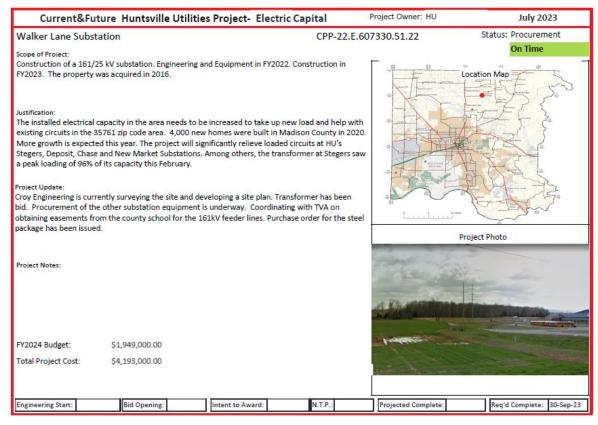
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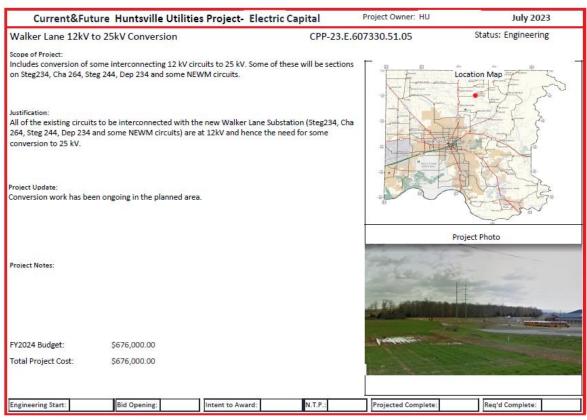


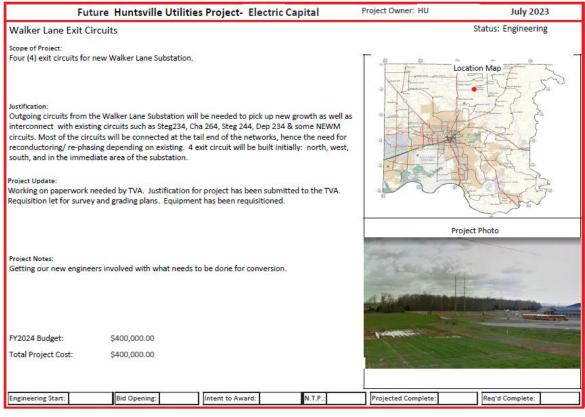




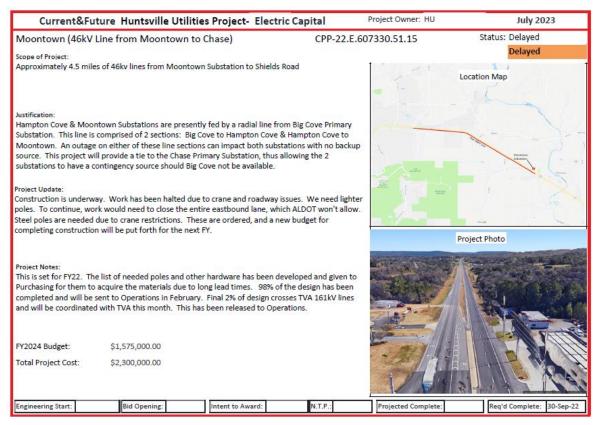


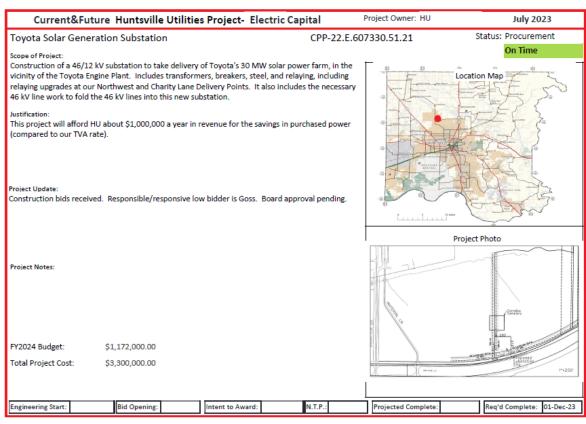


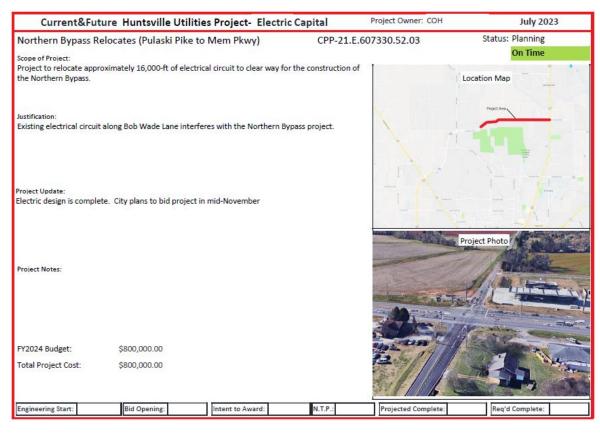


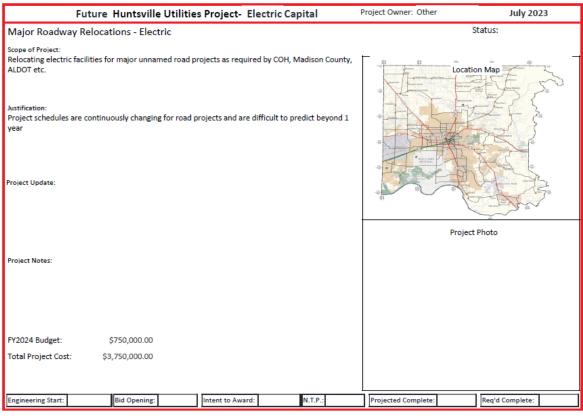


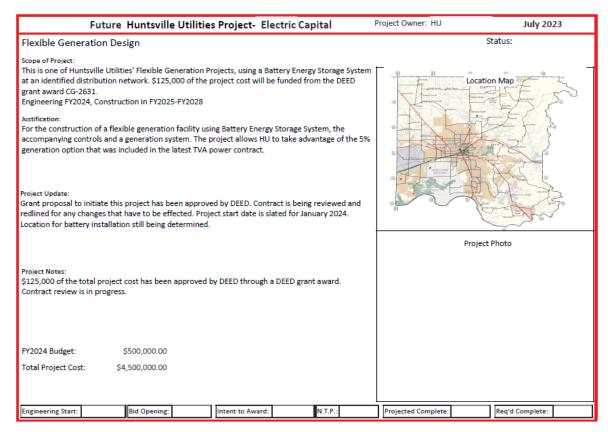


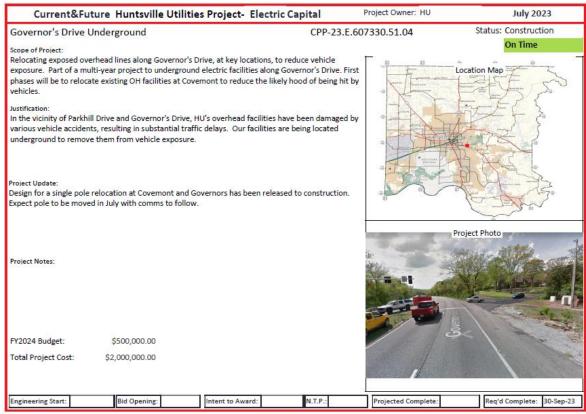


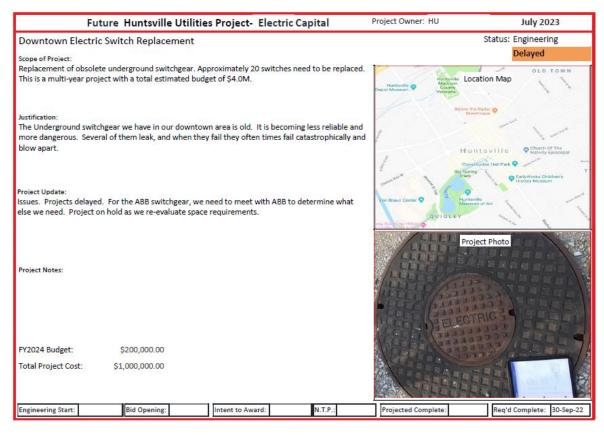


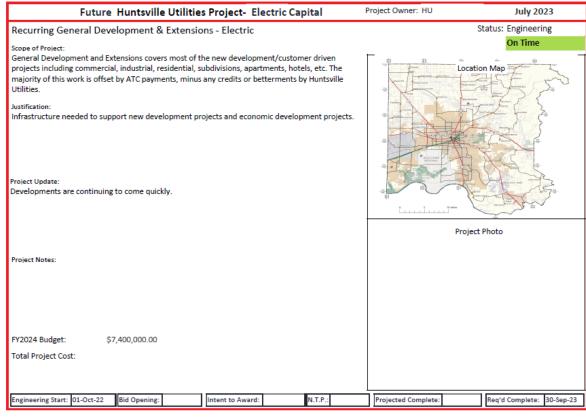


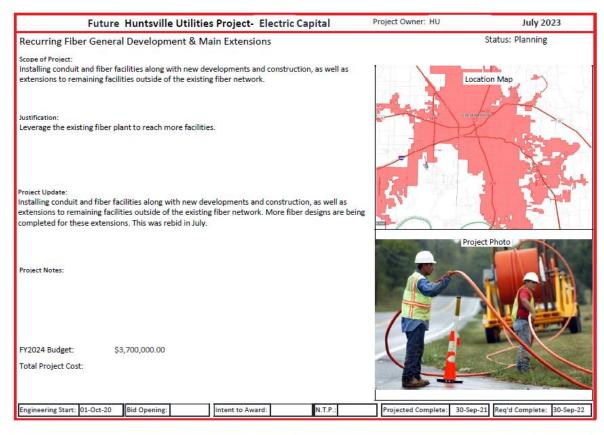


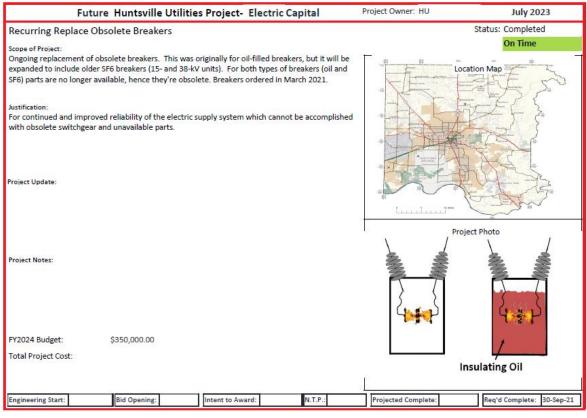


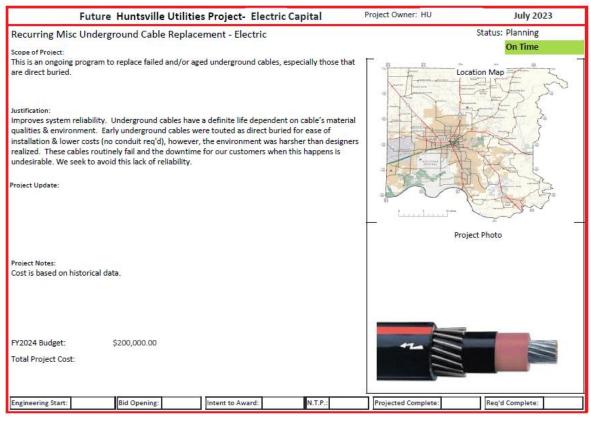


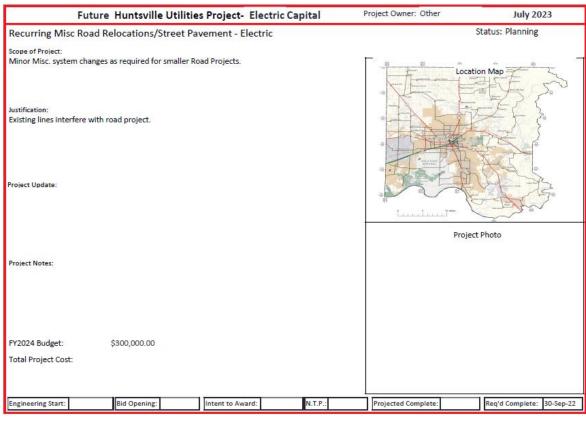


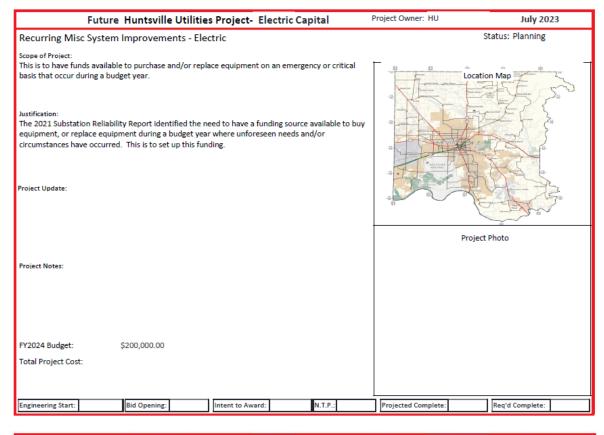


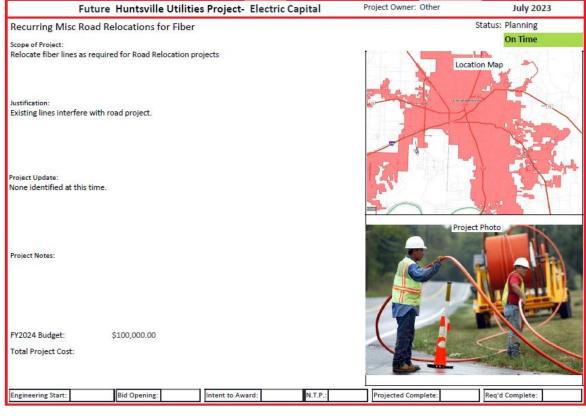


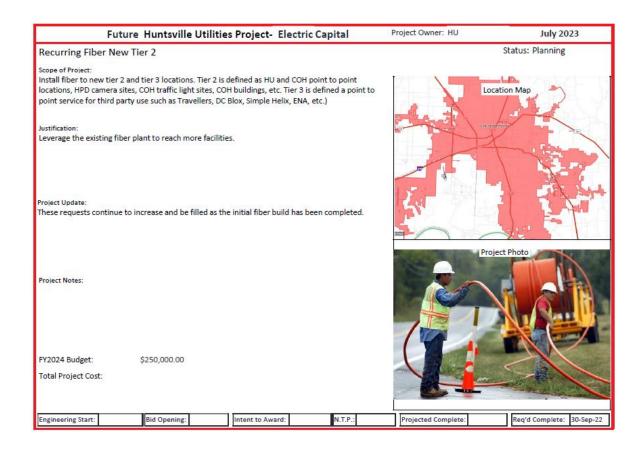












Debt and Debt Service

Capital spending to maintain and expand major infrastructure is an integral part of the budget cycle each year. The <u>Debt Policy</u> establishes criteria that will protect the utilities' financial integrity while providing a funding mechanism to meet capital needs. Huntsville Utilities' approach towards debt is to borrow only for capital improvements that cannot be funded on a pay-as-you-go basis. No long-term debt will be issued to finance current operations. All debt issued for Huntsville Utilities will be issued in the name of the City of Huntsville and debt issuance for Huntsville Utilities must be approved by the appropriate Board and Huntsville City Council.

Debt financing is primarily provided by revenue bonds, local borrowings, or state revolving loans. Revenue bonds are not subject to voter or customer approval nor are they subject to the City of Huntsville's statutory debt limit but there are debt covenants in place.

Bond Ratings	Moody's	Standard & Poor's		
Water	Aa1	AAA		
Gas	No Rating	No Rating		
Electric	Aa1	AA-		

To the left are the current bond ratings. Moody's and S&P bond ratings both remain unchanged from the prior year. Huntsville Utilities has no outstanding gas bonds so there is no rating.

Debt limitations are also imposed by policy for each utility. Debt service payments can be no more than 30% of total operating revenue for Water or operating margin for Electric and Gas. For all three services, the ratio of operating revenue to operating expenses minus depreciation plus debt service must be at least 110%. Existing debt levels are much lower than covenant and policy requirements, and therefore do not have an impact on current operations.

Debt Limitations Compliance

	Water	Gas	<u>Electric</u>
Operating Revenue (FY22 Audited)	54,996,755	61,977,300	616,335,896
Operating Margin (FY22 Audited)	54,932,488	32,414,960	154,717,832
30% of Margin	16,479,746	9,724,488	46,415,350
FY24 Debt Service	10,989,663	1,563,881	6,582,600
Is debt service less than 30% of margin?	Yes	Yes	Yes
Operating Revenue (FY21 Audited)	54,996,755	61,977,300	616,335,896
Operating Expenses - Depreciation (FY21 Audited)	32,131,070	45,912,091	518,214,307
Annual Net Income	22,865,685	16,065,209	98,121,589
FY24 Debt Service	10,989,663	1,563,881	6,582,600
Operating Expense + Debt Service	43,120,733	47,475,972	524,796,907
Ratio of Sales to Operating Expense + Debt Service	128%	131%	117%
Is the ratio greater than 110%? (Policy)	Yes	Yes	Yes
Ratio of Annual Net Income to Debt Service (Covenant)	208%	1,027%	1,491%
Is the ratio greater than 100% Gas or 115% in Electric and Water? (Covenant)	Yes	Yes	Yes

Huntsville Utilities' projected debt as of September 30, 2023, is \$189,588,352 consisting of \$156,100,000 in revenue bonds, \$29,516,200 in Alabama State Revolving Fund (SRF) loans and \$3,972,152 of other debt. The projected debt service for fiscal year 2024 is \$22,917,286. A breakdown of debt by utility service is shown below:

Transaction	Water	Gas	Electric	
Revenue Bonds	\$90,595,000	-	\$65,505,000	
Private Placements	\$100,000	\$3,872,152	-	
AL State Revolving Fund Loans	\$29,516,200	-	-	
Projected FY23 Debt Service	\$10,347,577	\$1,563,881	\$6,582,600	
Projected FY24 Debt Service	\$10,989,663	\$1,563,881	\$10,363,743	

Financial ratios are used to measure and assist in recommending proper debt levels. Debt to equity ratios are calculated and compared to an acceptable range between 30%-40% of total equity. A capital spending ratio is also used to measure the amount of capital spending compared to the amount of depreciation. The goal is for capital spending to be in a range between 100% and 120% of depreciation. A third ratio, degree of asset depreciation, is also used to measure the useful lives of infrastructure assets that remain. The goal is to maintain a percentage of 50% of useful lives remaining.

The Water system currently has the highest debt levels due to construction of the Southeast water treatment plant, the purchase of additional service area from the Limestone County Water Authority, and rehabilitation of the South Parkway water treatment plant. The amount of outstanding debt for this utility is \$120,211,200 with budgeted debt service of \$10,989,663 which is 16.8% of budgeted sales revenue for FY24.

The Gas system has outstanding debt of \$3,872,152 with budgeted debt service of \$1,563,881 or 4.2% of FY24 gross profit margin. This debt, which includes both a taxable and non-taxable portion, is to fund infrastructure improvements in Limestone County that are needed to serve Mazda Toyota Manufacturing and the surrounding area.

The Electric system has outstanding debt of \$65,505,000 with budgeted debt service of \$6,582,600 representing 5.6% of FY24 gross profit margin. This debt is used primarily to fund distribution infrastructure such as AMI deployment and substation builds.

Amortization schedules for current debt are provided in the footnotes to the audited financial statements. Links to the financial statements for the last three years are provided on the last page of this document. Note 5 – Long Term Debt begins on page 38 of the 2022 Huntsville Utilities Audited Financial Statements. On the next page is a summary of principal and interest by fund including planned debt that is not included on our financial statements.

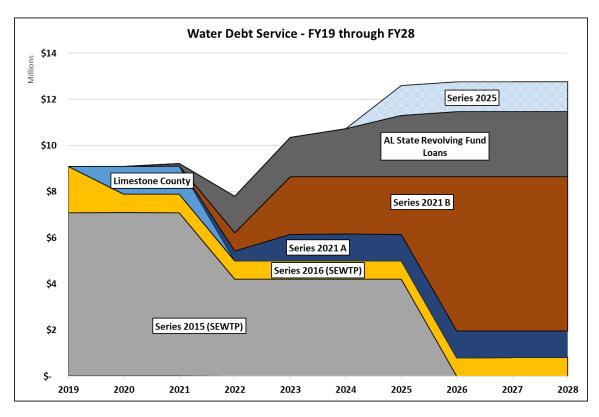
The current and projected debt service is expected to peak in fiscal year 2028 at \$26 million. The charts on the following pages show debt service payments for the past five years and projections for the next five years for each utility service. There is substantial borrowing activity for water within the ten-year window. The series 2016 bonds refunded the 2008 bonds. Series 2021 bonds refunded callable portions of the 2015 bonds and the 2019 borrowing. The Alabama State Revolving Fund (SRF) loans are in five annual installments that started in 2020 and the last should be requested in September 2024. A second

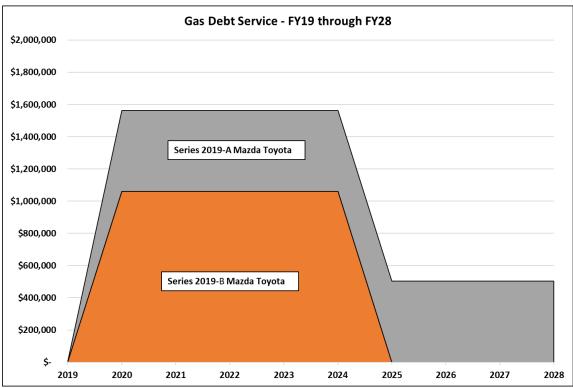
SRF Loan is planned with five annual installments beginning in 2025 thru 2029. For planning purposes, another debt issuance, which may be in the forms of bonds or private placements, to cover additional capital projects has been factored in for 2024. There are no plans for additional gas debt. A planned electric borrowing is shown to cover the cost of the systems operation center and other improvements.

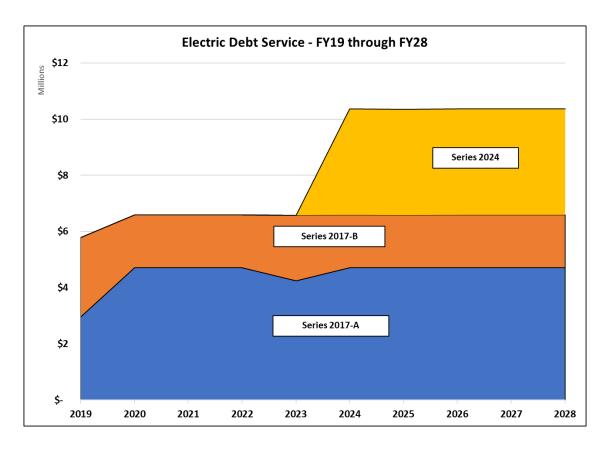
Summary of Principal and Interest by Fund

	Wa	ter	Ga	S	Electric		
FY	Principal	Interest	Principal	Interest	Principal	Interest	
2023	\$7,545,000	\$2,802,577	\$1,459,362	\$104,519	\$3,240,000	\$3,342,600	
2024	\$8,035,482	\$2,954,181	\$1,492,554	\$71,327	\$5,133,953	\$5,229,790	
2025	\$9,157,250	\$3,144,667	\$454,953	\$48,434	\$5,372,911	\$4,986,082	
2026	\$9,689,260	\$3,188,343	\$465,203	\$38,184	\$5,629,627	\$4,737,565	
2027	\$10,741,778	\$3,334,378	\$475,684	\$27,703	\$5,884,212	\$4,477,055	
2028	\$11,619,764	\$3,467,076	\$486,400	\$16,986	\$6,166,781	\$4,197,112	
2029	\$12,579,444	\$3,523,078	\$497,358	\$6,028	\$6,457,452	\$3,903,691	
2030	\$12,168,690	\$3,383,058	-	-	\$6,766,350	\$3,596,168	
2031	\$12,433,465	\$3,119,196	-	-	\$7,088,604	\$3,273,789	
2032	\$12,695,952	\$2,851,240	-	-	\$7,429,348	\$2,935,794	
2033	\$12,966,229	\$2,577,183	-	-	\$5,858,722	\$2,629,545	
2034	\$13,244,374	\$2,288,154	-	-	\$6,131,871	\$2,356,772	
2035	\$12,735,466	\$1,999,093	-	-	\$6,413,946	\$2,071,197	
2036	\$13,024,591	\$1,710,328	-	-	\$6,715,104	\$1,772,164	
2037	\$6,566,832	\$1,483,728	-	-	\$7,025,508	\$1,459,010	
2038	\$6,722,280	\$1,323,940	-	-	\$7,355,328	\$1,131,064	
2039	\$6,881,024	\$1,160,090	-	-	\$7,699,741	\$787,526	
2040	\$7,053,158	\$992,137	-	-	\$3,228,931	\$548,462	
2041	\$7,223,782	\$819,764	-	-	\$3,358,088	\$419,304	
2042	\$5,752,993	\$650,293	-	-	\$3,492,412	\$284,981	
2043	\$5,895,895	\$505,344	-	-	\$3,632,108	\$145,284	
2044	\$5,709,605	\$360,204	-	-	-	-	
2045	\$4,273,976	\$241,396	-	-	-	-	
2046	\$3,949,866	\$154,479	-	-	-	-	
2047	\$2,709,160	\$84,853	-	-	-	-	
2048	\$1,772,825	\$35,551	-	-	-	-	
2049	\$729,561	\$8,025	-	-	-	-	

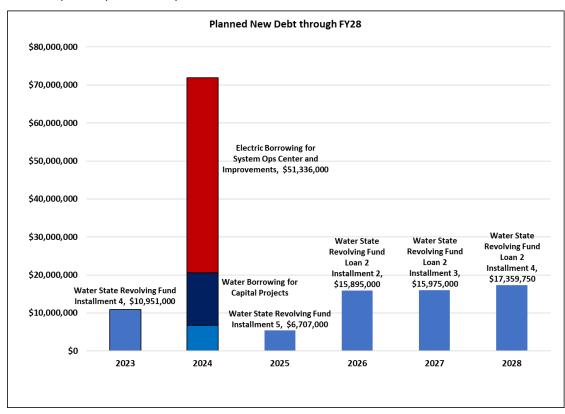
The table above shows current principal and interest by fund which is detailed in the notes of our financial statements, but it also includes proposed debt planned in future years for informational purposes.







Huntsville Utilities expects to issue approximately \$137.5 million in additional debt over the next five years to fund the capital improvement plan.



Functional Area Budgets

The following pages present summary budget information for Huntsville Utilities by business function. Each functional area contains multiple cost centers.

Functional Areas	Cost Centers Include		
Administration	CEO, Legal, EEO Diversity and Inclusion, Process Excellence, Community/Public Relations, COO, Key Accounts		
Finance	CFO, Budget and Rates, Financial Services, Customer Care Management, Applications, Billing, Collections, Commercial & Industrial, Contact Center, Payment Processing, Customer Support		
Engineering Management, Engineering Planning, Engineering Service Mapping, Facility Mapping, Facility Locating			
Employee Engagement VP Employee Engagement, Human Resources, Safety and Security, Facili			
Information Technology	CIO, Management Information Systems, Technical Services		
Operations Support	Stores and Warehouse, Purchasing, Fleet Management, Energy Services, Field Services, Meter Reading, and Meter Shops		
Water Operations	Water Management, New Services, Maintenance, Large Construction, Small Construction, Valve/Fire Hydrant, Pump Station Maintenance, Water Quality, Water Treatment Plants, IGSA		
Gas Operations	Gas Management, New Services, Maintenance, Corrosion, Heavy Construction, Boring, Landscaping, IGSA		
Electric Operations	VP Operations, Operations Center, Overhead Distribution, Underground Distribution, Substation, SCADA Ops, Fiber Ops, IGSA		

As mentioned previously, all cost centers, except for those specific to one utility service, will have costs that are allocated between water, gas and electric. Financial Services updates these percentages annually in October. The percentages used for allocating costs in preparation of this budget are shown below.

Allocation Area	Water	Gas	Electric
Fleet	19.00%	22.00%	59.00%
Stores and Purchasing	13.00%	6.00%	81.00%
Facilities	1.00%	26.00%	73.00%
Administrative and Finance	29.00%	20.00%	51.00%
Safety	29.00%	20.00%	51.00%
Customer Care	28.00%	16.00%	56.00%
Engineering	28.00%	16.00%	56.00%
Dispatch	10.00%	3.00%	87.00%
Technical Services	30.00%	18.00%	52.00%
Mapping	28.00%	16.00%	56.00%
Meter Reading	75.00%	25.00%	0.00%
Landscaping	32.00%	60.00%	8.00%
Water Operations	100.00%	0.00%	0.00%
Gas Operations	0.00%	100.00%	0.00%
Electric and Fiber Operations	0.00%	0.00%	100.00%

Administration

Wes Kelley, President/CEO
Warne Heath, General Counsel
Chris Jones, Chief Operating Officer

The **President/CEO** has overall management responsibility for the water, gas, and electric utility systems. This includes ensuring adequate and reliable service, proper collection and disbursement of revenues, effective planning and operations, implementation of capital work plans, and the appointment and direction of personnel, all subject to the general policies and budgets approved by the Boards. The President/CEO is also the primary liaison with the Tennessee Valley Authority and other industry partners. The Executive Assistant works closely with the President/CEO, handling administrative duties within the President/CEO's office and support for the Boards.

External Affairs includes Community Relations, Government Relations, and Communications This group coordinates Huntsville Utilities' engagement with local community leaders and organizations, manages interactions with government officials and addresses legislative and regulatory proposals, and is responsible for Huntsville Utilities' brand and marketing materials. External Affairs responds to media inquiries and complicated customer concerns, and the group is responsible for Huntsville Utilities' extensive social media presence.

The **Chief Operating Officer** supports the President/CEO by directing the organization's Engineering, Operations, and Operations Support functions. The COO is uniquely positioned to identify and lead performance and improvement initiatives, enhance the workforce by strengthening leadership development, promote innovation, and create efficiencies. The COO leads the organization's planning and capital improvement efforts, builds positive relationships with HU's customers, and identifies and advances business opportunities.

Key Accounts cultivates and maintains vital relationships with Huntsville Utilities' most influential and impactful customers. Utilizing business connections with the Tennessee Valley Authority, Key Accounts has the capability to transform the customer's experience from a one-stop shop to a more customized experience. Regular communication and site visits enable customer education regarding TVA incentives and programs. Key Accounts is knowledgeable about TVA's Comprehensive Services Program (a complimentary program for Huntsville Utilities customers); and has enrolled many businesses to take advantage of this service. Key Accounts specializes in multi-level project management within all facets of Huntsville Utilities. This group focuses on and values being proactive to the needs of the customer. Key Account Representatives are active in dealings with the Chamber of Commerce and play an integral role in providing sample billing information to potential commercial and industrial customers. This group aims to provide an excellent customer service experience for all.

The **Legal** group works to prevent and manage any legal issues that arise during the operation of the utilities. General Counsel and the Legal Analyst review contracts, policies, and other official documents. The group coordinates with outside legal representation for litigation or other specialized services. General Counsel works closely with Human Resources and other HU management—especially the President/CEO—by offering guidance in legal matters to ensure compliance with relevant laws or regulatory requirements.

The **Equal Employment Opportunity / Diversity and Inclusion** office ensures that HU operates non-discriminately and promotes diversity and inclusion throughout the organization. EEO/DEI educates

employees on their rights, the value of diversity. and how to report problems or concerns. The EEO/DI group conducts employment investigations and participates in all employment interviews.

Process Excellence recommends proper controls, governance, and risk management to protect HU's employees, processes, records, and assets. The group audits processes to ensure legal, regulatory, and policy compliance, and beyond after-the-fact reviews, this group also promotes performance improvements that add value to utility operations and minimize risk in all aspects of business operations.

Personnel Summary

		2020	2021	2022	2023	Vacancies	Reductions	Planned Additions	BUDGET 2024
	Full-time	15	20	20	21	2	0	2	25
ADMINISTRATION	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Determine employee "net promoter score" based on ratio of detractors and promoters	1	17	N/A*	20	Culture of Pride, Respect and Accountability
Recent customers "very satisfied" with the ease of doing business with HU	94%	95%	N/A*	90%	Community Engagement & Social Responsibility
Electric average system availability and average customer outage duration	99.9% 50 min.	99.9% 58 min.	99.96% 63 min.	99.95% < 60 min.	Community Engagement & Social Responsibility
Water disruptions per 1,000 Accounts (1st tracked in 2022)	N/A	9.51	8.58	< 10	Community Engagement & Social Responsibility
Typical residential winter bills compared to 40 regional and national cities	18th	12th	6th	Top 10	Community Engagement & Social Responsibility
Maintain reasonable utility bills compared to HUD median low income in Madison County	3.35%	3.22%	3.04%	< 5%	Community Engagement & Social Responsibility

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Participate in industry award programs	APPA RP3- Diamond APGA SOAR- Silver AWPCA Best Plants	APPA RP3- Diamond, CEO Leadership Excellence APGA SOAR- Silver AWPCA Best Plants and System TNCPE/ ALPEx- Commitment Award TVPPA Lineworker Rodeo Team- Best Overall	APPA RP3- Diamond, Safety Award of Excellence AGPA SOAR- Gold, Safety Award AWPCA-Best Operated Plants and System TVPPA-CEO Distinguished Service Award	APPA-RP3 APGA-SOAR AWWA/AWPC Best	Culture of Pride, Respect and Accountability

^{*}These surveys were not completed in 2023.

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Inspire accountability and measurable workforce performance by improving departmental collaboration and communication, reducing administrative bureaucracy, organizational silos, and promoting a positive work ethic.	Recommended changes to the purchasing process and developed efficiency tools	Workforce Culture	Sept. 2023
Prepare for emerging environmental, social, and governance dynamics and respond to shifting political and regulatory environments.	Prepared HU's first Community Responsibility Report	Industry Disruption	Sept. 2023
Assure stability by enhancing the execution structure and organizational succession planning to preempt crises and mitigate disruption.	Established COO position and VP of Ops Support, retired VP of Customer Care	Workforce Culture	Sept. 2023
Establish an Innovation Dividend Fund, providing a portion of ancillary revenues to support organizations and programs that improve the region's quality of life and economic vitality.	Eight worthy organizations received funding aligned with HU's policy	Community Growth	Sept. 2023

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Launch HU's first renewable energy project to support sustainability while maintaining affordability and reliability.	Groundbreaking held with Toyota providing 30MW solar in north Huntsville	Industry Disruption	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Pursue opportunities to improve HU's governance structure that removes impediments and encourages agility.	Community Engagement & Social Responsibility	Sept. 2024
Respond to economic development needs and customer interest in alternative energy solutions.	Transformation	Sept. 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$1,642,690	\$2,204,813
Gas Operating Expenses	\$1,107,722	\$1,416,445
Electric Operating Expenses	\$2,630,884	\$4,284,684
Total Operating Expenses	\$5,381,296	\$7,905,942
Electric Capital Expenses	\$33,000	\$0
Grand Total	\$5,414,296	\$7,905,942



Engineering

Stacy Cantrell, Vice President Engineering

The **Engineering** department is responsible for handling the daily interaction with customers regarding new construction, planning, engineering, and service reliability projects. Additionally, incorporated into the Engineering department are the GIS, Mapping, and Locating sections. Engineering coordinates with Huntsville Utilities operations departments regarding work order schedules on short- and long-term projects.

It is the **Vice President of Engineering's** responsibility to represent, manage, and direct the operation of all engineering functions, and to prepare the annual budget for large capital projects and new construction projects related to customer growth. It is also the responsibility of the VP of Engineering to improve daily processes for efficiency, while documenting solid policies and procedures.

Engineering Planning is responsible for general system planning, engineering, and design of large capital projects. Large capital projects include electrical substations, water plants, water booster stations, water tanks, natural gas gate stations, and associated transmission and distribution infrastructure. These projects are typically individual budget line items. This group runs modelling software to determine where system improvement projects are most needed and to determine the impact of projected growth. The Engineering Planning group works closely with Operations to stay connected to current issues and ensure efforts on both sides are coordinated. This group also handles field inspection of contractor work and project coordination.

Engineering Services is responsible for the engineering and design of electric distribution systems and fiber optics routing for new development, water distribution systems, and natural gas distribution systems, as well as maintenance, upgrade, and relocation projects. This group also handles field inspection or facilities installed by developers. Engineering Services must work closely with operations to ensure projects are completed to meet customer timelines. Engineering Services and Engineering Planning also work closely on system planning and on projects that overlap both sections.

Geographic Information (GIS) and Mapping Services consists of two sections: GIS and Facilities Mapping, and Facilities Locating and Pole Attachment Maintenance. The GIS and Facilities Mapping section is responsible for administering mapping software system(s), managing the database integrity, and handling any complex database queries. This section maintains the base maps and addressing, plats, facilitates the aerial photography collection each year, and fits the imagery to our base maps. This section coordinates with many other departments using this data, including Operations (both for daily system operations and outage management), planning for the use of system models, and various department requesting maps and system data.

Facility Locating and Pole Attachment Management consists of a Facility Mapping section and a Facility Locating section. The Facility Mapping section is responsible for maintaining and updating all facility maps, posting completed work orders to the map, and ensuring accuracy and connectivity. This group also has the responsibility of handling all pole attachment preparations and pole attachment agreements. The Facility Locating section handles all requests for facility locating due to excavation projects and is a member of the Alabama One Call per the Public Service Commission mandate. This group also manages a contractor that works the locate tickets in a specified part of the service territory.

Personnel Summary

		2020	2021	2022	2023	Vacancies	Reductions		BUDGET 2024
	Full-time	62	57	60	66	3	-1	5	73
ENGINEERING	Part-time	0	0	0	0	0	0	0	0
	Temporary	1	1	1	1	0	0	0	1

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Maintain Compliance with state and federal utility regulations	100%	100%	100%	100%	Community Engagement & Social Resp.
Projects completed under or within +15% of budget estimate	Water: 100% Gas: 100% Electric: 100%	Water: 20 of 20 Gas: 17 of 17 Electric: 23 of 23	Water: 7 of 12 Gas: 5 of 9 Electric: 7 of 14	80%	Culture of Pride, Respect, and Accountability
Projects completed within target fiscal year	Water: 97% Gas: 100% Electric: 86%	Water: 8 of 9 Gas: 8 of 9 Electric: 11 of 14	Water: 3 of 9 Gas: 5 of 9 Electric: 7 of 14	80%	Culture of Pride, Respect, and Accountability
Report estimated to actual costs for work orders	Water: 101 Gas: 43 Electric: 60	Water: 106 Gas: 17 Electric: 15	Water: 69 Gas: 129 Electric: 562	Water: 40 Gas: 20 Electric: 60	Culture of Pride, Respect, and Accountability
AMI deployment	Gas: 7,010 Electric: 70,020	Gas: 17,181 ~24,191 Electric: ~189,965	Gas: 36,366 ~42,952 Electric: 210,429	Substantial Completion of Gas Meters by September 2024; Electric Substantially Completed	Transformation

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Develop annual construction and funding plans to support growth and maintain average utility costs below 5% of median household income	Complete	Community Growth	Sept. 2023
Establish customer digital interactions and develop skills to enable distribution Smart Grid solutions.	Complete	Technology Transformation	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Develop and analyze innovative solutions, identifying additional revenue and grant funding, to address technology and market opportunities.	Transformation	Sept. 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$3,733,878	\$3,773,444
Gas Operating Expenses	\$1,801,277	\$2,156,007
Electric Operating Expenses	\$6,502,095	\$7,958,074
Total Operating Expenses	\$12,037,250	\$13,887,525
Water Capital Expenses	\$38,635,000	\$35,185,000
Gas Capital Expenses	\$15,359,000	\$12,162,000
Electric Capital Expenses	\$40,372,243	\$66,649,243
Total Capital Expenses	\$94,366,243	\$113,996,243
Grand Total	\$106,403,493	\$127,883,768



Finance

Melissa Marty, Chief Financial Officer

The **Finance** functional area plans, organizes and directs the overall financial management of the organization. The department provides strategic, innovative, and proactive financial direction to the President/CEO, Boards and management team regarding financial planning and analysis, natural gas supply, financial reporting, accounting, investments, debt management, insurance and risk management, and supply chain.

It is the responsibility of the office of the **Chief Financial Officer** to administer and direct personnel for financial planning and analysis, financial reporting, accounting, treasury management, debt management, and ensuring access to financial markets.

The **Budget and Rates** section is responsible for the long-term rate modeling and financial forecasting which include long-term financial plans, capital project funding plans, rates and cost of service studies, and budget preparation. This section monitors the organization's spending and assists the organization's leadership in meeting goals and objectives. The Budget and Rates section is also responsible for the natural gas purchasing and supply function.

Gas Supply

The **Financial Services** section prepares monthly and annual reports, which reflects each unit's financial position for our stakeholders. Financial Services conducts financial analysis of operations and provide appropriate guidance to management and our Boards. The group processes over 1,600 accounts payable invoices in a month and handles non-utility accounts receivable, plant accounting, and all the financial reporting as required by the state of Alabama or TVA.

Customer Operations:

Billing serves as the focal point from which all customer utility billing originates. Billing processes adjustments, investigates inquiries, and is responsible for quality control of a customer's bill. A third-party vendor handles the bill print and mailing process for Huntsville Utilities. Bills are rendered the day after meter readings are received. Additionally, Huntsville Utilities serves as the billing agent for the City of Huntsville, Madison County, and New Hope.

Payment Processing is responsible for processing all customer utility payments and returned items. Payment Processing Representatives (PPRs) rotate between the Downtown Office, Pulaski Pike, and the Mail Room. They answer general inquiries, assist customers with using the payment kiosks. They also promote Project Share, Roundup, and various payment options. In addition, they work with other departments to resolve customer payment issues. Eight self-service payment kiosks are available to customers, four are available 24/7. Self-service payment kiosks accept cash, check, debit cards, and most major credit cards.

Collections processes funds received from utility assistance agencies to assist customers. Unauthorized usage is handled in this area with the assistance of Field Services Representatives. This group contacts customers to collect past due balances, submit claims to the Court, and performs the necessary steps in bankruptcy cases to recover money owed to Huntsville Utilities, e.g., bad debt, unauthorized usage, and damage work orders. Huntsville Utilities collection activities are approved by a Federal Court Order and

include the customer's right to an Account Review Process. Collections utilizes a third-party vendor to issue overdue final bill letters.

Customer Services:

Residential Applications processes applications for utility services and assists with walk-in customer account inquiries. On average, Applications handles 1,900 customer account inquiries and 1,500 service applications monthly. Customers can apply online to Start, Stop or Transfer residential service. For new residential customers, the online application process utilizes a consumer reporting agency to perform ID verification and to quote security deposits based on the customer's credit score. On average, 1,460 online applications are processed monthly.

Contact Center handles the majority of incoming calls to Huntsville Utilities. On average, 28,000 calls are handled monthly. All calls are recorded for quality assurance and training purposes. Additional channels of customer communications include chat, call back return, and email. Self-service channels are available 24/7 via Huntsville Utilities Interactive Voice Response system (IVR). Options available when using the IVR include debit and credit card payments, bank drafts, general bill inquiries, service status, office hours, and payment locations. Contact Center offers extended hours for customers to transact business at their convenience, Monday through Friday from 7:00 a.m. to 6:00 p.m.

Customer Support gathers information, analyzes data, and reports, completes quality assurance, and handles training for new and existing employees. Various roles are responsible for job aides, creating department procedures for various jobs within Customer Care, designing and conducting training for new hires and existing employees, and providing quality oversight. They establish measures to evaluate and coach employees who come in direct contact with customers to help improve employee performance. Customer Support monitors all customer communication channels to assess employee's demeanor, technical accuracy, customer experience and compliance to company policies and procedures. This group also develops and executes standard and custom reports, as well as credit files.

Commercial and Industrial (C&I) team works with all non-residential customers regarding application procedures for different business entities, including contracts for utility services, legal documents, and deposit requirements. The C&I team provides complete life cycle management and care for their accounts. Senior C&I Specialists coordinates all new construction requests for both C&I customers and apartments, regularly meeting with apartment management groups, and is active in the Industrial Facilities Management Association (IFMA) and Apartment Association of North Alabama (AANA). The goal of C&I team is to provide exceptional customer service to our business community through a variety of communication channels.

Personnel Summary

	2020	2021	2022	2023	Vacancies	Reductions		BUDGET 2024
Full-	time 99	96	104	99	26	0	5	130
FINANCE Part-	time 0	0	0	0	0	0	0	0
Tem	oorary 0	0	0	0	0	0	0	0

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Provide Competitive Rates Among Regional Peers	Electric 15% Water 13% Gas 50%	Electric 25.95% Water 20.88% Gas 49.36%	Electric 23.63% Water 20.10% Gas 49.44%	≤ 25% Electric ≤ 25% Water ≤50% Gas	Community Engagement & Social Responsibility
Maintain reasonable utility bills compared to HUD median low income in Madison County	3.35%	3.22%	3.04%	< 5%	Community Engagement & Social Responsibility
Achieve Electric Target Margins	23%	21.61%	19.65%	> 17%	Community Engagement & Social Resp.
Achieve Gas Target Margins	53%	40.72%	46.73%	> 50%	Community Engagement & Social Resp.
Achieve Water Target Margins	\$31.8M	\$32.6M	\$49.0M	> \$46M	Comm Engmt & Social Resp
Maintain Electric Cash Reserve	\$45.8M	\$74.9M	\$109.4M	>\$41.3M	Comm Engmt & Social Resp
Maintain Gas Cash Reserve	\$29.4M	\$31.0M	\$23.7M	> \$20.1M	Comm Engmt & Social Resp
Maintain Water Cash Reserve	\$46.7M	\$47.8M	\$38.8M	>\$30.3M	Comm Engmt & Social Resp
Weighted Avg Cost of Gas	\$2.50	\$4.09	\$3.679	<\$3.74	Comm Engmt & Social Resp
Gas Pipeline Capacity	13.0%	36.3%	37.06%	5% over Peak Demand	Comm Engmt & Social Resp
Gas Storage	1,357,577	1,357,577	1,338,983	>700,000 Dth	Comm Engmt & Social Resp
Calls answered by C&I within 60 seconds	40.6%	40.0%	57.6%	≥ 80%	Comm Engmt & Social Resp
Report Estimate to Actual Cost for Capital Infrastructure Projects	100% of Projects	100% of Projects	100% of Projects	100% of Projects	Community Engagement & Social Resp.

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Recent customers satisfaction level = "very satisfied"	95.0%	96.1%	N/A*	90%	Community Engagement & Social Resp.
Calls answered by Contact Center within 60 seconds	97.1%	64.8%	79.3%	≥ 85%	Comm Engmt & Social Resp
Bills are mailed the business day following the meter reading	81.0%	91.9%	91.36%	> 85%	Community Engagement & Social Resp.
Payments posted properly	100%	100%	99.98%	≥ 98%	Comm Engmt & Social Resp
Increase kiosk payments	15.2%	11.9%	11.5%	> 10%	Comm Engmt & Social Resp
Maintain electronic payments	75.7%	79.2%	83%	> 50%	Comm Engmt & Social Resp
Increase customer receiving e-bill	9.3%	20.2%	25.87%	> 20%	Comm Engmt & Social Resp
Contact Center call hold time < 3 min.	0.6%	15.7%	4.18%	≤ 10%	Comm Engmt & Social Resp

^{*}This survey was not completed in 2023.

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Confirm with wholesale energy providers to ensure adequate capacity to meet five-year forecasts	Complete	Community Growth	Sept. 2023
Implement HU-driven customer-facing alternative energy solutions and technologies that advance environmental, financial, and resiliency opportunities	Complete	Industry Disruption	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Expand HU's marketing efforts to professionally manage internal and	Community	Comt 2024
external messaging, highlighting our commitment to employees and community stewardship.	Engagement & Social Resp.	Sept. 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$20,519,404	\$21,123,083
Gas Operating Expenses	\$11,141,732	\$11,100,898
Electric Operating Expenses	\$38,172,008	\$39,740,084
Total Operating Expenses	\$69,833,144	\$71,964,065
Grand Total	\$69,833,144	\$71,964,065

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Employee Engagement

Harry Hobbs, Vice President Employee Engagement

It is the responsibility of the Vice President Employee Engagement (VPEE) to facilitate an effective human resources program, safety and security program, and facilities preventive maintenance program. The VPEE must establish and maintain a proactive working relationship with other departments, employees, and the public. Huntsville Utilities is a public utility company and does not have an assigned union officer to represent employees to upper management. The VPEE is responsible to be a bridge and communication conduit to carry the message and concerns from the lowest level employee to the President/CEO's office. It is incumbent upon the VPEE to be an advocate for all employees.

The job of the Vice President of Employee Engagement is to display transformational leadership, positive characteristics, and the ability to be present, focused, and energized at all times. The daily mission is to communicate to employees in a way that will keep them engaged, because engaged people go above and beyond expectations with a sense of purpose that is bigger than themselves. The purpose of engagement is to build a foundation that allows employees to feel an important part of the organization they work for and, in many cases, spend many years of their lives supporting. The result of positive engagement is employee buy-in during the good and bad times experienced as individuals, as a company and even now as a nation.

Human Resources (HR) is responsible for balancing the organization's people and processes to best achieve the goals and strategies of the organization, as well as those of employees. Essentially the HR group is responsible for five critical functions: payroll, recruitment, training and professional development, benefits and compensation, and employee relations. Some of the specific responsibilities of the group include administration of the performance appraisal program, fair compensation, benefits, training, succession planning, pre-employment and background check programs, coordination, and execution of disciplinary action, providing consultation and assistance to all employees to ensure understanding of equal opportunity, FMLA, ADA and FLSA laws, as well as other applicable human resources management rules, regulations, and policies.

Safety and Security is responsible for developing, organizing, and enforcing safety programs. The safety team assesses, develops, and implements safety policies and procedures to keep employees safe from any hazards they may be exposed to in their work environments. They develop strong safety procedures and manuals, conduct inspections, and accident investigations. The team manages all workers compensation injuries along with vehicle claims. They provide training to all employees on the many aspects of utility work functions and threats. They also secure all HU facilities, assets, and employees through badge accessed entry, video surveillance, and security monitors. Safety also administers all random drug and alcohol screening monthly. They conduct safety audits and engage employees in safety committees to provide opportunities for injury prevention. Huntsville Utilities has a wide range of prevention programs implemented to help our employees and our company work safe. They also provide environmental mitigation, clean up and reporting of all hazardous and universal waste, reporting of oil spills, containment, and PCB testing. Recycling initiatives and other means of reducing the overall environmental impact and footprint are also responsibilities for this group.

Facilities is responsible for overseeing and performing tasks associated with improvements, renovations, preventive maintenance, grounds-keeping, janitorial services, and refuse services. They are responsible for repairs at multiple sites, including commercial buildings, fiber optic transmission buildings, natural gas gate station buildings, and electric substation buildings. Additionally, the Facilities group is primarily

responsible for the cleaning and upkeep of all buildings to ensure the surrounding environment is always in a safe and sanitary condition. The goal is that work be performed in a manner that consistently ensures Facilities' services meet the needs of employees while ensuring operational readiness.

Personnel Summary

		2020	2021	2022	2023	Vacancies	Reductions	Planned Additions	BUDGET 2024
	Full-time	23	25	25	30	1	0	2	33
EMPLOYEE ENGAGEMENT	Part-time	0	0	0	0	0	0	0	0
	Temporary	11	12	10	10	0	0	0	10

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Company Retention Rate	95%	91.3%	95%	97%	Culture of Pride, Respect and Accountability
Company Turnover	3.16%	7%	3.7%	< 5%	Culture of Pride, Respect and Accountability
Increase net promotor score to 7 or greater (scale 0-10)	n/a*	n/a*	100%	100% *Began in FY23	Culture of Pride, Respect and Accountability
Provide a safe workplace	1.69, 8	1.75, 8	.97, 8	Achieve injury incident rate ≤ 2.0	Culture of Pride, Respect and Accountability
Promote safe driving	2.44	3.80	1.69, 9	Achieve preventable vehicle accident ratio of <4.0	Culture of Pride, Respect and Accountability
Encourage training and professional development	~40-45%	~60%	100%	Define promotional matrix & training req. for 25% of job descriptions	Culture of Pride, Respect and Accountability
Enhance succession planning and promotional opportunities	9	35	38	Achieve ≥ 2 qualified internal candidates for supervisory positions	Culture of Pride, Respect and Accountability
Implement technology projects and facility preventative maintenance	98.3%	100%	100%	Perform > 90% of needed facility preventative maintenance	Culture of Pride, Respect and Accountability

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Complete 7 total VPEE visits to include all departments	100%	Organizational Excellence	Sept. 2023
Conduct annual pulse surveys with a participation rate of >60%	ongoing	Organizational Excellence	Sept. 2023
Complete 90% of all preventative maintenance before resolve date	100%	Workforce Performance	Sept. 2023
Acknowledge helpdesk tickets within 90% of service level agreement	100%	Workforce Performance	Sept. 2023
Injury Rate =/<2.0	Ongoing	Organizational Excellence	Sept. 2023
Vehicle Incident Rate =/<4.0	Ongoing	Organizational Excellence	Sept. 2023
Measure early turnover within the first year of employment	100%	Organizational Excellence	Sept. 2023
Measure training completion rate for Compliance Training =/<90%	100%	Organizational Excellence	Sept. 2023
Internal promotion rate of more than 2 qualified internal candidates	100%	Organizational Excellence	Sept. 2023
Develop first-line supervisors and mid-management leaders through training programs and empower department-level decision making.	Ongoing	Workforce Culture	Sept. 2023
Implement HU-driven customer-facing alternative energy solutions and technologies that advance environmental, financial, and resiliency opportunities.	Ongoing	Industry Disruption	Sept. 2023
Address generational and societal diversity through proactive talent acquisition and career development.	Ongoing	Workforce Culture	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Strengthen HU's talent management processes to empower existing employees and attract and retain qualified individuals	Culture of Pride, Respect and Accountability	Sept. 24

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$1,409,528	\$1,621,371
Gas Operating Expenses	\$1,797,007	\$1,830,728
Electric Operating Expenses	\$4,586,187	\$5,331,530
Total Operating Expenses	\$7,792,722	\$8,783,629
Water Capital Expenses	\$0	\$70,000
Gas Capital Expenses	\$72,000	\$114,000
Electric Capital Expenses	\$900,000	\$2,226,869
Total Capital Expenses	\$972,000	\$2,410,869
Grand Total	\$8,764,722	\$11,194,498

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Information Technology

David Champigny, Chief Information Officer

The Huntsville Utilities IT department strives for efficient, secure, and effective use of information technology in support of HU's goals and objectives. IT is responsible for developing, supporting, operating, and delivering state of the art systems, applications, and infrastructure to support the mission of Huntsville Utilities. The IT team consists of two groups; Management Information Systems (MIS) and Technical Services (TS) that report to the Chief Information Officer. Huntsville Utilities IT uses the waterfall/agile Software Development Lifecycle Methodologies (SDLC) where applicable. Project planning, requirements, definition, system design, security, development, test, acceptance, and deployment phases are followed while adhering to a change control management process. In October 2018, a five-year information technology roadmap was completed. The technology roadmap represents the most important outcome arising from the strategic technology planning process. The roadmap maintains HU's focus on the most important needs across the utility and will support planning and budgeting decisions as a dynamic management tool, integrated into an overall technology governance practice.

HU IT governance aims at ensuring that expectations for IT are met and IT risks are mitigated. IT governance is comprised of three committees. The Information Technology Steering Committee oversees the governance of information technology and evaluates activities to lessen risk exposure for HU. The Cybersecurity Committee provides a framework for identifying, tracking, and managing cyber threats as well as conducting security assessments for third party vendors. The Data Governance Committee strategizes and steers the enterprise-wide data governance program to enable data quality and regulatory compliance.

The ITSC's structure and risk management processes ensure:

- Strategic Alignment Open communication between the IT departments and the other functional units to promote collaborative planning. IT sustains and facilitates the implementation of strategic objectives and follows the Huntsville Utilities five-year Information Technology Strategic Plan.
- *Value Delivery* Balancing increasing cost to the value of information obtained to ensure an appropriate return from IT.
- Resource Management IT resources are properly allocated, thereby resolving resource priority conflicts. IT assets are safeguarded.
- Risk Management Risks are assessed, monitored, and managed to maintain the confidentiality, integrity and availability of information and systems. Authority, roles, and responsibilities are clearly defined through documented policies.
- *Performance Measurement* Projects are delivered on time and on budget while meeting quality standards. Projects improve the effectiveness and efficiency of operations.

The **MIS** team supports HU's Enterprise Resource Planning (ERP) back office systems such as Accounting, Payroll, Fixed Assets, Human Resources, Benefits, Talent, Management, Purchasing, Inventory, Fleet, Water, Gas, Electric Meter Shops, Finance, Budget, Payroll, Materials Management, and Procurement as well as front office Customer Information Systems (CIS) systems such as Customer Resource Management (CRM), Device Management (DM), Billing and Invoicing, Cash Handling, Customer Call Center systems, and Multichannel Customer Bill Payment Options including IVR, Mobile Phone Apps, Kiosks, Drop Box, and the Customer Payment Portal (MyAccount). In addition, MIS is responsible for nightly data processing

that generates over 2 million customer bills each year and the Meter Data Management System in support of our Automated Metering (AMI) technology.

The MIS team is split into Functional and Technical groups by business domain. The functional analysts are liaisons between the business units and IT. The functional team is responsible for the configuration, security, testing, and training of various modules such as materials management, purchasing, pricing, billing, human resources, accounting, device management, and meter data management systems.

The MIS Technical team is responsible for providing the tools, technology, and framework for development/programming of the application portfolio, including middleware services and business intelligence reporting.

The **Technical Services** group is responsible for designs, installs, maintenance and management of network and communication infrastructure and equipment supporting HU's computing systems. This includes computing hardware, comprised of servers and data storage, workstations, laptops, tablets, cellphones, printers, and other miscellaneous devices, as well as software systems that are not part of the ERP suite that the MIS group supports. Some of these systems include email, the help desk, file storage, web-based collaboration tools and engineering design, modelling, and monitoring applications.

The Technical Services team is also divided into Functional and Technical groups, but more aligned to IT functions than business domains. The Network Infrastructure team provides the hardware, programming, and configuration for our computer networks (including wireless networks), radio systems (both for trucks/crews) and radio communications that support our AMI (Automated Metering) and SCADA (system control) systems. We have a group of Field Technicians who work with the radios, towers, substation monitoring equipment and all the internal wiring for our computer and phone systems at all facilities.

System Administration is responsible for all desktop and laptop computer systems and cell phone infrastructure. The Help Desk team is a part of this group and supports all employees and approximately 750 computers. Servers that support all applications are a shared responsibility between System Administration and Network Integration. The Network Integration team supports web applications and several GIS related field applications, including the InService product, which is used by Field Services and Meter Shops to install, disconnect, and remove Water, Gas and Electric services to our customers and is integrated into ERP with real-time data. This program will also support a planned Outage Management system which will replace our legacy applications in this area.

Technical Services installs and maintains servers for network and computer related systems (Phone and IVR systems, Safety and Security Systems, etc.) The group maintains the fiber optic hardware and software that supports all HU facilities. In many cases, this infrastructure is shared with or provides services to the City of Huntsville. There is redundant connectivity to the internet at the Chase Operations Center and Downtown Offices.

The Cyber Security group supports multiple redundant firewalls and monitors cyber security for both Technical Services and MIS. HU has adopted the Cyber Security NIST framework to protect our assets.

Personnel Summary

		2020	2021	2022	2023	Vacancies	Reductions		BUDGET 2024
	Full-time	34	38	35	39	4	-1	1	43
INFORMATION TECHNOLOGY	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Complete > 80% IT Projects within target year	41%	88%	83%	> 80%	Technology Transformation
Respond to > 90% of IT help desk requests in < 4 hours	91%	99%	99%	> 90%	Technology Transformation
Provide resolution in < 2 business days for 80% of requests marked "under review"	89%	96%	97%	80%	Technology Transformation

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Evaluate and transition to an updated digital core providing improved data integration and supporting process improvement, starting in FY22, and implementing by FY25	Complete	Technology Transformation	Sept. 2023
Continue to enhance our cyber posture ahead of threats, supporting potential cloud and Software-as-a-Service solutions	Complete	Technology Transformation	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Implement the transition to an updated digital core, providing improved data integration and supporting process improvement.	Technology Transformation	2023-2025

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$3,690,753	\$4,075,508
Gas Operating Expenses	\$2,435,565	\$2,410,022
Electric Operating Expenses	\$6,902,904	\$7,397,044
Total Operating Expenses	\$13,029,222	\$13,882,574
Water Capital Expenses	\$84,000	\$480,000
Gas Capital Expenses	\$48,000	\$300,000
Electric Capital Expenses	\$1,852,000	\$2,430,000
Total Capital Expenses	\$1,984,000	\$3,210,000
Grand Total	\$15,013,222	\$17,092,574

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Operations Support

Ron Rizzardi, Vice President Operations Support

The **Operations Support Department** is comprised of Purchasing, Stores and Warehouses, Fleet Management, Field Services, Meter Reading, the Water, Gas, and Electric Meter Shops and Energy Services. Project management for the AMI deployments has shifted from Engineering to Operations Support. The Department was created as part of organization restructuring that took place in FY23 and consolidated groups from Finance, Operations and Customer Care. The focus of the Department is to provide reliable, cost-effective support functions that enable the organization to best serve HU customers.

The **Purchasing** group is responsible for the bidding and procurement of labor, services, work, materials, equipment, supplies, and construction in compliance with applicable State laws and HU's Purchasing Policies, Standards and Procedures. The Purchasing Department administers bids, contracts, leases, and agreements for all departments.

The **Stores** group is responsible for maintaining inventory and providing material handling support for the Operations Departments. Stores provides on-call services for Operations after hours as needed for emergency repair work.

Fleet technicians maintain and make repairs to all of Huntsville Utilities' vehicles, equipment, trailers, and other motorized devices. Fleet makes diagnoses of complex vehicle/equipment malfunctions, ensures appropriate repairs are made at scheduled times and that safety devices are operational.

Field Services Representatives and Accounts Investigators process service orders issued by Applications, Collections, Billing, C&I, and the Contact Center. These orders include meter sets, removes, move in/move out (ROI's), meter changes, disconnection of service (non-payment), note tickets, audits to investigate theft of service, AMI tilt/tampers, dead meter orders (DMO), AMI inspections and rereads to assist Meter Reading.

The **Meter Reading** group oversees a third-party vendor that reads traditional electric, gas and water meters that have not been converted to AMI. For billing purposes, the service area is divided into 20 portions with each portion containing 30 MRUs (routes). This allows the contract meter readers to complete the full read cycle monthly.

The **Water Meter Shop** is responsible for working service orders, water meter-related customer calls, and performing meter change-outs. Metering materials are budgeted, ordered, received, and inventoried monthly by the meter shop. An industrial meter crew is available for all larger sized meters and fire lines (3" or greater) and performs testing in accordance with AWWA recommendations. The meter shop installs and maintains around 40 regulators feeding the various pressure zones of the service area including Redstone Arsenal.

The **Gas Meter Shop** is responsible for repairing, testing, and installing natural gas meters as well as responding to various natural gas leak calls. Records are kept of each meter in service indicating location, installation date and maintenance work performed. Meters are changed periodically in accordance with rules and regulations of the utility. Metering materials are budgeted, ordered, received, and inventoried monthly by the meter shops. In addition, the group is responsible for the receiving, measuring, odorizing, and maintaining the integrity of 6 City Gate Stations. Inspection is required on 192 district regulators and 751 industrial regulators every year. The Gas Meter Shop maintains the SCADA system to monitor the

gate stations and district regulators. The Gas Meter Shop is responsible for reading, calculating, and entering proper reads for the industrial billing route for 78 of the largest industrial customers. The group is also responsible for troubleshooting AMI gas modules in the field, fitting AMI modules to new meters in the shop, and deploying commercial gas AMI regulators.

The **Electric Meter Shop** is responsible for the procurement, documentation, maintenance, and accuracy of electric metering. This group orders metering equipment and ensures that new meters are received, checked, numbered, and placed in stock for installation. Metering material is inventoried monthly by the meter shop. The group verifies programming of the meters, repairs meters, and tests all meters in the electric system, and documents meter location in the field, installation date, and maintenance work performed. Additionally, this section performs all instrument-rated installation and service verifications. This section is responsible for reading, entering, and processing accurate reads for the 15 TVA billed customers and 14 TVA delivery point stations, all of which have multiple meters. The group is responsible for deploying instrument rated AMI meters.

Energy Services administers various internal energy efficiency program in addition to those offered by TVA. The New Homes Program offers incentives and provides compliance with the State of Alabama Energy Code for new residential homes within the Huntsville Utilities service area. The Home Uplift low income program provides free home energy upgrades to eligible homeowners in our community. The Home Efficiency Survey Program offers customers a detailed report of recommended energy upgrades for their home and the group conducts high bill investigations upon request.

Personnel Summary

		2020	2021	2022	2023	Vacancies	Reductions	Planned Additions	BUDGET 2024
	Full-time	111	108	108	110	6	3	5	124
OPERATIONS SUPPORT	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Completion of set orders on scheduled date	100%	100%	100%	100%	Culture of Pride, Respect, and Accountability
Completion of cut orders within 3 days	79.4%	93.2%	97.38%	70%	Culture of Pride, Respect, and Accountability
Requisition to purchase order lead time	N/A*	N/A*	1.4 days	2.5 days	Culture of Pride, Respect, and Accountability
Fast moving inventory health	N/A*	N/A*	50.7%	35%	Culture of Pride, Respect, and Accountability
Past due purchase order rate	N/A*	N/A*	27.8%	10%	Culture of Pride, Respect, and Accountability
Stock out rate	N/A*	N/A*	1.8%	2.8%	Culture of Pride, Respect, and Accountability
Turnaround time for vehicle repairs	N/A*	N/A*	4.2 days	7 days	Culture of Pride, Respect, and Accountability
Vehicles coming back for same repair within 6 months	N/A*	N/A*	0.21%	10%	Culture of Pride, Respect, and Accountability
Vehicles > 30 days past due for preventive maintenance	N/A*	N/A*	0.80%	5%	Culture of Pride, Respect, and Accountability
Inventory accuracy	N/A*	N/A*	99.9%	98%	Culture of Pride, Respect, and Accountability
Material repair turnaround time	N/A*	N/A*	0.6 days	5 days	Culture of Pride, Respect, and Accountability

^{*}This is a new performance indicator that was not tracked prior to 2023.

Due to the reorganization and creation of this group in 2023, the Operation Support Group did not have any goals set for FY23.

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Compile a master guide that educates employees on messaging, information, and metrics that matter.	Culture of Pride, Respect, and Accountability	Sept 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$5,891,100	\$6,597,653
Gas Operating Expenses	\$4,558,235	\$5,390,164
Electric Operating Expenses	\$9,742,042	\$10,870,359
Total Operating Expenses	\$20,191,377	\$22,858,176
Water Capital Expenses	\$1,250,000	\$1,676,000
Gas Capital Expenses	\$762,000	\$760,000
Electric Capital Expenses	\$2,384,000	\$3,317,000
Total Capital Expenses	\$4,396,000	\$5,753,000
Grand Total	\$24,587,377	\$28,611,176

Water Operations

Mike Counts, Vice President Operations

Fredrick Mucke, Water Operations Director

The **Water Department's** goal is to provide superior customer service to our customers through the safest, most reliable, and economical treatment and distribution system possible.

The Water Department includes water treatment plants, deep wells, elevated tanks, booster pumping stations, distribution mains and services. The Water System consists of 1,512 miles of water mains, which provides water service to the customers of Huntsville Utilities. The Water Department consists of New Services, South Maintenance, North Maintenance, Small Construction, Large Construction, Valve/Fire Hydrant Maintenance, Water Quality, South Parkway Plant, Southwest Plant, Lincoln Dallas Plant, Wells/Tanks/Boosters, and Southeast Water Treatment Plant sections. The Water Department reports to the Vice President of Operations.

The **Water Management** group provides leadership of all water supply and operation sections, and engineering advice to the HU Engineering department. Assures the following: daily administrative operations for the water system personnel; processing applications for new and existing customers; maintaining records for maintenance services and input to mapping on completed work and engineering on needed capital projects. Responsible for compliance with all EPA, ADEM and ADPH regulations in the treatment and distribution of potable water.

New Services is responsible for installation of all new meters ranging from ¾" to 2". This section is responsible for dewaters in our system as well.

The **Maintenance** sections are responsible for replacing or repairing all leaking service lines. They take care of water main breaks and third-party damages and all 2" lines are repaired by a trouble truck that reports to the maintenance sections as well.

The **Large Construction** section is responsible for pipe installation above 12" as well as repairs on all transmission mains. This would include requests to lower or raise large pipelines for projects.

The **Small Construction** section is responsible for 12" and smaller pipe installation. They also set all vaults for 3" and larger meters. This section would assist in lowering or raising 12" and smaller pipelines for projects.

The **Valve/Fire Hydrant** section is responsible for maintaining all valves and fire hydrants in the system. The group replaces all inoperable or damaged hydrants. This section is also responsible for the leak detection program used to detect leaks within the system.

The **Water Systems Technician** section is responsible for maintaining all booster stations, tanks, and wells, to include preventative maintenance, repairs, and overall site upkeep.

The **Water Quality** section ensures overall drinking water system compliance with ADEM, ADPH, and EPA regulations and monitors distribution system water quality through compliance sampling, hydrant flushing, distribution system instrumentation maintenance, cross connection control program, and answering any customer water quality calls.

The **Water Treatment Plants** operate all facets of the drinking water treatment process to meet EPA & ADEM regulatory compliance and meet plant optimization goals. Monitor plant security to ensure protection and integrity of water assets to include plants and raw water intakes.

Huntsville Utilities Water Department on June 1, 2021, began to handle the operation and maintenance of the potable and industrial water system on **Redstone Arsenal**. The agreement with Redstone is a 10-year agreement and can be modified yearly (IGSA). Water crews will handle all operations and maintenance issues with the water system and will respond to outages and requests for service. Huntsville Utilities will also run the two water treatment plants on Redstone. The system includes approximately 298 miles of pipe, 1,202 valves, 7 storage tanks and 3 treatment plants (1 is not operational). It is approximately 20% the size of Huntsville's current water infrastructure.

Personnel Summary

	•	2020	2021	2022	2023	Vacancies	Reductions	Planned Additions	BUDGET 2024
	Full-time	89	101	107	112	3	0	6	121
WATER OPERATIONS	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Ensure Water Availability	100%	100%	100%	≥ 99.9%	Community Engagement & Social Resp.
Ensure Customer Interruptions are Brief	3.86 minutes	5.41 minutes	4.56 minutes	< 30 minutes	Community Engagement & Social Resp.
Maintain Low Raw Water and High Service Pump Unscheduled Downtimes Each Month	Raw Water 0% / High Service Pumps 0%	Raw Water 8.5% / High Service Pumps 12.9%	Raw Water 0% / High Service Pumps 0%	< 10%	Community Engagement & Social Resp.
Maintain Non-Revenue Water Losses	23%	24%	24%	< 20%	Culture of Pride, Respect and Accountability
Maintain System Capacity to Peak Water Demand	40%	42%	47%	< 75%	Culture of Pride, Respect and Accountability

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Scale staffing and resources to support 20% community expansion over the next five years	Complete	Community Growth	Sept. 2023
Promote Huntsville as an "it" city through investment in local partnerships and collaboration with community leaders to meet economic development opportunities	Complete	Community Growth	Sept. 2022
Evaluate joint system operations functions and possible realignment of Electric, Water, and Gas resources	Complete	Transformation	Aug. 2023
Investigate joint service facilities benefits and options	Complete	Transformation	Aug. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Promote a culture of safety and security awareness, focusing on personal responsibility and protecting HU resources.	Culture of Pride, Respect and Accountability	Sept. 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$24,248,638	\$26,556,482
Water Capital Expenses	\$3,231,000	\$2,767,500
Grand Total	\$27,479,638	\$29,323,982

Gas Operations

Mike Counts, Vice President Operations

Todd Gentle, Gas Operations Director

Organizational Function

The **Gas Department's** goal is to provide superior customer service to our customers through the safest, most reliable, and economical distribution system possible.

The Gas Department operates and maintains a 1,522-mile natural gas distribution pipeline system throughout Madison, Marshall, and Limestone County, which provides natural gas service to the customers of Huntsville Utilities. The Gas Department consists of New Services, Maintenance, Corrosion, Heavy Construction/Boring, and Landscaping sections. The Gas Department reports to the Vice President of Operations.

The **Gas Management** group provides support to the New Services, Maintenance, Corrosion, Heavy Construction/Boring, and Landscaping sections. This support consists of the following: performing daily administrative operations for the gas system personnel; processing applications for new and existing customers; maintaining records for Maintenance services; managing customer relations; ensuring compliance with Federal requirements.

New Services is responsible for installing natural gas service lines to residential, industrial, and commercial customers throughout Madison, Marshall, and Limestone County. In addition, due to the increased growth in Madison County, the Service Line Crews will install short main extensions to serve new customers. Service Line crews installed 1,947 service lines, which contributed to over 2% customer growth for fiscal year 2022.

The **Maintenance** section installs and maintains natural gas distribution pipelines and facilities. This installation and maintenance consist of the following: installing main and service pipeline extensions and meters to meet customer requests; performing maintenance to meet or exceed Department of Transportation (DOT) requirements; inspecting contractors' construction crews to ensure proper pipeline installation; repairing third party damages (e.g., cut gas lines); and installing and implementing the cathodic protection system. The Leak Detection crews are responsible for responding to any outside leak calls, pinpointing the underground leak, and determining the risk level of the leak.

The **Corrosion** section is responsible for operating and maintaining the cathodic protection on approximately 837 miles of steel gas mains and 21,353 steel service lines. In order to comply with Federal and State regulations, the Corrosion section must make bi-monthly inspections of our rectifier systems to ensure proper levels of protection are being maintained and each pipeline segment is being tested annually. Due to the continued growth of our community, the corrosion section must be vigilant of new facilities being installed by outside agencies to ensure they do not interfere with our protection systems.

The **Heavy Construction** section is responsible for the installation and relocation of natural gas throughout our service area. This work consists of new residential subdivisions, system improvement extensions, and relocations due to City and State Road widening projects. The Heavy Construction crews were responsible for installing 220,000 feet of various sizes of gas main for fiscal year 2021.

The **Boring** section is responsible for all horizontal directional boring of gas mains and services as well as supporting the installation of Fiber and Water facilities which require boring. The Boring section was

responsible for directional bores resulting in 117,381 feet of infrastructure installed last fiscal year for the various departments.

The **Landscaping** section is responsible for the restoration of landscape and hardscape disturbed during the installation and maintenance of all construction within Huntsville Utilities. HU landscaping crews and our contractor crews completed 3,001 landscaping requests for fiscal year 2023.

Huntsville Utilities Gas Department on June 1, 2021, began to handle the operation and maintenance of the natural gas system on **Redstone Arsenal**. The agreement with Redstone is a 10-year agreement and can be modified yearly (IGSA). Gas crews will handle all operations and maintenance issues with the natural gas system and will respond to outages and requests for service. The gas system is still being owned by Redstone and Redstone is still responsible for buying their natural gas. The system includes approximately 67 miles of pipe, 542 regulators and 265 valves. It is approximately 5% the size of Huntsville's current gas infrastructure.

Personnel Summary

								Planned	BUDGET
		2020	2021	2022	2023	Vacancies	Reductions	Additions	2024
	Full-time	69	73	75	73	5	0	2	80
GAS OPERATIONS	Part-time	0	0	0	0	0	0	0	0
	Temporary	0	0	0	0	0	0	0	0

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Ensure Gas Availability	100%	100%	100%	>99.9%	Community Engagement & Social Responsibility
Ensure Customer Interruptions are Brief	50.2 minutes	47.72 minutes	49.32 minutes	< 60 minutes	Community Engagement & Social Responsibility
Unaccounted for Gas (12 month rolling average)	3.09%	2.27%	0.46%	< 5%	Culture of Pride, Respect and Accountability

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Scale staffing and resources to support 20% community expansion over the next five years	Complete	Community Growth	Sept. 2023
Promote Huntsville as an "it" city through investment in local partnerships and collaboration with community leaders to meet economic development opportunities	Complete	Community Growth	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Promote a culture of safety and security awareness, focusing on personal responsibility and protecting HU resources.	Culture of Pride, Respect and Accountability	Sept. 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$213,230	\$211,811
Gas Operating Expenses	\$9,827,202	\$10,991,623
Electric Operating Expenses	\$53,309	\$52,955
Total Operating Expenses	\$10,093,741	\$11,256,389
Gas Capital Expenses	\$2,544,000	\$1,780,856
Grand Total	\$12,637,741	\$13,037,245

Electric Operations

Mike Counts, Vice President Operations

Wayne Jordan, Electric Operations Director

Organizational Function

The **Electric Department's** goal is to provide superior customer service to our customers through the safest, most reliable, and economical distribution system possible.

The Electric Department is responsible for the construction, operation, and maintenance of the entire electric and fiber optic systems. The Electric System consists of 2,931 miles of overhead primary and 1,539 miles of underground primary, which provide electric service to the customers of Huntsville Utilities. The Electric Department consists of Dispatch, Substations, Overhead, Underground, Tree Trimming, SCADA Communication, and Fiber sections. The Electric Department reports to the Vice President of Operations.

The **Operations Center** operates 24 hours a day, seven days a week monitoring and dispatching electric, water, gas, fiber, and field service crews that provide utility services to the Huntsville and Madison County communities. Another responsibility of the Operations Center is to assist with the monitoring of the Huntsville Utilities' security systems. Specifically, the Operations Center assumes the responsibility of attending customers after regular business hours while simultaneously maintaining and monitoring a variety of complex systems that ensure all customers receive the highest quality service possible.

The **Overhead Distribution** section is responsible for the construction, operation, and maintenance of our overhead transmission and distribution systems. All combined, the overhead system consists of over 2,900 miles of overhead conductor operated at 12kV, 25kV, and 46kV. The Overhead Distribution section is also responsible for Right-of-Way line clearance operations and vegetation management control through the use of in-house and contract line clearance crews and herbicides.

The **Underground Distribution** section is responsible for the construction, operation, and maintenance of our residential and commercial underground transmission and distribution systems. The underground system consists of approximately 1,500 miles of underground cable operated at 12kV, 25kV, and 46kV. The Underground Distribution section also consists of the Trouble/Street Light section and the Services section responsible for addressing all electric system problems, the installation and maintenance of streetlights, and the installation of new electric services.

The **Substation** section is responsible for the operation and maintenance of 106 Substations on the HU System. This is broken down to 92 distribution substations and 14 delivery points that are fed directly from TVA, and 6 of these also serve as distribution stations. This section operates, troubleshoots, repairs, and maintains 69 circuit switchers, 169 power transformers, 366 circuit breakers, 729 voltage regulators, and 50 station battery banks. Additionally, the substation group installs new equipment for substation expansions and replacements and assists SCADA technicians with remote station monitoring and line crews with line switching.

The **SCADA Operations** section is responsible for real-time monitoring and control of the electric, water, and gas facilities utilizing our computerized supervisory control and data acquisition (SCADA) system. Our SCADA section currently maintains approximately 415 RTU's throughout Huntsville Utilities' electric, water and gas systems used to gather and analyze relevant system data. The SCADA System controls a multitude of in-field devices, gathers, and stores real time as well as long term trend data, and analyzes this data to aid stakeholders in making informed operational decisions. Our System Operators leverage a graphical-user-interface for precise supervisory management. The key attribute of our SCADA system is the ability to respond to customer outages, proactively.

The **Fiber** section is responsible for the construction, operation, and maintenance of our fiber network. The Fiber System consists of approximately 1,200 route miles of fiber plant, 66% overhead and 34% underground. The Fiber section is also responsible for a 75-mile aerial backbone and an approximate 100-mile legacy fiber plant. The Fiber section maintains a network capable of serving over 110,000 parcels in the city of Huntsville. The Fiber section will also be responsible for providing reliable service to over 1,000 tier two addresses that will consist of municipal, medical, educational and Huntsville Utilities operational circuits.

Huntsville Utilities Electric Department on June 1, 2021, began to handle the operation and maintenance of the transmission and distribution system on **Redstone Arsenal**. The agreement with Redstone is a 10-year agreement and can be modified yearly (IGSA). Electric crews will handle all operations and maintenance issues with the electric system and will respond to outages and requests for service. The electric system is still being owned by Redstone and Redstone is still responsible for buying their power (currently through TVA). The system includes approximately 248 miles of overhead lines, 145 miles of underground lines, 46 miles of transmission and 22 substations. It is approximately 10% the size of Huntsville's current electric infrastructure.

Personnel Summary

		2020	2021	2022	2023	Vacancies	Reductions	Planned Additions	BUDGET 2024
	Full-time	175	196	209	202	15	1	1	219
ELECTRIC OPERATIONS	Part-time	0	0	0	0	0	0	0	0
	Temporary	1	1	1	1	0	0	0	1

Departmental Overview

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Ensure Electric Availability	99.9%	99.9%	99.9%	≥ 99.9%	Community Engagement & Social
					Responsibility
					Community
Duration of Interruptions	51.69	51.69	50.11	< 60	Engagement &
Duration of interruptions	minutes	minutes	minutes	minutes	Social
					Responsibility
					Community
Ensure Fiber Availability	100%	100%	100%	≥ 99.998%	Engagement &
					Social Resp.
Maximum Duration of Interruptions	6.96	6.96	3.4	< 8 hours	Comm Engmt
waxiiiluiii buratioii oi iiiterruptioiis	hours	hours	hours	< 0 110u13	& Social Resp.

Performance Indicators	2021	2022	2023	Goal	Strategic Focus
Tree Trimming of Overhead Distribution Annually	47.6%	47.6%	56.5%	584 miles cleared/Yr.	Culture of Pride, Respect and Accountability
Maintain Average Load Capacity for Substations & Main Feeders	99%	99%	99%	< 50%	Culture of Pride, Resp & Accountability
Maintain Load Capacity for Substations & Main Feeders at Peak Demand	99%	99%	100%	< 100%	Culture of Pride, Resp & Accountability

Goals for FY23 Budget Year	Status	Strategic Focus	Timeframe
Scale staffing and resources to support 20% community expansion over the next five years	On target per Strategic Team	Community Growth	Sept. 2023
Promote Huntsville as an "it" city through investment in local partnerships and collaboration with community leaders to meet economic development opportunities	On target per Strategic Team	Community Growth	Sept. 2023

Goals for FY24 Budget Year	Strategic Focus	Timeframe
Promote a culture of safety and security awareness, focusing on personal responsibility and protecting HU resources.	Culture of Pride, Respect and Accountability	Sept. 2024

Departmental Budget Summary

	FY23 Budget	FY24 Budget
Water Operating Expenses	\$802,038	\$833,191
Gas Operating Expenses	\$497,944	\$450,241
Electric Operating Expenses	\$44,764,341	\$47,558,471
Total Operating Expenses	\$46,064,323	\$48,841,903
Electric Capital Expenses	\$9,538,000	\$10,570,735
Grand Total	\$55,602,323	\$59,412,638

Information about the City of Huntsville

Huntsville is a city in the Appalachian region of northern Alabama. It is the county seat of Madison County but extends west into neighboring Limestone County and south into Morgan County. Pioneer John Hunt, for whom the city is named, occupied a cabin alongside a spring here in 1805. A town soon flourished, and it was the largest in the Alabama Territory by 1819. That year the leaders of the Alabama Territory met in Huntsville to petition the U.S. Congress to grant Alabama statehood. In terms of land area, Huntsville is the biggest city in Alabama; and is set to be the biggest in terms of population by 2025.

Huntsville was the cotton trading center of the Tennessee Valley during the 1840s and 1850s when farmers and merchants originally from Virginia and the Carolinas established residence. Huntsville was still a cotton market town of less than 17,000 people in 1950 when U.S. Senator John Sparkman brought a band of German scientists to Redstone Arsenal to develop rockets for the U.S. Army. By the end of the decade, Wernher von Braun's team had developed the rocket that would launch America's first satellite. Other rockets eventually put the first American in space and transported the first astronauts to the Moon.

In 1960, the George C. Marshall Space Flight Center (MSFC) was established in Huntsville. MSFC is the U.S. government's civilian rocketry and spacecraft propulsion research center. It's the largest NASA center and it's first mission was developing the Saturn launch vehicles for the Apollo program. The additional jobs in the Valley created by these space program initiatives encouraged other companies to join Huntsville's leading-edge aerospace community.

During the 1970s, Huntsville's economy stalled due to the closing of the Apollo program. However, that setback came to an end with the emergence of the Space Station and other initiatives. Redstone Arsenal became a hub for missile defense programs and research, which brought even more jobs and industrial growth to the city and surrounding areas. The Cummings Research Park was developed just north of Redstone Arsenal to help accommodate this expansion and it is currently the second largest technology and research park in the nation.

Huntsville is currently ranked #2 best place to live by U.S. News & World Report and consistently ranks among the top 25 most educated cities in the United States, driven largely by such a highly skilled workforce. Huntsville is considered one of the nation's high-tech hotspots due to the number of companies that focus on aerospace, defense and research and development but growth has not been limited to those areas. The FBI is currently expanding its presence in Huntsville that will bring over a billion dollars in improvements with new and upgraded facilities. Mazda Toyota Manufacturing (MTM) completed construction of its plant which created thousands of direct and indirect jobs. MTM will join companies in Huntsville like Toyota Motor Manufacturing, Alabama, that produces engines for Toyota trucks and SUVs, and Polaris, which produces a variety of outdoor and all-terrain vehicles. Facebook has established and continues to invest in a data center in Huntsville which only serves to expand the already diverse commercial portfolio.

City of Huntsville Statistics

Area Statistics Population Statistics Total Area of Huntsville Total Population (as of 7/1 each year) Total Area (sq mi): 225.173 Population in 2022 (Estimate): 227,529 Total Area (acres): 144,112 Population in 2020 (Census): 215,006 Population in 2015 (Estimate): 190,147 Area of Huntsville in Population in 2010 (Census): 180,105 Total Area (acres): 115,753 Population in 2000 (Census): 158,216 Population in 1990 (Census): 159,789 Percentage of Total: 80.32% Population in 1980 (Census): 142,513 Area of Huntsville in Madison County Excluding Redstone Arsenal Population Per Square Mile Total Area (sq mi): 175.243 2022 1,010.9 Total Area (acres): 112,156 2020 974.11 Percentage of Total: 77.83% 2015 886.05
Total Area (sq mi):
Total Area (acres): 144,112
Population in 2015 (Estimate): 190,147
Area of Huntsville in Madison County Population in 2010 (Census): 180,105 Total Area (sq mi): 180.864 Population in 2000 (Census): 158,216 Total Area (acres): 115,753 Population in 1990 (Census): 159,789 Percentage of Total: 80.32% Population in 1980 (Census): 142,513 Area of Huntsville in Madison County Excluding Redstone Arsenal Population Per Square Mile Total Area (sq mi): 175.243 2022 1,010.9 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015 886.05
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Total Area (sq mi): 180.864 Population in 2000 (Census): 158,216 Total Area (acres): 115,753 Population in 1990 (Census): 159,789 Percentage of Total: Population in 1980 (Census): 142,513 Area of Huntsville in Madison County Excluding Redstone Arsenal Total Area (sq mi): 175.243 2022 1,010.9 Total Area (acres): 112,156 2020 974.11 Percentage of 77,83% 2015
Percentage of Total: 80.32% Population in 1980 (Census): 142,513 Area of Huntsville in Madison County Excluding Redstone Arsenal Total Area (sq mi): 175.243 Total Area (acres): 112,156 Population Per Square Mile 1,010.9 3 77.83% 2022 1,010.9 3 886.05
Total: Area of Huntsville in Madison County Excluding Redstone Arsenal Total Area (sq mi): 175.243 2022 1,010.9 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015
Area of Huntsville in Madison County Excluding Redstone Arsenal Total Area (sq mi): 175.243 2022 1,010.9 3 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015
Madison County Excluding Redstone Population Per Square Mile Arsenal Total Area (sq mi): 175.243 2022 1,010.9 3 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015 886.05
Madison County Excluding Redstone Population Per Square Mile Arsenal Total Area (sq mi): 175.243 2022 1,010.9 3 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015 886.05
Population Per Square Mile Population Per Square Mile
Arsenal Total Area (sq mi): 175.243 2022 1,010.9 3 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015 886.05
Total Area (sq mi): 175.243 2022 3 Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015 886.05
Total Area (acres): 112,156 2020 974.11 Percentage of 77.83% 2015 886.05
Percentage of 77.83% 2015 886.05
7/ X3% 7015 XX6 05
2010 851.07
Area of Huntsville in
Redstone Arsenal 2000 941.37
Total Area (sq mi): 5.620 1990 1,015.6
2
Total Area (acres): 3,597 1980 1,221.0
Percentage of
Total:
Area of Huntsville in Estimated Housing Units
Limestone County
Total Area (sq mi): 43.296 Housing Units in 2020: 100,391
Total Area (acres): 27,710 Housing Units in 2019: 97,856
Percentage of Total: 19.23% Housing Units in 2015: 91,638
Housing Units in 2010: 85,152
Area of Huntsville in
Morgan County
Total Area (sq mi): 1.013

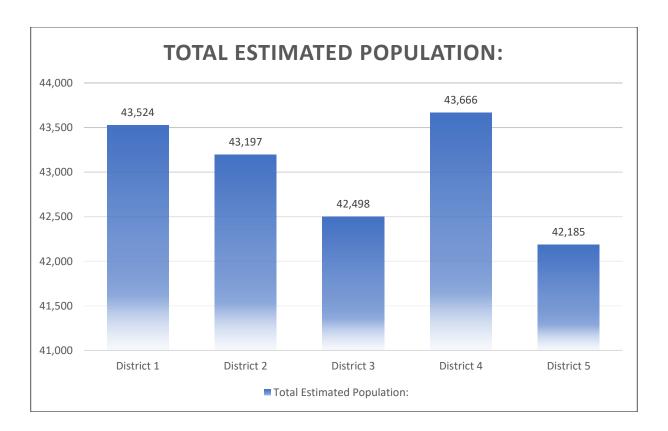
Percentage of Total:

0.45%

Area of Huntsville Over Time	
Total Area in 2022 (sq mi):	225.07
Total Area in 2020 (sq mi):	220.72
Total Area in 2015 (sq mi):	214.60
Total Area in 2010 (sq mi):	211.62
Total Area in 2000 (sq mi):	168.07
Total Area in 1990 (sq mi):	157.33
Total Area in 1980 (sq mi):	116.71

City Council Districts

	District 1	District 2	District 3	District 4	District 5
Total Estimated Population:	43,524	43,197	42,498	43,666	42,185
Percentage of Total Population:	20.24%	20.09%	19.77%	20.31%	19.62%
Population Per sq mi:	968.19	970.08	1,250.45	2,323.79	508.78
Total Area (sq mi):	44.95	44.53	33.99	18.79	82.91
Total Area (acres):	28,771	28,499	21,751	12,026	53,065
Percentage of Total Land Area:	19.96%	19.78%	15.09%	8.35%	36.82%



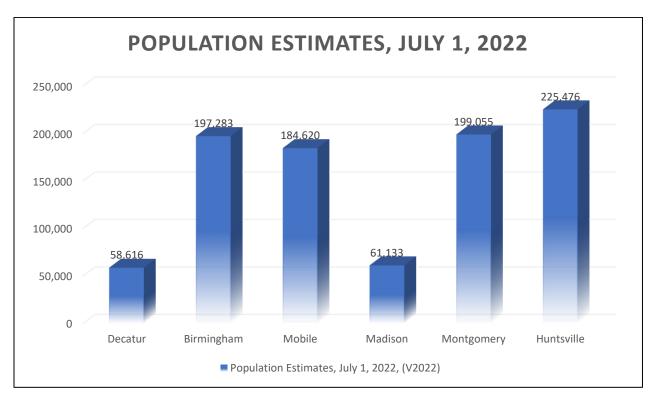
Huntsville Statistics (huntsvilleal.gov)

Census Bureau Statistics

Facts	Decatur	Birmingham	Mobile	Madison	Montgomery	Huntsville
Population Estimates, July 1,	58,616	197,283	184,620	61,133	199,055	225,476
2022, (V2022)	•	•	•		ŕ	ŕ
Population						
Population Estimates, July 1, 2022	NA	NA	NA	NA	NA	NA
Population Estimates, July 1, 2021	57,804	197,575	184,952	58,357	198,665	216,963
Population estimates base, April 1, 2020	57,851	200,763	186,833	57,124	200,567	214,372
Population, percent change - April						
1, 2020 (estimates base) to July 1, 2021,	-0.10%	-1.60%	-1.00%	2.20%	-0.90%	1.20%
Population, Census, April 1, 2020	57,938	200,733	187,041	56,933	200,603	215,006
Population, Census, April 1, 2010	55,683	212,237	195,111	42,938	205,764	180,105
Age and Sex						
Persons under 5 years, percent	6.50%	5.50%	5.80%	5.80%	6.80%	5.80%
Persons under 18 years, percent	23.10%	19.40%	21.60%	28.30%	24.10%	19.80%
Persons 65 years and over,						
percent	19.00%	15.70%	16.60%	11.60%	14.70%	16.20%
Female persons, percent	50.70%	52.80%	52.80%	50.40%	52.90%	51.30%
Race and Hispanic Origin						
White alone, percent	65.00%	25.10%	41.50%	73.60%	30.60%	59.90%
Black or African American alone %	23.10%	68.70%	52.50%	14.00%	61.60%	30.90%
American Indian and Alaska	0.400/	0.200/	0.200/	0.400/	0.400/	0.400/
Native alone, %	0.10%	0.20%	0.20%	0.40%	0.10%	0.40%
Asian alone, % Native Hawaiian and Other Pacific	0.40%	1.40%	1.80%	6.70%	3.30%	2.20%
Islander alone, %	0.10%	0.00%	0.00%	0.00%	0.00%	0.10%
Two or More Races, %	4.40%	2.40%	3.10%	4.20%	3.00%	4.30%
Hispanic or Latino, %	14.10%	4.40%	2.60%	6.60%	4.00%	6.40%
White alone, not Hispanic or						
Latino %	59.90%	23.20%	40.50%	69.20%	29.10%	57.00%
Population Characteristics						
Veterans, 2017-2021	3,021	10,979	11,712	5,174	13,937	18,583
Foreign born persons, percent,	,	,	,	,	·	,
2017-2021	6.50%	4.10%	3.40%	9.70%	5.10%	6.40%
Housing	1			1		
Owner-occupied housing unit	64.600/	4F 900/	F1 000/	74.000/	F2 F00/	F7 00%
rate, 2017-2021 Median value of owner-occupied	64.60%	45.80%	51.00%	74.00%	53.50%	57.00%
housing units, 2017-2021	\$147,600	\$102,900	\$138,400	\$279,800	\$125,600	\$194,500
Median selected monthly owner						
costs -with a mortgage, 2017-	\$1,000	¢1 1 <i>1</i> 0	¢1 220	¢1 72F	¢1 1 <i>16</i>	¢1 244
2021 Median selected monthly owner	\$1,092	\$1,149	\$1,220	\$1,725	\$1,146	\$1,344
costs -without a mortgage, 2017-						
2021	\$385	\$420	\$416	\$519	\$390	\$391
Median gross rent, 2017-2021	\$725	\$906	\$918	\$1,080	\$939	\$912

Families & Living Arrangements						
Households, 2017-2021	23,797	85,521	77,515	21,357	78,791	91,048
Facts	Decatur	Birmingham	Mobile	Madison	Montgomery	Huntsville
Persons per household, 2017-	Decatai	2g.iu.ii	moune	Madison	montgomery	Hambrine
2021	2.37	2.26	2.35	2.59	2.47	2.21
Living in same house 1 year ago,						
percent of persons aged 1 year+,	00.000/		0.5.000/	0= 100/	-0 -0 0/	70.60 0/
2017-2021 Language other than English	88.90%	80.40%	86.00%	85.10%	78.70%	79.60%
spoken at home, percent of						
persons aged 5 years+, 2017-2021	11.70%	6.00%	4.20%	12.40%	6.50%	8.00%
Computer and Internet Use			<u> </u>			
Households with a computer,						
percent, 2017-2021	88.10%	87.70%	89.90%	97.70%	91.30%	93.80%
Households with a broadband						
Internet subscription, percent,						
2017-2021	80.20%	78.90%	77.50%	94.50%	84.70%	88.20%
Education	_					
High school graduate or higher,						
percent of persons aged 25	02.700/	07.000/	00.00%	06.000/	07.400/	01 100/
years+, 2017-2021 Bachelor's degree or higher,	83.70%	87.90%	89.60%	96.90%	87.40%	91.10%
percent of persons aged 25						
years+, 2017-2021	23.60%	28.80%	30.20%	63.10%	33.00%	44.80%
Health						
With a disability, under age 65						
years, percent, 2017-2021	11.10%	14.50%	8.50%	5.10%	12.20%	9.60%
Persons without health insurance,						
under age 65 years, percent	13.70%	15.10%	13.10%	3.40%	12.60%	11.70%
Economy						
In civilian labor force, total,						
percent of population age 16	coo/	·		a= 100/	·	60 7 00/
years+, 2017-2021	58.60%	58.60%	57.60%	65.10%	58.30%	62.70%
In civilian labor force, female, percent of population age 16						
years+, 2017-2021	50.80%	56.40%	54.10%	54.40%	55.50%	57.70%
Total accommodation and food						
services sales, 2017 (\$1,000)	160,065	774,835	626,052	109,376	842,166	716,178
Total health care and social						
assistance receipts/revenue, 2017	440.740	7 422 724	2 505 007	262.266	2 402 040	2 000 020
(\$1,000) Total transportation and	440,718	7,422,734	2,505,897	262,366	2,103,918	3,099,938
warehousing receipts/revenue,						
2017 (\$1,000)	135,453	1,166,791	667,214	108,710	368,363	597,667
Transportation		· · · ·			·	·
Mean travel time to work						
(minutes), workers aged 16						
years+, 2017-2021	19.4	21.7	22.4	20.3	19.9	19.4
Income and Poverty						
Median household income (in						
2021 dollars), 2017-2021	\$52,539	\$39,403	\$44,780	\$105,335	\$49,989	\$60,959
Per capita income in past 12						
months (in 2021 dollars), 2017-	\$21.010	\$26.746	\$20 005	\$40.070	¢20.020	620 020
2021	\$31,010	\$26,746	\$28,905	\$48,070	\$29,038	\$38,838

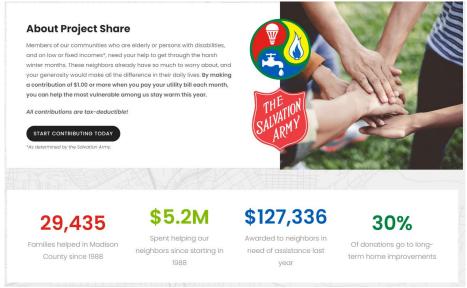
Persons in poverty, percent	15.20%	25.50%	20.00%	5.00%	21.20%	14.60%
Businesses						
All employer firms, Reference year 2017	1,550	5,076	4,501	921	3,906	4,683
Facts	Decatur	Birmingham	Mobile	Madison	Montgomery	Huntsville
Men-owned employer firms, Ref. 2017	903	2,839	2,615	477	2,207	2,624
Women-owned employer firms, Ref. 2017	251	625	635	200	622	856
Minority-owned employer firms, Ref. 2017	S	646	378	128	636	550
Non-minority-owned employer firms, Ref. 2017	1,126	3,239	3,304	640	2,512	3,348
Veteran-owned employer firms, Ref. 2017	88	266	369	47	332	470
Non-veteran-owned employer Ref. 2017	1,121	3,524	3,191	683	2,702	3,420
Geography						
Population per square mile, 2020	1,065.90	1,365.30	1,341.00	1,875.10	1,254.90	985.7
Population per square mile, 2010	1,037.40	1,453.00	1,402.60	1,450.90	1,289.50	861.5
Land area in square miles, 2020	54.36	147.03	139.48	30.36	159.86	218.12
Land area in square miles, 2010	53.67	146.07	139.11	29.59	159.57	209.05
FIPS Code	120104	107000	150000	145784	151000	137000



U.S. Census Bureau QuickFacts

Community Resources & Involvement

Huntsville Utilities is an integral part of our community. We offer various programs from assistance with making your home more energy efficient to collecting donations to assist members of our communities who are elderly or persons with disabilities, and on low or fixed incomes*, pay their utility bills during the harsh winter months. Another way Huntsville Utilities employees give back is through our internal Volunteer Council. We help with marketing campaigns for Project Share, School's Sign Up to Round Up, Bikes or Bust drive, Liz Hurley Ribbon Run, No Tricks All Treats, and many other community programs throughout the year.



https://www.youtube.com/watch?v=OUW8ME2aZuY

Huntsville Utilities Volunteer Council sponsored a lane--and competed in--Strike Out Hunger at Bowl Madison, an event benefitting Secret Meals for Hungry Children. Secret Meals for Hungry Children is an Alabama-based organization that provides free meals on the weekends to school children who rely on free or reduced cost school lunches during the week.

The event raised nearly \$17,000!



Huntsville Utilities, Calhoun Community College and the Tennessee Valley Authority have partnered to create a \$100,000 scholarship fund dedicated to providing free training for those interested in pursuing a career as an Electric Lineworker.



Drake State and Huntsville Utilities join forces to fuel Gas and Water Operation Scholarship Program. The Gas and Water Operation Certification Program will equip students with the essential skills and knowledge required for successful careers in the gas and water operations sector.



Members of the Huntsville Utilities Volunteer Council and their families participated in the Walk to End Alzheimer's at Big Spring Park. The Walk to End Alzheimer's is the world's largest event to raise awareness and funds for Alzheimer's care, support, and research.



Huntsville Utilities Volunteer Council sponsored a socks and underwear drive for Catholic Center of Concern-Huntsville. Our employees brought in donations for a week, and the council delivered them to the CCC office on Church Street.



Employees of Huntsville Utilities and their family members participated in the 2023 Huntsville Heart Walk for the American Heart Association and staffed the Hydration Station at the event.



Huntsville Utilities employees participated in the March of Dimes March for Babies at Big Spring Park.



Employees from Huntsville Utilities and other local water systems spent two days teaching local students about where their water comes from and how to protect it.





Huntsville Utilities had its first #HUImpactDay at Lynn Fanning Elementary School. Several Huntsville Utilities employees and their families came out to help do landscaping work at the school.



Huntsville Utilities employees and their family members joined in the Diabetes Walk for Camp Seale Harris. This event raises awareness of diabetes, and funds raised make it possible for kids to attend Camp Seale Harris for kids and families living with diabetes.



Huntsville Utilities employees volunteered at Manna House, sorting through donated food and preparing it for distribution.



The Huntsville Utilities Volunteer Council working at their annual Angel Tree event. Each year, our employees take ornaments from the Angel Tree listing requested items, purchase those items, then bring them to our Volunteer Council, which delivers them.







Since 2003, Huntsville Utilities has hosted students from local public, private, and homeschool organizations for a fun day of learning about where their utilities come from, how to use them safely, and how to make their homes more efficient. The two-week event happens in October and is called Education Days. It consists of five primary components: the training yard, the bucket truck, dispatch center, natural gas exploding bubbles, and information about our water system.









We have many other outreach marketing campaigns for safety such as Call Before You Dig day on August 11th each year.



Glossary

ALA-TENN: An interstate natural gas pipeline that travels west to east delivering natural gas to industrial customers in northwest Alabama.

Allocate: The process of splitting costs between financial components. Huntsville Utilities allocates shared operational costs to the water, gas, and electric financial statements.

Annual Budget: A budget covering a single fiscal year.

Appropriation: An authorization made by the legislative body of a government which permits a specific amount of money to be expended for the purchase of goods and services.

Assets: Resources owned or held by Huntsville Utilities that provide positive economic value.

Balanced Budget: A budget in which the sum of estimated revenues and appropriated cash reserves, if necessary, are equal to planned expenditures.

Betterment: This occurs when utility assets are moved due to a request from the ALDOT, but instead of moving the assets in kind, the assets are instead upgraded or replaced with superior assets solely for the benefit of the utilities. This is not reimbursable by ALDOT.

Blended component units: Component units that are so intertwined with the primary government that they are, in substance, the same as the primary government and are presented as part of the primary government's financial statements.

Board of Directors: The two governing boards of Huntsville Utilities are the Electric Board and the Gas and Water Board. Each Board is made up of 3 Board members that are appointed by City Council.

Bond: A certificate of debt issued by a government or corporation guaranteeing periodic payments of interest and return of original investment on specified future dates.

Bond Issue: The sale of governmental bonds as a means of borrowing money.

Bond Rating: A grade given by bond rating agencies (Moody's, S&P, and Fitch) indicating a government's investment qualities. Ratings range from AAA (highest) to D (lowest) and the higher the rating the lower the interest rate on the bonds.

Budget: A financial plan for a specific fiscal year that contains both the estimated revenues to be received and the proposed expenditures to be incurred during the year.

Budget Adjustment: One of two methods of adjusting the budget after approval. No additional approval is required because funding will simply be shifted from one area to another.

Budget Amendment: One of two methods of adjusting the budget after approval. Amendments are for the request of additional funding and must include approval from the Boards and City Council.

Budget Calendar: The schedule of key dates in the preparation and adoption of the budget.

Budget Document: A formal document presented to the Board of Directors containing Huntsville Utilities' financial plan for the upcoming fiscal year.

Budget Message: An overview of the proposed budget from the President/CEO to the Boards of Directors which discusses the major budget items, changes from the current and previous fiscal years, and the views and recommendations for the upcoming fiscal year.

Capital Expenditure: An item purchased or constructed with a useful life of 3 years or more that is valued at \$5,000 or greater.

Capital Project: Projects established to account for the cost of capital improvements. Typically, a capital project would be the construction of or improvements to a facility or infrastructure.

Component Unit: A legally separate organization for which the elected officials of the primary government are financially accountable.

Debt Service: The sum of money required to pay installments of principal and interest on borrowed funds according to a pre-determined payment schedule.

Depreciation: An accounting method used to allocate the cost of a tangible or physical asset over its useful life. Instead of accounting for the cost of the asset at the time it is purchased, that cost is spread out over the life of the asset which reduces the immediate cost of ownership.

Discretely Presented Component Unit: A component unit that possesses some level of autonomy in management, yet the primary government still has a controlling interest and should be reported in a separate column in the primary government's financial statements.

Enterprise Fund: A self-supporting government fund that sells goods and services to the public for a fee. HU is comprised of three Enterprise funds: the Electric Fund, the Gas Fund, and the Water Fund.

Expenditures: Actual payment for goods and services received.

Fiduciary Fund: Funds use to account for assets held by a government in a trustee capacity or as an agent for others. Fiduciary Funds include Pension, External Trust, Private-Purpose, and Custodial Funds.

Financial Reserves Policy: A policy to identify prudent reserve levels to mitigate risk while promoting long-term financial stability.

Fixed Assets: Assets of long-term nature that are intended to continue to be held or used, such as land, buildings, machinery, and other equipment.

Fund: A set of interrelated accounts to record revenues and expenditures associated with a specific purpose.

Fund Balance: The sum of cash and investments less the sum of liabilities, encumbrances, and deferred revenues arising from cash receipts.

Governmental Fund: The funds thru which most governmental functions are accounted for. The acquisition, use, and balances of the government's expendable financial resources and liabilities are all accounted for thru governmental funds. Governmental Funds include General, Special Revenue, Debt Service, Capital Projects, and Permanent Funds.

GTech: Intergraph's G/Technology enables operators to maintain a definitive source of reliable, location-based information describing their facility network and its connectivity and share with users and systems across their organization.

In Kind: Relocation work done for the ALDOT moving utility assets in a good state of repair without adding to its physical makeup or changing its physical capacity. This is the maximum amount that will be reimbursable by the ALDOT.

Interest: The cost of using money.

Investment Policy: A policy to invest public funds that will provide the highest return with the maximum security while meeting the daily cash flow demands of the entity and conforming to all state and local statutes governing the investment of public funds.

Long-Term Debt: Debt with a maturity of more than one year after the date of issuance.

Mid-Tenn: A natural gas pipeline system that transports natural gas from Louisiana, the Gulf of Mexico and south Texas to the northeast section of the United States.

Modified Cash Basis of Accounting: A basis of accounting that combines elements of both cash and accrual accounting. Revenues and expenses are recognized when they are received or paid which is like the cash basis. However, capitalization of assets and accrual of taxes are allowed which is in line with accrual accounting. The modified cash basis is not GAAP compliant and is used for internal reporting purposes, not financial statements.

MR-6: The MR-6 AWWA Manual of Practice provides a complete manual of practice for water utilities on the selection, installation, operation, and maintenance of customer water meters.

Major Fund: Funds whose total assets, liabilities, revenues, or expenditures of the individual fund are at least 10% of the corresponding total of all funds in that category (i.e., governmental or enterprise) and at least 5% of the aggregate for all funds combined. HU uses three major enterprise funds, one each for water, gas and electric as we are a discreetly presented component unit of the City of Huntsville, AL.

Net Position: The difference between total assets plus deferred outflows of resources, and total liabilities plus deferred inflows of resources. This is similar to equity on the balance sheet of a business entity.

Non-Major Fund: Funds in which special purpose activities are accounted for including special revenue funds, capital project funds, smaller scale enterprise funds, and internal service funds. HU does not use any non-major funds.

Non-Recurring Capital: Items of significant value and having a useful life of several years. These capital items have a finite life cycle and are not expected to have expenditures every year.

Operating Expenses: The cost of personnel, materials and equipment required for a department to perform its responsibilities.

Ordinance: A piece of legislation enacted by a municipal authority.

Pay-as-you-go Basis: A term used to describe a financial policy by which capital outlays are financed from current revenues rather than through borrowing.

Proprietary Fund: Funds that are used to account for a government's ongoing activities that are similar to those often found in the private sector. All assets, liabilities, net assets, revenues, expenses, and transfers relating to the government's business are accounted for thru proprietary funds. Proprietary funds include Enterprise funds and Internal Service Funds.

Recurring Capital: Items of significant value and having a useful life of several years. These capital items will have expenditures planned each year.

Revenue Bonds: Bonds usually sold for constructing a project that will produce revenue for the entity.

Revenues: Funds that are received as income.

Standard Service: The aggregate name for the following electric rate classes: Residential, GSA1, GSA2, GSA3 and Outdoor Lighting. On the TVA power bill, wholesale power costs for these rate classes are shown grouped together.

Strategic Plan: A process for determining an organization's immediate and long-term goals.

Tennessee Valley Authority (TVA): The sole provider of electricity to Huntsville Utilities. It is a corporate agency of the United States that provides electricity in parts of seven southeastern states. TVA receives no taxpayer funding, deriving virtually all of its revenue from the sale of electricity.

Washwater Tank: This is a special tank that provides water pressure to clean filters.

Acronyms

AAC: All Aluminum Conductor

AANA: Apartment Association of North Alabama

AC: Asbestos Cement

ADA: Americans with Disabilities Act

ADEM: Alabama Department of Environmental

Management

ADPH: Alabama Department of Public Health ALDOT: Alabama Department of Transportation ALPEx: Alabama Performance Excellence ALPSC: Alabama Public Service Commission AMI: Advanced Metering Infrastructure AMS: Asset Management System APGA: American Public Gas Association APPA: American Public Power Association

ATC: Aid-To-Construction

ATRIP: Alabama Transportation Rehabilitation and

Improvement Program

AWPC: Alabama Water Pollution Control **AWPCA:** Alabama Water Pollution Control Assoc. **AWWA:** American Water Works Association

BTU: British Thermal Units BVB: Budget vs Budget BVP: Budget vs Projected BWO: Budget Work Order

Ca: Circa

C&I: Commercial and Industrial **CCC:** Catholic Center of Concern

CCF: 100 Cubic Feet

CE&I: Construction Engineering and Inspection **CEI:** Construction, Engineering & Inspection

CEO: Chief Executive Officer
CFO: Chief Financial Officer
CFR: Code of Federal Regulations

CHAL: Charity Lane **CI:** Cast Iron

CIAC: Contribution in Aid to Construction

CIO: Chief Information Officer
CIP: Capital Improvement Plan
CIS: Customer Information Systems

COH: City of Huntsville

COLA: Cost of Living Adjustment

Con: Construction

COO: Chief Operating Officer **CPI:** Consumer Price Index

CRM: Customer Resource Management

CUF: Cubic Foot

DEED: Demonstration of Energy & Efficiency

Developments

DER: Distributed Energy Resources

DI: Ductile IronDIP: Ductile Iron pipeDM: Device Management

DMO: Demand Maintenance Order **DOT:** Department of Transportation

Dth: Dekatherm

EEO/DI: Equal Employment Opportunity/Diversity

and Inclusion

ENA: Education Networks of America

Eng: Engineering
Engmt: Engagement

EPA: Environmental Protection Agency **ERP:** Enterprise Resource Planning **FAA:** Federal Aviation Administration

FEMA: Federal Emergency Management Agency

FH: Fire Hydrant

FHLB: Federal Home Loan Banks

FHLMC: Federal Home Loan Mortgage Corporation **FICA:** Federal Insurance Contributions Act

FIPS: Federal Information Processing Standards

FLSA: Fair Labor Standards Act
FMLA: Family and Medical Leave Act

FNMA: Federal National Mortgage Association

FY: Fiscal Year

FYTD: Fiscal Year to Date

GAAP: Generally Accepted Accounting Principles

GAL: Gallons

GFOA: Government Finance Officers Association

GIS: Geographic Information System **GPR:** Ground-Penetrating Radar **HDPE:** High Density Polyethylene

HEMSI: Huntsville Emergency Medical Services Inc. **HMC CVB:** Huntsville/Madison County Convention

and Visitors Bureau **Hp:** Horsepower

HPD: Huntsville Police Department

HR: Human Resources **HU:** Huntsville Utilities

HVAC: Heating, Ventilation, and Air Conditioning

ID: Identification

IEC: Instrumentation, Electrical and Controls
IFMA: Industrial Facilities Management Association
IGSA: Inter-Governmental Service Agreement

IOS: iPhone Operating System
IT: Information Technology
ITSC: IT Steering Committee
IVR: Interactive Voice Response

Kgal: Thousand Gallons

kW: Kilowatt **kWh:** Kilowatt Hour

KPI: Key Performance Indicators

kV: 1,000 Volts

LCE: Location, Character & Extent

LCWSA: Limestone County Water Service Area

LED: Light Emitting Diode

LF: Linear Foot

M&W: Moore & Wallace MADC: Madison Crossroads MCF: 1,000 Cubic Feet

Return to Table of Contents

MCFD: 1,000 Cubic Feet Daily
MCM: 1,000 Circular Mils

MDM: Master Data Management

MG: Million Gallons
MGAL: Million Gallons
MGD: Million Gallons Per Day

MIS: Management Information Systems MMBTU: 1,000,000 British Thermal Units MOU: Memorandum of Understanding

MRU: Meter Reading Units

MTM: Mazda Toyota Manufacturing MTMUS: Mazda Toyota Manufacturing

MVA: 1,000 Kilo-Volt Amperes
MVV: Mission Vision Values
MW: 1.000 Kilowatts

NAPRCA: North Alabama Public Relations Council of

Alabama

NAS: Network Attached Storage

NEWM: New Market

NHIP: North Huntsville Industrial Park

NIST: National Institute of Standards and Technology **NPDES:** National Pollutant Discharge Elimination

System

NTP: Notice to Proceed

O&M: Operation and Maintenance **OMS:** Outage Management System **OPEB:** Other Post-Employment Benefits

Ops: Operations

OWO: Operation Work Order **OXR:** Owens Cross Roads

PARC: Pedestrian Access & Redevelopment Corridor

PBX: Private Branch Exchange **PCB:** Polychlorinated Biphenyl **PDR:** Preliminary Design Report

PE: Polyethylene

PHMSA: Pipeline and Hazardous Materials Safety

Administration

PILOT: Payment in Lieu of Taxes **PMO:** Preventative Maintenance Order

POE: Power Over Ethernet **PPIN:** Property Pin

PR: Public Relations

PRCS: Project Review & Cost Summary

PVC: Polyvinyl Chloride **PWO:** Project Work Order **R&R:** Renew and Replace

RFID: Radio Frequency Identification

RFQ: Request for Quote **ROI:** Return on Investment

ROW: Right-of-Way

RP3: Reliable Public Power Provider

RSA: Redstone Arsenal RTU: Remote Thermal Unit S&P: Standard & Poor's

SAHD: State of Alabama Highway Department

SAP: System Analysis Program

SCADA: Supervisory Control and Data Acquisition **SCCM:** System Center Configuration Manager

SDLC: Software Development Lifecycle

SE: Southeast

SEWTP: Southeast Water Treatment Plant

SGS: Smart Grid Solutions

SOAR: System Operational Achievement Recognition

SOW: Scope of Work

SPWTP: South Parkway Water Treatment Plant

SRF: State Revolving Fund

Svcs: Services **Tech:** Technician

TDX: Team Dynamix (Help Desk System)

TECO: Technically Close

TNCPE: Tennessee Center for Performance

Excellence

TS: Technical Services

TVA: Tennessee Valley Authority

TVPPA: Tennessee Valley Public Power Association

UFS: Utility Financial Solutions

USACE: United States Army Corps of Engineers

VBC: Von Braun Center

VFD: Variable Frequency Drives

VPEE: Vice President of Employee Engagement

VPN: Virtual Private Network **WFH:** Work from Home

WMS: Work Management System

WO: Work Order
WS: Welded Steel pipe
WTP: Water Treatment Plant

Links to Additional Resources

Huntsville Utilities Website (www.hsvutil.org)

City of Huntsville Website (www.huntsvilleal.gov)

Tennessee Valley Authority Website (www.tva.com)

Published Financial Information for Huntsville Utilities and the City of Huntsville, Alabama

2022 Huntsville Utilities Audited Financial Statements

2021 Huntsville Utilities Audited Financial Statements

2020 Huntsville Utilities Audited Financial Statements

Huntsville Utilities FY23 Annual Budget and Capital Improvement Plan

Huntsville Utilities FY22 Annual Budget and Capital Improvement Plan

2021 City of Huntsville, AL Comprehensive Annual Financial Report

2020 City of Huntsville, AL Comprehensive Annual Financial Report

Huntsville Utilities Rates and Fees

Current Residential Rates

Current Commercial Rates

Customer Service Fees

Huntsville Utilities Financial Policies

Waterworks Financial Reserve Policy

Natural Gas Financial Reserve Policy

Electric Financial Reserve Policy

Investment Policy

Budget Policy

Debt Policy

Information about the greater Huntsville Area

Huntsville/Madison County Chamber (www.hsvchamber.org)

- Community Profile
- Employment and Workforce Data

Other Links

AL Dept of Environmental Mgt - State Revolving Fund (www.adem.alabama.gov)

Consumer Price Index (www.bls.gov)

GFOA Distinguished Budget Presentation Award (www.gfoa.org)

Social Media







